SOUTH TEXAS COLLEGE

Award Proposals/ Rejection of Proposals/ Purchases/ Renewals/ Interlocal Agreements

Supporting Documentation

BOARD OF TRUSTEES MEETING

March 28, 2023

SOUTH TEXAS COLLEGE

SOUTH TEXAS COLLEGE

Award Proposals/ Rejection of Proposals/ Purchases and Renewals/ Interlocal Agreements
Supporting Documentation

TABLE OF CONTENTS

A. AWARD OF PROPOSALS

1) Airway Management Trainers (Award)
2) Purchase of Clinical Skills Manikins (Award)

B. REJECTION OF PROPOSALS

3) Ambulance Cots and Stair Chairs (Reject)

C. PURCHASES AND RENEWALS

a. Instructional Item

4) Purchase Access to a Comprehensive Remediation, Testing, and Review Program (Purchase)

b. Non-Instructional Items

5) Building Moving Services (Renew)
6) Insurance Risk Management Services (Renewal)
7) Recruitment Advertising Services (Renewal)
8) Vehicle Maintenance and Repair Services (Renewal)

c. Technology Items

9) Computers, Laptops, and Monitors (Purchase)
10) Software and Consulting Services (Purchase)
11) Adobe License Subscription Agreement (Renewal/Purchase)

D. INTERLOCAL AGREEMENTS

12) Facility Lease Agreements (Lease/Rental)

1

SOUTH TEXAS COLLEGE

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1. AIRWAY MANAGEMENT TRAINERS
PROJECT NO. 22-23-1052

NAME			BT USA, Inc.		DiaMedical USA Equipment, LLC.		Medical Shipment, LLC.		Pocket Nurse Enterprises, Inc./ dba Pocket Nurse	
ADDRESS			1430 Valwood Pkwy #145		31440 Northwestern Hwy #150		8060 St Louis Ave		610 Frankfort Rd	
CITY/STATE/ZIP			Carrollton, TX 75006		Farmington Hills, MI 48334		Skokie, IL 60076		Monaca, PA 15061	
PHONE			214-580-0747		248-855-3966		847-472-0287		800-225-1600	
FAX					248-671-1550		847-506-0524		800-763-0237	
CONTACT			Jamie Kim		Jeff Ambrose		Samantha Elliott		Bailey Salvati	
#	Qty	Description	Unit Price	Extension	Unit Price	Extension	Unit Price	Extension	Unit Price	Extension
1	7	Airway Management Trainers	$ 4,850.00	$ 33,950.00	$ 4,000.00	$ 28,000.00	$ 4,600.00	$ 32,200.00	$ 4,850.00	$ 33,950.00
2	1	Shipping and Handling	$ -	$ -	$ -	$ -	$ 656.25	$ 656.25	$ 428.40	$ 428.40
TOTAL AMOUNT PROPOSED			$ 33,950.00		$ 28,000.00		$ 32,856.25		$ 34,378.40	
TOTAL EVALUATION POINTS			87.76		91		82.71		82.1	
RANKING			2		1		3		4	

The Director of Purchasing has reviewed all the responses and evaluations completed.
*The proposal criteria follows in the packet for further explanation of each criteria.

SOUTH TEXAS COLLEGE

SOUTH TEXAS COLLEGE
1. AIRWAY MANAGEMENT TRAINERS
PROJECT NO. 22-23-1052
EVALUATION SUMMARY

	VENDOR	BT USA, Inc.		DiaMedical USA Equipment, LLC.		Medical Shipment, LLC.		Pocket Nurse Enterprises, Inc./ dba Pocket Nurse	
	ADDRESS	1430 Valwood Pkwy #145		31440 Northwestern Hwy #150		8060 St Louis Ave		610 Frankfort Rd	
	CITY/STATE/ZIP	Carrollton, TX 75006		Farmington Hills, MI 48334		Skokie, IL 60076		Monaca, PA 15061	
	PHONE	214-580-0747		248-855-3966		847-472-0287		800-225-1600	
	FAX			248-671-1550		847-506-0524		800-763-0237	
	CONTACT	Jamie Kim		Jeff Ambrose		Samantha Elliott		Bailey Salvati	
1	The purchase price. (up to 47 points)	38.76	38.76	47	47	40.05	40.05	38.27	38.27
		38.76		47		40.05		38.27	
		38.76		47		40.05		38.27	
2	The reputation of the vendor and of the vendor's goods or services. (up to 10 points)	9	9	9	9	9	9	9	9
		9		9		9		9	
		9		9		9		9	
3	The quality of vendor's goods or services. (up to 16 points)	15	15	15	15	15	14.66	15	14.83
		15		15		15		15	
		15		15		14		14.5	
4	The extent to which the goods or services meet the districts needs. (up to 18 points)	17	17	17	17	17	16	17	17
		17		17		17		17	
		17		17		14		17	
5	The vendor's past relationship with the district. (up to 3 points)	3	3	3	3	3	3	3	3
		3		3		3		3	
		3		3		3		3	
6	The impact on the ability of the district to comply with laws relating to historically underutilized businesses. (up to 1 point)	0	0	0	0	0	0	0	0
		0		0		0		0	
		0		0		0		0	
7	For a contract of goods and services, other than goods and services related to telecommunications and information materials, whether the vendor or the vendor's ultimate parent company or majority owner; a. has its principal place of business in this state; or b. employs at least 500 persons in this state. (up to 5 points)	5	5	0	0	0	0	0	0
		5		0		0		0	
		5		0		0		0	
	TOTAL EVALUATION POINTS	87.76		91		82.71		82.1	
	RANKING	2		1		3		4	

The Director of Purchasing has reviewed all the responses and evaluations completed.
*The proposal criteria follows in the packet for further explanation of each criteria.

SOUTH TEXAS COLLEGE

SOUTH TEXAS COLLEGE
1. PROPOSAL CRITERIA - PRODUCT ONLY

	Product Only		
	Points	Score Key	
1 **Criterion 1: The purchase price** a. The low bidder gets the maximum points b. Divide the lowest proposal by each of the other proposal(s)	47		
2 **Criterion 2: The reputation of the vendor and of the vendor's goods or services** a. Number of Years in Business b. References (similar projects)	10	8-10 5-7 2-4 0-1	Excellent Acceptable Marginal Poor/No Response
3 **Criterion 3: The quality of the vendor's goods or service** a. Warranty b. Service Support/Response Time c. Goods/Product (manufacturer life) d. Product Performance	16	14-16 9-13 4-8 0-3	Excellent Acceptable Marginal Poor/No Response
4 **Criterion 4: The extent to which the goods or services meet the district's needs** a. Delivery Time Frame of product(s) b. Meet or exceed the specifications	18	14-18 9-13 4-8 0-3	Excellent Acceptable Marginal Poor/No Response
5 **Criterion 5: The vendor's past relationship with the district** a. Quality of Past Performances with STC ****New Vendors will receive two points	3	3 2 1 0	Excellent Acceptable/New Vendor Marginal Poor/No Response
6 **Criterion 6: The impact on the ability of the district to comply with laws and rules relating to historically underutilized businesses** a. Provided the Certification	1	1 0	Yes No
7 **Criterion 7: The total long-term cost to the district to acquire the vendor's goods or services** a. Annual Maintenance Cost b. Annual Escalation Increase			Up to 5 points will be used from the purchase price if applicable
8 **Criterion 8: For a contract for goods and services, other that goods and services related to telecommunications and information materials, whether the vendor or the vendor's ulitmate parent company or majority owner:** a. Has its place of business in this state; or b. Employs at least 500 personsin this state.	5	5 0	Yes No
9 **Criterion 9: Any other relevant factor specifically listed in the request for bids or proposals, e.g.:** a. Financial Standing b. Potential or Pending Sale of Business c. Trade-In of outdated equipment			Up to 5 points will be used from the purchase price if applicable
Total Points	100		

Definitions of evaluation terms:

Excellent - respondent provided information which fully addressed or exceeded the requirements
Acceptable - respondent provided information which addressed most but not all of the requirements
Marginal - respondent provided minimal information on requirements
Poor/No response - respondent provided inadequate responses to requirements or did not respond

2

SOUTH TEXAS COLLEGE

SOUTH TEXAS COLLEGE
2. PURCHASE OF CLINICAL SKILLS MANIKINS
PROJECT NO. 22-23-1056

NAME			DiaMedical USA Equipment, LLC.		Pocket Nurse Enterprises, Inc./ dba Pocket Nurse	
ADDRESS			31440 Northwestern Hwy #150		610 Frankfort Rd	
CITY/STATE/ZIP			Farmington Hills, MI 48334		Monaca, PA 15061-2218	
PHONE			248-855-3966		800-225-1600	
FAX			248-671-1550		800-763-0237	
CONTACT			Jeff Ambrose		Bailey Salvati	
#	**Qty**	**Description**	**Unit Price**	**Extension**	**Unit Price**	**Extension**
1	14	Nursing Skills Manikin Product No.: JUN-300	$ 11,494.95	$ 160,929.30	$ 13,316.25	$ 186,427.50
2	1	On-Site Training for item A Product No.: TRN-JUN01	$ 3,670.95	$ 3,670.95	$ 4,362.56	$ 4,362.56
3	1	Complete Wound Kit Product No: ACC-JUN09	$ 1,078.95	$ 1,078.95	$ 1,199.45	$ 1,199.45
4	4	Fundus Assessment Product No: ACC-JUN06	$ 640.95	$ 2,563.80	$ 718.12	$ 2,872.48
5	4	Injectable Abdomen Product No: I-A-001-S-PR-M	$ 218.95	$ 875.80	$ 228.19	$ 912.76
6	4	Geriatric Mask Product No: B-MV-001-M	$ 775.95	$ 3,103.80	$ 812.00	$ 3,248.00
7	1	Skin Pad Product No: IV-P-002-TC-S-M	$ 183.95	$ 183.95	$ 191.98	$ 191.98
8	2	Complete Wound Kit Product No: ACC-JUN19	$ 1,078.95	$ 2,157.90	$ 1,199.45	$ 2,398.90
9	2	Fundus Assessment Product No: ACC-JUN16	$ 640.95	$ 1,281.90	$ 718.12	$ 1,436.24
10	2	Injectable Abdomen Product No: I-A-001-S-PR-N	$ 218.95	$ 437.90	$ 812.00	$ 1,624.00
11	2	Skin Pad Product No: IV-P-002-TC-S-N	$ 183.95	$ 367.90	$ 191.98	$ 383.96
12	1	Shipping and Handling	$ -	$ -	$ -	$ 1,641.00
TOTAL AMOUNT PROPOSED			$ 176,652.15		$ 206,698.83	
TOTAL EVALUATION POINTS			91.66		84.65	
RANKING			1		2	

The Director of Purchasing has reviewed all the responses and evaluations completed.
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SOUTH TEXAS COLLEGE

SOUTH TEXAS COLLEGE
2. PURCHASE OF CLINICAL SKILLS MANIKINS
PROJECT NO. 22-23-1056
EVALUATION SUMMARY

VENDOR		DiaMedical USA Equipment, LLC.		Pocket Nurse Enterprises, Inc./ dba Pocket Nurse	
ADDRESS		31440 Northwestern Hwy #150		610 Frankfort Rd	
CITY/STATE/ZIP		Farmington Hills, MI 48334		Monaca, PA 15061	
PHONE		248-855-3966		800-225-1600	
FAX		248-671-1550		800-763-0237	
CONTACT		Jeff Ambrose		Bailey Salvati	
1	The purchase price (up to 47 points)	47	47	40.16	40.16
		47		40.16	
		47		40.16	
2	The reputation of the vendor and of the vendor's goods or services. (up to 10 points)	9	9	9	9
		9		9	
		9		9	
3	The quality of vendor's goods or services. (up to 16 points)	15	15	15	14.83
		15		14.5	
		15		15	
4	The extent to which the goods or services meet the districts needs. (up to 18 points)	18	17.66	18	17.66
		17		17	
		18		18	
5	The vendor's past relationship with the district. (up to 3 points)	3	3	3	3
		3		3	
		3		3	
6	The impact on the ability of the district to comply with laws relating to historically underutilized businesses. (up to 1 point)	0	0	0	0
		0		0	
		0		0	
7	For a contract of goods and services, other than goods and services related to telecommunications and information materials, whether the vendor or the vendor's ultimate parent company or majority owner; a. has its principal place of business in this state; or b. employs at least 500 persons in this state. (up to 5 points)	0	0	0	0
		0		0	
		0		0	
TOTAL EVALUATION POINTS		91.66		84.65	
RANKING		1		2	

The Director of Purchasing has reviewed all the responses and evaluations completed.
*The proposal criteria follows in the packet for further explanation of each criteria.

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2. PROPOSAL CRITERIA - PRODUCT ONLY

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3 **Criterion 3: The quality of the vendor's goods or service** a. Warranty b. Service Support/Response Time c. Goods/Product (manufacturer life) d. Product Performance	16	14-16 9-13 4-8 0-3	Excellent Acceptable Marginal Poor/No Response
4 **Criterion 4: The extent to which the goods or services meet the district's needs** a. Delivery Time Frame of product(s) b. Meet or exceed the specifications	18	14-18 9-13 4-8 0-3	Excellent Acceptable Marginal Poor/No Response
5 **Criterion 5: The vendor's past relationship with the district** a. Quality of Past Performances with STC ****New Vendors will receive two points	3	3 2 1 0	Excellent Acceptable/New Vendor Marginal Poor/No Response
6 **Criterion 6: The impact on the ability of the district to comply with laws and rules relating to historically underutilized businesses** a. Provided the Certification	1	1 0	Yes No
7 **Criterion 7: The total long-term cost to the district to acquire the vendor's goods or services** a. Annual Maintenance Cost b. Annual Escalation Increase			Up to 5 points will be used from the purchase price if applicable
8 **Criterion 8: For a contract for goods and services, other that goods and services related to telecommunications and information materials, whether the vendor or the vendor's ulitmate parent company or majority owner:** a. Has its place of business in this state; or b. Employs at least 500 personsin this state.	5	5 0	Yes No
9 **Criterion 9: Any other relevant factor specifically listed in the request for bids or proposals, e.g.:** a. Financial Standing b. Potential or Pending Sale of Business c. Trade-In of outdated equipment			Up to 5 points will be used from the purchase price if applicable
Total Points	100		

Definitions of evaluation terms:

Excellent - respondent provided information which fully addressed or exceeded the requirements
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Marginal - respondent provided minimal information on requirements
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3

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NO BACKUP FOR

3) Ambulance Cots and Stair Chairs (Reject)

4

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4. PURCHASE ACCESS TO A COMPREHENSIVE REMEDIATION, TESTING, AND REVIEW PROGAM

VENDOR	Assessment Technologies Institute, LLC.
ADDRESS	62277 Collection Ctr Dr
CITY/STATE/ZIP	Chicago, IL 60693
PHONE	800-667-7531
FAX	913-685-2381

#	Qty	Description	Unit Price	Extension
1	1	Access to a Comprehensive Remediation, Testing, and Review Program Period: 9/1/22 - 8/31/23	$ 162,000.00	$ 162,000.00
TOTAL AMOUNT			$	162,000.00

5

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6

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9

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9. DISTRICT WIDE TECHNOLOGY REQUEST
MARCH 28, 2023

#	Qty	Description	Unit Price	Extension	Requesting Department
COMPUTERS					
1	1	Dell OptiPlex 5000 Tower 12th Gen, Intel Core i7-12700, 16GB Memory	$ 898.71	$ 898.71	Ali Esmaeili - Division of Math, Science, Information Technology, and Bachelor Programs
		512GB Hard Drive, Warranty			Replacement of out-of-warranty system for conference room
2	1	Dell OptiPlex 5000 Micro Tower, 12th Gen Intel Core i7-12700T, 16GB Memory	$ 985.03	$ 985.03	Ali Esmaeili - Division of Math, Science, Information Technology, and Bachelor Programs
		256GB Hard Drive, Warranty			Replacement of out-of-warranty system for conference room
3	5	Dell OptiPlex 5000 Tower 12th Gen, Intel Core i7-12700, 16GB Memory	$ 898.71	$ 4,493.55	Lucio Gonzalez - Technology Support
		512GB Hard Drive, Warranty			Replacement of out-of-warranty systems for department staff
4	4	Dell OptiPlex 5000 Micro XCTO Tower, 12th Gen Intel Core i7-12700T, 16GB Memory	$ 1,186.77	$ 4,747.08	Arturo Solano - Learning Commons and Open Labs
		512GB Hard Drive, Stand Kit, Laptop Lock, 22" Monitor, Warranty			New systems for student lab
5	1	Dell OptiPlex 5000 Tower 12th Gen, Intel Core i7-12700, 16GB Memory	$ 898.71	$ 898.71	Anahid Petrosian - Valley Scholars-Student Services
		512GB Hard Drive, Warranty			Replacement of out-of-warranty system for department staff
6	1	Dell OptiPlex 5000 Tower 12th Gen, Intel Core i7-12700, 16GB Memory	$ 898.71	$ 898.71	Luis Corpus - Art Program
		512GB Hard Drive, Warranty			Replacement of non-working system for department faculty
7	3	Apple 24" iMac with Retina 4.5k Display, Apple M1 Chip with 8-Core GPU, 16GB Memory,	$ 1,866.00	$ 5,598.00	Luis Corpus - Art Program
		512GB Hard Drive, 3 Year Apple Care Warranty			New systems for department staff
		COMPUTER TOTAL		**$ 18,519.79**	
LAPTOPS					
8	1	Laptop Latitude Bundle 5430 BTX Base, Intel Core i5-1245U, 8GB Memory,	$ 1,426.67	$ 1,426.67	Otoniel Matamoros - Dual2Degree
		256GB Hard Drive, Intel Iris Xe Graphics, Keyboard and Mouse, Docking Station, Warranty			New system for new department staff
9	1	Laptop Latitude Bundle 5430 BTX Base, Intel Core i5-1245U, 8GB Memory,	$ 1,399.80	$ 1,399.80	Lazaro Barroso - College Connections
		256GB Hard Drive, Intel Iris Xe Graphics, Docking Station, Warranty			New system for new department staff
10	1	Laptop Latitude 5430 BTX Base, Intel Core i5-1245U, 16GB Memory,	$ 1,161.94	$ 1,161.94	Saeed Molki - Computer Science Program
		256GB Hard Drive, Intel Iris Xe Graphics, Warranty			New system for department faculty
11	1	Laptop Latitude Bundle 5430 BTX Base, Intel Core i5-1245U, 8GB Memory,	$ 1,426.67	$ 1,426.67	Leonardo Castaneda - Dual Credit Academies
		256GB Hard Drive, Intel Iris Xe Graphics, Keyboard and Mouse, Docking Station, Warranty			Replacement system for department staff
12	1	Laptop Latitude Bundle 5430 BTX Base, Intel Core i5-1245U, 8GB Memory,	$ 1,426.67	$ 1,426.67	Mark Murray - Political Science Program
		256GB Hard Drive, Intel Iris Xe Graphics, Keyboard and Mouse, Docking Station, Warranty			New system for department faculty
13	10	Laptop Mobile Precision 5570 CTO, Intel Core i7-12700H, 32GB Memory,	$ 2,589.60	$ 25,896.00	Lucio Gonzalez - Technology Support
		512GB Hard Drive, NVIDIA RTX A1000, 4GB DDR6, Docking Station, Warranty			New systems for new department staff
14	1	Apple MacBook Pro 14", 10-Core CPU and 16-Core GPU, 16GB Memory,	$ 2,016.00	$ 2,016.00	Francisco Salinas - Cybersecurity Program
		512GB Hard Drive, 3 Year Apple Care Warranty			New system for department faculty
		LAPTOP TOTAL		**$ 34,753.75**	
MONITORS					
15	30	Dell 24" Monitor P2422H	$ 221.99	$ 6,659.70	Lucio Gonzalez - Technology Support
		3 Year Warranty			New monitors for new department staff
		MONITOR TOTAL		**$ 6,659.70**	
		COMPUTER/LAPTOP/MONITOR TOTAL		**$ 59,933.24**	

10

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10. SOFTWARE AND CONSULTING SERVICES

VENDOR	Ellucian Company, LP through Texas A&M University–Corpus Christi acting by and through the State of Texas Department of Information Resources (DIR) for Texas Connection Consortium (TCC)
ADDRESS	2003 Edmund Halley Dr Ste 500
CITY/STATE/ZIP	Reston, VA 20191
CONTACT	Tim Lees

#	Qty	Description	Unit Price	Extension
1	1	Year 1: Software and Subscriptions and Consulting Services Period: 4/1/23 - 3/31/24	$ 40,542.00	$ 40,542.00
2	1	Year 2: Software and Subscriptions Period: 4/1/24 - 3/31/25	$ 36,586.00	$ 36,586.00
3	1	Year 3: Software and Subscriptions Period: 4/1/25 - 3/31/26	$ 37,683.00	$ 37,683.00
TOTAL AMOUNT			$	114,811.00

11

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SOUTH TEXAS COLLEGE
11. ADOBE LICENSE SUBSCRIPTION AGREEMENT

VENDOR	Software House International (SHI) Government Solutions
ADDRESS	3828 Pecana Trail
CITY/STATE/ZIP	Austin, TX 78749
PHONE	800-870-6079
CONTACT	Marc Keyasko

#	Qty	Description	Unit Price	Extension
1	419	Adobe Creative Cloud for Teams - Teams Licensing Subscription	$ 248.35	$ 104,058.65
2	10	Adobe Acrobat Pro for Teams - Subscription	$ 118.76	$ 1,187.60
3	15	Adobe Captivate for Teams - Subscription	$ 162.49	$ 2,437.35
4	5	Adobe Creative Cloud for Teams - Teams Licensing Subscription	$ 248.35	$ 1,241.75
5	1	Adobe Stock for Teams - Team Licensing Subscription	$ 2,224.38	$ 2,224.38
TOTAL AMOUNT			$	111,149.73

12

SOUTH TEXAS COLLEGE

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12. FACILITY LEASE AGREEMENTS

VENDOR	City of Mission - Mission Event Center
ADDRESS	200 N Shary Rd
CITY/STATE/ZIP	Mission, TX 78572
PHONE	956-584-4321
CONTACT	Diana Guerrero

#	Qty	Description	Unit Price	Extension
1	1	Facility Lease Agreement - Academic Affairs Assembly Date: 8/20/23 - 8/21/23	$ 6,175.00	$ 6,175.00
2	1	Facility Lease Agreement - A Night With The Stars Gala Date: 10/05/23	$ 3,525.00	$ 3,525.00
TOTAL AMOUNT			$ 9,700.00	