SOUTH TEXAS COLLEGE

Award Proposals/ Rescind Award/ Purchases/ Renewals

Supporting Documentation

BOARD OF TRUSTEES MEETING

September 26, 2023

SOUTH TEXAS COLLEGE

SOUTH TEXAS COLLEGE
Award Proposals/ Rescind Award/ Purchases and Renewals
Supporting Documentation

TABLE OF CONTENTS

A. AWARD OF PROPOSALS

1) Merchant Services (Award)
2) Welding Gases, Metals, and Supplies (Award)

B. RESCIND OF AWARD

3) Ambulance Cots and Stair Chairs (Rescind)

C. PURCHASES AND RENEWALS

a. Instructional Items

4) Access to a Comprehensive Remediation, Testing, and Review Program (Purchase) – Grant Funded
5) Industrial Supplies, Materials, and Accessories (Renewal)

b. Non-Instructional Items

6) Audio Visual Equipment and Supplies (Purchase)
7) Computer Components, Peripherals, Software, and Supplies (Purchase)
8) Maintenance Equipment, Parts, and Supplies (Purchase)
9) Parts and Supplies (Purchase)
10) Purchase of Materials and Supplies (Purchase)
11) Catering Services (Renewal)
12) Chiller Maintenance Agreement and Repair Services (Renewal)
13) Fire Suppression Systems Service (Renewal)
14) In-Store Purchases of Materials and Supplies (Renewal)
15) Institutional Membership – TACC (Renewal)

c. Technology Items

16) Communication Services for Radios and Equipment (Purchase)
17) Course Management and Hosting Services (Renewal)
18) Student Enrollment Management System Agreement (Renewal)

1

SOUTH TEXAS COLLEGE

SOUTH TEXAS COLLEGE
1. MERCHANT SERVICES
PROJECT NO. 23-24-1006

	VENDOR	Certified Payments	First Data Merchant Services, a wholly owned subsidiary of Fiserv	PNC Merchant Services	Worldpay, LLC.
	ADDRESS	100 Throckmorton St Ste 200	2900 Westside Parkway	One PNC Plaza 249 5th Ave	8500 Governors Hill Dr
	CITY/STATE/ZIP	Forth Worth, TX 76102	Alpharetta, GA 30004	Pittsburgh, PA 15222	Cincinnati, OH 45249
	PHONE	214-284-9296	800-872-7882	412-338-6298	203-438-8600
	FAX	817-317-7459		833-637-0144	
	CONTACT	Debra Bradford	Shane Mccullough	Robert Felter	James Fleming
Pricing Information					
a	Sales Discount	0.100%	0.250%	0.250%	0.1750%
b	Per Transaction Fee	0.10%	0.10%	0.20%	0.055%
c	Other Fees Percent	0.062%	0.062%	0.062%	0.062%
d	Interchange Fee Percent	1.20%	1.20%	1.20%	1.20%
A. Company Profile					
1	State the full name and address of your firm (and parent company if you are a subsidiary).	Certified Payments, a wholly owned subsidiary of First American by Deluxe.	Fiserv, Inc., 255 Fiserv Dr, Brookfield, WI 53045	PNC Bank, N.A., Wilmington, DE	WorldPay by FIS, Jacksonville, FL
	Number of Years in Business	25 + Years	38 Years	165 Years	49+ years
	Number of Years in Business offering merchant card processing services:	25+ Years	38 Years	30 + Years	49+ years
2	Type of Operation:	Corporation	Corporation	Corporation	Corporation
3	Number of Employees:	350 +	40,000	61,545	66,196 Full Time
4	Annual Sales Volume:	$40B+	$17.7 Billion	Link to Web Site	
5	Is your company currently in default on any loan agreement or financing agreement with any bank, financial institution, or other entity? If yes, provide details.	No	No	Unable Provide due to Privacy	No
6	Provide a financial rating of your company (from a rating organization such as Dunn and Bradstreet, etc.) or any other documentation which indicates the financial stability of your company.	Provided	Provided	Provided	Provided
7	Provide any details of all past or pending litigation or claims filed against your company that would affect your company's performance under a contract with STC.	None	None	Referred to 10K Report	None
8	Provides a bank reference	Vantage Bank	Bank OZK	Misunderstood Item - Offered City of Brownsville a Bank Reference	Capital One
9	Provide a customer reference list of at least three (3) organizations for which you currently provide products/services or have provided/services of the type and scope requested in this RFP, of which two (2) of the references are from similarly sized or larger government sector clients, over the past five years.	Denton County; Collin County, Harris County; Nuedes County, and McClennan County	Texas Tech University, Collin County Higher Education Center; University of Arizona Book Store and Student Union	Concordia University; Duquesne University; and Georgetown University	Indiana University; University of Chicago; and University of Michigan
10	Is your company certified as a Historically Underutilized Business (Small, Minority or Woman-Owned) by the Texas Comptroller of Public Accounts or another state or Federal agency? If yes, include information that confirms certfication.	No	No	No	No
11	What is your company's annual credit card processing volume for the last three (3) years and your relative ranking among other processors?	$29, $35, $40B	$3.1 Trillion	$70 Million	$40 Billion
12	Do you use a third party for any segment of customer or card processing services?	No	No	No	No Third Party
13	What type of risk management services does your company typically provide to combat fraud?	Explained	Explained	Explained	Explained
14	Is your company fully Payment Card Industry (PCI) compliant? Provide a copy of your last PCI audit	Yes, provided	(National Institute of Standards and Technology, Cyber Security Framework)	Attachment D – PNC Fiserv PCI Attestation of Compliance	Yes
15	What audits are performed on the company?	PCI v3.2 and SSAE16/SOC: PCI DSS	1.PCI-DSS Certifications2.Card Production Certifications (including Card Personalization) 3.PIN Certifications 4.SOC Audits (SSAE 18)	FFIEC: Internal Audit; SSAE16/SOC: IT Risk Management; PCI DSS - Financial Services Industry Compliance Grp	Several including SOC and SSAE 18 Audits
16	Does any relationship exist whether by relative, business associate, capital funding agreement or any other such kinship between your Company and any member of the Board of Trustees of STC? If Yes, please explain.	No	No	No	No
17	Does the company have its principal place of business in the State of Texas? (Yes / No)	Yes	Yes	No	No
18	Does the company employ at least five hundred (500) persons in the state of Texas? (Yes / No)	No	Yes	Yes	Yes
B. Service Questionnaire					
1	Please provide the name, phone, title and a brief resume of the individuals who will service, support, and assume overall responsibility for the work to be performed for STC.	Forrest Collett (214) 284-9296 forrestcollett@ certifiedpayments.net	Assigned at award of contract	Rob Felter, PNC Merchant Services Relationship Manager; 412-303-3681	Assigned at award of contract
2	What are your normal days and hours of operation?	M-F 8am - 6pm	6 am - 7 pm PST; Tech help 24/7	8 am - 5 pm M-F; 24/7 Help Desk	Tech Help 24/7
3	Describe your training and consulting program.	Provided	Provided	Provided	Provided

SOUTH TEXAS COLLEGE

SOUTH TEXAS COLLEGE
1. MERCHANT SERVICES
PROJECT NO. 23-24-1006

	VENDOR	Certified Payments	First Data Merchant Services, a wholly owned subsidiary of Fiserv	PNC Merchant Services	Worldpay, LLC.
4	Detail the ability of personnel who will be assigned to the STC account to provide technical assistance and training in the implementation of the program.	Provided	Extensive- customized to client needs	Extensive- customized to client needs	Extensive- customized to client needs
5	Present a timeline (approximate number of days) for the implementation of services after execution of the contract.	Provided	2-6 Weeks	Not Applicable / PNC is Incumbent	Less than 4 months; Depends on complexity.
6	What provider do you use?		Self	PNC Merchant Services/Fiserv	TSYS
7	Describe the software and hardware necessary for acceptance of credit and debit cards (a) with card present, (b) card not present, (c) using an IVR application, (d) via Internet, and E pin-based debit.	Provided	Complete List - Proprietary is Clover.	FD150 Terminals for Card Present; Clover for Card Present; Various online CNP options.	TSYS based; Equipment sold or lease by TSYS and
8	Provide a flow diagram (with appropriate narration) that graphically describes the processing of a transaction.	Provided	Will Provide	Provided	Provided
9	What is the settlement transmission time for Visa, MasterCard and Discover and any other card?	Daily cut-off is 8 pm	Next Business Day	Next Business Day	Same Day/Next Day Options
10	Do you provide processing of other than VISA, MasterCard and Discover, such as American Express and Diners Club? What is the settlement transmission time for these?	Yes	Yes	Yes	Yes
11	What is the latest time that sales transactions (batches) can be transmitted to meet the settlement times?	8:00 PM ET	12 Midnight ET	2:00 AM ET	11:00 PM ET
12	Once batch is settled, how much time does it takes for our institution to get the funds?	24 - 48 Hrs	Next Business Day	Next Business Day	Next Day, 24 hrs, or 48 hrs
13	How will settlement amounts appear on our bank statement? (One lump sum payment or one amount for Visa, MasterCard, etc.)	Bankcard Settlement MID #, DBA Name	The way the College wants	PNCMS	NOT Stated
14	What are the procedures for an incorrect authorization?	Admin Portal Available	Can be done at POS	Can be done at POS	Can be done at POS
15	What are your procedures for handling problems encountered by STC in the processing of transactions?	Provided	Procedures in place	Procedures in place	24/7 support
16	What is the actual response time for inquiries?	One Day	Ave 30 sec	99% Same Day	Varies
17	Describe the monitoring and notification process if a transmission fails.	Data updated every 7 seconds	Failure alerts	Failure alerts	Network control Team Assistance
18	Describe the transaction authorization process, settlement procedures, refund process and chargeback process.	Provided	Provided	Provided	Provided
19	Describe how your company handles retrieval and charge-back requests.	Provided	Provided	Provided	Provided
20	What are your retrieval compliance timeframes?	Industry Standards	20 Days	20 Days	10 Days
21	How would the College be informed when a charge-back is posted?	Charge Back Specialist	Per agreed method	RM Notification	Several options
22	What procedures does your firm have implemented to operate in the event of a disaster or equipment failure at your primary processing site?	Disaster Recovery Plan	Robust Disaster Contingency Plan	Disaster Recovery Plans	4 major operations centers that are geographically separated
23	What is the after-hours response times for system and equipment failure?	Within 2 hrs	24/7 365	24/7 365	24/7 365
24	What are the alternative authorization methods provided during network downtime?	Procedures in place.	Multiple options in place	Voice Authorization if required	Procedures in place
25	Describe your contingency plan for disaster recovery and what is the expected time frame to become operational should a catastrophic event occur?	1-2 Hours	Provided	Provided	Provided
26	Describe your company's incident response plan that will be followed and provided to its customers.	Disaster Recovery Plan	Disaster Recovery Plan	Disaster Recovery Plan	Disaster Recovery Plan
27	Describe all reports available and the software used to receive and view reports. Provide sample reports for each card type.	Provided	Provided	Provided	Provided
28	Describe your billing process.	Monthly	Mutually agreed methods	Daily or Monthly	Described
29	Discuss your commitment to quality. Include quality control measures used to evaluate credit/debit transactions processing. Provide any unique approaches your firm has.	Level 1 PCI Compliance	Provided	Ongoing process improvement	Provided
30	Describe the system of controls that assure accuracy of the processing and reporting of credit/debit transaction processing.	Updates every 7 seconds	Detailed procedures in place	Procedures in place	Detailed procedures in place
31	Describe the security measures in place for the protection of data transmitted for processing.	Highest Level PCI Compliance	Detailed procedures in place	Procedures in place	Detailed procedures in place
32	Describe the company's commercially reasonable security measures used to prevent fraud and unauthorized user access to either the system or the data.	Rigorous Security Protocols	Provided	Provided	Provided
33	Describe the various types of insurance coverage and indemnification provided to protect clients utilizing the services.	Provided	Provided	Provided	Provided
34	Describe the fraud and loss prevention efforts you have in place.	Provided	Provided	Provided	Provided
35	Describe any services you provide pertaining to PCI compliance such as vulnerability scanning.	Provided	Provided		Provided
36	Will you provide additional credit card machines, as requested by STC, at no charge (see Section 5.2 E)? If there is a charge involved, please indicate this on Exhibit 2 ("Pricing Information).	Initial terminals at no Charge - subsequent at cost	No - see Price list	Touchnet and BlueFin will need to provide any new terminals	No - TSYS is source of equipment
37	Describe alternative payment services you provide that will help expand credit card payments.	BillGo, Kiosks, QR Codes	PayPal, Apple Pay, Google Pay, Samsung Pay, etc.	All available methods	PayPal, Apple Pay, Google Pay, Samsung Pay, etc.
38	Is your company Texas Risk and Authorization Management Program (TXRAMP) certificated?	Yes	Not Applicable	No	In Process of applying for.

SOUTH TEXAS COLLEGE

SOUTH TEXAS COLLEGE
1. MERCHANT SERVICES
PROJECT NO. 23-24-1006

	VENDOR	Certified Payments	First Data Merchant Services, a wholly owned subsidiary of Fiserv	PNC Merchant Services	Worldpay, LLC.
	5.1. Vendor Requirements				
A	Experience – STC requires the vendor to have at least five (5) years of experience processing payment records and credit records transmitted for processing and settlement from major credit/debit card processing networks.	Yes	Yes	Yes	
B	Compliance – STC requires the following:				
	1. Licenses, bonding, equipment, and trained personnel necessary to perform the work as required in this RFP.	Yes	Yes	Yes	
	2. Evidence of compliance with the Payment Card Industry (PCI) Data Security Standard (DSS) with the RFP response and as requested throughout the contract period, including evidence for any sub Processors, third party processors and any other parties involved. Security controls and safeguards must be provided to protect credit and debit card transaction information and funds.	Yes	Yes	Yes	
	3. Abide by all operating rules and regulations of the card associations, processing networks, and other entities governing the services provided under a resultant contract and shall be liable for violations of such. This includes a secure server with certification(s) for the management/storage of shared information, management/collection of payments, as well as management/security of private, personnel information.	Yes	Yes	Yes	
C	Customer Service – STC requires a 24-hour, seven days a week, toll-free number or other Help Desk facility for customer assistance.	Yes	Yes	Yes	
D	Processing – STC requires the following:				
	1. Interface with Touchnet Payment gateway	Yes	Yes	Yes	
	2. Utilize one of the following payment processing platforms:				
	Processors	Yes	Yes	Yes	
	First Data (formerly FDC North)	Yes	Yes		
	TSYS Acquiring Solutions (formerly Vital)	Yes	Yes		
	3. Possess the necessary certifications established by the card associations and front-end processors to conduct the following activities:				
	a. Point-of-Sale terminal-based transactions	Yes	Yes	Yes	
	b. Internet transactions	Yes	Yes	Yes	
	c. Voice response Unit transactions (voice or touch-tone)	Yes	Yes	Yes	
	d. Authorization via the internet	Yes	Yes	Yes	
	e. Batch settlements via the internet	Yes	Yes	Yes	
	f. Processing of both credit card and pin based debit card transactions	Yes	Yes	Yes	
	g. It is preferred that the vendor also have the capability to process signature based (pinless) debit card transactions	Yes	Yes	Yes	
	5.2 Services				
	The successful respondent to this RFP shall be expected to provide the following services. Please address, in the proposal response, the capabilities of your firm to comply with these requirements.				
A	Processing/Authorization – STC requires the following processing services:				
	1. Card acceptance of multiple brands and types of cards (both credit and debit cards). These must include as a minimum AMEX, VISA, MasterCard and Discover.	Yes	Yes	Yes	
	2. Electronic authorization, including Point of Sale (POS) terminal, internet and phone (24 hours per day, 7 days per week) and alternative authorizations during network downtime.	Yes	Yes	Yes	
	3. Issue credits in the case of an error in payment amount, card number, return, etc. The system must be able to process and obtain authorization of credit/debit card returns for partial or full credit.	Yes	Yes	Yes	
	4. Establish merchant numbers and terminal identification numbers for each location processing transactions.		Yes	Yes	
	5. Provide detailed analysis statement for each merchant location	Yes	Yes	Yes	
	6. Provide an Internet web-site to accept payments by credit card or pin-less debit card.				
	a. The Processor's web site must be accessed as a "click-through" from STC's web site.	Yes	Yes	Yes	
	b. The Processor shall collect and secure the payment related data provided by the customer.	Yes	Yes	Yes	
	c. The Processor shall transmit data files concerning transaction information to STC on a daily basis.	Yes	Yes	Yes	
	d. The Processor's web-site shall be accessible 24 hours per day, 365 days per year.	Yes	Yes	Yes	
	e. The Processor's web-site must have a minimum access rate of 95%.	Yes	Yes	Yes	
	f. The Processor must obtain authorization from the cardholder's credit/debit card company on each transaction before accepting payment.	Yes	Yes	Yes	
	g. The Processor shall issue a confirmation receipt number to each customer for each completed transaction.	Yes	Yes	Yes	

SOUTH TEXAS COLLEGE

SOUTH TEXAS COLLEGE
1. MERCHANT SERVICES
PROJECT NO. 23-24-1006

	VENDOR	Certified Payments	First Data Merchant Services, a wholly owned subsidiary of Fiserv	PNC Merchant Services	Worldpay, LLC.
	h. The Processor must provide assistance in review and analysis of disputes and chargebacks	Yes	Yes	Yes	
B	Settlement – STC requires that all payments be deposited into STC's depository institution via Automated Clearing House (ACH) and/or National Automated Clearing House (NACH). Account and routing information will be provided by STC upon award of a contract.	Yes	Yes	Yes	
C	Reporting – STC will require the following reports:				
	1. End of day reports – must summarize by card type	Yes	Yes	Yes	
	2. Monthly reports – must detail transactions and all fees by category	Yes	Yes	Yes	
	3. Annual reports – must detail transactions by provider at a minimum outlining the total number of transactions and all fees by category	Yes	Yes	Yes	
D	Training/Customer Service – STC requires the following				
	1. Training to be provided to STC personnel, as required, related to payment and card processing requirements in accordance with PCI/DSS standards. This may include procedures for handling retrieval requests, charge backs, accessing reports and transaction data and any other procedures which may be required.	Yes	Yes	Yes	
	2. Keep STC personnel apprised of any changes to the operating procedures/regulations as provided by card associations, including PCI compliance.	Yes	Yes	Yes	
E	Equipment – STC requires new and updated credit card machines/equipment (including PIN pads) as needed/requested for each campus, including training. All equipment should be EMV certified to comply with PCI requirements and credit card companies that are migrating to EMV chip technology. Currently we have (16) Ingenico ISC250 (may upgrade the devices in the future to (12) Ingenico Move 5000 and (10) BlueFin S Red Key-2 devices for the call center).	Yes	Yes	Yes	
F	Security – STC requires security controls and safeguards must be provided to protect credit and debit card transaction information and funds. Transactions shall be encrypted.	Yes	Yes	Yes	
G	Billing Statements – STC requires a monthly billing statement for all transactions associated with the payment and credit records processed. It must include detailed documentation to support all costs, including breakdown by card type and transaction type. It must include gross sales, returns, nets sales, transaction counts, discount and fees.	Yes	Yes	Yes	
H	Fraud Monitoring – STC requires fraud services by tracking, analyzing and managing fraud.	Yes	Yes	Yes	
	5.3 Existing Operations				
	South Texas College currently has merchant services operations and equipment as outlined in this section. STC requires credit card companies to have EMV chip technology, contactless Payment, and/or Tap to Pay.	Yes	Yes	Yes	
	STC currently accepts Mastercard, VISA, and Discover cards as well as Gift Cards and Government EBT cards.	Yes	Yes	Yes	
	5.4 Equipment Configuration:				
A	STC hosts its own storefronts and sends the collected data to payment gateway for processing.	Acknowledged	Acknowledged	Acknowledged	
B	POS Terminals: 15 plus the Web (with growth potential)				
	Cashier Stations: 15 (with growth potential)	Acknowledged	Acknowledged	Acknowledged	
	CWA –Upay Site 1	Acknowledged	Acknowledged	Acknowledged	
	CRC Parking 2 (with growth potential)	Acknowledged	Acknowledged	Acknowledged	
C	Stores: 24 (with growth potential)	Acknowledged	Acknowledged	Acknowledged	
	Tuition & Fees (Used for tuition and fee payments for regular admission classes, loans and all other holds and fines)	Acknowledged	Acknowledged	Acknowledged	
	Sales & Other Fees & Charges (Used for payments related to, cafeteria sales, donations, and other services or events.)	Acknowledged	Acknowledged	Acknowledged	
D	STC currently owns 16 Ingenico iSC250 processing terminals integrated with the Touchnet Payment Gateway and Digital Dining point-of-sale terminals.	Acknowledged	Acknowledged	Acknowledged	
Escalation					
	3rd Year Escalation		3%		0%
	4th Year Escalation		3%		0%
	5th Year Escalation		3%		0%
TOTAL EVALUATION POINTS		72.7	77.3	78.03	****
RANKING		3	2	1	****

****The vendor submitted an incomplete proposal, therefore not evaluated.
The Director of Purchasing has reviewed all the responses and evaluations completed.
*The proposal criteria follows in the packet for further explanation of each criteria.

SOUTH TEXAS COLLEGE

SOUTH TEXAS COLLEGE
1. MERCHANT SERVICES
PROJECT NO. 23-24-1006 -- EVALUATION SUMMARY

	VENDOR	Certified Payments		First Data Merchant Services, a wholly owned subsidiary of Fiserv		PNC Merchant Services	
	ADDRESS	100 Throckmorton St Ste 200		2900 Westside Parkway		One PNC Plaza 249 5th Ave	
	CITY/STATE/ZIP	Forth Worth, TX 76102		Alpharetta, Georgia 30004		Pittsburgh, PA 15222	
	PHONE	214-284-9296		800-872-7882		412-338-6298	
	FAX	817-317-7459				833-637-0144	
	CONTACT	Debra Bradford		Shane Mccullough		Robert Felter	
1	The purchase price. (up to 37 points)	37	37	28.4	28.4	21.99	21.99
		37		28.4		21.99	
		37		28.4		21.99	
		37		28.4		21.99	
		37		28.4		21.99	
2	The reputation of the vendor and the vendor's goods and/or services. (up to 18 points)	14	12.2	16	15.1	18	17.54
		9		14		17.2	
		12		14.5		16.5	
		12		15		18	
		14		16		18	
3	The quality of the vendor's goods or services. (up to 16 points)	10	10.1	13	13	16	15.5
		10		12		15.5	
		11.5		13		14	
		9		14		16	
		10		13		16	
4	The extent to which the good or services meet the College's needs. (up to 15 points)	5	6.4	10	10.8	15	15
		7		12		15	
		6		9		15	
		7		11		15	
		7		12		15	
5	The vendor's past relationship with the College. (up to 3 points)	2	2	2	2	3	3
		2		2		3	
		2		2		3	
		2		2		3	
		2		2		3	
6	The impact on the ability of the College to comply with laws and rules relating to Historically Underutilized Business. (up to 1 point)	0	0	0	0	0	0
		0		0		0	
		0		0		0	
		0		0		0	
		0		0		0	
7	The total long-term cost to the College to acquire the vendor's goods or services. (up to 5 points)	0	0	3	3	0	0
		0		3		0	
		0		3		0	
		0		3		0	
		0		3		0	
8	For a contract for goods and services, other than goods and services related to telecommunications and information materials, whether the vendor or the vendor's ultimate parent company or majority owner: a. has its principal place of business in this state; or b. employs at least 500 persons in this state. (up to 5 points)	5	5	5	5	5	5
		5		5		5	
		5		5		5	
		5		5		5	
		5		5		5	
TOTAL EVALUATION POINTS		72.7		77.3		78.03	
RANKING		3		2		1	

The Director of Purchasing has reviewed all the responses and evaluations completed.
*The proposal criteria follows in the packet for further explanation of each criteria.

SOUTH TEXAS COLLEGE

SOUTH TEXAS COLLEGE
1. PROPOSAL CRITERIA - SERVICE ONLY

		Service Only		
		Points	Score Key	
1	**Criterion 1: The purchase price** a. The low bidder gets the maximum points b. Divide the lowest proposal by each of the other proposal(s)	37		
2	**Criterion 2: The reputation of the vendor and of the vendor's goods or services** a. Number of Years in Business b. References (similar projects) c. Services/Installation d. Professional Licenses/Certifications	18	15-18 10-14 5-9 0-4	Excellent Acceptable Marginal Poor/No Response
3	**Criterion 3: The quality of the vendor's goods or service** a. Warranty b. Service Support/Response Time c. Goods/Product (manufacturer life) d. Product Performance	16	14-16 10-13 5-9 0-4	Excellent Acceptable Marginal Poor/No Response
4	**Criterion 4: The extent to which the goods or services meet the district's needs** a. Time Frame to complete the project b. Delivery Time Frame of product(s) c. Number of staff d. Meet or exceed the specifications	15	12-15 7-11 3-6 0-2	Excellent Acceptable Marginal Poor/No Response
5	**Criterion 5: The vendor's past relationship with the district** a. Quality of Past Performances with STC ****New Vendors will receive two points	3	3 2 1 0	Excellent Acceptable/New Vendor Marginal Poor/No Response
6	**Criterion 6: The impact on the ability of the district to comply with laws and rules relating to Historically Underutilized Businesses** a. Provided the Certification	1	1 0	Yes No
7	**Criterion 7: The total long-term cost to the district to acquire the vendor's goods or services; and** a. Annual Escalation Increase b. Annual Maintenance Cost	5	5 3-4 1-2 0	Excellent Acceptable Marginal Poor/No Response
8	**Criterion 8: For a contract for goods and services, other that goods and services related to telecommunications and information materials, whether the vendor or the vendor's ultimate parent company or majority owner:** a. Has its place of business in this state; or b. Employs at least 500 persons in this state.	5	5 0	Yes No
9	**Criterion 9: Any other relevant factor specifically listed in the request for bids or proposals, e.g.:** a. Financial Standing b. Potential or Pending Sale of Business			Up to 5 points will be used from the purchase price if applicable
	Total Points	100		

Definitions of evaluation terms:

Excellent - respondent provided information which fully addressed or exceeded the requirements
Acceptable - respondent provided information which addressed most but not all of the requirements
Marginal - respondent provided minimal information on requirements
Poor/No response - respondent provided inadequate responses to requirements or did not respond

2

SOUTH TEXAS COLLEGE

SOUTH TEXAS COLLEGE
2. WELDING GASES, METALS, AND SUPPLIES
PROJECT NO. 23-24-1010

	VENDOR	Airgas USA, LLC.	CV Industrial Hardware, LLC.	Linde Gas and Equipment, Inc.	Matheson Tri-Gas	Triple-S Steel Supply, LLC./ dba Alamo Iron Works
	ADDRESS	201 N 23rd St	701 N Bryan Rd	1021 W Ferguson	1801 W 77 Bus	943 AT&T Center Pkwy
	CITY/STATE/ZIP	McAllen, TX 78501	Mission, TX 78572	Pharr, TX 78577	San Benito, TX 78586	San Antonio, TX 78219
	PHONE	956-686-7622	956-519-4545	956-787-0219	956-399-2706	210-223-6161
	FAX	956-682-6936		956-787-0043	956-399-6045	
	CONTACT	Javier Olmos	Giovanni Olivos	Marco A. Alvarez	Scott Blankman	Wayne Dennis
#	**Description**	**Proposed**	**Proposed**	**Proposed**	**Proposed**	**Proposed**
1	Welding Gases					
	a. Acetylene				$ 41.80	
	Size MC		$ 18.00	$ 11.82		
	Size #3			$ 32.90		
	Size #4	$40.00 Product Surcharge $6.90	$ 55.00	$ 48.10		
	Size #4.5			$ 75.60		
	Size #5			$ 112.20		
	Acetylene B			$ 18.24		
	b. Argon					
	Size R			$ 6.20		
	Size M			$ 18.64		
	Size Q			$ 10.16		
	Size K			$ 28.52		
	Size T			$ 35.44		
	Argon 40			$ 7.88		
	Argon 180L		$ 315.00			
	Argon 180L-230x				$ 419.628	
	Argon 300		$ 30.00			
	Argon 300X				$ 18.70	
	Argon 2300X				$ 18.70	
	Argon 75/25 Mix 300		$ 30.00			
	Acral Prime 300XLT	$ 35.00				
	AC Flux 300XLT	$ 35.00				
	HeBG200X				$ 309.00	
	c. Oxygen					
	Size R			$ 4.33		
	Size M			$ 9.92		
	Size Q			$ 6.53		
	Size T			$ 13.01		
	Size K			$ 10.68		
	Industrial Size 200	$ 13.00				
	Size 200x				$ 6.86	
	Size 251		$ 11.00			
	Oxygen 20		$ 7.50			
	Oxygen 40			$ 5.84		
	Oxygen 20%					
	Oxygen 180L		$ 120.00			
	Liquid Oxygen 160-230			$ 93.92		
	Liquid Oxygen 180-230			$ 101.64		
	Liquid Oxygen 180L-230X				$ 84.00	
	d. Propylene					
	99 lbs.	Delivery Rate $25.00				
	Size 33X				$ 26.45	
	Size #65		$ 100.00			
	Size #65X				$ 84.00	
	Size #420					

SOUTH TEXAS COLLEGE

SOUTH TEXAS COLLEGE
2. WELDING GASES, METALS, AND SUPPLIES
PROJECT NO. 23-24-1010

	VENDOR	Airgas USA, LLC.	CV Industrial Hardware, LLC.	Linde Gas and Equipment, Inc.	Matheson Tri-Gas	Triple-S Steel Supply, LLC./ dba Alamo Iron Works
	e. Compressed Gas					
	Carbon Dioxide Alum 20lbs			$ 9.53		
	Carbon Dioxide 20lbs with Educator			$ 9.53		
	Carbon Dioxide 50lbs	$ 32.33		$ 17.50		
	Carbon Dioxide 50lbs with Educator			$ 17.50		
	Carbon Dioxide N.O.S Size R			$ 8.94		
	Carbon Dioxide N.O.S Size Q			$ 17.20		
	Carbon Dioxide N.O.S Size M			$ 20.41		
	Carbon Dioxide N.O.S Size K			$ 30.09		
	Carbon Dioxide N.O.S Size T			$ 37.44		
	Carbon Dioxide N.O.S Size 40			$ 10.13		
	Liquified Petroleum Gas 60			$ 44.46		
	Liquified Petroleum Gas 100			$ 74.00		
	Liquified Petroleum Gas 435			$ 309.20		
	Liquified Petroleum Gas 7.3 Gallons			$ 16.45		
	Liquified Petroleum Gas 13.5 Gallons			$ 25.35		
	Liquified Petroleum Gas 22.5 Gallons			$ 42.14		
	f. Nitrogen 40		$ 9.00			
	g. Rental	$0.10 - $0.35/cylinder/day	$0.15 per day/per tank No Rental Charge for departments that own their tanks.	$0.17 - $0.45/day		
	h. Delivery Charge		$30.00 No hazmat, energy surcharge, other fees	$ 22.71	$ -	
	Energy and Fuel Charge			$ 12.60		
	Hazardous Materials Charge			$ 14.95	$ 16.50	
	AC Surcharge				$ 21.518	
	TRG REQHPCYL Customer-Owned				$ 60.000	
	Labor Demand Charge			$ 6.95		
	Customer Owned Cylinders				$ -	
	Monthly Maintenance Fee on Rental Cylinders			$ 28.00		
2	Welding Supplies					
	Discount %	0%	15%	15%		0%
	Benchmark	RGV Educational Pricing Hierarchy	Manufacturer's List Price	Manufacturer's List Price (5% for Welding Machines, Lincoln & Miller)	Subject to Quote	Net priced when customer specific login used on website
3	Metal Products					
	Discount %					0%
	Benchmark					Price on application
4	Delivery Charges	$ 75.00	$ 30.00	Delivery Charge are for Cylinders Only from Location	TBD	Orders for AIW stock items (excluding steel) of $700 plus are freight allowed, orders for less will be charged applicable freight
5	Escalation					
	2nd Year	7-9%	10%	5%	TBD	0% - 25%
	3rd Year	7-9%	10%	5%	TBD	0% - 25%

3

SOUTH TEXAS COLLEGE

NO BACKUP FOR

3) Ambulance Cots and Stair Chairs (Rescind)

4

SOUTH TEXAS COLLEGE

SOUTH TEXAS COLLEGE
4. ACCESS TO A COMPREHENSIVE REMEDIATION, TESTING, AND REVIEW PROGRAM

NAME	Assessment Technologies Institute, LLC. (ATI)
ADDRESS	11161 Overbrook Rd
CITY/STATE/ZIP	Leawood, KS 66211
PHONE	800-667-7531
CONTACT	Mike Lynch

#	Qty	Description	Unit Price	Extension
1	1	Access to Comprehensive Remediation, Testing, and Review Program Period: 9/1/23 - 8/31/24	$ 250,000.00	$ 250,000.00
TOTAL AMOUNT			$	250,000.00

5

SOUTH TEXAS COLLEGE

5.

This page intentionally left blank

6

SOUTH TEXAS COLLEGE

SOUTH TEXAS COLLEGE
6. AUDIO VISUAL EQUIPMENT AND SUPPLIES

NAME			Audio Visual Aids		B&H Foto & Electronics, Corp./ dba B&H Photo Video		Howard Technology Solutions	
ADDRESS			2903 N Flores St		420 9th Ave		36 Howard Dr	
CITY/STATE/ZIP			San Antonio, TX 78212		New York, NY 10001		Ellisville, MS 39437	
PHONE			800-422-1282		800-947-8003		800-912-3151	
FAX			800-854-8140		800-743-0895		601-399-5835	
CONTACT			Ron George		Robert Meskin		Krystal Avery	
#	**Qty**	**Description**	**Unit Price**	**Extension**	**Unit Price**	**Extension**	**Unit Price**	**Extension**
1	1	Audio Visual Equipment and Supplies Period: 9/1/23 - 8/31/24	$ 100,000.00	$ 100,000.00	$ 100,000.00	$ 100,000.00	$ 70,000.00	$ 70,000.00
TOTAL AMOUNT			$ 100,000.00		$ 100,000.00		$ 70,000.00	

7

SOUTH TEXAS COLLEGE

SOUTH TEXAS COLLEGE
7. COMPUTER COMPONENTS, PERIPHERALS, SOFTWARE, AND SUPPLIES

NAME			B&H Foto & Electronics, Corp/ dba B&H Photo Video		CDW Government, LLC.		Dell Marketing, LP.		Reyna Enterprise, Inc./ dba Computer Repair Center (CRC)		SHI Government Solutions	
ADDRESS			420 9th Ave		230 N Milwaukee Ave		P O Box 676021		131 E Pecan Blvd		1301 S Mo-Pac Expway	
CITY/STATE/ZIP			New York, NY 10001		Vernon Hills, IL 60061		Dallas, TX 75267		McAllen, TX 78501		Austin, TX 78746	
PHONE			800-947-8003		877-708-8009		512-647-6341		956-631-2321		888-764-8888	
FAX			800-743-0895		312-705-8262		512-283-0352		956-631-4696		512-732-0232	
CONTACT			Robert Meskin		Michael Swartz		Dennis Bradandt		Daniel Reyna		Victoria Pubylski	
#	**Qty**	**Description**	**Unit Price**	**Extension**	**Unit Price**	**Extension**	**Unit Price**	**Extension**	**Unit Price**	**Extension**	**Unit Price**	**Extension**
1	1	Computer Components, Peripherals, Software, and Supplies Period: 9/1/23 - 8/31/24	$ 100,000.00	$ 100,000.00	$ 100,000.00	$ 100,000.00	$ 50,000.00	$ 50,000.00	$ 100,000.00	$ 100,000.00	$ 75,000.00	$ 75,000.00
TOTAL AMOUNT			$	100,000.00	$	100,000.00	$	50,000.00	$	100,000.00	$	75,000.00

8

SOUTH TEXAS COLLEGE

SOUTH TEXAS COLLEGE
8. MAINTENANCE EQUIPMENT, PARTS, AND SUPPLIES

NAME	McCoy's Building Supply
ADDRESS	1350 IH 35 North
CITY/STATE/ZIP	San Marcos, TX 78667
LOCAL ADDRESS	1120 W US Hwy 83 Pharr, TX
PHONE	512-395-6644
CONTACT	Tina McArthur

#	Qty	Description	Unit Price	Extension
1	1	Maintenance Equipment, Parts, and Supplies Period: 9/1/23 - 8/31/24	$ 50,000.00	$ 50,000.00
TOTAL AMOUNT			$ 50,000.00	

9

SOUTH TEXAS COLLEGE

SOUTH TEXAS COLLEGE
9. PARTS AND SUPPLIES

NAME	W.W. Grainger/ dba Grainger
ADDRESS	7950 Research Blvd
CITY/STATE/ZIP	Austin, TX 78758
LOCAL ADDRESS	921 E Pecan Blvd McAllen, TX 78501
PHONE	800-472-4643
CONTACT	Shelby Savony

#	Qty	Description	Unit Price	Extension
1	1	Parts and Supplies Period: 9/1/23 - 8/31/24	$ 120,000.00	$ 120,000.00
TOTAL AMOUNT			$	120,000.00

10

SOUTH TEXAS COLLEGE

SOUTH TEXAS COLLEGE
10. PURCHASE OF MATERIALS AND SUPPLIES

NAME			H-E-B Grocery Company		Sam's Club	
ADDRESS			646 S Flores St		1400 E Jackson	
CITY/STATE/ZIP			San Antonio, TX		McAllen, TX 78501	
PHONE			800-987-4438		956-961-5843	
FAX			210-938-9535		956-618-5252	
CONTACT			Mary Gast		Josue Maldonado	
#	**Qty**	**Description**	**Unit Price**	**Extension**	**Unit Price**	**Extension**
1	1	Purchase of Materials and Supplies Period: 9/1/23 - 8/31/24	$ 70,000.00	$ 70,000.00	$ 30,000.00	$ 30,000.00
TOTAL AMOUNT			$ 70,000.00		$ 30,000.00	

11

SOUTH TEXAS COLLEGE

11.

This page intentionally left blank

12

SOUTH TEXAS COLLEGE

SOUTH TEXAS COLLEGE
12. CHILLER MAINTENANCE AGREEMENT AND REPAIR SERVICES

NAME	Texas Chiller Systems
ADDRESS	5305 Agnes St
CITY/STATE/ZIP	Corpus Christi, TX 78405
LOCAL ADDRESS	502 E. Expway 83 Weslaco, TX
PHONE	361-693-5020
CONTACT	Noe Salinas

#	Qty	Description	Unit Price	Extension
1	1	Chiller Maintenance Agreement - Preventative Maintenance Period: 11/21/23 - 11/20/24	$ 59,584.00	$ 59,584.00
2	1	Repair Services Period: 11/21/23 - 11/20/24	$ 80,000.00	$ 80,000.00
TOTAL AMOUNT			$	139,584.00

13

SOUTH TEXAS COLLEGE

13.

This page intentionally left blank

14

SOUTH TEXAS COLLEGE

14.

This page intentionally left blank

15

SOUTH TEXAS COLLEGE

SOUTH TEXAS COLLEGE
15. INSTITUTIONAL MEMBERSHIP - TACC

NAME	Texas Association of Community Colleges (TACC)
ADDRESS	1304 San Antonio Ste 201
CITY/STATE/ZIP	Austin, TX 78701
PHONE	512-476-2572
FAX	512-476-0262
CONTACT	Ray Martinez III

#	Qty	Description	Unit Price	Extension
1	1	Association Membership Dues Period: 9/1/23 - 8/31/24	$ 93,093.00	$ 93,093.00
TOTAL AMOUNT			$ 93,093.00	

16

SOUTH TEXAS COLLEGE

SOUTH TEXAS COLLEGE
16. COMMUNICATION SERVICES FOR RADIOS AND EQUIPMENT

NAME	Cellco Partnership/ dba Verizon Wireless
ADDRESS	1 Verizon Way
CITY/STATE/ZIP	Basking Ridge, NJ 07920
PHONE	949-246-0236
CONTACT	Claudio Alvarez

#	Qty	Description	Unit Price	Extension
1	1	Communication Services for Radios and Equipment Period: 9/1/23 - 8/31/24	$ 84,000.00	$ 84,000.00
TOTAL AMOUNT			$	84,000.00

17

SOUTH TEXAS COLLEGE

SOUTH TEXAS COLLEGE
17. COURSE MANAGEMENT AND HOSTING SERVICES

NAME	Blackboard, Inc.
ADDRESS	1899 L St NW 5th Fl
CITY/STATE/ZIP	Washington, DC 20036
PHONE	405-812-6703
CONTACT	Michael Pohorylo

#	Qty	Description	Unit Price	Extension
1	1	Course Management and Hosting Services Period: 9/30/23 - 9/29/24	$ 685,593.00	$ 685,593.00
2	1	Course Management and Hosting Services Period: 9/30/24 - 9/29/25	$ 692,148.00	$ 692,148.00
3	1	Course Management and Hosting Services Period: 9/30/25 - 9/29/26	$ 668,076.00	$ 668,076.00
4	1	Course Management and Hosting Services Period: 9/30/26 - 9/29/27	$ 674,757.00	$ 674,757.00
5	1	Course Management and Hosting Services Period: 9/30/27 - 9/29/28	$ 681,503.00	$ 681,503.00
TOTAL AMOUNT			$	3,402,077.00

18

SOUTH TEXAS COLLEGE

SOUTH TEXAS COLLEGE
18. STUDENT ENROLLMENT MANAGEMENT SYSTEM AGREEMENT

NAME	Admissions US, LLC., a wholly owned subsidiary of Anthology, Inc. (fka Campus Management, Corp.)
ADDRESS	5201 Congress Ave
CITY/STATE/ZIP	Boca Raton, FL 33487
PHONE	415-999-3592
FAX	561-999-0096
CONTACT	Tiffany Armer

#	Qty	Description	Unit Price	Extension
1	1	Radius by Campus Management - Constituent Relationship Management (CRM) Application Period: 9/27/22 - 9/26/23	$ 56,842.00	$ 56,842.00
TOTAL AMOUNT			$ 56,842.00	