SOUTH TEXAS COLLEGE

Award Proposal/ Rejection of Proposals/ Purchases/ Renewals/ Interlocal Agreements

Supporting Documentation

BOARD OF TRUSTEES MEETING

May 23, 2023

SOUTH TEXAS COLLEGE

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Award Proposal/ Rejection of Proposals/ Purchases and Renewals/ Interlocal Agreements
Supporting Documentation

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1. RE-BID MEDICAL OXYGEN GENERATING UNIT
PROJECT NO. 22-23-1058

NAME			Novair USA Corp		PCI Gases	
ADDRESS			814 Wurlitzer Dr		12201 Magnolia Ave	
CITY/STATE/ZIP			North Tonawanda, NY 14120		Riverside, CA 92503	
PHONE			716-564-5165		951-479-0860	
FAX			716-564-5173		951-479-0861	
CONTACT			Barbara Weigand		Frederick B. Morgan	
#	**Qty**	**Description**	**Unit Price**	**Extension**	**Unit Price**	**Extension**
1	1	Oxygen Generating Unit	$ 96,875.00	$ 96,875.00	$ 153,650.00	$ 153,650.00
2	1	Shipping and Handling	$ 3,700.00	$ 3,700.00	$ 2,700.00	$ 2,700.00
3	1	Set-up and Training (If not included in item price)	Included in Price		Included in Price	
4	1	Other (e.g.: travel-related expenses, etc.) If these cannot be definitely determined, provide an estimate.			$ 2,000.00	$ 2,000.00
TOTAL AMOUNT PROPOSED			$ 100,575.00		$ 158,350.00	
TOTAL EVALUATION POINTS			95.375		76.375	
RANKING			1		2	

The Director of Purchasing has reviewed all the responses and evaluations completed.
*The proposal criteria follows in the packet for further explanation of each criteria.

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1. RE-BID MEDICAL OXYGEN GENERATING UNIT
PROJECT NO. 22-23-1058
EVALUATION SUMMARY

VENDOR		Novair USA Corp		PCI Gases	
ADDRESS		814 Wurlitzer Dr		12201 Magnolia Ave	
CITY/STATE/ZIP		North Tonawanda, NY 14120		Riverside, CA 92503	
PHONE		716-564-5165		951-479-0860	
FAX		716-564-5173		951-479-0861	
CONTACT		Barbara Weigand		Frederick B. Morgan	
1	The purchase price (up to 50 points)	50	50	31.75	31.75
		50		31.75	
		50		31.75	
		50		31.75	
2	The reputation of the vendor and of the vendor's goods or services. (up to 10 points)	10	9.375	5	8.125
		9.5		9.5	
		9		9	
		9		9	
3	The quality of vendor's goods or services. (up to 18 points)	16	16.75	18	17.25
		17		17	
		17		17	
		17		17	
4	The extent to which the goods or services meet the district's needs. (up to 18 points)	18	17.25	18	17.25
		17		17	
		17		17	
		17		17	
5	The vendor's past relationship with the district. (up to 3 points)	2	2	2	2
		2		2	
		2		2	
		2		2	
6	The impact on the ability of the district to comply with laws relating to historically underutilized businesses. (up to 1 point)	0	0	0	0
		0		0	
		0		0	
		0		0	
TOTAL EVALUATION POINTS		95.375		76.375	
RANKING		1		2	

The Director of Purchasing has reviewed all the responses and evaluations completed.
*The proposal criteria follows in the packet for further explanation of each criteria.

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1. PROPOSAL CRITERIA - PRODUCT ONLY - GRANT

	Product Only		
	Points	Score Key	
1 **Criterion 1: The purchase price** a. The low bidder gets the maximum points b. Divide the lowest proposal by each of the other proposal(s)	50		
2 **Criterion 2: The reputation of the vendor and of the vendor's goods or services** a. Number of Years in Business b. References (similar projects)	10	8-10 5-7 2-4 0-1	Excellent Acceptable Marginal Poor/No Response
3 **Criterion 3: The quality of the vendor's goods or service** a. Warranty b. Service Support/Response Time c. Goods/Product (manufacturer life) d. Product Performance	18	14-16 9-13 4-8 0-3	Excellent Acceptable Marginal Poor/No Response
4 **Criterion 4: The extent to which the goods or services meet the district's needs** a. Delivery Time Frame of product(s) b. Meet or exceed the specifications	18	14-18 9-13 4-8 0-3	Excellent Acceptable Marginal Poor/No Response
5 **Criterion 5: The vendor's past relationship with the district** a. Quality of Past Performances with STC ****New Vendors will receive two points	3	3 2 1 0	Excellent Acceptable/New Vendor Marginal Poor/No Response
6 **Criterion 6: The impact on the ability of the district to comply with laws and rules relating to historically underutilized businesses** a. Provided the Certification	1	1 0	Yes No
7 **Criterion 7: The total long-term cost to the district to acquire the vendor's goods or services** a. Annual Maintenance Cost b. Annual Escalation Increase			Up to 5 points will be used from the purchase price if applicable
8 **Criterion 8: For a contract for goods and services, other that goods and services related to telecommunications and information materials, whether the vendor or the vendor's ulitmate parent company or majority owner:** a. Has its place of business in this state; or b. Employs at least 500 personsin this state.	0	5 0	Yes No
9 **Criterion 9: Any other relevant factor specifically listed in the request for bids or proposals, e.g.:** a. Financial Standing b. Potential or Pending Sale of Business c. Trade-In of outdated equipment			Up to 5 points will be used from the purchase price if applicable
Total Points	100		

Definitions of evaluation terms:

Excellent - respondent provided information which fully addressed or exceeded the requirements
Acceptable - respondent provided information which addressed most but not all of the requirements
Marginal - respondent provided minimal information on requirements
Poor/No response - respondent provided inadequate responses to requirements or did not respond

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NO BACKUP FOR

2. Medical Care Equipment (Reject)

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NO BACKUP FOR

3. Starr County Campus Building E – Analog to Digital Audio Visual Upgrade (Reject)

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4. INSTRUCTIONAL EQUIPMENT

VENDOR	JF Petroleum Group
ADDRESS	3702 S Expressway 281
CITY/STATE/ZIP	Edinburg, TX 78542
PHONE	956-686-9582
CONTACT	Bill Seawell

#	Qty	Description	Unit Price	Extension
1	1	Heavy Duty 4-Post Rack Long Deck (Fits Long Wheelbase Dually Pickups)	$ 37,641.38	$ 37,641.38
2	1	Shipping and Handling	$ 2,150.00	$ 2,150.00
3	1	Road Force Balancer with TDC Laser and Wheel Lift	$ 19,158.38	$ 19,158.38
4	1	Balancer Adjustable Flange Plate	$ 1,095.59	$ 1,095.59
5	1	Shipping and Handling	$ 650.00	$ 650.00
TOTAL AMOUNT			$	60,695.35

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12. DISTRICT WIDE TECHNOLOGY REQUEST
MAY 23, 2023

COMPUTERS

#	Qty	Description	Unit Price	Extension	Requesting Department
1	472	Dell OptiPlex 5000 Tower 12th Gen, Intel Core i7-12700, 16GB Memory	$ 898.71	$ 424,191.12	Lucio Gonzalez - Technology Support
		512GB Hard Drive, Warranty			Replacement of out-of-warranty systems for student labs district-wide
2	1	Dell OptiPlex 3660 Tower, Intel Core i7-12700, 32GB Memory,	$ 1,669.68	$ 1,669.68	Lynda Lopez - Public Relations and Marketing
		512GB Hard Drive, Warranty			New system for new department staff
3	2	Dell OptiPlex 5000 Tower 12th Gen, Intel Core i7-12700, 16GB Memory	$ 898.71	$ 1,797.42	Enriqueta Cortez - Chemistry Program
		512GB Hard Drive, Warranty			Replacement of out-of-warranty systems for student lab
4	1	Dell OptiPlex 5000 Micro Tower 12th Gen, Intel Core i5-12500T, 16GB Memory	$ 827.69	$ 827.69	Mary Elizondo/Rick De La Garza - Construction Accounts Unexpended
		256GB Hard Drive, Warranty			New system for Mid Valley culinary student lab renovation
5	1	Dell OptiPlex 7010 Micro Tower, Intel Core i7-13700T, 16GB Memory	$ 4,490.44	$ 4,490.44	Rachel Sale - Distance Learning
		256GB Hard Drive, 65" 4K Interactive Touch Monitor, Warranty			New system for department staff
6	1	Dell OptiPlex 5000 Micro Tower, 1275 Gen, Intel Core i5-12500T, 16GB Memory	$ 4,383.26	$ 4,383.26	Arturo Solano - Learning Commons and Open Labs
		256GB Hard Drive, 65" 4K Interactive Touch Monitor, Warranty			New system for student lab
8	1	Dell OptiPlex 7000 Micro Tower, 12th Gen Intel Core i7-12700T, 16GB Memory	$ 5,134.76	$ 5,134.76	Luis De La Garza - Facility Maintenance
		256GB Hard Drive, 75" 4K Interactive Touch Monitor, Warranty			New system for department staff conference room
9	2	Dell OptiPlex 5000 Tower 12th Gen, Intel Core i7-12700, 16GB Memory	$ 1,075.10	$ 2,150.20	Arturo Solano - Learning Commons and Open Labs
		512GB Hard Drive, 22" Monitor, Warranty			New systems for student lab
10	1	Dell OptiPlex 5000 Tower 12th Gen, Intel Core i7-12700, 16GB Memory	$ 1,075.10	$ 1,075.10	Arturo Solano - Learning Commons and Open Labs
		512GB Hard Drive, 22" Monitor, Warranty			Replacement of out-of-warranty system for student lab
11	2	Dell OptiPlex 5000 Tower 12th Gen, Intel Core i7-12700, 16GB Memory	$ 1,276.15	$ 2,552.30	Angelita Elizondo Teniente - Information Technology Program
		1TB Hard Drive, 22" Monitor, Warranty			Replacement of obsolete systems for department staff
12	2	Dell OptiPlex 5000 Tower 12th Gen, Intel Core i7-12700, 16GB Memory	$ 1,276.15	$ 2,552.30	Angelita Elizondo Teniente - Information Technology Program
		1TB Hard Drive, 22" Monitor, Warranty			Replacement of obsolete systems for department faculty
13	2	Dell OptiPlex 5000 Tower 12th Gen, Intel Core i7-12700, 16GB Memory	$ 1,100.30	$ 2,200.60	Ruben Suarez - Campus Police
		1TB Hard Drive, 22" Monitor, Warranty			Replacement of out-of-warranty systems for department staff
14	6	Dell OptiPlex 3660 Tower, Intel Core i7-12700, 32GB Memory,	$ 2,194.37	$ 13,166.22	Ruben Suarez - Campus Police
		512GB Hard Drive, Warranty			Replacement of out-of-warranty systems for department staff
15	2	Dell OptiPlex 5000 Tower 12th Gen, Intel Core i7-12700, 16GB Memory	$ 898.71	$ 1,797.42	Crystal Bird - Diagnostic Sonograph Program
		512GB Hard Drive, Warranty			Replacement of out-of-warranty systems for department faculty
16	6	Dell OptiPlex 5000 Tower 12th Gen, Intel Core i7-12700, 16GB Memory	$ 898.71	$ 5,392.26	Arturo Solano - Learning Commons and Open Labs
		512GB Hard Drive, Warranty			Replacement of out-of-warranty systems for student lab
		COMPUTER TOTAL		$ 473,380.77	

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12. DISTRICT WIDE TECHNOLOGY REQUEST
MAY 23, 2023

#	Qty	Description	Unit Price	Extension	Requesting Department
LAPTOPS					
17	1	Laptop Mobile Precision 5570 CTO, Intel Core i7-12700H, 32GB Memory,	$ 2,409.49	$ 2,409.49	Alicia Correa - Human Resources
		512GB Hard Drive, NVIDIA RTX A1000, 4GB DDR6, Docking Station, Warranty			New system for department staff
18	1	Laptop Mobile Precision 5570 CTO, Intel Core i7-12700H, 32GB Memory,	$ 2,409.49	$ 2,409.49	Myriam Lopez - Business Office
		512GB Hard Drive, NVIDIA RTX A1000, 4GB DDR6, Docking Station, Warranty			Replacement system for department staff
19	1	Laptop Latitude Bundle 5430 BTX Base, Intel Core i5-1245U, 8GB Memory,	$ 1,426.67	$ 1,426.67	Mario Morin - Mathematics Program
		256GB Hard Drive, Intel Iris Xe Graphics, Keyboard and Mouse, Docking Station, Warranty			Replacement system for department faculty
20	6	Laptop Mobile Precision 5570 CTO, Intel Core i7-12700H, 32GB Memory,	$ 2,183.20	$ 13,099.20	Enriqueta Cortez - Chemistry Program
		512GB Hard Drive, NVIDIA RTX A1000, 4GB DDR6, Warranty			Replacement of out-of-warranty systems for student lab
21	6	Laptop Mobile Precision 5570 CTO, Intel Core i7-12700H, 32GB Memory,	$ 2,183.20	$ 13,099.20	Enriqueta Cortez - Chemistry Program
		512GB Hard Drive, NVIDIA RTX A1000, 4GB DDR6, Warranty			Replacement of out-of-warranty systems for student lab
22	2	Laptop Latitude Bundle 5430 BTX Base, Intel Core i5-1245U, 8GB Memory,	$ 1,426.67	$ 2,853.34	Leonardo Castaneda - Dual Credit Academies
		256GB Hard Drive, Intel Iris Xe Graphics, Keyboard and Mouse, Docking Station, Warranty			Replacement of out-of-warranty systems for department staff
23	1	Laptop Latitude 7320 DTBL CTO, 11th Gen, Intel Core i5-1130G7, 8GB Memory,	$ 1,664.26	$ 1,664.26	Leonardo Castaneda - Dual Credit Academies
		256GB Hard Drive, Intel Iris Graphics, Detachable Keyboard and Pen, Warranty			New system for student sign-in
24	3	Laptop Mobile Precision 5570 CTO, Intel Core i7-12700H, 32GB Memory,	$ 2,918.59	$ 8,755.77	Alicia Correa - Human Resources
		512GB Hard Drive, NVIDIA RTX A1000, 4GB DDR6, Docking Station, Warranty			New systems for department staff
25	30	Laptop Latitude Bundle 5430 BTX Base, Intel Core i5-1245U, 8GB Memory,	$ 1,270.48	$ 38,114.31	Lisa Walters - Library Public Services
		256GB Hard Drive, Intel Iris Xe Graphics, (1) Laptop Cart, Warranty			New systems for student check-out
26	3	Laptop Latitude Bundle 5430 BTX Base, Intel Core i5-1245U, 8GB Memory,	$ 1,312.07	$ 3,936.21	Carla Rodriguez - Resource Development, Management, and Compliance
		256GB Hard Drive, Intel Iris Xe Graphics, (2) Docking Station, Warranty			Replacement of out-of-warranty systems for department staff
27	6	Laptop Latitude 5440 BTX Base, 13th Generation Intel Core i5-1345U, 16GB Memory,	$ 1,161.94	$ 6,971.64	Miguel Galvan - Admin Allowance - Pell
		256GB Hard Drive, Intel Rapid Storage Technology, Warranty			New systems for department staff
		LAPTOP TOTAL		$ 94,739.58	
TABLETS					
28	5	Apple iPad Mini, Wi-Fi 256GB Space Gray, Apple Pencil,	$ 794.00	$ 3,970.00	Margarita Vanguelova - Surveying and Geospatial Technology Program
		3-Year Apple Care Warranty			New systems for student lab
		TABLET TOTAL		$ 3,970.00	
		COMPUTER/LAPTOP/TABLET/TOTAL		$ 572,090.35	

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13. WEB APPLICATION FIREWALL SOFTWARE/CLOUD SUBSCRIPTION

VENDOR	Kudelski Security, Inc.
ADDRESS	12400 Whitewater Dr Ste 100
CITY/STATE/ZIP	Minnetonka, MN 55343
PHONE	214-420-5814
CONTACT	Sonja Rhodes

#	Qty	Description	Unit Price	Extension
Period: 7/7/23 - 7/6/24				
1	1	Incapsula SIEM Integration - up to 50Mbps Annual Subscription SIEM Integration Service has a limit of 10K requests-persecond (RPS)	$ 4,136.00	$ 4,136.00
2	1	Add-on: Imperva Incapsula, 50 Additional Websites, Annual Incapsula Subscription	$ 16,920.00	$ 16,920.00
3	1	Imperva Incapsula Enterprise 50, up to 50 Mbps, 1 Website included, Annual Incapsula Subscription	$ 12,408.00	$ 12,408.00
4	1	Add-on: Imperva Incapsula, 50 Additional Websites, Annual Incapsula Subscription	$ 16,920.00	$ 16,920.00
TOTAL AMOUNT			$	50,384.00

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NO BACKUP FOR

14. Facility Lease Agreements (Lease/Rental)