SOUTH TEXAS COLLEGE

Award Proposal/ Rejection of Proposals/ Purchases/ Renewals

Supporting Documentation

BOARD OF TRUSTEES MEETING

April 25, 2023

SOUTH TEXAS COLLEGE

SOUTH TEXAS COLLEGE
Award Proposal/ Rejection of Proposals/ Purchases and Renewals
Supporting Documentation

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1. RE-BID AMBULANCE COTS AND STAIR CHAIRS
PROJECT NO. 22-23-1057

NAME			Ferno - Washington, Inc.		Pocket Nurse Enterprises, LLC.		Sombrero Advertising & Marketing	
ADDRESS			70 Weil Way		610 Frankfort Rd		2205 W Jackson Ave	
CITY/STATE/ZIP			Wilmington, OH 45177		Monaca, PA 15061		McAllen, TX 78501	
PHONE			877-733-0911		800-225-1600		505-675-5733	
CONTACT			Derek Gaudet		Bailey Salvati		Sam Benson	
#	**Qty**	**Description**	**Unit Price**	**Extension**	**Unit Price**	**Extension**	**Unit Price**	**Extension**
1	2	Powered Ambulance Cot	$ 19,391.76	$ 38,783.52			$ 17,500.00	$ 35,000.00
	2	Powered Ambulance Cot (Alternate/Refurbished)			$ 15,571.43	$ 31,142.86		
2	1	Shipping and Handling	$ -	$ -	$ 500.00	$ 500.00	$ 350.00	$ 350.00
3	3	Ambulance Cot	$ 9,829.55	$ 29,488.65			$ 8,333.33	$ 24,999.99
	3	Ambulance Cot (Alternate/Refurbished)			$ 5,707.14	$ 17,121.42		
4	1	Shipping and Handling	$ -	$ -	$ 2,120.00	$ 2,120.00	$ 375.00	$ 375.00
5	3	Powered Patient Transport Chair	$ 9,354.60	$ 28,063.80			$ 10,000.00	$ 30,000.00
	3	Powered Patient Transport Chair (Alternate/Refurbished)			$ 12,585.71	$ 37,757.13		
6	1	Shipping and Handling	$ -	$ -	$ 500.00	$ 500.00	$ 350.00	$ 350.00
TOTAL AMOUNT PROPOSED			$ 96,335.97		$ 89,141.41		$ 91,074.99	
TOTAL EVALUATION POINTS			89.41		****		90.32	
RANKING			2		****		1	

The Director of Purchasing has reviewed all the responses and evaluations completed.
*The proposal criteria follows in the packet for further explanation of each criteria.
****The vendor did not meet the required specifications, therefore not evaluated.

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1. RE-BID AMBULANCE COTS AND STAIR CHAIRS
PROJECT NO. 22-23-1057
EVALUATION SUMMARY

VENDOR		Ferno - Washington, Inc.		Sombrero Advertising & Marketing	
ADDRESS		70 Weil Way		2205 W Jackson Ave	
CITY/STATE/ZIP		Wilmington, OH 45177		McAllen, TX 78501	
PHONE		877-733-0911		505-675-5733	
CONTACT		Derek Gaudet		Sam Benson	
1	The purchase price. (up to 47 points)	44.43	44.43	47	47
		44.43		47	
		44.43		47	
2	The reputation of the vendor and of the vendor's goods or services. (up to 10 points)	10	9.66	7	6.33
		9		5	
		10		7	
3	The quality of vendor's goods or services. (up to 16 points)	16	15.66	15	12.33
		15		9	
		16		13	
4	The extent to which the goods or services meet the districts needs. (up to 18 points)	18	17.66	17	17.66
		17		18	
		18		18	
5	The vendor's past relationship with the district. (up to 3 points)	2	2	2	2
		2		2	
		2		2	
6	The impact on the ability of the district to comply with laws relating to historically underutilized businesses. (up to 1 point)	0	0	0	0
		0		0	
		0		0	
7	For a contract of goods and services, other than goods and services related to telecommunications and information materials, whether the vendor or the vendor's ultimate parent company or majority owner; a. has its principal place of business in this state; or b. employs at least 500 persons in this state. (up to 5 points)	0	0	5	5
		0		5	
		0		5	
TOTAL EVALUATION POINTS		89.41		90.32	
RANKING		2		1	

The Director of Purchasing has reviewed all the responses and evaluations completed.
*The proposal criteria follows in the packet for further explanation of each criteria.

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1. PROPOSAL CRITERIA - PRODUCT ONLY

	Product Only		
	Points	Score Key	
1 **Criterion 1: The purchase price** a. The low bidder gets the maximum points b. Divide the lowest proposal by each of the other proposal(s)	47		
2 **Criterion 2: The reputation of the vendor and of the vendor's goods or services** a. Number of Years in Business b. References (similar projects)	10	8-10 5-7 2-4 0-1	Excellent Acceptable Marginal Poor/No Response
3 **Criterion 3: The quality of the vendor's goods or service** a. Warranty b. Service Support/Response Time c. Goods/Product (manufacturer life) d. Product Performance	16	14-16 9-13 4-8 0-3	Excellent Acceptable Marginal Poor/No Response
4 **Criterion 4: The extent to which the goods or services meet the district's needs** a. Delivery Time Frame of product(s) b. Meet or exceed the specifications	18	14-18 9-13 4-8 0-3	Excellent Acceptable Marginal Poor/No Response
5 **Criterion 5: The vendor's past relationship with the district** a. Quality of Past Performances with STC ******New Vendors will receive two points**	3	3 2 1 0	Excellent Acceptable/New Vendor Marginal Poor/No Response
6 **Criterion 6: The impact on the ability of the district to comply with laws and rules relating to historically underutilized businesses** a. Provided the Certification	1	1 0	Yes No
7 **Criterion 7: The total long-term cost to the district to acquire the vendor's goods or services** a. Annual Maintenance Cost b. Annual Escalation Increase			Up to 5 points will be used from the purchase price if applicable
8 **Criterion 8: For a contract for goods and services, other that goods and services related to telecommunications and information materials, whether the vendor or the vendor's ulitmate parent company or majority owner:** a. Has its place of business in this state; or b. Employs at least 500 personsin this state.	5	5 0	Yes No
9 **Criterion 9: Any other relevant factor specifically listed in the request for bids or proposals, e.g.:** a. Financial Standing b. Potential or Pending Sale of Business c. Trade-In of outdated equipment			Up to 5 points will be used from the purchase price if applicable
Total Points	100		

Definitions of evaluation terms:

Excellent - respondent provided information which fully addressed or exceeded the requirements
Acceptable - respondent provided information which addressed most but not all of the requirements
Marginal - respondent provided minimal information on requirements
Poor/No response - respondent provided inadequate responses to requirements or did not respond

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NO BACKUP FOR

2. Medical Care Equipment (Reject)

3

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NO BACKUP FOR

3. Medical Oxygen Generating Unit (Reject)

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4. FORENSIC HARDWARE AND SOFTWARE

VENDOR	Digital Intelligence, Inc.
ADDRESS	17165 W Glendale Dr
CITY/STATE/ZIP	New Berlin, WI 53151
PHONE	262-782-3332
FAX	262-782-3331
CONTACT	Christopher J. Stippich

#	Qty	Description	Unit Price	Extension
1	12	FRED Forensic Workstations	$ 8,399.00	$ 100,788.00
2	1	Shipping and Handling	$ 2,042.70	$ 2,042.70
TOTAL AMOUNT			$	102,830.70

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5. INSTRUCTIONAL EQUIPMENT AND SOFTWARE

VENDOR	Allterra Central, Inc.
ADDRESS	10822 Hillpoint
CITY/STATE/ZIP	San Antonio, TX 78217
PHONE	210-967-8700
CONTACT	Valladares/Wilburn

#	Qty	Description	Unit Price	Extension
1	2	Trimble R12i Model 60 ROW	$ 18,897.00	$ 37,794.00
2	2	Rover Rod 2M AL Snap-Lock FLY	$ 129.28	$ 258.56
3	2	Bipod Thumb-Release 1/2-13SS Universal FLY	$ 157.57	$ 315.14
4	2	Bag 2M Pole Snap-Lock Series	$ 71.27	$ 142.54
5	2	TSC5 Controller-WWAN Worldwide Region	$ 3,225.00	$ 6,450.00
6	2	TA General Survey	$ 2,561.25	$ 5,122.50
7	2	T7/TSC5/TSC7 Pole Mount Clamp w/Adj Arm No Bracket	$ 165.00	$ 330.00
8	2	TSC5 Collector Bracket Only	$ 57.00	$ 114.00
9	2	USB 3.1 Type-A (make) to USB Type-C (male) transfer cable	$ 12.75	$ 25.50
10	2	ATC Trimble Access Technical Support Program	$ 249.00	$ 498.00
TOTAL AMOUNT			$	51,050.24

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6. LAW ENFORCEMENT VEHICLE

VENDOR	Caldwell Country Chevrolet/Rockdale Country Ford/Cameron Country Chrysler Dodge Jeep Ram
ADDRESS	800 State Highway 21 East
CITY/STATE/ZIP	Caldwell, TX 77836
PHONE	979-217-2180
CONTACT	David Lowry

#	Qty	Description	Unit Price	Extension
1	1	2023 Dodge Charger Pursuit RWD	$ 39,500.00	$ 39,500.00
2	1	Upfit Equipment	$ 15,000.00	$ 15,000.00
3	1	Floor Plan Design	$ 1,200.00	$ 1,200.00
4	1	Delivery	$ 1,000.00	$ 1,000.00
TOTAL AMOUNT			$	56,700.00

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10. DISTRICT WIDE TECHNOLOGY REQUEST
APRIL 25, 2023

#	Qty	Description	Unit Price	Extension	Requesting Department
COMPUTERS					
1	1	Mac Studio: Apple M1 Max with 10-Core, 64GB Memory, 2TB Hard Drive, 3-Year Apple Care Warranty	$ 2,878.00	$ 2,878.00	Lynda Lopez - Public Relations and Marketing Replacement system for department staff
2	1	Dell OptiPlex 7000 SFF, 12th Gen Intel Core i5-12500, 16GB Memory 512GB Hard Drive, 34" Curved Monitor, Video Adapter, Warranty	$ 1,674.85	$ 1,674.85	Maria Evans - Technology Projects New system for department staff
3	2	Dell OptiPlex 7000 Micro Tower, 12th Gen Intel Core i7-12700T, 16GB Memory 512GB Hard Drive, 65 4K Interactive Touch Monitor, Warranty	$ 4,646.66	$ 9,293.32	Anahid Petrosian - Equipment New Faculty/Programs New systems for department staff conference room
4	1	Dell OptiPlex 7000 Micro Tower, 12th Gen Intel Core i7-12700T, 16GB Memory 256GB Hard Drive, 75" 4K Interactive Touch Monitor, Warranty	$ 5,179.16	$ 5,179.16	Pablo Hernandez - Student Affairs New system for department staff conference room
5	8	Dell OptiPlex 3660 Tower, Intel Core i7-12700, 32GB Memory, 512GB Hard Drive, Warranty	$ 2,704.01	$ 21,632.08	Ruben Suarez - Safety and Security Replacement of out-of-warranty systems for department staff
6	4	Dell OptiPlex 5000 Tower 12th Gen, Intel Core i7-12700, 16GB Memory 512GB Hard Drive, Warranty	$ 898.71	$ 3,594.84	Lynell Williams - Centers for Learning Excellence Replacement of out-of-warranty systems for department staff
7	1	Dell OptiPlex 7000 Micro Tower, 12th Gen Intel Core i7-12700T, 16GB Memory 256GB Hard Drive, (2) 65" 4K Interactive Touch Monitor, Warranty	$ 8,196.65	$ 8,196.65	Lynell Williams - Centers for Learning Excellence New system for department staff
8	2	Dell OptiPlex 7000 Micro Tower, 12th Gen Intel Core i7-12700T, 16GB Memory 256GB Hard Drive, 65" 4K Interactive Touch Monitor, Wireless Keyboard, Warranty	$ 5,236.85	$ 10,473.70	Maria Evans - Technology Projects New systems for department staff
9	1	Dell OptiPlex 7000 Micro Tower, 12th Gen Intel Core i7-12700T, 16GB Memory 256GB Hard Drive, 86" 4K Interactive Touch Monitor, Wireless Keyboard, Warranty	$ 8,989.06	$ 8,989.06	Maria Evans - Educational Technology Maintenance and Replacement New system for department staff conference room
10	42	Dell OptiPlex 3660 Tower, Intel Core i7-12700K, 32GB Memory, 512GB Hard Drive, Nvidia RTX A4000, Warranty	$ 2,449.63	$ 102,884.46	Samantha Uriegas/Laura Salas - Carl Perkins Grant New systems for student lab
		COMPUTER TOTAL		**$ 174,796.12**	
LAPTOPS					
11	1	Laptop Latitude Bundle 5430 BTX Base, Intel Core i5-1245U, 8GB Memory, 256GB Hard Drive, Intel Iris Xe Graphics, Keyboard and Mouse, Docking Station, Warranty	$ 1,426.67	$ 1,426.67	Richard Wade - Automotive Technology Program New system for department faculty
12	1	Laptop Latitude Bundle 5430 BTX Base, Intel Core i5-1245U, 8GB Memory, 256GB Hard Drive, Intel Iris Xe Graphics, Keyboard and Mouse, Docking Station, Warranty	$ 1,426.67	$ 1,426.67	Rebecca De Leon - Dual Credit Programs Community Engagement Replacement system for department staff
13	1	Laptop Latitude Bundle 5430 BTX Base, Intel Core i5-1245U, 8GB Memory, 256GB Hard Drive, Intel Iris Xe Graphics, Keyboard and Mouse, Docking Station, Warranty	$ 1,426.67	$ 1,426.67	Rolando Longoria - Sociology Program Replacement of out-of-warranty system for department staff

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10. DISTRICT WIDE TECHNOLOGY REQUEST
APRIL 25, 2023

#	Qty	Description	Unit Price	Extension	Requesting Department
14	2	Laptop Mobile Precision 5570 CTO, Intel Core i7-12700H, 16GB Memory,	$ 2,409.49	$ 4,818.98	Anahid Petrosian - Academic Affairs Support
		512GB Hard Drive, NVIDIA RTX A1000, 4GB DDR6, Docking Station, Warranty			Replacement systems for department staff
15	2	Laptop Mobile Precision 5570 CTO, Intel Core i7-12700H, 16GB Memory,	$ 2,918.46	$ 5,836.92	Lynda Lopez - Public Relations and Marketing
		512GB Hard Drive, Docking Station, (4) 27" Monitors, Adapter, Warranty			New systems for new department staff
16	1	Laptop Latitude Bundle 5430 BTX Base, Intel Core i5-1245U, 8GB Memory,	$ 1,399.80	$ 1,399.80	Margo Vargas Ayala - Vocational Nursing Program
		256GB Hard Drive, Intel Iris Xe Graphics, Docking Station, Warranty			New system for department staff
17	1	Laptop Mobile Precision 5570 CTO, Intel Core i7-12700H, 32GB Memory,	$ 2,409.49	$ 2,409.49	Eric Reittinger - Division of Social and Behavioral Sciences
		512GB Hard Drive, NVIDIA RTX A1000, 4GB DDR6, Docking Station, Warranty			Replacement of out-of-warranty system for department staff
18	1	Laptop Latitude 5430 BTX Base, Intel Core i5-1245U, 16GB Memory,	$ 1,161.94	$ 1,161.94	Saeed Molki - Computer Science Program
		256GB Hard Drive, Intel Iris Xe Graphics, Warranty			New system for department staff
19	1	Laptop Latitude 5430 BTX Base, Intel Core i5-1245U, 16GB Memory,	$ 1,161.94	$ 1,161.94	Saeed Molki - Computer Science Program
		256GB Hard Drive, Intel Iris Xe Graphics, Warranty			New system for department faculty
20	3	Laptop Latitude Bundle 5430 BTX Base, Intel Core i5-1245U, 8GB Memory, 256GB	$ 1,209.09	$ 3,627.27	Otoniel Matamoros - Dual2Degree
		Hard Drive, Intel Iris Xe Graphics, Keyboard and Mouse, Docking Station, Warranty			Replacement of out-of-warranty systems for department staff
21	3	Laptop Latitude Bundle 5430 BTX Base, Intel Core i5-1245U, 8GB Memory, 256GB	$ 1,426.67	$ 4,280.01	Pablo Hernandez - Student Affairs
		Hard Drive, Intel Iris Xe Graphics, Keyboard and Mouse, Docking Station, Warranty			Replacement of out-of-warranty systems for department staff
		LAPTOP TOTAL		**$ 28,976.36**	
TABLETS					
22	3	Apple 11" iPad Pro Wi-Fi 256GB Space Gray, Apple Pencil, Magic Keyboard,	$ 1,383.00	$ 4,149.00	Laura Salas - Architectural and Engineering Design Technology Program
		3-Year Apple Care Warranty			New systems for students in-class presentations
		TABLET TOTAL		**$ 4,149.00**	
MONITORS					
23	1	Dell 75 4K Interactive Touch Monitor	$ 3,680.70	$ 3,680.70	Maria Evans - Technology Projects
		3 Year Warranty			New monitor for department staff conference room
		MONITOR TOTAL		**$ 3,680.70**	
		COMPUTER/LAPTOP/TABLET/MONITOR/TOTAL		**$ 211,602.18**	

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11. ENDPOINT PROTECTION SOFTWARE/ CLOUD SUBSCRIPTION

VENDOR	Netsync Network Solutions, Inc.
ADDRESS	2500 W Loop S Ste 410/510
CITY/STATE/ZIP	Houston, TX 77027
PHONE	713-872-5538
CONTACT	Michelle Bailey

#	Qty	Description	Unit Price	Extension
1	2	SentinelOne University Training (5 User Pack). Up to 5 users receive individual login for S1 University Online for 1 year. Flexible Delivery Term 12 months	$ 2,241.60	$ 4,483.20
2	9,000	Guided Onboarding (Per Endpoint) 90 Days, Remote Deployment Assistance, Initial Threat Triaging, Ongoing Configuration Review and Health Checks, Designated Customer Success Manager Term 3 months.	$ 4.87	$ 43,830.00
		Total Amount	$	48,313.20

			DDI Capital - A Technology Leasing Company 4 Montauk Highway Westhampton, NY 11977	
1	1	One-Time Charge (Professional Services)	$ 61,493.45	$ 61,493.45
2	1	Software/Cloud Subscription Period: 9/1/23 - 8/31/24	$ 147,584.28	$ 147,584.28
3	1	Software/Cloud Subscription Period: 9/1/24 - 8/31/25	$ 147,584.28	$ 147,584.28
		Total Amount	$	356,662.01
GRAND TOTAL			$	404,975.21

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