SOUTH TEXAS COLLEGE

Award Proposals/ Purchases and Renewals

Supporting Documentation

Board of Trustees Meeting
September 22, 2020

SOUTH TEXAS COLLEGE

SOUTH TEXAS COLLEGE
Award Proposals/ Purchases and Renewals
Supporting Documentation

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SOUTH TEXAS COLLEGE

SOUTH TEXAS COLLEGE
1. BEVERAGE PRODUCTS
PROJECT NO. 20-21-1014

VENDOR		PepsiCo	
ADDRESS		1601 N International Blvd Ste 400	
CITY/STATE/ZIP		Hidalgo, TX 78557	
PHONE		956-994-6112	
FAX		956-994-0868	
CONTACT		Christopher Martinez	
#	**Description**	**Proposed**	
1	20 oz. Carbonated Soft Drink (24)	$18.03 (after a $5 rebate)	
2	20 oz. Aquafina (24)	$8.56 (after a $5 rebate)	
3	20 oz. Sobe Life Water (12)	$13.45(after a $5 rebate)	
4	20 oz. Gatorade (24)	$15.38 (after a $5 rebate)	
5	15.2oz Ocean Spray/Dole Juice (12)	$13.53 (after a $5 rebate)	
6	20 oz. Lipton Tea (24)	$18.03 (after a $5 rebate)	
7	20 oz. Gatorade 2 (G2) (24)	$15.38 (after a $5 rebate)	
8	18.5 oz. Lipton Pure Leaf Tea (12)	$14.21 (after a $5 rebate)	
9	16 oz. Rock Star Energy (24)	$28.79 (after a $5 rebate)	
10	15 oz. Starbucks Energy Coffee (12)	$21.17 (after a $5 rebate)	
11	14 oz. Muscle Milk (12)	$26.43 (after a $5 rebate)	
12	16 oz. Bang Energy (12)	$14.00 (after a $5 rebate)	
Fountain Drinks			
13	Fountain Carbonated Drinks (Pepsi, Mist Twist, Diet Pepsi, Mountain Dew, Mug Root Beer)	$15.96/gal	$79.80/box ($54.80 after rebate)
14	Big Red	$15.91/gal	$79.55/box
15	Orange Crush	$15.96/gal	$79.80/box ($54.55 after rebate)
16	Mansanita Sol (3 Gallon Box)	$17.47/gal	$52.41/box ($37.41 after rebate)
17	Dr. Pepper/Diet Dr. Pepper	$15.91/gal	$79.55/box
18	Lipton Concentrate (Sweet)	$19.63/gal	$58.89/box ($43.89 after rebate)
19	Lipton Concentrate (Unsweet)	$15.40/gal	$46.20/box ($31.20 after rebate)

SOUTH TEXAS COLLEGE

SOUTH TEXAS COLLEGE
1. BEVERAGE PRODUCTS
PROJECT NO. 20-21-1014

	VENDOR	PepsiCo	
20	Non-Carbonated Drinks (Brisk Raspberry, Tropicana Yellow Lemonade, Tropicana Pink Lemonade, Tropicana Fruit Punch)	$15.96/gal ($54.80 after rebate)	$79.80/box
21	Non-Carbonated Drinks 3 Gallon Box (Brisk Strawberry Melon)	$17.22/gal ($36.66 after rebate)	$51.66/box
Supply Items			
24	Co2 20 lb.	$22.34	
25	Co2 20 lb. Tank Deposit	$100.00	
26	16 oz. Cups	$61.62	
27	24 oz. Cups	$75.57	
28	Lids 16/24 oz.	$46.25	
Sponsorship			
29	Annual Sponsorship	$7,500.00	
30	Annual Projected Fountain Rebates (Based on Projected Volumes) ($5 per gallon on 991 gallons)	$4,955.00	
31	Annual Projected Bottle & Can Rebate (Based on Projected Volumes) ($5 per case on 1,424 cases)	$7,120.00	
32	Annual Donated Product (12 oz. cans & 16.9 Aquafina Water)	100 cases	
Escalation 2nd Year		3% Bottle & Can Products 4% on Post Mix Products	
Escalation 3rd Year		3% Bottle & Can Products 4% on Post Mix Products	
TOTAL EVALUATION POINTS		97.66	
RANKING		1	

The Director of Purchasing has reviewed all the responses and evaluations completed.

SOUTH TEXAS COLLEGE

SOUTH TEXAS COLLEGE
1. BEVERAGE PRODUCTS
PROJECT NO. 20-21-1014
EVALUATION SUMMARY

VENDOR		Pepsi Co	
ADDRESS		1601 N International Blvd Ste 400	
CITY/STATE/ZIP		Hidalgo, TX 78557	
PHONE		956-994-6112	
FAX		956-994-0868	
CONTACT		Christopher Martinez	
1	The purchase price. (up to 40 points)	40	40
		40	
		40	
2	The reputation of the vendor and of the vendor's goods and/or services. (up to 15 points)	15	15
		15	
		15	
3	The quality of the vendor's goods and/or services. (up to 16 points)	16	16
		16	
		16	
4	The extent to which the vendor's goods and/or services meet the College's needs. (up to 20 points)	20	19.66
		20	
		19	
5	The vendor's past relationship with the College. (up to 3 points)	3	3
		3	
		3	
6	The impact on the ability of the College to comply with laws and rules relating to Historically Underutilized Businesses. (up to 1 point)	0	0
		0	
		0	
7	The total long-term cost to the College to acquire the vendor's goods or services. (up to 5 points)	4	4
		4	
		4	
TOTAL EVALUATION POINTS		97.66	
RANKING		1	

The Director of Purchasing has reviewed all the responses and evaluations completed.
*The proposal criteria follows in the packet for further explanation of each criteria.

SOUTH TEXAS COLLEGE

SOUTH TEXAS COLLEGE
1. PROPOSAL CRITERIA - PRODUCT AND SERVICE

		Product and Service		
		Points	Score Key	
1	**Criterion 1: The purchase price** a. The low bidder gets the maximum points b. Divide the lowest proposal by each of the other proposal(s)	45		
2	**Criterion 2: The reputation of the vendor and of the vendor's goods or services** a. Number of Years in Business b. References (similar projects) c. Services/Installation d. Professional Licenses/Certifications	15	13-15 8-12 3-7 0-2	Excellent Acceptable Marginal Poor/No Response
3	**Criterion 3: The quality of the vendor's goods or service** a. Warranty b. Service Support/Response Time c. Goods/Product (manufacturer life) d. Product Performance	16	13-16 8-12 3-7 0-2	Excellent Acceptable Marginal Poor/No Response
4	**Criterion 4: The extent to which the goods or services meet the district's needs** a. Time Frame to complete the project b. Delivery Time Frame of product(s) c. Number of staff d. Meet or exceed the specifications	20	16-20 11-15 6-10 0-5	Excellent Acceptable Marginal Poor/No Response
5	**Criterion 5: The vendor's past relationship with the district** a. Quality of Past Performances with STC ******New Vendors will receive two points**	3	3 2 1 0	Excellent Acceptable/New Vendor Marginal Poor/No Response
6	**Criterion 6: The impact on the ability of the district to comply with laws and rules relating to historically underutilized businesses** a. Provided the Certification	1	1 0	Yes No
7	**Criterion 7: The total long-term cost to the district to acquire the vendor's goods or services; and** a. Annual Escalation Increase b. Annual Maintenance Cost			Up to 5 points will be used from the purchase price if applicable
8	**Criterion 8: Any other relevant factor specifically listed in the request for bids or proposals** a. Financial Standing b. Potential or Pending Sale of Business c . SAS 70 d. Red Flag Rules e. Gramm-Leach-Bliley Act			Up to 5 points will be used from the purchase price if applicable
	Total Points	100		

Definitions of evaluation terms:

Excellent - respondent provided information which fully addressed or exceeded the requirements
Acceptable - respondent provided information which addressed most but not all of the requirements
Marginal - respondent provided minimal information on requirements
Poor/No response - respondent provided inadequate responses to requirements or did not respond

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SOUTH TEXAS COLLEGE

SOUTH TEXAS COLLEGE
2. FIRE TRAINING VEHICLE PROP WITH TRAILER
PROJECT NO. 20-21-1010

NAME			Draeger, Inc.		Fireblast Global, Inc.	
ADDRESS			7256 S Sam Houston Pkwy W Ste 100		545 Monica Cir	
CITY/STATE/ZIP			Houston, TX 77085		Corona, CA 92880	
PHONE			346-802-6000		951-277-8319	
FAX					951-279-1705	
CONTACT			John Wilson		Jessica Kuehl	
#	**Qty**	**Description**	**Unit Price**	**Extension**	**Unit Price**	**Extension**
1	1	Fire Training Vehicle Prop	$ 43,950.00	$ 43,950.00	$ 35,256.00	$ 35,256.00
2	1	Shipping and Handling for Item 1	$ 4,000.00	$ 4,000.00	$ -	$ -
3	1	Trailer, Equipment, and Accessories	$ 37,550.00	$ 37,550.00	$ 39,727.00	$ 39,727.00
4	1	Shipping and Handling for Item 3	$ 8,500.00	$ 8,500.00	$ 4,650.00	$ 4,650.00
5	1	Shipping and Handling for Items 1 and 3.	$ 8,500.00	$ 8,500.00	$ -	$ -
6	1	Extended Warranty (Optional)	$ 4,075.00	$ 4,075.00		
7	1	Vendor Note	If items 1 and 3 are purchased and shipped together, the only shipping cost that would apply are on line 5.			
TOTAL AMOUNT PROPOSED			$ 90,000.00		$ 79,633.00	
TOTAL EVALUATION POINTS			82.81		96.5	
RANKING			2		1	

The Director of Purchasing has reviewed all the responses and evaluations completed.

SOUTH TEXAS COLLEGE

SOUTH TEXAS COLLEGE
2. FIRE TRAINING VEHICLE PROP WITH TRAILER
PROJECT NO. 20-21-1010
EVALUATION SUMMARY

VENDOR		Draeger, Inc.		Fireblast Global, Inc.	
ADDRESS		7256 S Sam Houston Pkwy W Ste 100		545 Monica Cir	
CITY/STATE/ZIP		Houston, TX 77085		Corona, CA 92880	
PHONE		346-802-6000		951-277-8319	
FAX				951-279-1705	
CONTACT		John Wilson		Jessica Kuehl	
1	The purchase price. (up to 45 points)	39.81	39.81	45	45
		39.81		45	
		39.81		45	
		39.81		45	
2	The reputation of the vendor and of the vendor's goods or services. (up to 10 points)	6	5.25	9	9.25
		5		8	
		5		10	
		5		10	
3	The quality of vendor's goods or services. (up to 18 points)	16	16.25	17	17.75
		17		18	
		16		18	
		16		18	
5	The extent to which the goods or services meet the districts needs. (up to 18 points)	16	15.5	17	17.5
		16		17	
		16		18	
		14		18	
6	The Vendor's past relationship with the district. (up to 3 points)	2	2	2	2
		2		2	
		2		2	
		2		2	
7	The impact on the ability of the district to comply with laws relating to historically underutilized businesses. (up to 1 point)	0	0	0	0
		0		0	
		0		0	
		0		0	
8	The total long-term cost to the district to acquire the vendor's goods or services. (up to 5 points)	4	4	5	5
		4		5	
		4		5	
		4		5	
TOTAL EVALUATION POINTS		82.81		96.5	
RANKING		2		1	

The Director of Purchasing has reviewed all the responses and evaluations completed.
*The proposal criteria follows in the packet for further explanation of each criteria.

SOUTH TEXAS COLLEGE

SOUTH TEXAS COLLEGE
2. PROPOSAL CRITERIA - PRODUCT ONLY

	Product Only		
	Points	Score Key	
1 Criterion 1: The purchase price a. The low bidder gets the maximum points b. Divide the lowest proposal by each of the other proposal(s)	50		
2 Criterion 2: The reputation of the vendor and of the vendor's goods or services a. Number of Years in Business b. References (similar projects)	10	8-10 5-7 2-4 0-1	Excellent Acceptable Marginal Poor/No Response
3 Criterion 3: The quality of the vendor's goods or service a. Warranty b. Service Support/Response Time c. Goods/Product (manufacturer life) d. Product Performance	18	14-18 9-13 4-8 0-3	Excellent Acceptable Marginal Poor/No Response
4 Criterion 4: The extent to which the goods or services meet the district's needs a. Delivery Time Frame of product(s) b. Meet or exceed the specifications	18	14-18 9-13 4-8 0-3	Excellent Acceptable Marginal Poor/No Response
5 Criterion 5: The vendor's past relationship with the district a. Quality of Past Performances with STC ******New Vendors will receive two points**	3	3 2 1 0	Excellent Acceptable/New Vendor Marginal Poor/No Response
6 Criterion 6: The impact on the ability of the district to comply with laws and rules relating to historically underutilized businesses a. Provided the Certification	1	1 0	Yes No
7 Criterion 7: The total long-term cost to the district to acquire the vendor's goods or services a. Annual Maintenance Cost b. Annual Escalation Increase			Up to 5 points will be used from the purchase price if applicable
8 Criterion 8: Any other relevant factor specifically listed in the request for bids or proposals, e.g.: a. Financial Standing b. Potential or Pending Sale of Business c. Trade-In of outdated equipment			Up to 5 points will be used from the purchase price if applicable
Total Points	100		

Definitions of evaluation terms:

Excellent - respondent provided information which fully addressed or exceeded the requirements
Acceptable - respondent provided information which addressed most but not all of the requirements
Marginal - respondent provided minimal information on requirements
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SOUTH TEXAS COLLEGE

SOUTH TEXAS COLLEGE
3. MOBILE AIR TRAILER
PROJECT NO. 20-21-1011

NAME	Sub-Aquatics, Inc./ dba Breathing Air Systems
ADDRESS	8855 E Broad St
CITY/STATE/ZIP	Reynoldsburg, OH 43068
PHONE	614-564-1235
FAX	614-864-0071
CONTACT	Douglas A. Ballmann

#	Qty	Description	Unit Price	Extension
1	1	Mobile Breathing Air Trailer	$ 102,212.00	$ 102,212.00
2	1	Shipping and Handling	$ 4,800.00	$ 4,800.00
3	1	**Optional:** One day operator training session	$ 4,500.00	$ 4,500.00
TOTAL AMOUNT PROPOSED			$ 111,512.00	
TOTAL EVALUATION POINTS			95.25	
RANKING			1	

The Director of Purchasing has reviewed all the responses and evaluations completed.

SOUTH TEXAS COLLEGE

SOUTH TEXAS COLLEGE
3. MOBILE AIR TRAILER
PROJECT NO. 20-21-1011
EVALUATION SUMMARY

VENDOR		Sub-Aquatics, Inc./ dba Breathing Air Systems	
ADDRESS		8855 E Broad St	
CITY/STATE/ZIP		Reynoldsburg, OH 43068	
PHONE		614-564-1235	
FAX		614-864-0071	
CONTACT		Douglas A. Ballmann	
1	The purchase price. (up to 45 points)	45	45
		45	
		45	
		45	
2	The reputation of the vendor and of the vendor's goods or services. (up to 10 points)	10	9.25
		9	
		8	
		10	
3	The quality of vendor's goods or services. (up to 18 points)	18	17
		17	
		16	
		17	
4	The extent to which the vendor's goods or services meet the College's needs. (up to 18 points)	18	17
		18	
		15	
		17	
5	The Vendor's past relationship with the district. (up to 3 points)	2	2
		2	
		2	
		2	
6	The impact on the ability of the College to comply with laws relating to historically underutilized businesses. (up to 1 point)	0	0
		0	
		0	
		0	
7	The total long-term cost to the College to acquire the vendor's goods or services. (up to 5 points)	5	5
		5	
		5	
		5	
TOTAL EVALUATION POINTS		95.25	
RANKING		1	

The Director of Purchasing has reviewed all the responses and evaluations completed.
*The proposal criteria follows in the packet for further explanation of each criteria.

SOUTH TEXAS COLLEGE

SOUTH TEXAS COLLEGE
3. PROPOSAL CRITERIA - PRODUCT ONLY

	Product Only		
	Points	Score Key	
1 Criterion 1: The purchase price a. The low bidder gets the maximum points b. Divide the lowest proposal by each of the other proposal(s)	50		
2 Criterion 2: The reputation of the vendor and of the vendor's goods or services a. Number of Years in Business b. References (similar projects)	10	8-10 5-7 2-4 0-1	Excellent Acceptable Marginal Poor/No Response
3 Criterion 3: The quality of the vendor's goods or service a. Warranty b. Service Support/Response Time c. Goods/Product (manufacturer life) d. Product Performance	18	14-18 9-13 4-8 0-3	Excellent Acceptable Marginal Poor/No Response
4 Criterion 4: The extent to which the goods or services meet the district's needs a. Delivery Time Frame of product(s) b. Meet or exceed the specifications	18	14-18 9-13 4-8 0-3	Excellent Acceptable Marginal Poor/No Response
5 Criterion 5: The vendor's past relationship with the district a. Quality of Past Performances with STC ****New Vendors will receive two points	3	3 2 1 0	Excellent Acceptable/New Vendor Marginal Poor/No Response
6 Criterion 6: The impact on the ability of the district to comply with laws and rules relating to historically underutilized businesses a. Provided the Certification	1	1 0	Yes No
7 Criterion 7: The total long-term cost to the district to acquire the vendor's goods or services a. Annual Maintenance Cost b. Annual Escalation Increase			Up to 5 points will be used from the purchase price if applicable
8 Criterion 8: Any other relevant factor specifically listed in the request for bids or proposals, e.g.: a. Financial Standing b. Potential or Pending Sale of Business c. Trade-In of outdated equipment			Up to 5 points will be used from the purchase price if applicable
Total Points	100		

Definitions of evaluation terms:

Excellent - respondent provided information which fully addressed or exceeded the requirements
Acceptable - respondent provided information which addressed most but not all of the requirements
Marginal - respondent provided minimal information on requirements
Poor/No response - respondent provided inadequate responses to requirements or did not respond

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SOUTH TEXAS COLLEGE

Purchasing Department
3200 W. Pecan Blvd., McAllen, TX 78501

t (956) 872-4681
f (956) 872-4688

P.O. Box 9701, McAllen, TX 78502-9701
www.SouthTexasCollege.edu

September 2, 2020

Burton Companies
Attn: Mr. C. Scott Vaughan
529 East Highway 83
Weslaco, TX 78596

Dear Mr. Vaughan:

On October 30, 2018, South Texas College awarded a contract to Burton Companies for Industrial Supplies, Materials, and Accessories. The award allowed for two one-year renewal options on the contract if the terms and conditions remain the same. We are currently in the last few months of the second year of the contract and would like to renew for an additional one-year period. The last renewal period will be from November 25, 2020 through November 24, 2021.

We are requesting that you respond to us in writing if this would be acceptable to your company. For your convenience, we are providing a place for your signature approval at the bottom of the letter. If in acceptance of this extension, you may sign where indicated. The letter may be return via fax at (956) 872-4688 or email to Becky Cavazos at beckyc@southtexascollege.edu.

Sincerely,

Rebecca R. Cavazos
Director of Purchasing

Renewal of contract accepted through November 24, 2021 with no change in terms and conditions as per the South Texas College bid previously submitted.

Authorized Signature:_____

Name Printed: _____

Date: _____

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SOUTH TEXAS COLLEGE

Purchasing Department
3200 W. Pecan Blvd., McAllen, TX 78501

t (956) 872-4681
f (956) 872-4688

P.O. Box 9701, McAllen, TX 78502-9701
www.SouthTexasCollege.edu

September 2, 2020

Industrial Supplier Larey, Inc./ dba International Industrial Supply Company
Attn: Mr. Moises Lara, Vice-President (Sales Manager)
3620 E. 14th Street
Brownsville, TX 78521

Dear Mr. Lara:

On October 30, 2018, South Texas College awarded a contract to Industrial Supplier Larey, Inc./ dba International Industrial Supply Company for Industrial Supplies, Materials, and Accessories. The award allowed for two one-year renewal options on the contract if the terms and conditions remain the same. We are currently in the last few months of the second year of the contract and would like to renew for an additional one-year period. The last renewal period will be from November 25, 2020 through November 24, 2021.

We are requesting that you respond to us in writing if this would be acceptable to your company. For your convenience, we are providing a place for your signature approval at the bottom of the letter. If in acceptance of this extension, you may sign where indicated. The letter may be return via fax at (956) 872-4688 or email to Becky Cavazos at beckyc@southtexascollege.edu.

Sincerely,

Becky Cavazos

Rebecca R. Cavazos
Director of Purchasing

Renewal of contract accepted through November 24, 2021 with no change in terms and conditions as per the South Texas College bid previously submitted.

Authorized Signature:_____

Name Printed: _____

Date: _____

SOUTH TEXAS COLLEGE

Purchasing Department
3200 W. Pecan Blvd., McAllen, TX 78501

t (956) 872-4681
f (956) 872-4688

P.O. Box 9701, McAllen, TX 78502-9701
www.SouthTexasCollege.edu

September 2, 2020

MSC Industrial Supply Company
Attn: Mr. Javier Zamora, Inside Account Executive
402 US 77 Frontage Road
Harlingen, TX 78550

Dear Mr. Zamora:

On October 30, 2018, South Texas College awarded a contract to MSC Industrial Supply Company for Industrial Supplies, Materials, and Accessories. The award allowed for two one-year renewal options on the contract if the terms and conditions remain the same. We are currently in the last few months of the second year of the contract and would like to renew for an additional one-year period. The last renewal period will be from November 25, 2020 through November 24, 2021.

We are requesting that you respond to us in writing if this would be acceptable to your company. For your convenience, we are providing a place for your signature approval at the bottom of the letter. If in acceptance of this extension, you may sign where indicated. The letter may be return via fax at (956) 872-4688 or email to Becky Cavazos at beckyc@southtexascollege.edu.

Sincerely,

Rebecca R. Cavazos
Director of Purchasing

Renewal of contract accepted through November 24, 2021 with no change in terms and conditions as per the South Texas College bid previously submitted.

Authorized Signature:_____

Name Printed: _____

Date: _____

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SOUTH TEXAS COLLEGE

Purchasing Department
3200 W. Pecan Blvd., McAllen, TX 78501

t (956) 872-4681
f (956) 872-4688

P.O. Box 9701, McAllen, TX 78502-9701
www.SouthTexasCollege.edu

September 2, 2020

Rex Supply Company
Attn: Mr. Ramiro Bernal, Branch Manager
1313 West 495
Pharr, TX 78577

Dear Mr. Bernal:

On October 30, 2018, South Texas College awarded a contract to Rex Supply Company for Industrial Supplies, Materials, and Accessories. The award allowed for two one-year renewal options on the contract if the terms and conditions remain the same. We are currently in the last few months of the second year of the contract and would like to renew for an additional one-year period. The last renewal period will be from November 25, 2020 through November 24, 2021.

We are requesting that you respond to us in writing if this would be acceptable to your company. For your convenience, we are providing a place for your signature approval at the bottom of the letter. If in acceptance of this extension, you may sign where indicated. The letter may be return via fax at (956) 872-4688 or email to Becky Cavazos at beckyc@southtexascollege.edu.

Sincerely,

Rebecca R. Cavazos
Director of Purchasing

Renewal of contract accepted through November 24, 2021 with no change in terms and conditions as per the South Texas College bid previously submitted.

Authorized Signature:_____

Name Printed: _____

Date: _____

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SOUTH TEXAS COLLEGE

SOUTH TEXAS COLLEGE
5. AUDIO VISUAL EQUIPMENT AND SUPPLIES

NAME			Audio Visual Aids		B & H Foto & Electronics, Corp./ dba B&H Photo Video		Howard Technology Solutions		SKC Communications Products, LLC.	
ADDRESS			2903 N Flores St		420 9th Ave		36 Howard Dr		8320 Hedge Ln Terrance	
CITY/STATE/ZIP			San Antonio, TX 78212		New York, NY 10001		Ellisville, MS 39437		Shawnee Mission, KS 66227	
PHONE			800-422-1282		800-947-8003		800-912-3151		800-882-7779	
FAX			800-854-8140		800-743-0895		601-399-5835		800-454-4752	
CONTACT			Diane Blalock		Robert Meskin		Krystal Avery		Michael Mast	
#	**Qty**	**Description**	**Unit Price**	**Extension**	**Unit Price**	**Extension**	**Unit Price**	**Extension**	**Unit Price**	**Extension**
1	1	Audio Visual Equipment and Supplies Period: 9/1/20 - 8/31/21	$70,000.00	$70,000.00	$75,000.00	$75,000.00	$40,000.00	$40,000.00	$20,000.00	$20,000.00
TOTAL AMOUNT			$ 70,000.00		$ 75,000.00		$ 40,000.00		$ 20,000.00	

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SOUTH TEXAS COLLEGE

SOUTH TEXAS COLLEGE
6. CHILLER MAINTENANCE AGREEMENT

NAME	Johnson Controls, Inc.
ADDRESS	5757 N Green Bay Ave
CITY/STATE/ZIP	Milwaukee, WI 53202
SERVICE ADDRESS	2209 N Padre Island Dr Corpus Christi, TX
PHONE	866-839-8477
FAX	866-839-8472
CONTACT	Andrew Pergande

#	Qty	Description	Unit Price	Extension
1	1	Annual Maintenance Scheduled Services Period: 11/21/20 - 11/20/21	$ 51,900.00	$ 51,900.00
2	1	Estimated Repair Services Period: 11/21/20 - 11/20/21	$ 80,000.00	$ 80,000.00
TOTAL AMOUNT			$	131,900.00

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SOUTH TEXAS COLLEGE

SOUTH TEXAS COLLEGE
7. COMPUTER COMPONENTS, PERIPHERALS, SOFTWARE, AND SUPPLIES

NAME			CDW Government, LLC.		Dell Marketing, LP.		Reyna Enterprise, Inc./ dba Computer Repair Center (CRC)		SHI Government Solutions		SKC Communication Products, LLC.	
ADDRESS			230 N Milwaukee Ave		P O Box 676021		131 E Pecan Blvd		1301 S Mo-Pac Expway		8320 Hedge Ln Terrance	
CITY/STATE/ZIP			Vernon Hills, IL 60061		Dallas, TX 75267		McAllen, TX 78501		Austin, TX 78746		Shawnee Mission, KS 66227	
PHONE			877-708-8009		800-274-7799		956-631-2321		888-764-8888		800-882-7779	
FAX			312-705-8262		800-365-5329		956-631-4696		512-732-0232		800-454-4752	
CONTACT			Peter McGee		Dennis Bradandt		Daniel Reyna		Victoria Pubylski		Jody Seal	
#	**Qty**	**Description**	**Unit Price**	**Extension**	**Unit Price**	**Extension**	**Unit Price**	**Extension**	**Unit Price**	**Extension**	**Unit Price**	**Extension**
1	1	Computer Components, Peripherals, Software, and Supplies Period: 9/1/20 - 8/31/21	$100,000.00	$100,000.00	$ 50,000.00	$ 50,000.00	$ 80,000.00	$ 80,000.00	$ 80,000.00	$ 80,000.00	$ 40,000.00	$ 40,000.00
TOTAL AMOUNT			$ 100,000.00		$ 50,000.00		$ 80,000.00		$ 80,000.00		$ 40,000.00	

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SOUTH TEXAS COLLEGE

SOUTH TEXAS COLLEGE
8. MAINTENANCE EQUIPMENT, PARTS, AND SUPPLIES

NAME			Carrier Enterprise, LLC.		Crawford Electric Supply		McCoy's Building Supply	
ADDRESS			16230 Port Northwest		343 N Weidner Rd		1350 IH 35 North	
CITY/STATE/ZIP			Houston, TX 77041		San Antonio, TX 78233		San Marcos, TX 78667	
LOCAL ADDRESS			3000 N Hibiscus Pharr, TX		1105 Bus Park Dr Mission, TX		1120 W US Hwy 83 Pharr, TX	
PHONE			512-748-1631		210-805-9898		512-395-6644	
CONTACT			Leon Tates		Nathan Lutz		Tina McArthur	
#	**Qty**	**Description**	**Unit Price**	**Extension**	**Unit Price**	**Extension**	**Unit Price**	**Extension**
1	1	Maintenance Equipment, Parts, and Supplies Period: 9/1/20 - 8/31/21	$ 20,000.00	$ 20,000.00	$ 50,000.00	$ 50,000.00	$ 30,000.00	$ 30,000.00
TOTAL AMOUNT			$	20,000.00	$	50,000.00	$	30,000.00

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SOUTH TEXAS COLLEGE

Purchasing Department
3200 W. Pecan Blvd., McAllen, TX 78501

t (956) 872-4681
f (956) 872-4688

P.O. Box 9701, McAllen, TX 78502-9701
www.SouthTexasCollege.edu

September 2, 2020

Strongline Security & Fire
Attn: Mr. Luis A. Grimaldo, Owner
3701 Jesenia St
San Juan, TX 78589

Dear Mr. Grimaldo:

On October 29, 2019, South Texas College awarded a contract to Strongline Security & Fire for Fire Suppression Systems Service. The award allowed for two one-year renewal options on the contract if the terms and conditions remain the same. We are currently in the last few months of the first year of the contract and would like to renew for an additional one-year period. The first renewal period will be from November 29, 2020 through November 28, 2021.

We are requesting that you respond to us in writing if this would be acceptable to your company. For your convenience, we are providing a place for your signature approval at the bottom of the letter. If in acceptance of this extension, you may sign where indicated. The letter may be return via fax at (956) 872-4688 or email to Becky Cavazos at beckyc@southtexascollege.edu.

Sincerely,

Rebecca R. Cavazos
Director of Purchasing

Renewal of contract accepted through November 28, 2021 with no change in terms and conditions as per the South Texas College bid previously submitted.

Authorized Signature: _____

Name Printed: _____

Date: _____

9b

SOUTH TEXAS COLLEGE

Purchasing Department
3200 W. Pecan Blvd., McAllen, TX 78501

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P.O. Box 9701, McAllen, TX 78502-9701
www.SouthTexasCollege.edu

September 2, 2020

1st FP Services, LLC.
Attn: Mr. Pete Desmond, Vice President
2053 Industrial Drive
McAllen, TX 78504

Dear Mr. Desmond:

On October 29, 2019, South Texas College awarded a contract to 1st FP Services, LLC. for Fire Suppression Systems Service. The award allowed for two one-year renewal options on the contract if the terms and conditions remain the same. We are currently in the last few months of the first year of the contract and would like to renew for an additional one-year period. The first renewal period will be from November 29, 2020 through November 28, 2021.

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Sincerely,

Rebecca R. Cavazos
Director of Purchasing

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Authorized Signature: _____

Name Printed: _____

Date: _____

9c

SOUTH TEXAS COLLEGE

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www.SouthTexasCollege.edu

September 2, 2020

EI Fire & Safety, Inc.
Attn: Mr. Fernando Rodriguez, CEO
3505 San Eugenio
Mission, TX 78572

Dear Mr. Rodriguez:

On October 29, 2019, South Texas College awarded a contract to EI Fire & Safety, Inc. for Fire Suppression Systems Service. The award allowed for two one-year renewal options on the contract if the terms and conditions remain the same. We are currently in the last few months of the first year of the contract and would like to renew for an additional one-year period. The first renewal period will be from November 29, 2020 through November 28, 2021.

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Sincerely,

Rebecca R. Cavazos
Director of Purchasing

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10

SOUTH TEXAS COLLEGE

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P.O. Box 9701, McAllen, TX 78502-9701
www.SouthTexasCollege.edu

September 2, 2020

HEB Grocery, Co.
Attn: Mr. Jorge L. Ramirez, Asst. Store Director
3601 W. Pecan Blvd.
McAllen, TX 78501

Dear Mr. Ramirez:

On October 29, 2019, South Texas College awarded a contract to HEB Grocery, Co. for In-Store Purchase of Materials, and Supplies. The award allowed for two one-year renewal options on the contract if the terms and conditions remain the same. We are currently in the last few months of the first year of the contract and would like to renew for an additional one-year period. The second renewal period will be from November 27, 2020 through November 26, 2021.

We are requesting that you respond to us in writing if this would be acceptable to your company. For your convenience, we are providing a place for your signature approval at the bottom of the letter. If in acceptance of this extension, you may sign where indicated. The letter may be returned via fax at (956) 872-4688 or email to Becky Cavazos at beckyc@southtexascollege.edu.

Sincerely,

Becky Cavazos

Rebecca R. Cavazos
Director of Purchasing

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Authorized Signature: _____

Name Printed: _____

Date: _____

10b

SOUTH TEXAS COLLEGE

Purchasing Department
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t (956) 872-4681
f (956) 872-4688

P.O. Box 9701, McAllen, TX 78502-9701
www.SouthTexasCollege.edu

September 2, 2020

Hobby Lobby Store
Attn: Ms. Jessica Torres, Store Manager
3300 W. Expwy 83
McAllen, TX 78501

Dear Ms. Torres:

On October 29, 2019, South Texas College awarded a contract to Hobby Lobby Store for In-Store Purchase of Materials, and Supplies. The award allowed for two one-year renewal options on the contract if the terms and conditions remain the same. We are currently in the last few months of the first year of the contract and would like to renew for an additional one-year period. The second renewal period will be from November 27, 2020 through November 26, 2021.

We are requesting that you respond to us in writing if this would be acceptable to your company. For your convenience, we are providing a place for your signature approval at the bottom of the letter. If in acceptance of this extension, you may sign where indicated. The letter may be returned via fax at (956) 872-4688 or email to Becky Cavazos at beckyc@southtexascollege.edu.

Sincerely,

Becky Cavazos

Rebecca R. Cavazos
Director of Purchasing

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Authorized Signature: _____

Name Printed: _____

Date: _____

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P.O. Box 9701, McAllen, TX 78502-9701
www.SouthTexasCollege.edu

September 2, 2020

Sam's Club
Attn: Mr. Carlos Garcia, Manager
1400 E. Jackson
McAllen, TX 78503

Dear Mr. Garcia:

On October 29, 2019, South Texas College awarded a contract to Sam's Club for In-Store Purchase of Materials, and Supplies. The award allowed for two one-year renewal options on the contract if the terms and conditions remain the same. We are currently in the last few months of the first year of the contract and would like to renew for an additional one-year period. The second renewal period will be from November 27, 2020 through November 26, 2021.

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Sincerely,

Becky Cavazos

Rebecca R. Cavazos
Director of Purchasing

Renewal of contract accepted through November 26, 2021 with no change in terms and conditions as per the South Texas College bid previously submitted.

Authorized Signature: _____

Name Printed: _____

Date: _____

10d

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f (956) 872-4688

P.O. Box 9701, McAllen, TX 78502-9701
www.SouthTexasCollege.edu

September 2, 2020

Walmart
Attn: Mr. Juan Pena Jr., ASM
2410 E. Exp. 83
Mission, TX 78572

Dear Mr. Pena:

On October 29, 2019, South Texas College awarded a contract to Walmart for In-Store Purchase of Materials, and Supplies. The award allowed for two one-year renewal options on the contract if the terms and conditions remain the same. We are currently in the last few months of the first year of the contract and would like to renew for an additional one-year period. The second renewal period will be from November 27, 2020 through November 26, 2021.

We are requesting that you respond to us in writing if this would be acceptable to your company. For your convenience, we are providing a place for your signature approval at the bottom of the letter. If in acceptance of this extension, you may sign where indicated. The letter may be returned via fax at (956) 872-4688 or email to Becky Cavazos at beckyc@southtexascollege.edu.

Sincerely,

Rebecca R. Cavazos
Director of Purchasing

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Authorized Signature: _____

Name Printed: _____

Date: _____

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SOUTH TEXAS COLLEGE

SOUTH TEXAS COLLEGE
11. INSTITUTIONAL MEMBERSHIP - TACC

NAME	Texas Association of Community Colleges (TACC)
ADDRESS	1304 San Antonio Ste 201
CITY/STATE/ZIP	Austin, TX 78701
PHONE	512-476-2572
FAX	512-476-0262
CONTACT	Jacob Fraire

#	Qty	Description	Unit Price	Extension
1	1	Association Membership Dues Period: 9/1/20 - 8/31/21	$ 54,725.00	$ 54,725.00
2	1	Building Assessment	$ 14,658.00	$ 14,658.00
3	1	Mathmatics Pathways	$ 9,772.00	$ 9,772.00
TOTAL AMOUNT			$	79,155.00

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SOUTH TEXAS COLLEGE

SOUTH TEXAS COLLEGE
12. COMMUNICATION SOFTWARE AGREEMENT

NAME	Hit Labs, Inc.
ADDRESS	2000 W Ashton Blvd Ste 425
CITY/STATE/ZIP	Lehi, UT 84043
PHONE	Ben Cannon
CONTACT	801-419-1243

#	Qty	Description	Unit Price	Extension
1	1	Communication Software Agreement - Pronto Period: 10/1/20 - 9/30/21	$ 74,250.00	$ 74,250.00
TOTAL AMOUNT			$	74,250.00

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SOUTH TEXAS COLLEGE

SOUTH TEXAS COLLEGE
13. STUDENT ENROLLMENT MANAGEMENT SYSTEM AGREEMENT

NAME	Admissions US, LLC., a wholly owned subsidiary of Anthology, Inc. (fka Campus Management, Corp.)
ADDRESS	5201 Congress Ave
CITY/STATE/ZIP	Boca Raton, FL 33487
PHONE	561-923-2500
FAX	561-999-0096
CONTACT	Tiffany Armer

#	Qty	Description	Unit Price	Extension
1	1	Chat Services and Radius by Campus Management CRM and Application Period: 9/27/20 - 9/26/21	$ 50,727.50	$ 50,727.50
TOTAL AMOUNT			$ 50,727.50	