SOUTH TEXAS COLLEGE

Award Proposals/ Purchases/ Renewals / Interlocal Agreements

Supporting Documentation

BOARD OF TRUSTEES MEETING

August 22, 2023

SOUTH TEXAS COLLEGE

SOUTH TEXAS COLLEGE
Award Proposals/ Purchases and Renewals/ Interlocal Agreements
Supporting Documentation

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1. BOOKS AND EDUCATIONAL MATERIALS - II
PROJECT NO. 23-24-1008

	VENDOR	ABDO Publishing Company	Assessment Technologies Institute, LLC./dba National Healthcareer Association	Barnes & Noble Booksellers, Inc.	Barnes & Noble College Booksellers, LLC.	The Rosen Publishing Group, Inc.
	ADDRESS	P O Box 398166	11161 Overbrook Rd	33 E 17th St	120 Mountain View Blvd	29 E 21st St
	CITY/STATE/ZIP	Minneapolis, MN 55439	Leawood, KS 66211	New York, NY 10003	Basking Ridge, NJ 07920	New York, NY 10010
	PHONE	800-800-1312	800-499-9092	212-414-6001	205-531-7444	800-237-9932
	FAX	800-862-3480	913-661-6206			888-436-4643
	CONTACT	Tyler Gieseke	Tyson Schmidt	Tracy Vidakovich	Bobby Hamous	Arlene Riley
#	Description	Proposed	Proposed	Proposed	Proposed	Proposed
Year 1						
1	Books - Discount	0% Catalog: a 30% discount off list price is already reflected		0-35% List Price	0%	15% (Paperback)
2	Books - Mark-Up				25%	
3	Other Educational Materials - % Discount	0%	Certified Phlebotomy Technician (CPT) Exam 24% Certified EKG Technician (CET) Exam 24% Certified Patient Care Technician (CPCT) Exam 38% Certified Clinical Medical Assistant (CCMA) Exam 38%		0%	25% (Hardcover/ebooks)
4	Other Educational Materials - Mark-Up				30%	
Year 2						
5	Books - Discount	0%		0-35% List Price	0%	15%
6	Books - Mark-Up				25%	
7	Other Educational Materials - % Discount	0%	Certified Phlebotomy Technician (CPT) Exam 24% Certified EKG Technician (CET) Exam 24% Certified Patient Care Technician (CPCT) Exam 38% Certified Clinical Medical Assistant (CCMA) Exam 38%		0%	25%
8	Other Educational Materials - Mark-Up				30%	
Year 3						
9	Books - Discount	0%		0-35% List Price	0%	15%
10	Books - Mark-Up				25%	
11	Other Educational Materials - % Discount	0%	Certified Phlebotomy Technician (CPT) Exam 24% Certified EKG Technician (CET) Exam 24% Certified Patient Care Technician (CPCT) Exam 38% Certified Clinical Medical Assistant (CCMA) Exam 38%		0%	25%
12	Other Educational Materials - Mark-Up				30%	
Additional Information						
13	Online Ordering	Yes	Yes	Yes	Yes	Yes
14	Average Time to Fill Orders	7-10 Days	Under 1 Day	5-7 Days	1 Business Day	7-10 Days
15	Shipping Charges	No Charge	Shipping Charges are dependent by weight of items and speed of delivery.	Free shipping on all orders over $500.00; orders under $500.00, $4.99 for the first book and $0.99 for each additional books. Excludes expedited shipping and special handling requests.	To continue cutting costs for students, we will continue with our flat-rate shipping offers on eCommerce purchases through the campus store website. This will generate a higher conversion rates, and drive increased eCommerce sales through your site.	Free Shipping

The Director of Purchasing has reviewed all the responses.

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2. COLLECTION AGENCY SERVICES
PROJECT NO. 23-24-1003

NAME	Collection Bureau Hudson Valley (CBHV)	Cedar Holdings International, Inc.	Continental Service Group, LLC./dba ConServe	General Revenue Corporation	Key 2 Recovery, Inc.	Reliant Capital Solutions, LLC.	S & S Recovery, Inc.	Williams & Fudge, Inc.
ADDRESS	155 N Plank Rd	5230 Las Virgenes Rd Ste 210	200 CrossKeys Office Park	4660 Duke Dr Ste 200	201 N Brookwood Ave	670 Cross Pointe Rd	2814 Stage Center Dr	300 Chatham Ave
CITY/STATE/ZIP	Newburgh, NY 12550	Calabasas, CA 91302	Fairport, NY 14450	Mason, OH 45040	Hamilton, OH 45013	Gahanna, OH 43230	Memphis, TN 38134	Rock Hill, SC 29730
PHONE	845-561-6880	818-936-6257	800-724-7500	513-605-7512	888-402-5392	614-452-6100	800-467-1144	800-849-9791
FAX			585-421-1028	888-287-0640	513-874-3037	614-452-6099	901-386-2904	803-329-0797
CONTACT	Eric Najork	Dell W. Holden	Richard N. Klein	Zenon Butts	R. Douglas Plummer	Margie Brickner	John Welborn	Christopher P. Ruh
First Referral	16%	18%	18%	16%	18%	20%	20%	19%
Second Referral	24%	23%	18%	18%	22%	23%	20%	19%
All Subsequent Referrals		25%	18%	18%		23%	23%	19%
Litigation	28%	40%	25%	20%		25%	23%	
Judgment			25%				23%	
Pre-Collection Services Fees	No Charge. ICR/CBHV offers one (1) pre-collection letter, printed on STC letterhead, for free on first placement accounts.	10% First 30 Days - Initial Validation Notice	Free 30 day pre-collect letter on all primary account assignments that are less than 180 days past due.	$0.00	$0.00	$0.00	Offering to mail a Free 30-Day Pre-Collect Letter to all primary A/R Accounts if the College elects this service. This pre-collection letter is mailed out to the consumer as a final attempt to collect delinquent accounts prior to full-service debt placement. We are happy to offer enhanced pre-collect services which include additional letters and calls as needed. This services ranges from $5.00 to $10.00 per account.	$0.00
Additional Charges		Early Outreach $15.95 per claim plus $35.00 Success Fee if account brought current during term set number of contracts, methods.			The additional services mentioned in this RFP will be offered free of charge to the College.			
Yrs. In Business	49	33	37	42	13	16	38	37
No. of Employees	100+	300 Full Time 100+ Part Time	294	74	29	150	32	250
Sales Volume	12 Million	$6.9 Million		$9,195,692.00	2.1 Million	$12,560,396.00	$3.5 Million	$32,591,912
Provide details of all past or pending litigation, arbitration/mediation, or claims filed against Respondent in the last five (5) years.	No lawsuit, past or pending has had a material impact on CBHV/ICR's operations and will not affect our ability to provide outstanding debt collection services to STC.	Included Information	All past matters have been resolved in favor of ConServe with no judgements. All open matters do not have any materials impact on our business or Clients.	No	Included Information	Included Information	Included Information	Included Information
References	- University of Texas at El Paso - University Texas San Antonio - New Mexico State University - Western Illinois University - Eastern New Mexico University	- Harvard University - Valparaiso University - Purdue University - Duke University - Colgate University - Princeton University - University of Michigan - University of Liverpool	- McLennan Community College -Rice University - Sam Houston State University - Tarrant County College District - Texas State Technical College	- Baylor University - St. Mary's University - Texas State University - The University of Texas at Austin - University of Houston	- Walsh University - Stephens College - West Virginia University - University of Nebraska at Omaha	- Texas A&M University - College Station - Texas Tech University - Texas Women's University - Texas A&M University - Navarro College - Maricopa County Community College District	- Texas Women's University - University of Houston - Downtown - Texas Tech University - El Paso Community College - San Jacinto College	- Central Texas College - Collin College - Texas A&M International University - University of Houston - Weatherford College

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Provide a summary of the Respondent's overall capabilities, a list of all licenses that allows the Respondent to solicit business and collect debts in Texas, current workload, resources available to provide the services, recent and related experience and expertise including any experience in representing clients in higher education with details of Respondent's experience representing higher education institutions in the state of Texas.	ICR is under the umbrella of CBHV brings significant education experience to STC's collection program, thanks to 30+ years in business collecting for higher education institutions. Stated they serve 136 College/University Institutions located in 33 states.	Our Higher Education portfolio is 25% of our company's gross revenue. Manage 112 Higher Education clients	With over 750 College and University clients, we are proud to have retained 90% of our clients relationships for an average of 10 years. Provided a list of University and Colleges in Texas	42 years experience working for higher education clients. Currently serves 18 Texas clients among over 200 Southern American clients. 98% of their inventory is in collection of higher education debt. Provided a list of University in Texas	For over 10 years, we have provided Universities and Colleges with unparalleled rate of returns and customer service. Provided a list of University and Colleges in Texas	Collecting for higher education institutions has been Reliant' s dominant focus from our company's very beginning. Colleges and Universities make up greater than 78% of Reliant business. Provided a list of University in Texas	Full Service collection company since 1984. Provided collection services for Student Receivables, Institutional Loans, Federal Perkins Loans, and Health Professional Student Loans since that time and are proud to say that 100% of our client base consists of Colleges and Universities. Provided a list of University and Colleges in Texas	Have partnered with over 1,400 Colleges and Universities for the collection of student loans and accounts receivables with clients in all fifty (50) states, including 71 higher education institutions in the state of Texas.
Provide a copy of your Red Flag Rules for the protection against identity theft as outlined by the Federal Trade Commission.	Yes	Yes	Yes	Yes	Yes	Yes	Yes	Yes
Provide evidence of PCI DSS compliance and/or that of your processing vendors.	Yes	Yes	Yes	Yes	Yes	Yes	Yes	Yes
Provide a description of any additional services offered by the Respondent that may be valuable to STC, such as seminars, training, and access to information regarding regulatory updates.	Offers an online portal that STC will use to upload placement files, access individual account records, and generate online reports. Other services offered are client training opportunities, consulting services, and ICR/CBHV Industry Updates.	Classes offered by Cedar University are provided on a SharePoint access page. The classes are prepared by both ACA International - a professional organization for Collection Agencies as well as our experienced Collection Management team and Compliance Executives. The ACA provides legal updates and trending issues. All member of the collection and Legal team are required to complete the training.	ACA International Teleseminars/Webinars, training communications on policy and procedure methods, remediation training, and refresher courses	GRC offers webinar training sessions to all of their clients and ensures that the clients are informed of nearly all industry training events. One-on-One sessions are also available with the Director of Sales.	Key 2 Recovery provides on-going training to the College's staff. Provided a list of trainings that are offered once per quarter.	STC will have access to complementary training opportunities covering a diverse range of relevant topics and import industry updates. Training events can be arranged on-site or via video conference. New Client training, Client workshops, and Lunch and Learn Webinars are also available.	S&S Recovery is committed to providing on-site, regulatory update sessions and performance reviews throughout the life of the contract.	In addition to the yearly Student Loans & Receivables Collection Conference, we satisfy this goal by providing periodic webinars, one-day regional workshops and a monthly newsletter. Provided a list of over twenty (20) on-demand training resources on our client web portal.
Recovery Rate	Tuition/AR 1st Placement 35.80% 2nd & Older Placement 25.85% Institutional Loans 1st Placement 24.67% 2nd & Older Placement 18.01% Federal Loans(non-ED) 1st Placement 43.31% 2nd & Older Placement 24.14%	Federal Perkins and NDSL Loans 14.846% Institutional Loans 6.812% Tuition Loans and Student Receivables 15.795%	Primary Student Debt/Installment Loans 34.8% Reassigned Student Debt/Installment Loans 9.3%	First Placement 52% Second Placement 35% Third Placement 15% Installment Loans 13%	Federal Perkins and NDSL Loans 1st Placement 17.52% 2nd & Older Placement 9.30% Institutional Loans 1st Placement 4.36% 2nd & Older Placement 5.44% Tuition Loans and Student Receivables 1st Placement 17.32% 2nd & Older Placement 5%	Tuition & AR 1st Placement 23.98% 2nd Placement 12.77% 3rd Placement 47.87% Institutional Loans 1st Placement 12.77% 2nd Placement 4.23% 3rd Placement 3.74% Federal Loans 1st Placement 47.87% 2nd Placement 26.24% 3rd Placement 25.48%	Institutional, Emergency, Nursing, and Health Profession Loans 1st Placement 18.7% A/R 20.1% Reassigned Placement Installment Loans 11.8% A/R Reassigned 10.3%	Perkins Loan 1st Placement 52.8% 2nd Placement 21.6% Institutional Loans 1st Placement 16.3% 2nd Placement6.2% Accounts Receivables 1st Placement 19.7% 2nd Placement 7.9% Community College AR 1st Placement 25.6% 2nd Placement 9.6% Private Student Loans 1st Placement 11.7% 2nd Placement 3.2% Proprietary School AR 1st Placement 5.0% 2nd Placement 2.7% HPSL/Nursing Student Loans 1st Placement 52.3% 2nd Placement 21.9% First Party 6.5% Warehouse Accounts 2.2%

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PROJECT NO. 23-24-1003

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Discuss the Respondent's payment processing procedures and systems, including the forms in which payments on the Accounts will be accepted and the distribution of payments. Does the Respondent accept payment by credit card?	Yes, provided a list of payment options.	Yes, provided a list of payment options.	Yes, provided a list of payment options.	Yes, provided a list of payment options.	Yes, provided a list of payment options.	Yes, provided a list of payment options.	Yes, provided a list of payment options.	Yes, provided a list of payment options.
Provide a list of all professional and trade organizations with which Respondent is affiliated, including, if applicable, the Coalition of Higher Education Assistance Organizations (COHEAO), the National Association of College and University Business Officers (NACUBO), and other professional organizations specializing in higher education debt collections, in which the Respondent or individual employees hold membership, and discuss the degree of involvement in these organizations.	Provided a list of all trade organizations.	Provided a list of all trade organizations.	Provided a list of all trade organizations.	Provided a list of all trade organizations.	Provided a list of all trade organizations.	Provided a list of all trade organizations.	Provided a list of all trade organizations.	Provided a list of all trade organizations.
Is Skip Tracing done?	Yes	Yes	Yes	Yes	Yes	Yes	Yes	Yes
Does the Respondent undergo an AICPA SAS 70 audit?	SSAE No. 18 has replaced SAS70. Annual SOC1 Type 1 assessment is performed by an independent 3rd Party to report on controls related to business processes and information technology.	Cedar does not currently undergo the AICPA SAS 70 Audit, however, the agency does conduct S0c2, Type II audits annually.	Conserve completes SSAE 18 SOC 1 Type 2 and SSAE 18 SOCC 2 Type 2 engagements, conducted by a third-party auditor annually, which has become the successor to SAS70.	GRC supports the College's business in their proprietary compliance environment that is superior to the goals of SAS70 standards.	No	Yes	Yes	The AICPA SAS 70 is an older standard that has been replaced by the Statements on Standards for Attestation Engagements No. 16. The SSAE 16 goes beyond SAS 70 by not only verifying the controls and processes, but also requiring a written assertion regarding the design and operating effectiveness of the controls being reviewed. The SSAE 16 audit will result in a Service Organization Controls (SOC) 1 report.
TOTAL EVALUATION POINTS	80.7	76.52	83.26	79.8	80.4	76.2	84.7	76.37
RANKING	3	6	2	5	4	8	1	7

The Director of Purchasing has reviewed all the responses and evaluations completed.
*The proposal criteria follows in the packet for further explanation of each criteria.

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2. COLLECTION AGENCY SERVICES
PROJECT NO. 23-24-1003
EVALUATION SUMMARY

	NAME	Collection Bureau Hudson Valley (CBHV)		Cedar Holdings International, Inc.		Continental Service Group, LLC./ dba ConServe		General Revenue Corporation		Key 2 Recovery, Inc.		Reliant Capital Solutions, LLC.		S & S Recovery, Inc.		Williams & Fudge, Inc.	
	ADDRESS	155 N Plank Rd		5230 Las Virgenes Rd Ste 210		200 CrossKeys Office Park		4660 Duke Dr Ste 200		201 N Brookwood Ave		670 Cross Pointe Rd		2814 Stage Center Dr		300 Chatham Ave	
	CITY/STATE/ZIP	Newburgh, NY 12550		Calabasas, California 91302		Fairport, NY 14450		Mason, OH 45040		Hamilton, OH 45013		Gahanna, OH 43230		Memphis, TN 38134		Rock Hill, SC 29730	
	PHONE	845-561-6880		818-936-6257		800-724-7500		513-605-7512		888-402-5392		614-452-6100		800-467-1144		800-849-9791	
	FAX					585-421-1028		888-287-0640		513-874-3037		614-452-6099		901-386-2904		803-329-0797	
	CONTACT	Eric Najork		Dell W. Holden		Richard N. Klein		Zenon Butts		R. Douglas Plummer		Margie Brickner		John Welborn		Christopher P. Ruh	
1	The purchase price. (up to 42 points)	35.7	35.7	34.82	34.82	39.66	39.66	42	42	35.7	35.7	33.2	33.2	35.7	35.7	37.57	37.57
		35.7		34.82		39.66		42		35.7		33.2		35.7		37.57	
		35.7		34.82		39.66		42		35.7		33.2		35.7		37.57	
		35.7		34.82		39.66		42		35.7		33.2		35.7		37.57	
		35.7		34.82		39.66		42		35.7		33.2		35.7		37.57	
2	The reputation of the vendor and the vendor's goods and/or services. (up to 18 points)	16	15	15	14.6	14	14.8	12	14.2	18	16.4	18	16.6	18	16.6	14	15.6
		15		15		14		16		17		17		17		17	
		15		16		16		15		18		17		18		16	
		15		14		16		15		15		16		17		15	
		14		13		14		13		14		15		13		16	
3	The quality of the vendor's goods and/or services. (up to 16 points)	11	13.8	9	11.2	16	15.4	9	10.4	11	13	11	12.2	11	14.2	9	10.4
		14		11		16		11		14		14		14		11	
		15		13		15		12		14		15		15		12	
		14		11		15		9		14		10		15		9	
		15		12		15		11		12		11		16		11	
4	The extent to which the vendor's goods and/or services meet the district's needs. (up to 15 points)	14	13.2	14	12.9	10	12.8	14	11.8	12	12.3	15	12.2	15	14.2	14	11.6
		14		14		12		11		14		14		14		13	
		14		14.5		14		12		13.5		14		14		13	
		12		10		13		11		12		10		14		8	
		12		12		15		11		10		8		14		10	
5	The vendor's past relationship with the College. (up to 3 points)	2	2	2	2	0	0.6	1	1.4	3	3	2	2	3	3	1	1.2
		2		2		0		1		3		2		3		1	
		2		2		1		1		3		2		3		1	
		2		2		1		2		3		2		3		2	
		2		2		1		2		3		2		3		1	
6	The impact on the ability of the College to comply with the laws and rules relating to Historically Underutilized Businesses. (up to 1 point)	1	1	1	1	0	0	0	0	0	0	0	0	1	1	0	0
		1		1		0		0		0		0		1		0	
		1		1		0		0		0		0		1		0	
		1		1		0		0		0		0		1		0	
		1		1		0		0		0		0		1		0	
7	For a contract for goods and services, other than goods and services related to telecommunications and information materials, whether the vendor or the vendor's ultimate parent company or majority owner: (up to 5 points) a. has its principal place of business in this state b. employs at least 500 persons in this state.	0	0	0	0	0	0	0	0	0	0	0	0	0	0	0	0
		0		0		0		0		0		0		0		0	
		0		0		0		0		0		0		0		0	
		0		0		0		0		0		0		0		0	
		0		0		0		0		0		0		0		0	
	TOTAL EVALUATION POINTS	80.7		76.52		83.26		79.8		80.4		76.2		84.7		76.37	
	RANKING	3		6		2		5		4		8		1		7	

The Director of Purchasing has reviewed all the responses and evaluations completed.
*The proposal criteria follows in the packet for further explanation of each criteria.

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2. PROPOSAL CRITERIA - SERVICE ONLY

		Service Only		
		Points	Score Key	
1	**Criterion 1: The purchase price** a. The low bidder gets the maximum points b. Divide the lowest proposal by each of the other proposal(s)	42		
2	**Criterion 2: The reputation of the vendor and of the vendor's goods or services** a. Number of Years in Business b. References (similar projects) c. Services/Installation d. Professional Licenses/Certifications	18	15-18 10-14 5-9 0-4	Excellent Acceptable Marginal Poor/No Response
3	**Criterion 3: The quality of the vendor's goods or service** a. Warranty b. Service Support/Response Time c. Goods/Product (manufacturer life) d. Product Performance	16	14-16 10-13 5-9 0-4	Excellent Acceptable Marginal Poor/No Response
4	**Criterion 4: The extent to which the goods or services meet the district's needs** a. Time Frame to complete the project b. Delivery Time Frame of product(s) c. Number of staff d. Meet or exceed the specifications	15	12-15 7-11 3-6 0-2	Excellent Acceptable Marginal Poor/No Response
5	**Criterion 5: The vendor's past relationship with the district** a. Quality of Past Performances with STC ****New Vendors will receive two points	3	3 2 1 0	Excellent Acceptable/New Vendor Marginal Poor/No Response
6	**Criterion 6: The impact on the ability of the district to comply with laws and rules relating to Historically Underutilized Businesses** a. Provided the Certification	1	1 0	Yes No
7	**Criterion 7: The total long-term cost to the district to acquire the vendor's goods or services; and** a. Annual Escalation Increase b. Annual Maintenance Cost	0	5 3-4 1-2 0	Excellent Acceptable Marginal Poor/No Response
8	**Criterion 8: For a contract for goods and services, other that goods and services related to telecommunications and information materials, whether the vendor or the vendor's ulitmate parent company or majority owner:** a. Has its place of business in this state; or b. Employs at least 500 personsin this state.	5	5 0	Yes No
9	**Criterion 9: Any other relevant factor specifically listed in the request for bids or proposals, e.g.:** a. Financial Standing b. Potential or Pending Sale of Business			Up to 5 points will be used from the purchase price if applicable
	Total Points	100		

Definitions of evaluation terms:

Excellent - respondent provided information which fully addressed or exceeded the requirements
Acceptable - respondent provided information which addressed most but not all of the requirements
Marginal - respondent provided minimal information on requirements
Poor/No response - respondent provided inadequate responses to requirements or did not respond

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3. OFFICE SUPPLIES
PROJECT NO. 23-24-1009

		Secondary	Primary	Secondary	Secondary
VENDOR		Copy Plus	Gateway Printing & Office Supply, Inc.	Quill, LLC.	Ray's Business Products
ADDRESS		4500 N 10th St Ste 240	315 S Closner Blvd	300 Tri State International Dr Ste 300	200 E Interstate I Ste 1
CITY/STATE		McAllen, TX 78504	Edinburg, TX 78539	Lincolnshire, IL 60069	Pharr, TX 78577
PHONE		956-668-7587	956-383-3861	800-634-4809	956-782-1554
FAX		956-668-7590	956-316-0253	800-789-2016	956-782-1560
CONTACT		Lorissa Pecina	Chris Diaz	Karrie Szalkowski	Ray Cano
#	**Description**	**Proposed**	**Proposed**	**Proposed**	**Proposed**
1	Catalog Discount	0 - 92%	Up to 90%	10%	0 - 45%
2	Markup from Cost If there are certain products you exempt from a firm price guarantee, provide a listing of those items and indicate the percentage markup from cost you will provide to STC.			720222CT - 8.5 x 11 White Copy Paper 92904 - Laser Paper, 65#	Any item not in our catalog is subject to 25% GP from our cost. Freight cost will be added only if there is a freight charge.
3	General Office Supplies				0 - 45%
4	Hon Bran Furniture				40%
5	Furniture				20%
6	Business, Travel and school case products, supplies and accessories, Hewlett Packard Toner and Ink Jet products				16%
7	Desk Accessories, Audio/Visual supplies and accessories boards, easel Paper products				16%
8	In Supplies and accessories for products: computer, Printer, fax, laser, Inkjet, copy holder, electrical, art, drawing, drafting and engineering, fire pens, non-general office supplies, stamps and custom printing, and teaching aid products				10%
GUARANTEED FILL RATE		95% - 99%	99.1%	97% On time Delivery	99.5%
TOTAL EVALUATION POINTS		93.68	95.45	86.215	88.705
RANKING		2	1	4	3

The Director of Purchasing has reviewed all the responses and evaluations completed.
*The proposal criteria follows in the packet for further explanation of each criteria.

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SOUTH TEXAS COLLEGE
3. OFFICE SUPPLIES
PROJECT NO. 23-24-1009
EVALUATION SUMMARY

		Secondary		Primary		Secondary		Secondary	
	VENDOR	Copy Plus		Gateway Printing & Office Supply, Inc.		Quill, LLC.		Ray's Business Products	
	ADDRESS	4500 N 10th St Ste 240		315 S Closner Blvd		300 Tri State International Dr Ste 300		200 E Interstate I Ste 1	
	CITY/STATE	McAllen, TX 78504		Edinburg, TX 78539		Lincolnshire, IL 60069		Pharr, TX 78577	
	PHONE	956-668-7587		956-383-3861		800-634-4809		956-782-1554	
	FAX	956-668-7590		956-316-0253		800-789-2016		956-782-1560	
	CONTACT	Lorissa Pecina		Chris Diaz		Karrie Szalkowski		Ray Cano	
1	The purchase price. (up to 32 points)	32	32	30.08	30.08	26.78	26.78	27.83	27.83
		32		30.08		26.78		27.83	
		32		30.08		26.78		27.83	
		32		30.08		26.78		27.83	
2	The reputation of the vendor and of the vendors goods and/or services. (up to 15 points)	12	11.68	14	14.62	14	13.81	12	12.625
		13		14.5		15		13	
		10.5		15		15		14.25	
		11.25		15		11.25		11.25	
3	The quality of the vendor's goods and/or services. (up to 14 points)	13	13.625	13	13.75	13	13.625	12	13.5
		13.5		14		13.5		14	
		14		14		14		14	
		14		14		14		14	
4	The extent to which the vendor's goods and/or services meet the College's needs. (up to 20 points)	18	18.75	19	19.25	18	19.25	17	18.25
		18		19		19		18	
		19		19		20		18	
		20		20		20		20	
5	The vendor's past relationship with the College. (up to 3 points)	3	3	3	3	3	3	2	2
		3		3		3		2	
		3		3		3		2	
		3		3		3		2	
6	The impact on the ability of the College to comply with laws and rules relating to Historically Underutilized Business. (up to 1 point)	0	0	0	0	0	0	0	0
		0		0		0		0	
		0		0		0		0	
		0		0		0		0	
7	The long-term cost to the College to acquire the vendor's goods or services. (up to 5 points)	5	5	5	5	5	5	5	5
		5		5		5		5	
		5		5		5		5	
		5		5		5		5	
8	For a contract for goods and services, other than goods and services related to telecommunications and information materials, whether the vendor or the vendor's ultimate parent company or majority owner: a. has its principal place of business in this state; or b. employs at least 500 persons in this state. (up to 5 points)	5	5	5	5	0	0	5	5
		5		5		0		5	
		5		5		0		5	
		5		5		0		5	
9	The vendor's handling of customer service issues. (up to 5 points)	4	4.625	4	4.75	4	4.75	4	4.5
		4.5		5		5		4	
		5		5		5		5	
		5		5		5		5	
TOTAL EVALUATION POINTS		93.68		95.45		86.215		88.705	
RANKING		2		1		4		3	

The Director of Purchasing has reviewed all the responses and evaluations completed.
*The proposal criteria follows in the packet for further explanation of each criteria.

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3. PROPOSAL CRITERIA - PRODUCT AND SERVICE

		Product and Service		
		Points	**Score Key**	
1	**Criterion 1: The purchase price** a. The low bidder gets the maximum points b. Divide the lowest proposal by each of the other proposal(s)	42		
2	**Criterion 2: The reputation of the vendor and of the vendor's goods or services** a. Number of Years in Business b. References (similar projects) c. Services/Installation d. Professional Licenses/Certifications	15	13-15 8-12 3-7 0-2	Excellent Acceptable Marginal Poor/No Response
3	**Criterion 3: The quality of the vendor's goods or service** a. Warranty b. Service Support/Response Time c. Goods/Product (manufacturer life) d. Product Performance	14	13-14 9-12 3-8 0-2	Excellent Acceptable Marginal Poor/No Response
4	**Criterion 4: The extent to which the goods or services meet the district's needs** a. Time Frame to complete the project b. Delivery Time Frame of product(s) c. Number of staff d. Meet or exceed the specifications	20	16-20 11-15 6-10 0-5	Excellent Acceptable Marginal Poor/No Response
5	**Criterion 5: The vendor's past relationship with the district** a. Quality of Past Performances with STC ******New Vendors will receive two points**	3	3 2 1 0	Excellent Acceptable/New Vendor Marginal Poor/No Response
6	**Criterion 6: The impact on the ability of the district to comply with laws and rules relating to historically underutilized businesses** a. Provided the Certification	1	1 0	Yes No
7	**Criterion 7: The total long-term cost to the district to acquire the vendor's goods or services; and** a. Annual Escalation Increase b. Annual Maintenance Cost			Up to 5 points will be used from the purchase price if applicable
8	**Criterion 8: For a contract for goods and services, other that goods and services related to telecommunications and information materials, whether the vendor or the vendor's ulitmate parent company or majority owner:** a. Has its place of business in this state; or b. Employs at least 500 personsin this state.	5	5 0	Yes No
9	**Criterion 9: Any other relevant factor specifically listed in the request for bids or proposals** a. Financial Standing b. Potential or Pending Sale of Business c . SAS 70 d. Red Flag Rules e. Gramm-Leach-Bliley Act			Up to 5 points will be used from the purchase price if applicable
	Total Points	100		

Definitions of evaluation terms:

Excellent - respondent provided information which fully addressed or exceeded the requirements
Acceptable - respondent provided information which addressed most but not all of the requirements
Marginal - respondent provided minimal information on requirements
Poor/No response - respondent provided inadequate responses to requirements or did not respond

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4. ADMISSION ASSESSMENT EXAMS

NAME	Elsevier, Inc.
ADDRESS	11011 Richmond Ave Ste 450
CITY/STATE/ZIP	Houston, TX 77042
PHONE	800-950-2728
CONTACT	Jizelle Conopio

#	Qty	Description	Unit Price	Extension
1	1	Admission Assessment Exams Period: 9/1/23 - 8/31/24	$ 120,000.00	$ 120,000.00
TOTAL AMOUNT			$	120,000.00

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5. TESTING MATERIALS

NAME	The College Board
ADDRESS	250 Vesey St
CITY/STATE/ZIP	New York, NY 10281
PHONE	212-713-8165
FAX	212-713-8143

#	Qty	Description	Unit Price	Extension
1	1	Testing Materials for Texas Success Initiative (TSI) Period: 9/1/23 - 8/31/24	$ 50,000.00	$ 50,000.00
TOTAL AMOUNT			$	50,000.00

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SOUTH TEXAS COLLEGE
6. BANNER APPLICATION MAINTENANCE AGREEMENT

NAME	Ellucian, Inc. through Texas A&M University - Corpus Christi acting by and through the State of Texas Department of Information Resources (DIR) for the Texas Connection Consortium
ADDRESS	6300 Ocean Dr Unit 5767
CITY/STATE/ZIP	Corpus Christi, TX 78412
PHONE	361-825-2600
CONTACT	Dana Rhyne Aikman

#	Qty	Description	Unit Price	Extension
		Period: 9/1/23 - 8/31/24		
1	1	Banner Financial Aid	$ 38,681.56	$ 38,681.56
2	1	Banner Finance	$ 36,577.89	$ 36,577.89
3	1	Banner Finance Self-Service	$ 4,573.95	$ 4,573.95
4	1	Banner Human Resources	$ 23,420.62	$ 23,420.62
5	1	Banner Employee Self-Service	$ 12,704.84	$ 12,704.84
6	1	Banner Student	$ 37,884.57	$ 37,884.57
7	1	Banner Student Self-Service	$ 8,214.65	$ 8,214.65
8	1	Banner Faculty (and Advisor) Self-Service	$ 11,010.81	$ 11,010.81
9	1	EDI Smart	$ 724.31	$ 724.31
10	1	Banner Workflow	$ 12,548.57	$ 12,548.57
11	1	Campus Loan Manager (CLM) (Campus Receivables Collector)	$ 8,856.37	$ 8,856.37
12	1	Luminis Basic	$ 40,782.05	$ 40,782.05
13	1	Banner Recruiting & Admission Performance	$ 22,581.40	$ 22,581.40
14	1	Ellucian Degree Works	$ 11,314.83	$ 11,314.83
15	1	Ellucian Degree Transfer Equivalency	$ 5,657.42	$ 5,657.42
16	1	Ellucian Mobile Platform Edition	$ 8,736.91	$ 8,736.91
17	1	Ellucian Intelligent Learning Platform	$ 13,244.68	$ 13,244.68

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6. BANNER APPLICATION MAINTENANCE AGREEMENT

NAME			Ellucian, Inc. through Texas A&M University - Corpus Christi acting by and through the State of Texas Department of Information Resources (DIR) for the Texas Connection Consortium	
#	Qty	Description	Unit Price	Extension
18	1	Financial Aid FM Need Analysis	$ 7,913.83	$ 7,913.83
19	1	Xtender Solutions	$ 8,151.50	$ 8,151.50
20	1	Application Xtender	$ 21,034.41	$ 21,034.41
21	1	AppWorx	$ 32,416.65	$ 32,416.65
22	1	Document Management Suite May09	$ 3,244.19	$ 3,244.19
23	1	Application Xtender Test Bundle	$ 1,503.26	$ 1,503.26
24	1	Banner Enterprise Job Scheduler	$ 5,874.14	$ 5,874.14
25	1	Application Xtender Web Services	$ 1,938.75	$ 1,938.75
26	1	Banner Document Management Suite May11	$ 4,308.65	$ 4,308.65
27	1	Banner Document Management Suite Nov11	$ 1,706.75	$ 1,706.75
28	1	Banner Document Management Suite Dec11	$ 282.37	$ 282.37
29	1	Banner Document Management Suite - includes Application Xtender Package	$ 1,223.73	$ 1,223.73
30	1	Administrative Fee	$ 10,645.63	$ 10,645.63
31	1	Chrome River	$ 29,600.00	$ 29,600.00
TOTAL AMOUNT			$	427,359.29

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7. COMMUNICATION AND MESSAGING SERVICES AGREEMENT

NAME	Hit Labs, Inc. / Pronto
ADDRESS	2000 W Ashton Blvd Ste 350
CITY/STATE/ZIP	Lehi, UT 84043
PHONE	801-906-3999
CONTACT	Ben Cannon

#	Qty	Description	Unit Price	Extension
1	1	Communication and Messaging Services Agreement - Year 1 - Period: 9/1/23 - 8/31/24	$ 77,290.08	$ 77,290.08
2	1	Communication and Messaging Services Agreement - Year 2 - Period: 9/1/24 - 8/31/25	$ 79,608.78	$ 79,608.78
3	1	Communication and Messaging Services Agreement - Year 3 - Period: 9/1/25 - 8/31/26	$ 81,997.04	$ 81,997.04
TOTAL AMOUNT			$	238,895.90

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8. DATA HOSTING AND MAINTENANCE AGREEMENT

NAME	TouchNet Information Systems, Inc.
ADDRESS	P O Box 936565
CITY/STATE/ZIP	Atlanta, GA 31193-6565
PHONE	816-294-6754
CONTACT	Nathan Elder

#	Qty	Description	Unit Price	Extension
Period: 9/1/23 - 8/31/24				
1	1	TouchNet Annual Subscription Service - Mobile Bill+Payment Mobile Marketplace	$ 41,060.00	$ 41,060.00
2	1	TouchNet Hosting Service - Payment Gateway Credit Card, ACH & Debit, Account Center, eBill, Payment Plans, Student Cashiering, Dept Deposits, uPay, uStores	$ 98,130.00	$ 98,130.00
3	1	TouchNet Hosting Service - eRefunds	$ 10,394.00	$ 10,394.00
4	1	TouchNet Maintenance Service - Payment Gateway Credit Card & ACH, Student Cashiering, Department Deposits	$ 53,742.00	$ 53,742.00
5	1	TouchNet Maintenance Service - Payment Gateway Debit Engine	$ 7,016.00	$ 7,016.00
6	1	TouchNet Maintenance Service - Account Center, eBill, Payment Plans	$ 34,434.00	$ 34,434.00
7	1	TouchNet Maintenance Service - Marketplace uPay, Marketplace uStores	$ 22,477.00	$ 22,477.00
TOTAL AMOUNT			$ 267,253.00	

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SOUTH TEXAS COLLEGE
9. DATA STORAGE HARDWARE MAINTENANCE AGREEMENT

NAME	Dell Marketing, LP.
ADDRESS	P O Box 676021
CITY/STATE/ZIP	Dallas, TX 75267
PHONE	512-596-1309
CONTACT	Bryanna Kelly

#	Qty	Description	Service Tag	Unit Price	Extension
Period: 8/1/23 - 8/31/24					
1	1	Pro Support Plus, 24x7, 4HR, Enclosure, SC400, 3.5, 12-Bay	12N8GK2	$ 2,487.03	$ 2,487.03
2	1	Pro Support Plus, 24x7, 4HR, Enclosure, SC400, 3.5, 12-Bay	12N9GK2	$ 2,487.03	$ 2,487.03
3	1	Pro Support Plus, 24x7, 4HR, Enclosure, SC400, 3.5, 12-Bay	12NBGK2	$ 2,487.03	$ 2,487.03
4	1	Pro Support Plus, 24x7, 4HR, Enclosure, SC400, 3.5, 12-Bay	12NCGK2	$ 2,487.03	$ 2,487.03
5	1	Pro Support Plus, 24x7, 4HR, Enclosure, SC400, 3.5, 12-Bay	12P5GK2	$ 2,487.03	$ 2,487.03
6	1	Pro Support Plus, 24x7, 4HR, Enclosure, SC400, 3.5, 12-Bay	12QCGK2	$ 12,361.57	$ 12,361.57
7	1	Pro Support 24x7, Storage Optimization Bundle		$ 5,460.00	$ 5,460.00
8	1	Support Center		$ 5,460.00	$ 5,460.00
TOTAL AMOUNT				$	30,256.72

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10. EMAIL BACKUP ONLINE LICENSE SUBSCRIPTION

NAME	Software House International (SHI) Government Solutions
ADDRESS	290 Davidson Ave
CITY/STATE/ZIP	Somerset, NJ 08873
PHONE	732-868-8754
CONTACT	Joseph Marronaro

#	Qty	Description	Unit Price	Extension
1	2001	Spanning Backup for Microsoft Office 365-Unlimited Retention Kaseya-Part# S-CLD-O365-BKUP-ULR Period: 9/6/23 - 9/5/24	$ 18.45	$ 36,918.45
TOTAL AMOUNT			$	36,918.45

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SOUTH TEXAS COLLEGE
11. EMAIL SECURITY SOFTWARE LICENSE AGREEMENT

NAME	Software House International (SHI) Government Solutions
ADDRESS	290 Davidson Ave
CITY/STATE/ZIP	Somerset, NJ 08873
PHONE	732-868-8754
CONTACT	Joseph Marronaro

#	Qty	Description	Unit Price	Extension
Period: 9/30/23 - 9/29/24 Contract #230105				
1	2,001	PFPT Enterprise P0 - F-Secure - S Proofpoint - Part #PP-B-P0F-S-B-104	$ 35.16	$ 70,355.16
2	30,000	PFPT Enterprise P0 Light Users - F-Secure - S Proofpoint - Part #PP-B-LP0F-S-B-108	$ -	$ -
3	1	Info Sec PS Implementation Services Proofpoint - Part #PP-PST-IS-IMP	$ 828.55	$ 828.55
4	1	PFPT Platinum Level Support Proofpoint - Part #PP-SUP-PS-12	$ -	$ -
TOTAL AMOUNT			$	71,183.71

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12. ENTERPRISE ANTIVIRUS, MAINTENANCE, AND SUPPORT AGREEMENT

NAME	Software House International (SHI) Government Solutions
ADDRESS	290 Davidson Ave
CITY/STATE/ZIP	Somerset, NJ 08873
PHONE	732-868-8754
CONTACT	Joseph Marronaro

#	Qty	Description	Unit Price	Extension
Period: 9/29/23 - 9/28/24 Contract #230105				
1	1300	Complete Data Prtxn Adv 1:1BZ McAfee - Part #CDAECE-AT-CI	$ 12.00	$ 15,600.00
2	2000	Trellix EDR & EPP 1:1BZ McAfee - Part #MV6ECE-AA-CI	$ 10.00	$ 20,000.00
TOTAL AMOUNT			$	35,600.00

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13. ENTERPRISE SOFTWARE LICENSES AND MAINTENANCE AGREEMENTS

NAME	Software House International (SHI) Government Solutions
ADDRESS	3828 Pecana Trail
CITY/STATE/ZIP	Austin, TX 78749
PHONE	800-870-6079
CONTACT	Joseph Muniz

#	Qty	Description	Unit Price	Extension
Period: 9/1/23 - 8/31/24				
1	1	FootPrints Service Core - Renewal	$ 48,242.90	$ 48,242.90
2	100	Deep Freeze Mac NA EDU Maintenance - Renewal	$ 3.21	$ 321.00
3	628	Insight NXT Maintenance - Renewal EDU	$ 1.70	$ 1,067.60
4	100	Insight NXT Maintenance - Renewal CR EDU	$ 50.76	$ 5,076.00
5	4200	Deep Freeze Mac NA EDU Maintenance - Renewal	$ 3.21	$ 13,482.00
6	16	Insight NXT Maintenance Renewal EDU	$ 3.40	$ 54.40
7	1	SolarWinds Security Event Manager SEM30 and Workstation SWE250 Annual Subscription - Renewal	$ 3,371.43	$ 3,371.43
8	1	SolarWinds Web Performance Monitor WPM50 Annual Subscription - Renewal	$ 1,875.91	$ 1,875.91
9	1	SolarWinds Network Topology Mapper Annual Subscription - Renewal	$ 460.22	$ 460.22
10	1	SolarWinds Additional Polling Engine for SolarWinds Unlimited Licenses Annual Subscription - Renewal	$ 4,808.49	$ 4,808.49
11	1	SolarWinds Network Configuration Manager DL500 Annual Subscription - Renewal	$ 2,272.89	$ 2,272.89
12	1	SolarWinds User Device Tracker Maintenance Annual Maintenance - Renewal	$ 507.90	$ 507.90
13	1	SolarWinds NetFlow Traffic Analyzer Module for SolarWinds Network Performance Monitor SLX Annual Maintenance - Renewal	$ 4,410.54	$ 4,410.54
14	1	SolarWinds IP Address Manager IP4000 Annual Maintenance - Renewal	$ 1,144.23	$ 1,144.23
15	1	SolarWinds Network Performance Monitor SLX Annual Maintenance - Renewal	$ 7,721.62	$ 7,721.62
16	1	SolarWinds Server & Application Monitor Annual Maintenance Renewal	$ 9,222.92	$ 9,222.92
TOTAL AMOUNT			$	104,040.05

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14. INTERNET SERVICE AGREEMENT - DISTRICT WIDE

NAME	Charter Communications Operating, LLC./ dba Spectrum Gulf Coast through State of Texas Department of Information Resources - TEXAN
ADDRESS	300 W 15th St Ste 300
CITY/STATE/ZIP	Austin, TX 78701
PHONE	512-531-3264
CONTACT	Patrick Kufrovich

#	Qty	Description	Unit Price	Extension
1	12	Internet Service - District Wide Period: 9/1/23 - 8/31/24	$ 15,000.00	$ 180,000.00
TOTAL AMOUNT			$	180,000.00

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SOUTH TEXAS COLLEGE
15. NETWORK HARDWARE AND SOFTWARE MAINTENANCE AGREEMENTS

NAME			Netsync Network Solutions, Inc.		Software House International (SHI) Government Solutions	
ADDRESS			2500 W Loop S Ste 410		3828 Pecana Trail	
CITY/STATE/ZIP			Houston, TX 77027		Austin, TX 78749	
PHONE			210-428-7332		800-870-6079	
CONTACT			Pam Taylor		Marc Keyasko	
#	**Qty**	**Description**	**Unit Price**	**Extension**	**Unit Price**	**Extension**
			Number of Switches: 53		Number of Switches: 80	
1	1	Network Hardware and Software Maintenance Agreements Period: 9/1/23 - 8/31/24	$ 79,765.80	$ 79,765.80	$ 30,070.20	$ 30,070.20
TOTAL AMOUNT			$ 79,765.80		$ 30,070.20	

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SOUTH TEXAS COLLEGE
16. ORACLE LICENSE MAINTENANCE AGREEMENT

NAME	Oracle America, Inc.
ADDRESS	P O Box 203448
CITY/STATE/ZIP	Dallas, TX 75320
PHONE	703-364-0676
CONTACT	Dapo Lawal

#	Qty	Description	Unit Price	Extension
		Period: 9/1/23 - 8/31/24		
1	1	Oracle Advanced Security Named User Plus Perpetual Qty: 23,896	$ 22,126.38	$ 22,126.38
2	1	Oracle Database Enterprise Edition - Named User Plus Perpetual Qty: 13,716	$ 84,922.27	$ 84,922.27
3	1	Oracle Diagnostic Pack - Named User Plus Perpetual Qty: 13,716	$ 6,369.18	$ 6,369.18
4	1	Oracle Internet Application Server Enterprise Edition - Named User Plus Perpetual Qty: 13,716	$ 42,461.17	$ 42,461.17
5	1	Oracle Internet Developer Suite-Named User Plus Perpetual Qty: 5	$ 5,346.27	$ 5,346.27
6	1	Oracle Programmer - Named User Plus Perpetual Qty: 5	$ 1,081.45	$ 1,081.45
7	1	Oracle Real Application Clusters - Name User Plus Perpetual Qty: 13,716	$ 42,461.17	$ 42,461.17
8	1	Oracle Tuning Pack - Named User Plus Perpetual Qty: 13,716	$ 6,369.18	$ 6,369.18
9	1	Oracle Database Enterprise Edition - Named User Plus Perpetual Qty: 670	$ 11,374.58	$ 11,374.58
10	1	Oracle Diagnostics Pack - Named User Plus Perpetual Qty: 670	$ 853.09	$ 853.09
11	1	Oracle Internet Application Server Enterprise Edition - Named User Plus Perpetual Qty: 670	$ 8,530.92	$ 8,530.92
12	1	Oracle Real Application Clusters - Name User Plus Perpetual Qty: 670	$ 5,687.28	$ 5,687.28
13	1	Oracle Tuning Pack - Named User Plus Perpetual Qty: 670	$ 853.09	$ 853.09
14	1	Oracle Database Enterprise Edition - Named User Plus Perpetual Qty: 979	$ 7,921.32	$ 7,921.32
15	1	Oracle Diagnostics Pack - Named User Plus Perpetual Qty: 979	$ 594.12	$ 594.12

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16. ORACLE LICENSE MAINTENANCE AGREEMENT

NAME			Oracle America, Inc.	
#	Qty	Description	Unit Price	Extension
16	1	Oracle Internet Application Server Enterprise Edition - Named User Plus Perpetual Qty: 979	$ 5,941.00	$ 5,941.00
17	1	Oracle Real Application Clusters - Named User Plus Perpetual Qty: 979	$ 3,960.64	$ 3,960.64
18	1	Oracle Tuning Pack - Named User Plus Perpetual Qty: 979	$ 594.11	$ 594.11
19	1	Oracle Database Enterprise Edition - Nonstandard User Qty: 1,338	$ 17,718.47	$ 17,718.47
20	1	Oracle Diagnostics Pack - Nonstandard User Qty: 1,338	$ 1,305.56	$ 1,305.56
21	1	Oracle Internet Application Server Enterprise Edition - Nonstandard User Qty: 1,338	$ 13,055.72	$ 13,055.72
22	1	Oracle Real Application Clusters - Nonstandard User Qty: 1,338	$ 8,579.48	$ 8,579.48
23	1	Oracle Tuning Pack - Nonstandard User Qty: 1,338	$ 1,305.59	$ 1,305.59
24	1	Oracle Database Enterprise Edition - Named User Plus Perpetual Qty: 4,161	$ 34,703.79	$ 34,703.79
25	1	Oracle Diagnostics Pack - Named User Plus Perpetual Qty: 4,161	$ 3,653.02	$ 3,653.02
26	1	Oracle Internet Application Server Enterprise Edition - Named User Plus Perpetual Qty: 4,161	$ 25,571.20	$ 25,571.20
27	1	Oracle Real Application Clusters - Named User Plus Perpetual Qty: 4,161	$ 16,803.93	$ 16,803.93
28	1	Oracle Tuning Pack - Named User Plus Perpetual Qty: 4,161	$ 3,653.02	$ 3,653.02
29	1	Sun Horizon Library Manager for L-Series Library Admin L180-Storage Device Qty: 1	$ 371.10	$ 371.10
30	1	Oracle Database Enterprise Edition - Named User Plus Perpetual Qty: 900	$ 11,660.24	$ 11,660.24
31	1	Oracle Diagnostics Pack - Named User Plus Perpetual Qty: 900	$ 1,227.40	$ 1,227.40
32	1	Oracle Internet Application Server Enterprise Edition - Named User Plus Perpetual Qty: 900	$ 8,591.80	$ 8,591.80
33	1	Oracle Real Application Clusters - Named User Plus Perpetual Qty: 900	$ 5,646.03	$ 5,646.03
34	1	Oracle Tuning Pack - Named User Plus Perpetual Qty: 900	$ 1,227.40	$ 1,227.40

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SOUTH TEXAS COLLEGE
16. ORACLE LICENSE MAINTENANCE AGREEMENT

NAME			Oracle America, Inc.	
#	Qty	Description	Unit Price	Extension
35	1	Oracle Database Enterprise Edition - Named User Plus Perpetual Qty: 106	$ 3,208.32	$ 3,208.32
36	1	Oracle Diagnostics Pack - Named User Plus Perpetual Qty: 106	$ 337.73	$ 337.73
37	1	Oracle Internet Application Server Enterprise Edition - Named User Plus Perpetual Qty: 106	$ 2,363.98	$ 2,363.98
38	1	Oracle Tuning Pack - Named User Plus Perpetual Qty: 106	$ 337.73	$ 337.73
39	1	Oracle Database Enterprise Edition - Named User Plus Perpetual Qty: 2,132	$ 27,140.05	$ 27,140.05
40	1	Oracle Diagnostics Pack - Named User Plus Perpetual Qty: 2,132	$ 2,856.85	$ 2,856.85
41	1	Oracle Internet Application Server Enterprise Edition - Named User Plus Perpetual Qty: 2,132	$ 19,997.91	$ 19,997.91
42	1	Oracle Real Application Clusters - Named User Plus Perpetual Qty: 2,132	$ 13,141.50	$ 13,141.50
43	1	Oracle Tuning Pack - Named User Plus Perpetual Qty: 2,132	$ 2,856.85	$ 2,856.85
44	1	Oracle Advanced Security - Named User Plus Perpetual Qty: 345	$ 3,163.29	$ 3,163.29
45	1	Oracle Database Enterprise Edition - Named User Plus Perpetual Qty: 239	$ 6,939.40	$ 6,939.40
46	1	Oracle Diagnostics Pack - Named User Plus Perpetual Qty: 239	$ 1,095.70	$ 1,095.70
47	1	Oracle Internet Application Server Enterprise Edition - Named User Plus Perpetual Qty: 239	$ 5,113.25	$ 5,113.25
48	1	Oracle Real Application Clusters - Named User Plus Perpetual Qty: 106	$ 1,513.58	$ 1,513.58
49	1	Oracle Real Application Clusters - Named User Plus Perpetual Qty: 239	$ 3,360.12	$ 3,360.12
50	1	Oracle Tuning Pack - Named User Plus Perpetual Qty: 239	$ 730.46	$ 730.46
51	1	Oracle GoldenGate - Named User Plus Perpetual Qty: 24,241	$ 51,882.63	$ 51,882.63
52	1	Oracle Advance Security-Named User Plus Perpetual Qty: 1703	$ 3,558.93	$ 3,558.93
53	1	Oracle Database Enterprise Edition - Named User Plus Perpetual Qty: 1703	$ 11,270.01	$ 11,270.01

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16. ORACLE LICENSE MAINTENANCE AGREEMENT

NAME			Oracle America, Inc.	
#	Qty	Description	Unit Price	Extension
54	1	Oracle Diagnostics Pack - Names User Plus Perpetual Qty: 1703	$ 1,779.47	$ 1,779.47
55	1	Oracle GoldenGate - Named User Plus Perpetual Qty: 1703	$ 4,152.14	$ 4,152.14
56	1	Oracle Internet Application Server Enterprise Edition Named User Plus Perpetual Qty: 1703	$ 8,304.26	$ 8,304.26
57	1	Oracle Real Application Clusters - Named User Plus Perpetual Qty: 1703	$ 5,457.13	$ 5,457.13
58	1	Oracle Tuning Pack - Named User Plus Perpetual Qty: 1703	$ 1,186.27	$ 1,186.27
59	1	Oracle Advanced Security - Named User Plus Perpetual Qty: 77	$ 632.88	$ 632.88
60	1	Oracle Database Enterprise Edition - Named User Plus Perpetual Qty: 77	$ 2,002.21	$ 2,002.21
61	1	Oracle Diagnostic Pack - Named User Plus Perpetual Qty: 77	$ 322.22	$ 322.22
62	1	Oracle GoldenGate - Named User Plus Perpetual Qty: 77	$ 736.45	$ 736.45
63	1	Oracle Internet Application Server Enterprise Edition - Named User Plus Perpetual Qty: 77	$ 1,472.90	$ 1,472.90
64	1	Oracle Real Application Clusters - Named User Plus Perpetual Qty: 77	$ 966.58	$ 966.58
65	1	Oracle Tuning Pack - Named User Plus Perpetual Qty: 77	$ 207.13	$ 207.13
TOTAL AMOUNT			$	600,608.90

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17. PUBLIC WEBSITE HOSTING SERVICES AGREEMENT

NAME	Rackspace US, Inc.
ADDRESS	1 Fanatical Place
CITY/STATE/ZIP	San Antonio, TX 78218
PHONE	210-312-4325
CONTACT	Aric Morgan

#	Qty	Description	Unit Price	Extension
1	12	Public Website Hosting Services Agreement Period: 9/1/23 - 8/31/24	$ 6,250.00	$ 75,000.00
TOTAL AMOUNT			$	75,000.00

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18. SERVER HARDWARE MAINTENANCE AND SUPPORT AGREEMENT

NAME			Dell Marketing, LP.		EMC Corporation/dba System Peripherals, Inc.		Software House International (SHI) Government Solutions	
ADDRESS			P O Box 676021		176 South St		290 Davidson Ave	
CITY/STATE/ZIP			Dallas, TX 75267		Hopkinton, MA 01748		Somerset, NJ 08873	
PHONE			800-456-3355		416-211-6724		732-868-8754	
CONTACT			Jose Ramirez		Gabriela Graell		Joseph Marronaro	
#	**Qty**	**Description**	**Unit Price**	**Extension**	**Unit Price**	**Extension**	**Unit Price**	**Extension**
1	1	Server Hardware Maintenance and Support Agreement Period: 9/1/23 - 8/31/24	$ 153,893.35	$ 153,893.35	$ 83,212.07	$ 83,212.07	$ 26,096.10	$ 26,096.10
TOTAL AMOUNT			$ 153,893.35		$ 83,212.07		$ 26,096.10	

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19. SUPPORT SERVICES AGREEMENT

NAME	Ellucian Company, LP.
ADDRESS	4375 Fair Lakes Ct
CITY/STATE/ZIP	Fairfax, VA 22033
PHONE	610-578-5218
CONTACT	Diane Dougherty

#	Qty	Description	Unit Price	Extension
1	1	Support Services Agreement - Advantage Plus Support Upgrade Period: 9/1/23 - 8/31/24	$ 33,000.00	$ 33,000.00
TOTAL AMOUNT			$	33,000.00

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20. SYSTEM APPLIANCES MAINTENANCE AGREEMENT

NAME	Netsync Network Solutions, Inc.
ADDRESS	2500 W Loop S Ste 410
CITY/STATE/ZIP	Houston, TX 77027
PHONE	713-218-5000
CONTACT	Michelle Bailey

#	Qty	Description	Unit Price	Extension
Period: 9/1/23 - 8/31/24				
1	1	F5 Services BIG Premium (Level 1-3) SN: F5-SVC-BIG-PRE-L1-3-2-HW	$ 11,477.60	$ 11,477.60
2	1	F5 Services BIG Premium (Level 1-3) SN: F5-SVC-BIG-PRE-L1-3-2-HW	$ 11,477.60	$ 11,477.60
3	1	F5 Service BIG-VE+Premium L13 SN: F5-SVC-BIG-VE+PREL13-2-SW	$ 15.30	$ 15.30
4	1	F5 Service BIG-VE+Premium L13 SN: F5-SVC-BIG-VE+PREL13-2-SW	$ 15.30	$ 15.30
TOTAL AMOUNT			$	22,985.80

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21. FACILITY USAGE AGREEMENTS

NAME			City of Edinburg		City of McAllen	
ADDRESS			415 W University Dr		1300 Houston Ave	
CITY/STATE/ZIP			Edinburg, Texas 78539		McAllen, TX 78501	
PHONE			956-388-8204		956-681-3111	
CONTACT			Magdiel Castle		Carla Puente	
#	**Qty**	**Description**	**Unit Price**	**Extension**	**Unit Price**	**Extension**
1	1	Edinburg Municipal Auditorium Amistades Concert Series 2023 - Fall Showcase	$ 1,175.00	$ 1,175.00		
2	1	Edinburg Municipal Auditorium Amistades Concert Series 2024 - Spring Showcase	$ 1,175.00	$ 1,175.00		
3	1	McAllen Performing Arts Center Tradiciones 2024 - Annual Concert Series			$ 10,000.00	$ 10,000.00
4	1	McAllen Convention Center South Texas College State Dance Competition - Folklorico & Contemporary Dance Competition			$ 9,794.00	$ 9,794.00
TOTAL AMOUNT			$ 2,350.00		$ 19,794.00	