SOUTH TEXAS COLLEGE

Award Proposals/ Rejection of Proposal/ Purchases/ Renewals

Supporting Documentation

BOARD OF TRUSTEES MEETING

November 29, 2022

SOUTH TEXAS COLLEGE

SOUTH TEXAS COLLEGE
Award Proposals / Rejection of Proposal / Purchases and Renewals
Supporting Documentation

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SOUTH TEXAS COLLEGE

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SOUTH TEXAS COLLEGE

SOUTH TEXAS COLLEGE
1. AUDIO VISUAL EQUIPMENT AND INSTALLATION CLASSROOM UPGRADES - MID VALLEY AND STARR COUNTY CAMPUSES
PROJECT NO. 22-23-1025

VENDOR		Audio Visual Aids	Howard Technology Solutions, a Division of Howard Industries, Inc.
ADDRESS		2903 N Flores St	36 Howard Dr
CITY/STATE/ZIP		San Antonio, TX 78212	Ellisville, MS 39437
PHONE		800-422-1282	601-425-3181
FAX			601-399-5077
CONTACT		Ernest Mendez	Darlene Parker
#	**Description**	**Proposed**	**Proposed**
1	Audio Visual Equipment and Installation Classroom Upgrades - Mid Valley and Starr County Campuses	$ 92,359.12	$ 120,506.00
TOTAL PROPOSAL AMOUNT		$ 92,359.12	$ 120,506.00
TOTAL EVALUATION POINTS		96.5	85.23
RANKING		1	2

The Director of Purchasing has reviewed all the responses and evaluations completed.
The proposal criteria follows in the packet for further explanation of each criteria.

SOUTH TEXAS COLLEGE

SOUTH TEXAS COLLEGE
1. AUDIO VISUAL EQUIPMENT AND INSTALLATION CLASSROOM UPGRADES - MID VALLEY AND STARR COUNTY CAMPUSES
PROJECT NO. 22-23-1025
EVALUATION SUMMARY

VENDOR		Audio Visual Aids		Howard Technology Solutions, a Division of Howard Industries, Inc.	
ADDRESS		2903 N Flores St		35 Howard Dr	
CITY/STATE/ZIP		San Antonio, TX 78212		Ellisville, MS 39436	
PHONE		800-422-1282		601-425-3181	
FAX				601-399-5077	
CONTACT		Ernest Mendez		Darlene Parker	
1	The purchase price. (up to 45 points)	45	45	34.48	34.48
		45		34.48	
		45		34.48	
		45		34.48	
2	The reputation of the vendor and the vendor's goods or services. (up to 15 points)	15	14.25	15	14.25
		14		14	
		14		13	
		14		15	
3	The quality of the vendor's goods or services. (up to 16 points)	16	15.5	16	15.25
		15		16	
		15		14	
		16		15	
4	The extent to which the goods or services meet the College's needs. (up to 20 points)	16	18.75	16	18.5
		19		19	
		20		20	
		20		19	
5	The vendor's past relationship with the College. (up to 3 points)	3	3	3	2.75
		3		2	
		3		3	
		3		3	
6	The impact on the ability of the College to comply with laws and rules relating to Historically Underutilized Businesses. (up to 1 point)	0	0	0	0
		0		0	
		0		0	
		0		0	
TOTAL EVALUATION POINTS		96.5		85.23	
RANKING		1		2	

The Director of Purchasing has reviewed all the responses and evaluations completed.
The proposal criteria follows in the packet for further explanation of each criteria.

SOUTH TEXAS COLLEGE

SOUTH TEXAS COLLEGE
1. PROPOSAL CRITERIA - PRODUCT AND SERVICE

		Product and Service		
		Points	Score Key	
1	**Criterion 1: The purchase price** a. The low bidder gets the maximum points b. Divide the lowest proposal by each of the other proposal(s)	45		
2	**Criterion 2: The reputation of the vendor and of the vendor's goods or services** a. Number of Years in Business b. References (similar projects) c. Services/Installation d. Professional Licenses/Certifications	15	13-15 8-12 3-7 0-2	Excellent Acceptable Marginal Poor/No Response
3	**Criterion 3: The quality of the vendor's goods or service** a. Warranty b. Service Support/Response Time c. Goods/Product (manufacturer life) d. Product Performance	16	13-16 8-12 3-7 0-2	Excellent Acceptable Marginal Poor/No Response
4	**Criterion 4: The extent to which the goods or services meet the district's needs** a. Time Frame to complete the project b. Delivery Time Frame of product(s) c. Number of staff d. Meet or exceed the specifications	20	16-20 11-15 6-10 0-5	Excellent Acceptable Marginal Poor/No Response
5	**Criterion 5: The vendor's past relationship with the district** a. Quality of Past Performances with STC ******New Vendors will receive two points**	3	3 2 1 0	Excellent Acceptable/New Vendor Marginal Poor/No Response
6	**Criterion 6: The impact on the ability of the district to comply with laws and rules relating to historically underutilized businesses** a. Provided the Certification	1	1 0	Yes No
7	**Criterion 7: The total long-term cost to the district to acquire the vendor's goods or services; and** a. Annual Escalation Increase b. Annual Maintenance Cost			Up to 5 points will be used from the purchase price if applicable
8	**Criterion 8: Any other relevant factor specifically listed in the request for bids or proposals** a. Financial Standing b. Potential or Pending Sale of Business c . SAS 70 d. Red Flag Rules e. Gramm-Leach-Bliley Act			Up to 5 points will be used from the purchase price if applicable
	Total Points	100		

Definitions of evaluation terms:

Excellent - respondent provided information which fully addressed or exceeded the requirements
Acceptable - respondent provided information which addressed most but not all of the requirements
Marginal - respondent provided minimal information on requirements
Poor/No response - respondent provided inadequate responses to requirements or did not respond

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SOUTH TEXAS COLLEGE

SOUTH TEXAS COLLEGE
2. COMPACT UTILITY VEHICLE
PROJECT NO. 22-23-1030

NAME	Spikes Ford
ADDRESS	805 E Expway 83
CITY/STATE/ZIP	Mission, TX 78572
PHONE	956-519-5521
CONTACT	Michael Ramirez

#	Qty	Description	Unit Price	Extension
1	1	Compact Utility Vehicle	$ 28,355.00	$ 28,355.00
		Unit Proposed:	Ford Escape	
2	1	Delivery Charges, If Any:	$ -	$ -
3	1	List Any Other Applicable Charges:	State Inspection - $23.75	
4	1	Number of Days for Delivery Upon Placement of Order	Possibly 5-8 Months	

TOTAL AMOUNT PROPOSED	$ 28,355.00
TOTAL EVALUATION POINTS	96.65
RANKING	1

The Director of Purchasing has reviewed all the responses and evaluations completed. The proposal criteria follows in the packet for further explanation of each criteria.

SOUTH TEXAS COLLEGE

SOUTH TEXAS COLLEGE
2. COMPACT UTILITY VEHICLE
PROJECT NO. 22-23-1030
EVALUATION SUMMARY

VENDOR		Spikes Ford	
ADDRESS		805 E Expway 83	
CITY/STATE/ZIP		Mission, TX 78572	
PHONE		956-519-5521	
CONTACT		Michael Ramirez	
1	The purchase price. (up to 50 points)	50	50
		50	
		50	
2	The reputation of the vendor and of the vendor's goods or services. (up to 10 points)	9	9.33
		10	
		9	
3	The quality of vendor's goods or services. (up to 18 points)	18	17.66
		18	
		17	
4	The extent to which the goods or services meet the districts needs. (up to 18 points)	17	16.66
		16	
		17	
5	The vendor's past relationship with the district. (up to 3 points)	3	3
		3	
		3	
6	The impact on the ability of the district to comply with laws relating to historically underutilized businesses. (up to 1 point)	0	0
		0	
		0	
TOTAL EVALUATION POINTS		96.65	
RANKING		1	

The Director of Purchasing has reviewed all the responses and evaluations completed. The proposal criteria follows in the packet for further explanation of each criteria.

SOUTH TEXAS COLLEGE

SOUTH TEXAS COLLEGE
2. PROPOSAL CRITERIA - PRODUCT ONLY

	Product Only		
	Points	Score Key	
1 **Criterion 1: The purchase price** a. The low bidder gets the maximum points b. Divide the lowest proposal by each of the other proposal(s)	50		
2 **Criterion 2: The reputation of the vendor and of the vendor's goods or services** a. Number of Years in Business b. References (similar projects)	10	8-10 5-7 2-4 0-1	Excellent Acceptable Marginal Poor/No Response
3 **Criterion 3: The quality of the vendor's goods or service** a. Warranty b. Service Support/Response Time c. Goods/Product (manufacturer life) d. Product Performance	18	14-18 9-13 4-8 0-3	Excellent Acceptable Marginal Poor/No Response
4 **Criterion 4: The extent to which the goods or services meet the district's needs** a. Delivery Time Frame of product(s) b. Meet or exceed the specifications	18	14-18 9-13 4-8 0-3	Excellent Acceptable Marginal Poor/No Response
5 **Criterion 5: The vendor's past relationship with the district** a. Quality of Past Performances with STC ****New Vendors will receive two points	3	3 2 1 0	Excellent Acceptable/New Vendor Marginal Poor/No Response
6 **Criterion 6: The impact on the ability of the district to comply with laws and rules relating to historically underutilized businesses** a. Provided the Certification	1	1 0	Yes No
7 **Criterion 7: The total long-term cost to the district to acquire the vendor's goods or services** a. Annual Maintenance Cost b. Annual Escalation Increase			Up to 5 points will be used from the purchase price if applicable
8 **Criterion 8: Any other relevant factor specifically listed in the request for bids or proposals, e.g.:** a. Financial Standing b. Potential or Pending Sale of Business c. Trade-In of outdated equipment			Up to 5 points will be used from the purchase price if applicable
Total Points	100		

Definitions of evaluation terms:

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3

SOUTH TEXAS COLLEGE

SOUTH TEXAS COLLEGE
3. FULL SIZE SPORT UTILITY VEHICLE
PROJECT NO. 22-23-1027

NAME			Caldwell Country Chevrolet		Spikes Ford	
ADDRESS			P O Box 27		805 E Expy 83	
CITY/STATE/ZIP			Caldwell, TX 77836		Mission, TX 78572	
PHONE			979-567-1500		956-519-5521	
CONTACT			Averyt Knapp		Michael Ramirez	
#	**Qty**	**Description**	**Unit Price**	**Extension**	**Unit Price**	**Extension**
1	1	Full Size Sport Utility Vehicle Option 1	$ 74,290.00	$ 74,290.00	$ 61,680.00	$ 61,680.00
		Unit Proposed:	Tahoe Premier (4x2)		Ford Expedition XLT	
2	1	Full Size Sport Utility Vehicle Option 2	$ 64,190.00	$ 64,190.00	$ 61,680.00	$ 61,680.00
		Unit Proposed:	Tahoe LT (4x2)		Ford Expedition LT	
3	1	Delivery Charges, If Any:	$ 800.00		$ -	
4	1	List Any Other Applicable Charges:	None		State Inspection - $23.75	
5	1	Number of Days for Delivery Upon Placement of Order	120 - 150 Days		Possibly 5-8 Months	
TOTAL AMOUNT PROPOSED FOR OPTION 1			$ 75,090.00		$ 61,680.00	
TOTAL AMOUNT PROPOSED FOR OPTION 2			$ 64,990.00		$ 61,680.00	
TOTAL EVALUATION POINTS			96.99		****	
RANKING			1		****	

****The proposal submitted did not meet the required specifications, therefore not evaluated.
The Director of Purchasing has reviewed all the responses and evaluations completed.
The proposal criteria follows in the packet for further explanation of each criteria.

SOUTH TEXAS COLLEGE

SOUTH TEXAS COLLEGE
3. FULL SIZE SPORT UTILITY VEHICLE
PROJECT NO. 22-23-1027
EVALUATION SUMMARY

VENDOR		Caldwell Country Chevrolet	
ADDRESS		P O Box 27	
CITY/STATE/ZIP		Caldwell, TX 77836	
PHONE		979-567-1500	
CONTACT		Averyt Knapp	
1	The purchase price. (up to 50 points)	50	50
		50	
		50	
2	The reputation of the vendor and of the vendor's goods or services. (up to 10 points)	10	9.66
		10	
		9	
3	The quality of vendor's goods or services. (up to 18 points)	18	17.33
		18	
		16	
4	The extent to which the goods or services meet the districts needs. (up to 18 points)	17	17
		18	
		16	
5	The Vendor's past relationship with the district. (up to 3 points)	3	3
		3	
		3	
6	The impact on the ability of the district to comply with laws relating to historically underutilized businesses. (up to 1 point)	0	0
		0	
		0	
TOTAL EVALUATION POINTS		96.99	
RANKING		1	

The Director of Purchasing has reviewed all the responses and evaluations completed.
The proposal criteria follows in the packet for further explanation of each criteria.

SOUTH TEXAS COLLEGE

SOUTH TEXAS COLLEGE
3. PROPOSAL CRITERIA - PRODUCT ONLY

	Product Only		
	Points	Score Key	
1 **Criterion 1: The purchase price** a. The low bidder gets the maximum points b. Divide the lowest proposal by each of the other proposal(s)	50		
2 **Criterion 2: The reputation of the vendor and of the vendor's goods or services** a. Number of Years in Business b. References (similar projects)	10	8-10 5-7 2-4 0-1	Excellent Acceptable Marginal Poor/No Response
3 **Criterion 3: The quality of the vendor's goods or service** a. Warranty b. Service Support/Response Time c. Goods/Product (manufacturer life) d. Product Performance	18	14-18 9-13 4-8 0-3	Excellent Acceptable Marginal Poor/No Response
4 **Criterion 4: The extent to which the goods or services meet the district's needs** a. Delivery Time Frame of product(s) b. Meet or exceed the specifications	18	14-18 9-13 4-8 0-3	Excellent Acceptable Marginal Poor/No Response
5 **Criterion 5: The vendor's past relationship with the district** a. Quality of Past Performances with STC ****New Vendors will receive two points	3	3 2 1 0	Excellent Acceptable/New Vendor Marginal Poor/No Response
6 **Criterion 6: The impact on the ability of the district to comply with laws and rules relating to historically underutilized businesses** a. Provided the Certification	1	1 0	Yes No
7 **Criterion 7: The total long-term cost to the district to acquire the vendor's goods or services** a. Annual Maintenance Cost b. Annual Escalation Increase			Up to 5 points will be used from the purchase price if applicable
8 **Criterion 8: Any other relevant factor specifically listed in the request for bids or proposals, e.g.:** a. Financial Standing b. Potential or Pending Sale of Business c. Trade-In of outdated equipment			Up to 5 points will be used from the purchase price if applicable
Total Points	100		

Definitions of evaluation terms:

Excellent - respondent provided information which fully addressed or exceeded the requirements
Acceptable - respondent provided information which addressed most but not all of the requirements
Marginal - respondent provided minimal information on requirements
Poor/No response - respondent provided inadequate responses to requirements or did not respond

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SOUTH TEXAS COLLEGE

SOUTH TEXAS COLLEGE
4. MID VALLEY CAMPUS BUILDING G
ANALOG TO DIGITAL AUDIO VISUAL UPGRADE PHASE - II
PROJECT NO. 22-23-1024

VENDOR		Audio Visual Aids
ADDRESS		2903 N Flores St
CITY/STATE/ZIP		San Antonio, TX 78212
PHONE		800-422-1282
CONTACT		Ernest Mendez
#	**Description**	**Proposed**
1	Mid Valley Campus Building G Analog to Digital Audio Visual Upgrade Phase II (Equipment and Installation)	$ 468,002.06
TOTAL PROPOSAL AMOUNT		$ 468,002.06
TOTAL EVALUATION POINTS		97
RANKING		1

The Director of Purchasing has reviewed all the responses and evaluations completed
The proposal criteria follows in the packet for further explanation of each criteria.

SOUTH TEXAS COLLEGE

SOUTH TEXAS COLLEGE
4. MID VALLEY CAMPUS BUILDING G
ANALOG TO DIGITAL AUDIO VISUAL UPGRADE PHASE - II
PROJECT NO. 22-23-1024
EVALUATION SUMMARY

VENDOR		Audio Visual Aids	
ADDRESS		2903 N Flores St	
CITY/STATE/ZIP		San Antonio, TX 78212	
PHONE		800-422-1282	
CONTACT		Ernest Mendez	
1	The purchase price. (up to 45 points)	45	45
		45	
		45	
		45	
2	The reputation of the vendor and the vendor's goods or services. (up to 15 points)	15	14.5
		14	
		14	
		15	
3	The quality of the vendor's goods or services. (up to 16 points)	13	14.75
		15	
		15	
		16	
4	The extent to which the goods or services meet the College's needs.(up to 20 points)	20	19.75
		19	
		20	
		20	
5	The vendor's past relationship with the College. (up to 3 points)	3	3
		3	
		3	
		3	
6	The impact on the ability of the College to comply with laws and rules relating to Historically Underutilized Businesses. (up to 1 point)	0	0
		0	
		0	
		0	
TOTAL EVALUATION POINTS		97	
RANKING		1	

The Director of Purchasing has reviewed all the responses and evaluations completed.
The proposal criteria follows in the packet for further explanation of each criteria.

SOUTH TEXAS COLLEGE

SOUTH TEXAS COLLEGE
4. PROPOSAL CRITERIA - PRODUCT AND SERVICE

		Product and Service		
		Points	Score Key	
1	**Criterion 1: The purchase price** a. The low bidder gets the maximum points b. Divide the lowest proposal by each of the other proposal(s)	45		
2	**Criterion 2: The reputation of the vendor and of the vendor's goods or services** a. Number of Years in Business b. References (similar projects) c. Services/Installation d. Professional Licenses/Certifications	15	13-15 8-12 3-7 0-2	Excellent Acceptable Marginal Poor/No Response
3	**Criterion 3: The quality of the vendor's goods or service** a. Warranty b. Service Support/Response Time c. Goods/Product (manufacturer life) d. Product Performance	16	13-16 8-12 3-7 0-2	Excellent Acceptable Marginal Poor/No Response
4	**Criterion 4: The extent to which the goods or services meet the district's needs** a. Time Frame to complete the project b. Delivery Time Frame of product(s) c. Number of staff d. Meet or exceed the specifications	20	16-20 11-15 6-10 0-5	Excellent Acceptable Marginal Poor/No Response
5	**Criterion 5: The vendor's past relationship with the district** a. Quality of Past Performances with STC ******New Vendors will receive two points**	3	3 2 1 0	Excellent Acceptable/New Vendor Marginal Poor/No Response
6	**Criterion 6: The impact on the ability of the district to comply with laws and rules relating to historically underutilized businesses** a. Provided the Certification	1	1 0	Yes No
7	**Criterion 7: The total long-term cost to the district to acquire the vendor's goods or services; and** a. Annual Escalation Increase b. Annual Maintenance Cost			Up to 5 points will be used from the purchase price if applicable
8	**Criterion 8: Any other relevant factor specifically listed in the request for bids or proposals** a. Financial Standing b. Potential or Pending Sale of Business c . SAS 70 d. Red Flag Rules e. Gramm-Leach-Bliley Act			Up to 5 points will be used from the purchase price if applicable
	Total Points	100		

Definitions of evaluation terms:

Excellent - respondent provided information which fully addressed or exceeded the requirements
Acceptable - respondent provided information which addressed most but not all of the requirements
Marginal - respondent provided minimal information on requirements
Poor/No response - respondent provided inadequate responses to requirements or did not respond

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SOUTH TEXAS COLLEGE

SOUTH TEXAS COLLEGE
5. PURCHASE OF AUTOMATIC HEAVY-DUTY TRACTOR TRAILERS
PROJECT NO. 22-23-1028

NAME			Doggett Freightliner of South Texas, LLC.	
ADDRESS			3103 N Cage Blvd	
CITY/STATE/ZIP			Pharr, TX 78577	
PHONE			956-782-8202	
CONTACT			Marco Garcia	
#	**Qty**	**Description**	**Unit Price**	**Extension**
A	1	Heavy-Duty Tractor (Truck) Option 1	$ 84,500.00	$ 84,500.00
		Model Year/ Vehicle Mileage	2017 / 527,886	
B	1	Truck Delivery Fee	$ 500.00	$ 500.00
C	1	Trailer Option 1	$ 42,500.00	$ 42,500.00
		Model Year	2015	
D	1	Trailer Delivery Fee	$ 500.00	$ 500.00
E	1	Heavy-Duty Tractor (Truck) Option 2	$ 115,000.00	$ 115,000.00
		Model Year/ Vehicle Mileage	2019 / 382,503	
F	1	Truck Delivery Fee	$ 500.00	$ 500.00
G	1	Trailer Option 2	$ 43,500.00	$ 43,500.00
		Model Year	2017	
H	1	Trailer Delivery Fee	$ 500.00	$ 500.00
TOTAL AMOUNT PROPOSED			$ 287,500.00	
TOTAL AWARD AMOUNT FOR OPTION 1			$ 128,000.00	
TOTAL EVALUATION POINTS			94.65	
RANKING			1	

The Director of Purchasing has reviewed all the responses and evaluations completed.
The proposal criteria follows in the packet for further explanation of each criteria.

SOUTH TEXAS COLLEGE

SOUTH TEXAS COLLEGE
5. PURCHASE OF AUTOMATIC HEAVY-DUTY TRACTOR TRAILERS
PROJECT NO. 22-23-1028

VENDOR		Doggett Freightliner of South Texas, LLC.	
ADDRESS		3103 N Cage Blvd	
CITY/STATE/ZIP		Pharr, TX 78577	
PHONE		956-782-8202	
CONTACT		Marco Garcia	
1	The purchase price. (up to 45 points)	45	45
		45	
		45	
2	The reputation of the vendor and of the vendor's goods or services. (up to 10 points)	10	9.66
		9	
		10	
3	The quality of vendor's goods or services. (up to 18 points)	18	16.66
		17	
		15	
4	The extent to which the goods or services meet the districts needs. (up to 18 points)	17	16.33
		17	
		15	
5	The Vendor's past relationship with the district. (up to 3 points)	3	3
		3	
		3	
6	The impact on the ability of the district to comply with laws relating to historically underutilized businesses. (up to 1 point)	0	0
		0	
		0	
7	Maintenance record and overall condition of the vendor's goods. (up to 5 points)	4	4
		4	
		4	
TOTAL EVALUATION POINTS		94.65	
RANKING		1	

The Director of Purchasing has reviewed all the responses and evaluations completed.
The proposal criteria follows in the packet for further explanation of each criteria.

SOUTH TEXAS COLLEGE

SOUTH TEXAS COLLEGE
5. PROPOSAL CRITERIA - PRODUCT ONLY

	Product Only		
	Points	Score Key	
1 **Criterion 1: The purchase price** a. The low bidder gets the maximum points b. Divide the lowest proposal by each of the other proposal(s)	50		
2 **Criterion 2: The reputation of the vendor and of the vendor's goods or services** a. Number of Years in Business b. References (similar projects)	10	8-10 5-7 2-4 0-1	Excellent Acceptable Marginal Poor/No Response
3 **Criterion 3: The quality of the vendor's goods or service** a. Warranty b. Service Support/Response Time c. Goods/Product (manufacturer life) d. Product Performance	18	14-18 9-13 4-8 0-3	Excellent Acceptable Marginal Poor/No Response
4 **Criterion 4: The extent to which the goods or services meet the district's needs** a. Delivery Time Frame of product(s) b. Meet or exceed the specifications	18	14-18 9-13 4-8 0-3	Excellent Acceptable Marginal Poor/No Response
5 **Criterion 5: The vendor's past relationship with the district** a. Quality of Past Performances with STC ******New Vendors will receive two points**	3	3 2 1 0	Excellent Acceptable/New Vendor Marginal Poor/No Response
6 **Criterion 6: The impact on the ability of the district to comply with laws and rules relating to historically underutilized businesses** a. Provided the Certification	1	1 0	Yes No
7 **Criterion 7: The total long-term cost to the district to acquire the vendor's goods or services** a. Annual Maintenance Cost b. Annual Escalation Increase			Up to 5 points will be used from the purchase price if applicable
8 **Criterion 8: Any other relevant factor specifically listed in the request for bids or proposals, e.g.:** a. Financial Standing b. Potential or Pending Sale of Business c. Trade-In of outdated equipment			Up to 5 points will be used from the purchase price if applicable
Total Points	100		

Definitions of evaluation terms:

Excellent - respondent provided information which fully addressed or exceeded the requirements
Acceptable - respondent provided information which addressed most but not all of the requirements
Marginal - respondent provided minimal information on requirements
Poor/No response - respondent provided inadequate responses to requirements or did not respond

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SOUTH TEXAS COLLEGE

SOUTH TEXAS COLLEGE
6. PURCHASE OF PORTABLE AIR PURIFIERS - II
PROJECT NO. 22-23-1026

NAME			Esparza Pest Control & Eco-Logic Systems, Inc.		Fastenal Company		Perry Mechanical Systems		South Texas Solar Systems	
ADDRESS			5602 S Sugar Rd		4700 W Military Hwy		3133 W Alberta Rd		405 W Bus 83	
CITY/STATE/ZIP			Edinburg, TX 78539		McAllen, TX 78503		Edinburg, TX 78539		McAllen, TX 78501	
PHONE			956-316-0000		956-658-5839		956-342-6135		956-236-2404	
FAX			956-702-0000		956-688-6196				210-595-6308	
CONTACT			Elma Esparza		Miguel Cantu		Emiliano Ayala		James Hiebert	
#	**Qty**	**Description**	**Unit Price**	**Extension**	**Unit Price**	**Extension**	**Unit Price**	**Extension**	**Unit Price**	**Extension**
		Proposed Unit	**CIMR 2000**				**Daikin DAP**		**Jade Air Purifier 2.0**	
1	200	Portable Air Purifier	$ 1,360.00	$ 272,000.00	$ 307.95	$ 61,590.00	$ 2,212.00	$ 442,400.00	$ 1,175.00	$ 235,000.00
2	1	Shipping and Handling	$ -	$ -	$ 2,500.00	$ 2,500.00	$ -	$ -	$ 7,900.00	$ 7,900.00
Total Unit Amount			$ 272,000.00		$ 64,090.00		$ 442,400.00		$ 242,900.00	
3	200	Option 2: Portable Air Purifier Jade 1.0 (while supplies last)							$ 1,000.00	$ 200,000.00
4	200	Option 2: Portable Air Purifier Jade 1.0 with warranty and free service (while supplies last)							$ 1,795.00	$ 359,000.00
3	1	Carbon Filter					$ 202.00	$ 202.00	$38, $160, $99	
4	1	HEPA Filter					$ 497.00	$ 497.00		
5	1	Filter Life			Depends on usage, typically 3-4 months		Filter changeout can change depending on the room so a note should be made on the time frame the first replacement took place to create a filter changeout schedule.		8,600 hours of running time	
6	1	UV Light								
7		Light Information							Germicidal UV-C+	
8	200	Vendor Installation of Air Purifiers (Optional)							$ 12,000.00	
9	1	Include any other consumable items, if applicable, and the current cost for each:	The CIMR 2000 has two (2) cells that need to be replaced every three (3) years at $399 per cell for a total of $159,600.00.		$73.49 filter		The HEPA filter requires changeout when low air velocity is present the pre and/or post filter.			
10	No. of Years in Business		60 Years		55 Years		21 Years		15 Years	
11	Days for Delivery		7 days		10 days		70-80 days		Less than 30 days	
12	Weight				16 lbs		165 lbs		33 lbs	
13	Warranty				Lifetime Warranty using Manufacturer's Filters		1 Year Parts Warranty		1 Year Manufacturer	
TOTAL AMOUNT PROPOSED			$ 272,000.00		$ 64,090.00		$ 442,400.00		$ 242,900.00	
TOTAL AWARD AMOUNT FOR 100 UNITS			$ 136,000.00						$ 121,450.00	
TOTAL EVALUATION POINTS			91.37		****		72.53		94	
RANKING			2		****		3		1	

****Vendor did not submit required product documentation, therefore not evaluated.
The Director of Purchasing has reviewed all the responses and evaluations completed.
The proposal criteria follows in the packet for further explanation of each criteria.

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6. PURCHASE OF PORTABLE AIR PURIFIERS - II
PROJECT NO. 22-23-1026
EVALUATION SUMMARY

	VENDOR	Esparza Pest Control & Eco-Logic Systems, Inc.		Perry Mechanical Systems		South Texas Solar Systems	
	ADDRESS	5602 S Sugar Rd		3133 W Alberta Rd		405 W Bus 83	
	CITY/STATE/ZIP	Edinburg, TX 78539		Edinburg, TX 78539		McAllen, TX 78501	
	PHONE	956-316-0000		361-854-7768		956-236-2404	
	FAX	956-702-0000		956-342-6135			
	CONTACT	Elma Esparza		Emiliano Ayala		James Hiebert	
1	The purchase price. (up to 45 points)	42.17	42.17	25.93	25.93	45	45
		42.17		25.93		45	
		42.17		25.93		45	
		42.17		25.93		45	
		42.17		25.93		45	
2	The reputation of the vendor and of the vendor's goods or services. (up to 15 points)	8	9.2	8	8.2	8	8
		9		8		9	
		10		8		8	
		10		7		7	
		9		10		8	
3	The quality of vendor's goods or services. (up to 16 points)	16	17	16	16.8	16	16.6
		17		16		16	
		17		17		17	
		17		17		17	
		18		18		17	
4	The extent to which the goods or services meet the districts needs. (up to 20 points)	16	16.4	16	15.4	16	17
		16		16		17	
		17		13		18	
		16		15		18	
		17		17		16	
5	The Vendor's past relationship with the district. (up to 3 points)	3	3	3	3	3	3
		3		3		3	
		3		3		3	
		3		3		3	
		3		3		3	
6	The impact on the ability of the district to comply with laws relating to historically underutilized businesses. (up to 1 point)	0	0	0	0	0	0
		0		0		0	
		0		0		0	
		0		0		0	
		0		0		0	
7	The total long-term cost to the College to acquire the vendor's goods or services. (up to 5 points)	4	3.6	3	3.2	4	4.4
		4		3		4	
		3		3		4	
		3		4		5	
		4		3		5	
TOTAL EVALUATION POINTS		91.37		72.53		94	
RANKING		2		3		1	

The Director of Purchasing has reviewed all the responses and evaluations completed.
The proposal criteria follows in the packet for further explanation of each criteria.

SOUTH TEXAS COLLEGE

SOUTH TEXAS COLLEGE
6. PROPOSAL CRITERIA - PRODUCT ONLY

	Product Only		
	Points	Score Key	
1 **Criterion 1: The purchase price** a. The low bidder gets the maximum points b. Divide the lowest proposal by each of the other proposal(s)	50		
2 **Criterion 2: The reputation of the vendor and of the vendor's goods or services** a. Number of Years in Business b. References (similar projects)	10	8-10 5-7 2-4 0-1	Excellent Acceptable Marginal Poor/No Response
3 **Criterion 3: The quality of the vendor's goods or service** a. Warranty b. Service Support/Response Time c. Goods/Product (manufacturer life) d. Product Performance	18	14-18 9-13 4-8 0-3	Excellent Acceptable Marginal Poor/No Response
4 **Criterion 4: The extent to which the goods or services meet the district's needs** a. Delivery Time Frame of product(s) b. Meet or exceed the specifications	18	14-18 9-13 4-8 0-3	Excellent Acceptable Marginal Poor/No Response
5 **Criterion 5: The vendor's past relationship with the district** a. Quality of Past Performances with STC ****New Vendors will receive two points	3	3 2 1 0	Excellent Acceptable/New Vendor Marginal Poor/No Response
6 **Criterion 6: The impact on the ability of the district to comply with laws and rules relating to historically underutilized businesses** a. Provided the Certification	1	1 0	Yes No
7 **Criterion 7: The total long-term cost to the district to acquire the vendor's goods or services** a. Annual Maintenance Cost b. Annual Escalation Increase			Up to 5 points will be used from the purchase price if applicable
8 **Criterion 8: Any other relevant factor specifically listed in the request for bids or proposals, e.g.:** a. Financial Standing b. Potential or Pending Sale of Business c. Trade-In of outdated equipment			Up to 5 points will be used from the purchase price if applicable
Total Points	100		

Definitions of evaluation terms:

Excellent - respondent provided information which fully addressed or exceeded the requirements
Acceptable - respondent provided information which addressed most but not all of the requirements
Marginal - respondent provided minimal information on requirements
Poor/No response - respondent provided inadequate responses to requirements or did not respond

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NO BACKUP FOR

7. Technology Campus Building A – Analog to Digital Audio Visual Upgrade (Reject)

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8. ASSESSMENTS AND STUDY GUIDES

VENDOR	National Healthcareer Association
ADDRESS	11161 Overbrook Rd
CITY/STATE/ZIP	Leawood, KS 66211
PHONE	800-499-9092
CONTACT	Mary Jo Biggs

#	Qty	Description	Unit Price	Extension
1	1	Assessments and Study Guides Period: 9/1/22 - 8/31/23	$ 62,000.00	$ 62,000.00
TOTAL AMOUNT			$	62,000.00

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SOUTH TEXAS COLLEGE

SOUTH TEXAS COLLEGE
9. ONLINE TUTORING SERVICES AGREEMENT

VENDOR	Upswing International, Inc.
ADDRESS	210 Barton Springs Rd Ste 100
CITY/STATE/ZIP	Durham, NC 27702
PHONE	844-879-8779
CONTACT	Alex Pritchett

#	Qty	Description	Unit Price	Extension
1	1	Professional Tutoring Hours 24/7 Quantity: 8,000 Service Hours Period: 9/1/22 - 8/31/23	$ 192,000.00	$ 192,000.00
TOTAL AMOUNT			$	192,000.00

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10. CASE MANAGEMENT SERVICES

VENDOR	Valley Initiative for Development and Advancement (VIDA)
ADDRESS	417 S Ohio Ave
CITY/STATE/ZIP	Mercedes, TX 78570
PHONE	956-903-1900
CONTACT	Maribel Martinez

#	Qty	Description	Unit Price	Extension
1	1	Case Management Services and Mentoring Services Fifty (50) Students Per Semester Period: 1/1/23 - 12/31/23	$ 81,000.00	$ 81,000.00
TOTAL AMOUNT			$	81,000.00

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SOUTH TEXAS COLLEGE

SOUTH TEXAS COLLEGE
11. DISTRICT WIDE FURNITURE REQUEST
NOVEMBER 17, 2022

#	Qty	Description	Unit Price	Extension	Requesting Department
9 to 5 Seating, LLC (TIPS)					
1	1	3065 Vesta Mesh Mid Back Task Chair	$889.00	$889.00	Pecan Ann Richard Administration Bldg A
	4	205 NCE Mesh Mid Back Task Chair	$307.00	$1,228.00	Renovation Presidents Office-FFE - Mary G. Elizondo
					Staff Chairs to used at the Administration Offices
2	1	Labor to receive, inspect, deliver, install, and remove debris	$300.00	$300.00	
		9 to 5 Seating, LLC. Total		**$2,417.00**	
Jasper Group (JSI, Community and Jasper Desk) (TIPS)					
1	1	Strata Reception Station	$ 18,350.00	$ 18,350.00	Pecan Ann Richard Administration Bldg A
	4	Vision 30x72 Right Pedestal Desk	$ 925.00	$ 3,700.00	Renovation Presidents Office-FFE - Mary G. Elizondo
	4	Vision 24x42 Desk Bridge	$ 290.00	$ 1,160.00	Staff Desk, Chairs, Credenzas, Conference Tables, Storage
	4	Vision 24x72 File/File Left Pedestal Credenza	$ 768.00	$ 3,072.00	Cabinets, and Lateral Files to used at the Administration Offices
	2	Vision 24D x 36W x 42H 3-Drawer Lateral File Cabinet	$ 872.00	$ 1,744.00	
	4	Vision 72W Double Height Overhead Storage Cabinet	$ 1,065.00	$ 4,260.00	
	8	Ramona Guest Chair w/ 1/2 Upholstered Lower Back w/Slats	$ 596.00	$ 4,768.00	
	1	Vision 42' dia Round Table w/ Metal X-Base	$ 996.00	$ 996.00	
	4	Trendway Lounge Stack Chair	$ 115.00	$ 460.00	
	2	Vision 24D x 30W x 56H 4-Drawer Lateral File Cabinet	$ 1,154.00	$ 2,308.00	
	2	Vision 24D x 30W x 84H Storage Cabinet	$ 1,392.00	$ 2,784.00	
	1	Apogee 36x72 Double Pedestal Desk w/ Full Modesty	$ 2,821.00	$ 2,821.00	
	1	Apogee 22D x 120W Custom Wall Credenza	$ 13,963.00	$ 13,963.00	
	1	Vision 42x96 Veneer Boat Shaped Conference Table	$ 3,291.00	$ 3,291.00	
	1	Protocol Executive High Back Chair	$ 1,425.00	$ 1,425.00	
	2	Ramona Guest Chair w/ 1/2 Upholstered Lower Back w/ Slats	$ 670.00	$ 1,340.00	
	8	Protocol Executive Mid-Back Chair	$ 1,340.00	$ 10,720.00	
	3	Vision 48x96 Rectangular Conference Table	$ 4,458.00	$ 13,374.00	
2	1	Labor to receive, inspect, deliver, install, and remove debris	$3,000.00	$3,000.00	
		Jasper Group (JSI, Community and Jasper Desk) Total		**$ 93,536.00**	
VIA Seating / Gateway Printing and Office Supply, Inc. (TIPS)					
1	22	5301-11C-4A Dyce Mid Back Chair	$920.00	$20,240.00	Pecan Ann Richard Administration Bldg A
					Renovation Presidents Office-FFE - Mary G. Elizondo
					Conference Chairs to used at the Administration Offices
2	1	Labor to receive, inspect, deliver, install, and remove debris	$1,100.00	$1,100.00	
		VIA Seating Total		**$21,340.00**	
		Furniture Total		**$117,293.00**	

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SOUTH TEXAS COLLEGE

SOUTH TEXAS COLLEGE
12. TRAINING AND CONSULTING AGREEMENT

VENDOR	Inside Track, Inc.
ADDRESS	121 SW Salmon St Ste 800
CITY/STATE/ZIP	Portland, OR
PHONE	800-884-6371
CONTACT	Seth Carreiro

#	Qty	Description	Unit Price	Extension
1	1	Training and Consulting Agreement Period: 11/1/22 - 9/30/23	$ 75,600.00	$ 75,600.00
TOTAL AMOUNT			$	75,600.00

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SOUTH TEXAS COLLEGE
14. DISTRICT WIDE TECHNOLOGY REQUEST
NOVEMBER 17, 2022

#	Qty	Description	Unit Price	Extension	Requesting Department
COMPUTERS					
1	7	Dell OptiPlex 5000 Tower Micro BTX, Intel Core i7-12700, 16GB Memory	$ 898.71	$ 6,290.97	Saeed Molki - Computer Science Program
		512GB Hard Drive, Warranty			Replacement of out of warranty system for department staff
2	1	Dell OptiPlex 5000 MFF Tower Micro BTX, Intel Core i7-10700T, 16GB Memory	$ 3,369.95	$ 3,369.95	Eric Reittinger - Division of Social and Behavioral Sciences
		256GB Hard Drive, 55" 4K Interactive Monitor, Warranty			New system for department faculty conference room
3	1	Dell OptiPlex 5000 MFF Tower Micro BTX, Intel Core i7-10700T, 16GB Memory	$ 3,369.95	$ 3,369.95	Celinda Salinas - Career and Employer Services
		256GB Hard Drive, 55" 4K Interactive Monitor, Warranty			New system for department staff conference room
4	1	Dell OptiPlex 5000 Tower Micro BTX, Intel Core i7-12700, 16GB Memory	$ 898.71	$ 898.71	Jayson Valerio - Division of Nursing and Allied Health
		512GB Hard Drive, Warranty			Replacement of out of warranty system for department staff
5	1	Dell OptiPlex 5000 Tower Micro BTX, Intel Core i7-12700, 16GB Memory	$ 898.71	$ 898.71	Sylvia Serrano - Mid Valley Child Care and Development
		512GB Hard Drive, Warranty			Replacement of non-working system for department staff
6	1	Dell OptiPlex 5000 Tower Micro BTX, Intel Core i7-12700, 16GB Memory	$ 1,111.54	$ 1,111.54	Adrian Lozano - Student Assessment Center
		512GB Hard Drive, 22" Monitor, Warranty			New system for department staff
7	16	OptiPlex 5000 Small Form Factor, Intel Core i7-12700, 16GB Memory	$ 987.92	$ 15,806.72	Marie Evans - Educational Technology Maintenance and Replacement
		512GB Hard Drive, Warranty			Replacement of out of warranty systems for students district wide
8	1	Apple Mac Studio M1 Max Chip with 10-Core CPU and 24-Core GPU,	$ 1,958.00	$ 1,958.00	Ruben Torres - Clinical Simulation
		512GB, Apple Care Warranty			Replacement of out of warranty system for department staff
		COMPUTER TOTAL		**$ 33,704.55**	
LAPTOPS					
9	1	Laptop Latitude 5430 BTX Base, Intel Core i5-1245U, 8GB Memory,	$ 1,399.80	$ 1,399.80	Fernando Chapa - Institutional Research and Effectiveness
		256GB Hard Drive, Intel Iris Xe Graphics, Docking Station, Warranty			Replacement of out of warranty system for department staff
10	2	Samsung 12.4" Galaxy Tablet S7 Fe, (Wi-Fi) Only, Mystic Silver) 8GB Memory,	$ 806.85	$ 1,613.70	Carlos Tello - Emergency Medical Technology Program
		256GB Hard Drive, Adreno 642L Graphics, Case, Warranty			New systems for department staff
11	1	Laptop Latitude Bundle 5430 BTX Base, Intel Core i5-1245U, 8GB Memory,	$ 1,426.67	$ 1,426.67	Christina Cavazos - Curriculum
		256GB Hard Drive, Intel Iris Xe Graphics, Keyboard and Mouse, Docking Station, Warranty			New systems for department staff
12	7	Laptop Precision Workstation 5570 CTO, Intel Core i7-12800H, 16GB Memory	$ 2,577.16	$ 18,040.12	Myriam Lopez - (HEERF Institutional Award) / Mary Elizondo - FAS
		512GB Hard Drive, NVIDIA RTX A1000, 4GB GDDR6, 24" Monitor, Docking Station, Warranty			Replacement of out of warranty systems for department staff
13	1	Laptop Latitude Bundle 5430 BTX Base, Intel Core i5-1245U, 8GB Memory,	$ 1,426.67	$ 1,426.67	Leonardo Castaneda - Dual Credit Academies
		256GB Hard Drive, Intel Iris Xe Graphics, Keyboard and Mouse, Docking Station, Warranty			Replacement of out of warranty system for department staff
14	1	Laptop Latitude 5430 BTX Base, Intel Core i5-1245U, 8GB Memory,	$ 1,399.80	$ 1,399.80	Jason Gutierrez - Accountability, Risk, and Compliance
		256GB Hard Drive, Intel Iris Xe Graphics, Docking Station, Warranty			New systems for department staff

SOUTH TEXAS COLLEGE

SOUTH TEXAS COLLEGE
14. DISTRICT WIDE TECHNOLOGY REQUEST
NOVEMBER 17, 2022

#	Qty	Description	Unit Price	Extension	Requesting Department
15	48	Laptop Latitude 5430 BTX Base, Intel Core i5-1245U, 8GB Memory,	$ 1,136.61	$ 54,557.28	Olivia De La Rosa - Continuing Education PACCE Grant
		256GB Hard Drive, Intel Iris Xe Graphics, Warranty			New systems for student check out
16	6	Laptop Precision Workstation 5570 CTO, Intel Core i7-12800H, 16GB Memory	$ 2,183.20	$ 13,099.20	Ravindra Nandigam - Physics Program
		512GB Hard Drive, NVIDIA RTX A1000, 4GB GDDR6, Warranty			New systems for student lab
17	1	Laptop Latitude Bundle 5430 BTX Base, Intel Core i5-1245U, 8GB Memory,	$ 1,426.67	$ 1,426.67	Lynell Williams - Centers for Learning Excellence
		256GB Hard Drive, Intel Iris Xe Graphics, Keyboard and Mouse, Docking Station, Warranty			New system for department staff
18	7	Laptop Precision Workstation 7670 CTO, Intel Core i5-12600HX, 8GB Memory,	$ 2,167.97	$ 15,175.79	Ruben Torres - Clinical Simulation
		256GB Hard Drive, Intel Iris Xe Graphics, Warranty			Replacement of out of warranty systems for department faculty
19	1	Laptop Latitude Bundle 5430 BTX Base, Intel Core i5-1245U, 8GB Memory,	$ 1,426.67	$ 1,426.67	Rolando Longoria - Sociology Program
		256GB Hard Drive, Intel Iris Xe Graphics, Keyboard and Mouse, Docking Station, Warranty			Replacement of out of warranty system for department faculty
		LAPTOP TOTAL		**$ 110,992.37**	
MONITOR					
20	1	Apple Studio Display Standard Glass, Tilt Adjustable Stand	$ 1,558.00	$ 1,558.00	Ruben Torres - Clinical Simulation
		Apple Care Warranty			Replacement of out of warranty monitors for department staff
		MONITOR TOTAL		**$ 1,558.00**	
		COMPUTER/LAPTOP/MONITOR TOTAL		**$ 146,254.92**	

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SOUTH TEXAS COLLEGE
15. NETWORK EQUIPMENT REPLACEMENTS

VENDOR	Netsync Network Solutions
ADDRESS	2500 W Loop S Ste 410/510
CITY/STATE/ZIP	Houston, TX 77027
PHONE	713-218-5000
CONTACT	Michelle Bailey

#	Qty	Description	Unit Price	Extension
1	10	Catalyst 9300 48-port PoE+ K12	$ 4,763.29	$ 47,632.90
2	10	C9300 Network Essentials 48-port License	$ -	$ -
3	10	Cisco Catalyst 9300 XE 17.6 Universal	$ -	$ -
4	10	715W AC 80+ Platinum Config 1 Power Supply	$ -	$ -
5	10	715W AC 80+ Platinum Config 1 Secondary Power Supply	$ 591.44	$ 5,914.40
6	20	North American AC Type A Power Cables	$ -	$ -
7	10	No SSD Card Selected	$ -	$ -
8	10	50CM Type 1 Stacking Cable	$ 47.31	$ 473.10
9	10	Catalyst Stack Power Cable 30 CM	$ 44.95	$ 449.50
10	10	C9300 Network Essentials 48-port Term License	$ -	$ -
11	10	C9300 DNA Essentials 48-port 3 Yr Term License	$ 529.93	$ 5,299.30
12	10	Catalyst 9300 8x10GE Network Module	$ 1,206.54	$ 12,065.40
13	10	Network Plug-n-Play Connect for Zero-Touch Device Deployment	$ -	$ -
14	50	10GBase-LR SFP+ 1310nm 10km DOM SMF Duplex LC Cisco Compatible TAA Compliant	$ 62.50	$ 3,125.00
15	30	SC to LC 9/125 Singlemode Duplex Yellow 3 Meter Fiber Cable	$ 8.52	$ 255.60
16	10	SC to LC 9/125 Singlemode Duplex Yellow 1 Meter Fiber Cable	$ 8.14	$ 81.40
17	10	SC to LC 9/125 Singlemode Duplex Yellow 6 Meter Fiber Cable	$ 15.39	$ 153.90

SOUTH TEXAS COLLEGE

SOUTH TEXAS COLLEGE
15. NETWORK EQUIPMENT REPLACEMENTS

VENDOR			Netsync Network Solutions	
#	Qty	Description	Unit Price	Extension
18	5	SC to LC 9/125 Singlemode Duplex Yellow 9 Meter Fiber Cable	$ 17.04	$ 85.20
19	10	LC to LC 9/125 Singlemode Duplex Yellow 1 Meter Fiber Cable	$ 8.14	$ 81.40
20	10	LC to LC 9/125 Singlemode Duplex Yellow 9 Meter Fiber Cable	$ 17.04	$ 170.40
21	10	Cisco Catalyst 9130AX Series - EDU	$ 1,069.32	$ 10,693.20
22	10	Capwap Software for Catalyst 9130AX	$ -	$ -
23	10	Ceiling Grid Clip for Aps & Cellular Gateways-Recessed	$ -	$ -
24	10	802.11 AP Low Profile Mounting Bracket	$ -	$ -
25	10	Cisco DNA Subscription Optout for C9130AX	$ -	$ -
26	10	Network Plug-n-Play Connect for Zero-Touch Device Deployment	$ -	$ -
27	10	Minimum Quantity = 10	$ -	$ -
28	1	Top Level SKU for 8540 AP Adder Licenses	$ -	$ -
29	10	Cisco 8540 Wireless Controller 1 AP Adder License	$ 94.63	$ 946.30
30	10	SWSS Upgrades Cisco 8540 Wireless Duration: 1.00 Years	$ 22.01	$ 220.10
31	1	SWSS Upgrades Top Level SKU for 85 Duration: 1.00 Years	$ -	$ -
TOTAL AMOUNT			$	87,647.10

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SOUTH TEXAS COLLEGE

SOUTH TEXAS COLLEGE
16. SYSTEMS AND NETWORK SUPPORT CONSULTING SERVICES

VENDOR	Netsync Network Solutions
ADDRESS	2500 W Loop S Ste 410/510
CITY/STATE/ZIP	Houston, TX 77027
PHONE	713-218-5000
CONTACT	Michelle Bailey

#	Qty	Description	Unit Price	Extension
1	1	Purchase of Sixty (60) Consulting Hours Period: 10/1/22 - 8/31/23	$ 9,900.00	$ 9,900.00
TOTAL AMOUNT			$ 9,900.00	

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17. MOBILE HOTSPOT SERVICES

VENDOR	AT&T Mobility, LLC.
ADDRESS	P O Box 6463
CITY/STATE/ZIP	Carol Stream, IL 60197
PHONE	956-605-4849
CONTACT	Hector Orellana

#	Qty	Description	Unit Price	Extension
1	328	Mobile Hotspot Services for 328 units Monthly Amount of $40.00 for five (5) months Period: 1/1/23 - 5/31/23	$ 200.00	$ 65,600.00
TOTAL AMOUNT			$	65,600.00

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SOUTH TEXAS COLLEGE
18. DISTRICT WIDE WIRELESS NETWORK EQUIPMENT UPGRADE AND INSTALLATION
PROJECT NO. 22-23-1037

			Option 1		Option 2		Option 1		Option 2		Option 3		Option 1		Option 2			
NAME			Calian Corp		Calian Corp		Insight Public Sector, Inc		Insight Public Sector, Inc		Insight Public Sector, Inc		Netsync Network Solutions		Netsync Network Solutions		Telepro Communications	
ADDRESS			840 W Sam Houston Pkwy N Ste 420		840 W Sam Houston Pkwy N Ste 420		13755 Sunrise Valley Dr Ste 750		13755 Sunrise Valley Dr Ste 750		13755 Sunrise Valley Dr Ste 750		1224 E Jasmine Ave Ste B		1224 E Jasmine Ave Ste B		12005 N Bryan Rd	
CITY/STATE/ZIP			Houston, TX 77024		Houston, TX 77024		Herndon, VA 20171		Herndon, VA 20171		Herndon, VA 20171		McAllen, TX 78501		McAllen, TX 78501		Mission, TX 78573	
PHONE			713-780-7580		713-780-7580		480-333-3012		480-333-3012		480-333-3012		866-974-5959		866-974-5959		956-618-2360	
FAX			713-780-7348		713-780-7348		480-760-9488		480-760-9488		480-760-9488		713-664-9964		713-664-9964			
CONTACT			Christopher Farah		Christopher Farah		Lisanne Steinheiser		Lisanne Steinheiser		Lisanne Steinheiser		Shawn Sellers		Shawn Sellers		Daniel Backhaus	
#	**Qty**	**Description**	**Unit Price**	**Extension**	**Unit Price**	**Extension**	**Unit Price**	**Extension**	**Unit Price**	**Extension**	**Unit Price**	**Extension**	**Unit Price**	**Extension**	**Unit Price**	**Extension**	**Unit Price**	**Extension**
1	2	Cisco EDU-C9800-40-K9, Wireless Controller, or equal	$ 19,296.00	$ 38,592.00	$ 19,296.00	$ 38,592.00							$ 16,246.92	$ 32,493.84	$ 16,246.92	$ 32,493.84		
2	2	Cisco SC980040K9-173, Wireless Controller, or equal	$ -	$ -	$ -	$ -							$ -	$ -	$ -	$ -		
3	2	Cisco C9800-PWR-BLANK, Wireless Controller Power Supply Blank Panel, or equal	$ -	$ -	$ -	$ -							$ -	$ -	$ -	$ -		
4	2	Cisco C9800-AC-750W-R, 750W AC Power Supply, or equal	$ -	$ -	$ -	$ -							$ -	$ -	$ -	$ -		
5	2	AC Power Cord (North America), C13, NEMA 5-15P, 2.1m or equal	$ -	$ -	$ -	$ -							$ -	$ -	$ -	$ -		
6	2	Cisco NETWORK-PNP-LIC, License for Network Plug n-Play Connect for zero-touch device deployment, or equal	$ -	$ -	$ -	$ -							$ -	$ -	$ -	$ -		
7	8	Cisco SFP-H10GB-CU3M=, 3 Meter cable, or equal	$ 52.00	$ 416.00	$ 52.00	$ 416.00							$ 43.57	$ 348.56	$ 43.57	$ 348.56		
8	342	Cisco C9130AXI-B-EDU, Wireless Access Point, or equal	$ 1,064.00	$ 363,888.00	$ 1,101.00	$ 376,542.00	$ 772.80	$ 264,297.60	$ 770.88	$ 263,640.96	$ 491.20	$ 167,990.40	$ 895.56	$ 306,281.52	$ -	$ -	$ 667.80	$ 228,387.60
9	342	Catalyst 9166I SP													$ 764.78	$ 261,554.76		
10	342	Cisco SW9130AX-CAPWAP-K9, Software for Access Points, or equal	$ -	$ -	$ -	$ -							$ -	$ -	$ -	$ -		
11	342	Cisco AIR-AP-BRACKET-1, Low Profile Mounting Bracket for Access Points, or equal	$ -	$ -	$ -	$ -	$ 10.56	$ 3,611.52	$ 10.56	$ 3,611.52	$ 10.56	$ 3,611.52	$ -	$ -	$ -	$ -		
12	342	Cisco, AIR-AP-T-RAIL-R, Ceiling Grid Clip for Access Points-Recessed, or equal	$ -	$ -	$ -	$ -							$ -	$ -	$ -	$ -		
13	342	Cisco CDNA-A-C9130, Wireless DNA On-Premium Advantage License or equal	$ -	$ -	$ -	$ -							$ -	$ -	$ -	$ -		
14	342	Cisco DNA-A-5Y-C9130, DNA On-Premium Advantage, 5 Year Term License, or equal	$ -	$ -	$ -	$ -	$ 186.85	$ 63,902.70	$ 186.85	$ 63,902.70	$ 186.85	$ 63,902.70	$ -	$ -	$ -	$ -		
15	342	Cisco AIR-DNA-EDU-A, Wireless DNA On-Premium Advantage, Term License, or equal	$ -	$ -	$ -	$ -							$ -	$ -	$ -	$ -		
16	342	Cisco EDU-DNA-A-5Y, Wireless DNA On-Premium Advantage, 5 Year Term License, or equal	$ 495.00	$ 169,290.00	$ 187.00	$ 63,954.00							$ 421.25	$ 144,067.50	$ -	$ -		
17	342	AIR-DNA-E-5Y (5 Year License)													$ 157.47	$ 53,854.74		
18	342	Cisco PI-LFAS-AP-T, Prime AP Term License or equal	$ -	$ -	$ -	$ -							$ -	$ -	$ -	$ -		
19	342	Cisco PI-LFAS-AP-T-5Y, PI Dev License for Lifecycle& Assurance Term 5 Year, or equal	$ -	$ -	$ -	$ -							$ -	$ -	$ -	$ -		
20	342	Cisco AIR-DNA-A-T, Wireless Cisco DNA On-Premium Advantage, Term, Tracker License, or equal	$ -	$ -	$ -	$ -							$ -	$ -	$ -	$ -		
21	342	Cisco AIR-DNA-A-T-5Y, Wireless Cisco DNA On-Premium Advantage, 5 Year Term, Tracker License, or equal	$ -	$ -	$ -	$ -							$ -	$ -	$ -	$ -		
22	342	Cisco AIR-DNA-NWSTACK-A, CISCO DNA Perpetual Network Stack License, or equal	$ -	$ -	$ -	$ -							$ -	$ -	$ -	$ -		
23	342	Cisco D-DNAS-EXT-BUN-T, DNA Spaces Extend Term License, or equal	$ -	$ -	$ -	$ -							$ -	$ -	$ -	$ -		
24	342	Cisco D-DNAS-EXT-BUN-5Y, DNA Spaces Extend – 5 Year License, or equal	$ -	$ -	$ -	$ -							$ -	$ -	$ -	$ -		

SOUTH TEXAS COLLEGE
18. DISTRICT WIDE WIRELESS NETWORK EQUIPMENT UPGRADE AND INSTALLATION
PROJECT NO. 22-23-1037

			Option 1		Option 2		Option 1		Option 2		Option 3		Option 1		Option 2			
		NAME	Calian Corp		Calian Corp		Insight Public Sector, Inc		Insight Public Sector, Inc		Insight Public Sector, Inc		Netsync Network Solutions		Netsync Network Solutions		Telepro Communications	
#	Qty	Description	Unit Price	Extension	Unit Price	Extension	Unit Price	Extension	Unit Price	Extension	Unit Price	Extension	Unit Price	Extension	Unit Price	Extension	Unit Price	Extension
25	342	Cisco NETWORK-PNP-LIC, License for Network Plug-n-Play Connect for zero-touch device deployment, or equal	$ -	$ -	$ -	$ -							$ -	$ -	$ -	$ -		
26	7	Cisco C9130AXE-B-EDU, Access Point, or equal	$ 1,111.00	$ 7,777.00	$ 1,111.00	$ 7,777.00	$ 772.80	$ 5,409.60	$ 770.88	$ 5,396.16	$ 491.20	$ 3,438.40	$ 935.18	$ 6,546.26	$ 935.18	$ 6,546.26	$ 667.80	$ 4,674.60
27	7	Cisco SW9130AX-CAPWAP-K9, Software for Access Points, or equal	$ -	$ -	$ -	$ -							$ -	$ -	$ -	$ -		
28	7	Cisco, AIR-AP-T-RAIL-R, Ceiling Grid Clip for Access Points-Recessed, or equal	$ -	$ -	$ -	$ -							$ -	$ -	$ -	$ -		
29	7	Cisco CDNA-A-C9130, Wireless DNA On-Premium Advantage License, or equal	$ -	$ -	$ -	$ -							$ -	$ -	$ -	$ -		
30	7	Cisco DNA-A-5Y-C9130, DNA On-Premium Advantage, 5Year Term License, or equal	$ -	$ -	$ -	$ -	$ 186.85	$ 1,307.95	$ 186.85	$ 1,307.95	$ 186.85	$ 1,307.95	$ -	$ -	$ -	$ -		
31	7	Cisco AIR-AP-BRACKET-1, Low Profile Mounting Bracket for Access Points, or equal	$ -	$ -	$ -	$ -	$ 10.56	$ 73.92	$ 10.56	$ 73.92	$ 10.56	$ 73.92	$ -	$ -	$ -	$ -		
32	7	Cisco AIR-DNA-EDU-A, Wireless DNA On-Premium Advantage, Term License, or equal	$ -	$ -	$ -	$ -							$ -	$ -	$ -	$ -		
33	7	Cisco EDU-DNA-A-5Y, Wireless DNA On-Premium Advantage, 5 Year Term, License or equal	$ 495.00	$ 3,465.00	$ 201.00	$ 1,407.00							$ 421.25	$ 2,948.75	$ 170.78	$ 1,195.46		
34	7	Cisco PI-LFAS-AP-T, Prime AP Term License, or equal	$ -	$ -	$ -	$ -							$ -	$ -	$ -	$ -		
35	7	Cisco PI-LFAS-AP-T-5Y, PI Dev License for Lifecycle & Assurance Term 5 Year, or equal	$ -	$ -	$ -	$ -							$ -	$ -	$ -	$ -		
36	7	Cisco AIR-DNA-A-T, Wireless Cisco DNA On-Premium Advantage, Term, Tracker License, or equal	$ -	$ -	$ -	$ -							$ -	$ -	$ -	$ -		
37	7	Cisco AIR-DNA-A-T-5Y, Wireless Cisco DNA On-Prem Advantage, 5 Year Term, Tracker License, or equal	$ -	$ -	$ -	$ -							$ -	$ -	$ -	$ -		
38	7	Cisco AIR-DNA-NWSTACK-A, CISCO DNA Perpetual Network Stack License, or equal	$ -	$ -	$ -	$ -							$ -	$ -	$ -	$ -		
39	7	Cisco D-DNAS-EXT-BUN-T, DNA Spaces Extend Term License, or equal	$ -	$ -	$ -	$ -							$ -	$ -	$ -	$ -		
40	7	Cisco D-DNAS-EXT-BUN-5Y, DNA Spaces Extend – 5 Year License, or equal	$ -	$ -	$ -	$ -							$ -	$ -	$ -	$ -		
41	7	Cisco NETWORK-PNP-LIC, License for Network Plug-n-Play Connect for zero-touch device deployment, or equal	$ -	$ -	$ -	$ -							$ -	$ -	$ -	$ -		
42	7	Cisco C-ANT9103=, 2.4/5/6 GHz Directional Antenna, 8-port, DART, Self ID, or equal	$ 1,082.00	$ 7,574.00	$ 1,082.00	$ 7,574.00							$ 911.01	$ 6,377.07	$ 911.01	$ 6,377.07		
43	30	Cisco C9124AXI-B-EDU, Catalyst 9124AX Series EDU Access Point, or equal	$ 1,081.00	$ 32,430.00	$ 1,081.00	$ 32,430.00	$ 851.84	$ 25,555.20	$ 851.84	$ 25,555.20	$ 851.84	$ 25,555.20	$ 909.43	$ 27,282.90	$ 909.43	$ 27,282.90	$ 925.40	$ 27,762.00
44	7	Cisco Catalyst 9124AX Series											$ -	$ -	$ 988.68	$ 6,920.76		
45	30	Cisco NETWORK-PNP-LIC, License for Network Plug-n-Play Connect for zero-touch device deployment, or equal	$ -	$ -	$ -	$ -							$ -	$ -	$ -	$ -		
46	30	Cisco D-DNAS-EXT-BUN-T, DNA Spaces Extend Term License, or equal	$ -	$ -	$ -	$ -							$ -	$ -	$ -	$ -		
47	30	Cisco D-DNAS-EXT-BUN-5Y, DNA Spaces Extend – 5 Year License, or equal	$ -	$ -	$ -	$ -							$ -	$ -	$ -	$ -		
48	30	Cisco PI-LFAS-AP-T, Prime AP Term License OR EQUAL	$ -	$ -	$ -	$ -							$ -	$ -	$ -	$ -		
49	30	Cisco PI-LFAS-AP-T-5Y, PI Dev License for Lifecycle & Assurance Term 5 Year, or equal	$ -	$ -	$ -	$ -							$ -	$ -	$ -	$ -		

SOUTH TEXAS COLLEGE
18. DISTRICT WIDE WIRELESS NETWORK EQUIPMENT UPGRADE AND INSTALLATION
PROJECT NO. 22-23-1037

			Option 1		Option 2		Option 1		Option 2		Option 3		Option 1		Option 2			
		NAME	Calian Corp		Calian Corp		Insight Public Sector, Inc		Insight Public Sector, Inc		Insight Public Sector, Inc		Netsync Network Solutions		Netsync Network Solutions		Telepro Communications	
#	**Qty**	**Description**	**Unit Price**	**Extension**	**Unit Price**	**Extension**	**Unit Price**	**Extension**	**Unit Price**	**Extension**	**Unit Price**	**Extension**	**Unit Price**	**Extension**	**Unit Price**	**Extension**	**Unit Price**	**Extension**
50	30	Cisco AIR-DNA-A-T, Wireless Cisco DNA On-Premium Advantage, Term, Tracker License, OR EQUAL	$ -	$ -	$ -	$ -							$ -	$ -	$ -	$ -		
51	30	Cisco AIR-DNA-A-T-5Y, Wireless Cisco DNA On-Premium Advantage, 5 Year Term, Tracker License, or equal	$ -	$ -	$ -	$ -							$ 421.25	$ 12,637.50				
52	30	Cisco AIR-DNA-NWSTACK-A, CISCO DNA Perpetual Network Stack License, or equal	$ -	$ -	$ -	$ -							$ -	$ -	$ -	$ -		
53	30	Cisco CDNA-A-C9124, Wireless Cisco DNA On-Premium Advantage, 9124 Tracking License, OR EQUAL	$ -	$ -	$ -	$ -							$ -	$ -	$ -	$ -		
54	30	Cisco DNA-A-5Y-C9124, DNA On-Prem Advantage, 5 Year Term, Tracker License, or equal	$ -	$ -	$ -	$ -							$ -	$ -	$ -	$ -		
55	30	Cisco SW9124AX-CAPWAP-K9 Software for Access Points, or equal	$ -	$ -	$ -	$ -							$ -	$ -	$ -	$ -		
56	30	Cisco AIR-MNT-VERT1, Vertical Pole/Wall Mounting Kit for Catalyst Access Points, or equal	$ 47.00	$ 1,410.00	$ 47.00	$ 1,410.00	$ 52.16	$ 1,564.80	$ 52.16	$ 1,564.80	$ 52.16	$ 1,564.80	$ 39.22	$ 1,176.60	$ 39.22	$ 1,176.60		
57	30	Cisco AIR-DNA-EDU-A, Wireless DNA On-Premium Advantage, Term License or equal	$ -	$ -	$ -	$ -							$ -	$ -	$ -	$ -		
58	30	Cisco EDU-DNA-A-5Y, Wireless DNA On-Premium Advantage, 5 Year Term, License, or equal	$ 495.00	$ 14,850.00	$ 201.00	$ 6,030.00	$ 186.85	$ 5,605.50	$ 186.85	$ 5,605.50	$ 186.85	$ 5,605.50	$ -	$ -	$ -	$ -		
59	37	EDU-DNA-E-5Y (5 Year License)													$ 170.78	$ 6,318.86		
60	7	Cisco C9124AXD-B-EDU, Catalyst 9124AX Series – EDU Access Points, or equal	$ 1,175.00	$ 8,225.00	$ 1,175.00	$ 8,225.00	$ 851.84	$ 5,962.88	$ 851.84	$ 5,962.88	$ 851.84	$ 5,962.88	$ 988.68	$ 6,920.76			$ 925.40	$ 6,477.80
61	7	Cisco NETWORK-PNP-LIC, License for Network Plug-n-Play Connect for zero-touch device deployment, or equal	$ -	$ -	$ -	$ -							$ -	$ -				
62	7	Cisco D-DNAS-EXT-BUN-T, DNA Spaces Extend Term License, or equal	$ -	$ -	$ -	$ -							$ -	$ -				
63	7	Cisco D-DNAS-EXT-BUN-5Y, DNA Spaces Extend – 5 Year License, or equal	$ -	$ -	$ -	$ -							$ 421.25	$ 2,948.75				
64	7	Cisco PI-LFAS-AP-T, Prime AP Term License OR EQUAL	$ -	$ -	$ -	$ -							$ -	$ -				
65	7	Cisco PI-LFAS-AP-T-5Y, PI Dev License for Lifecycle & Assurance Term 5 Year, or equal	$ -	$ -	$ -	$ -							$ -	$ -				
66	7	Cisco AIR-DNA-A-T, Wireless Cisco DNA On-Premium Advantage, Term, Tracker License, OR EQUAL	$ -	$ -	$ -	$ -							$ -	$ -				
67	7	Cisco AIR-DNA-A-T-5Y, Wireless Cisco DNA On-Prem Advantage, 5 Year Term, Tracker License, OR EQUAL	$ -	$ -	$ -	$ -							$ -	$ -				
68	7	Cisco AIR-DNA-NWSTACK-A, CISCO DNA Perpetual Network Stack License, or equal	$ -	$ -	$ -	$ -							$ -	$ -				
69	7	Cisco AIR-MNT-VERT1, Vertical Pole/Wall Mounting Kit for Catalyst Access Points, or equal	$ -	$ -	$ -	$ -	$ 52.16	$ 365.12	$ 52.16	$ 365.12	$ 52.16	$ 365.12		$ -				
70	7	Cisco DNA-A-5Y-C9124, DNA On-Premium Advantage, 5 Year Term, Tracker License, or equal	$ -	$ -	$ -	$ -							$ -	$ -				
71	7	Cisco DNA-A-5Y-C9124, DNA On-Premium Advantage, 5 Year Term, Tracker License, or equal	$ -	$ -	$ -	$ -							$ -	$ -				
72	7	Cisco SW9124AX-CAPWAP-K9 Software for Access Points, or equal	$ -	$ -	$ -	$ -							$ -	$ -				

SOUTH TEXAS COLLEGE
18. DISTRICT WIDE WIRELESS NETWORK EQUIPMENT UPGRADE AND INSTALLATION
PROJECT NO. 22-23-1037

			Option 1		Option 2		Option 1		Option 2		Option 3		Option 1		Option 2			
		NAME	Calian Corp		Calian Corp		Insight Public Sector, Inc		Insight Public Sector, Inc		Insight Public Sector, Inc		Netsync Network Solutions		Netsync Network Solutions		Telepro Communications	
#	**Qty**	**Description**	**Unit Price**	**Extension**	**Unit Price**	**Extension**	**Unit Price**	**Extension**	**Unit Price**	**Extension**	**Unit Price**	**Extension**	**Unit Price**	**Extension**	**Unit Price**	**Extension**	**Unit Price**	**Extension**
73	7	Cisco AIR-DNA-EDU-A, Wireless DNA On-Premium Advantage, Term License or equal	$ -	$ -	$ -	$ -							$ -	$ -	$ -	$ -		
74	7	Cisco EDU-DNA-A-5Y, Wireless DNA On-Premium Advantage, 5 Year Term, License, or equal	$ 495.00	$ 3,465.00	$ 201.00	$ 1,407.00	$ 186.85	$ 1,307.95	$ 186.85	$ 1,307.95	$ 186.85	$ 1,307.95	$ -	$ -	$ -	$ -		
75	7	Cisco AIR-AP-BRACKET-9=, Antenna Bracket, OR EQUAL	$ 94.00	$ 658.00	$ 94.00	$ 658.00							$ 78.85	$ 551.95	$ 78.85	$ 551.95		
76	50	Cisco SFP-H10GB-CU1M=, 10GBASE-CU SFP+ Cable 1 Meter, or equal	$ 52.00	$ 2,600.00	$ 52.00	$ 2,600.00							$ 43.17	$ 2,158.50	$ 43.17	$ 2,158.50		
77	50	Cisco C9300-24UX-EDU, 24-port mGig and UPOE, K12 Switch, or equal	$ 6,107.00	$ 305,350.00	$ 6,107.00	$ 305,350.00	$ 5,036.80	$ 251,840.00	$ 5,036.80	$ 251,840.00	$ 5,036.80	$ 251,840.00	$ 5,141.88	$ 257,094.00	$ 5,141.88	$ 257,094.00		
78	50	MACsec AES256 Optional extension Module: 4x10G or 4x25G															$ 3,560.20	$ 178,010.00
79	50	High Temp C15M															$ 29.40	$ 1,470.00
80	50	1050W Compact AC AFO power Supply for EX4400 Switches															$ 382.48	$ 19,124.00
81	50	4x10G SFP+ extension module for EX4400 series of switches															$ 639.52	$ 31,976.00
82	50	Transmission															$ 69.44	$ 3,472.00
83	50	Switches; Inlcudes Juniper Care next Day Support for EX2300, EX3400, EX4300 24 port															$ 537.48	$ 26,874.00
84	50	Aruba 10G SFP + LC SR 300 m MMF Transceiver					$ 367.68	$ 18,384.00	$ 367.68	$ 18,384.00	$ 367.68	$ 18,384.00						
85	50	Cisco SFP-10G-SR 10GBase-SR SFP+ Transceiver					$ 175.00	$ 8,750.00	$ 175.00	$ 8,750.00	$ 175.00	$ 8,750.00						
86	50	Cisco C9300-NW-A-24, Network Advantage, 24-port License, or equal	$ -	$ -	$ -	$ -							$ -	$ -	$ -	$ -		
87	50	Cisco SC9300UK9-175, Catalyst 9300 XE 17.5 UNIVERSAL License, or equal	$ -	$ -	$ -	$ -							$ -	$ -	$ -	$ -		
88	50	Cisco PWR-C1-1100WAC-P, 1100W AC Power Supply, or equal	$ -	$ -	$ -	$ -							$ -	$ -	$ -	$ -		
89	100	Aruba X372 54VDC 1050W AC Power Supply Included Power Cord					$ 450.88	$ 45,088.00	$ 450.88	$ 45,088.00	$ 450.88	$ 45,088.00						
90	50	Cisco PWR-C1-1100WAC-P/2, 1100W AC Secondary Power Supply, or equal	$ 895.00	$ 44,750.00	$ 895.00	$ 44,750.00							$ 752.90	$ 37,645.00	$ 752.90	$ 37,645.00		
91	100	Cisco CAB-TA-NA, North America AC Type A Power Cable, or equal	$ -	$ -	$ -	$ -							$ -	$ -	$ -	$ -		
92	50	Cisco STACK-T1-50CM, 50CM Type 1 Stacking Cable, or equal	$ 48.00	$ 2,400.00	$ 48.00	$ 2,400.00	$ 124.48	$ 6,224.00	$ 124.48	$ 6,224.00	$ 124.48	$ 6,224.00	$ 39.62	$ 1,981.00	$ 39.62	$ 1,981.00		
93	50	Cisco CAB-SPWR-30CM, Catalyst Stack Power Cable 30 CM, or equal	$ 45.00	$ 2,250.00	$ 45.00	$ 2,250.00	$ 41.28	$ 2,064.00	$ 41.28	$ 2,064.00	$ 41.28	$ 2,064.00	$ 37.64	$ 1,882.00	$ 37.64	$ 1,882.00		
94	50	Aruba X751 FB Fan Tray					$ 186.24	$ 9,312.00	$ 186.24	$ 9,312.00	$ 186.24	$ 9,312.00						
95	50	3m LC (M) to LC (M) Aqua OM4 Duplex OFNR laser Optimized Multi-Mode Fiber					$ 15.00	$ 750.00	$ 15.00	$ 750.00	$ 15.00	$ 750.00						
96	50	Cisco TE-C9K-SW, TE Agent for IOSXE on C9K License, or equal	$ -	$ -	$ -	$ -							$ -	$ -	$ -	$ -		
97	50	Cisco C9300-DNA-A-24, DNA Advantage, 24-port Term License, or equal	$ 1,790.00	$ 89,500.00	$ -	$ -							$ -	$ -	$ -	$ -		
98	50	Cisco C9300-DNA-A-24-5Y, DNA Advantage, 24-Port, 5 Year Term License, or equal	$ -	$ -	$ 545.00	$ 27,250.00	$ 865.80	$ 43,290.00	$ 865.80	$ 43,290.00	$ 865.80	$ 43,290.00	$ 1,525.62	$ 76,281.00	$ 464.51	$ 23,225.50		
99	50	Cisco PI-LFAS-T, Prime Infrastructure Lifecycle & Assurance Term License, or equal	$ -	$ -	$ -	$ -							$ -	$ -	$ -	$ -		
100	50	Cisco PI-LFAS-AP-T-5Y, PI Dev License for Lifecycle & Assurance Term 5 Year, or equal	$ -	$ -	$ -	$ -							$ -	$ -	$ -	$ -		
101	50	Cisco D-DNAS-EXT-S-T, DNA Spaces Ext4nd Term License for Catalyst Switches, or equal	$ -	$ -	$ -	$ -							$ -	$ -	$ -	$ -		
102	50	Cisco D-DNAS-EXT-S-5Y, DNA Spaces Extend for Catalyst Switching – 5 Year License, or equal	$ -	$ -	$ -	$ -							$ -	$ -	$ -	$ -		

SOUTH TEXAS COLLEGE
18. DISTRICT WIDE WIRELESS NETWORK EQUIPMENT UPGRADE AND INSTALLATION
PROJECT NO. 22-23-1037

			Option 1		Option 2		Option 1		Option 2		Option 3		Option 1		Option 2			
NAME			Calian Corp		Calian Corp		Insight Public Sector, Inc		Insight Public Sector, Inc		Insight Public Sector, Inc		Netsync Network Solutions		Netsync Network Solutions		Telepro Communications	
#	**Qty**	**Description**	**Unit Price**	**Extension**	**Unit Price**	**Extension**	**Unit Price**	**Extension**	**Unit Price**	**Extension**	**Unit Price**	**Extension**	**Unit Price**	**Extension**	**Unit Price**	**Extension**	**Unit Price**	**Extension**
103	50	Cisco TE-EMBEDDED-T, ThousandEyes Enterprise Agent IBN Embedded Software, or equal	$ -	$ -	$ -	$ -							$ -	$ -	$ -	$ -		
104	50	Cisco TE-EMBEDDED-T-5Y, ThousandEyes - Enterprise Agent Software, or equal	$ -	$ -	$ -	$ -							$ -	$ -	$ -	$ -		
105	50	Cisco C9300-NM-8X, 8 x 10GE Network Module Switch Hardware, or equal	$ 1,201.00	$ 60,050.00	$ 1,201.00	$ 60,050.00							$ 1,010.48	$ 50,524.00	$ 1,010.48	$ 50,524.00		
106	50	Cisco NETWORK-PNP-LIC, License for Network Plug-n-Play Connect for zero-touch device deployment, or equal	$ -	$ -	$ -	$ -							$ -	$ -	$ -	$ -		
107	386	Cat6A Blue Snagless Boot Patch Cable 7-Foot											$ 4.72	$ 1,821.92	$ 4.72	$ 1,821.92		
108	1	Installation & Deployment Cisco Calue Add Offer CON-L2NB3-DN2HWA											$ -	$ -	$ -	$ -		
109	1	Cabling, Include Lift for 37 external Access points					$ 27,302.56	$ 27,302.56	$ 27,302.56	$ 27,302.56	$ 27,302.56	$ 27,302.56						
110	1	Installation/training services and knowledge transfer to achieve a complete turnkey system	$ 176,200.00	$ 176,200.00	$ 176,200.00	$ 176,200.00	$ 61,449.00	$ 61,449.00	$ 61,449.00	$ 61,449.00	$ 61,449.00	$ 61,449.00	$ 92,000.80	$ 92,000.80	$ 92,001.60	$ 92,001.60	$ 103,495.00	$ 103,495.00
TOTAL AMOUNT PROPOSED			$ 1,335,140.00		$ 1,167,272.00		$ 853,418.30		$ 852,748.22		$ 755,139.90		$ 1,071,970.18		$ 872,955.28		$ 631,723.00	
TOTAL EVALUATION POINTS			58.49		61.55		83.11		83.13		87.44		75.76		81.83		81.4	
RANKING			8		7		3		2		1		6		4		5	

The Director of Purchasing has reviewed all the responses and evaluations completed.

The proposal criteria follows in the packet for further explanation of each criteria.

SOUTH TEXAS COLLEGE
18. DISTRICT WIDE WIRELESS NETWORK EQUIPMENT UPGRADE AND INSTALLATION
PROJECT NO. 22-23-1037
EVALUATION SUMMARY

		Option 1		Option 2		Option 1		Option 2		Option 3		Option 1		Option 2			
VENDOR		Calian Corp		Calian Corp		Insight Public Sector, Inc.		Insight Public Sector, Inc.		Insight Public Sector, Inc.		Netsync Network Solutions		Netsync Network Solutions		Telepro Communications	
ADDRESS		840 W Sam Houston Pkwy N Ste 420		840 W Sam Houston Pkwy N Ste 420		13755 Sunrise Valley Dr Ste 750		13755 Sunrise Valley Dr Ste 750		13755 Sunrise Valley Dr Ste 750		1224 E Jasmine Ave Ste B		1224 E Jasmine Ave Ste B		12005 N Bryan Rd	
CITY/STATE/ZIP		Houston, TX 77024		Houston, TX 77024		Herndon, VA 20171		Herndon, VA 20171		Herndon, VA 20171		McAllen, TX 78501		McAllen, TX 78501		Mission, TX 78573	
PHONE		713-780-7580		713-780-7580		480-333-3012		480-333-3012		480-333-3012		866-974-5959		866-974-5959		956-618-2360	
FAX		713-780-7348		713-780-7348		480-760-9488		480-760-9488		480-760-9488		713-664-9964		713-664-9964			
CONTACT		Christopher Farah		Christopher Farah		Lisanne Steinheiser		Lisanne Steinheiser		Lisanne Steinheiser		Shawn Sellers		Shawn Sellers		Daniel Backhaus	
1	The purchase price. (up to 45 points)	21.29	21.29	24.35	24.35	33.31	33.31	33.33	33.33	37.64	37.64	26.56	26.56	32.63	32.63	45	45
		21.29		24.35		33.31		33.33		37.64		26.56		32.63		45	
		21.29		24.35		33.31		33.33		37.64		26.56		32.63		45	
		21.29		24.35		33.31		33.33		37.64		26.56		32.63		45	
		21.29		24.35		33.31		33.33		37.64		26.56		32.63		45	
2	The reputation of the vendor and the vendor's goods or services. (up to 15 points)	8	10.8	8	10.8	14	14.2	14	14.2	14	14.2	14	13.8	14	13.8	8	9.8
		12		12		14		14		14		14		14		12	
		8		14		15		15		15		15		15		9	
		12		8		14		14		14		13		13		12	
		14		12		14		14		14		13		13		8	
3	The quality of the vendor's goods or services. (up to 16 points)	8	11.4	8	11.4	15	15	15	15	15	15	15	14.4	15	14.4	8	9.6
		11		11		15		15		15		15		15		9	
		13		13		14		14		14		14		14		12	
		12		13		15		15		15		13		13		12	
		13		12		16		16		16		15		15		7	
4	The extent to which the vendor's goods or services meet the College's needs. (up to 20 points)	11	13	11	13	18	17.6	18	17.6	18	17.6	16	17	19	17	12	13
		16		16		16		16		16		19		16		12	
		11		12		18		18		18		18		18		15	
		15		11		18		18		18		16		16		16	
		12		15		18		18		18		16		16		10	
5	The vendor's past relationship with the College. (up to 3 points)	2	2	2	2	3	3	3	3	3	3	3	3	3	3	3	3
		2		2		3		3		3		3		3		3	
		2		2		3		3		3		3		3		3	
		2		2		3		3		3		3		3		3	
		2		2		3		3		3		3		3		3	
6	The impact on the ability of the College to comply with laws and rules relating to Historically Underutilized Businesses. (up to 1 point)	0	0	0	0	0	0	0	0	0	0	1	1	1	1	1	1
		0		0		0		0		0		1		1		1	
		0		0		0		0		0		1		1		1	
		0		0		0		0		0		1		1		1	
		0		0		0		0		0		1		1		1	
TOTAL EVALUATION POINTS		58.49		61.55		83.11		83.13		87.44		75.76		81.83		81.4	
RANKING		8		7		3		2		1		6		4		5	

The Director of Purchasing has reviewed all the responses and evaluations completed.
The proposal criteria follows in the packet for further explanation of each criteria.

SOUTH TEXAS COLLEGE

SOUTH TEXAS COLLEGE
18. PROPOSAL CRITERIA - PRODUCT AND SERVICE

		Product and Service		
		Points	Score Key	
1	**Criterion 1: The purchase price** a. The low bidder gets the maximum points b. Divide the lowest proposal by each of the other proposal(s)	45		
2	**Criterion 2: The reputation of the vendor and of the vendor's goods or services** a. Number of Years in Business b. References (similar projects) c. Services/Installation d. Professional Licenses/Certifications	15	13-15 8-12 3-7 0-2	Excellent Acceptable Marginal Poor/No Response
3	**Criterion 3: The quality of the vendor's goods or service** a. Warranty b. Service Support/Response Time c. Goods/Product (manufacturer life) d. Product Performance	16	13-16 8-12 3-7 0-2	Excellent Acceptable Marginal Poor/No Response
4	**Criterion 4: The extent to which the goods or services meet the district's needs** a. Time Frame to complete the project b. Delivery Time Frame of product(s) c. Number of staff d. Meet or exceed the specifications	20	16-20 11-15 6-10 0-5	Excellent Acceptable Marginal Poor/No Response
5	**Criterion 5: The vendor's past relationship with the district** a. Quality of Past Performances with STC ******New Vendors will receive two points**	3	3 2 1 0	Excellent Acceptable/New Vendor Marginal Poor/No Response
6	**Criterion 6: The impact on the ability of the district to comply with laws and rules relating to historically underutilized businesses** a. Provided the Certification	1	1 0	Yes No
7	**Criterion 7: The total long-term cost to the district to acquire the vendor's goods or services; and** a. Annual Escalation Increase b. Annual Maintenance Cost			Up to 5 points will be used from the purchase price if applicable
8	**Criterion 8: Any other relevant factor specifically listed in the request for bids or proposals** a. Financial Standing b. Potential or Pending Sale of Business c . SAS 70 d. Red Flag Rules e. Gramm-Leach-Bliley Act			Up to 5 points will be used from the purchase price if applicable
	Total Points	100		

Definitions of evaluation terms:

Excellent - respondent provided information which fully addressed or exceeded the requirements
Acceptable - respondent provided information which addressed most but not all of the requirements
Marginal - respondent provided minimal information on requirements
Poor/No response - respondent provided inadequate responses to requirements or did not respond

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SOUTH TEXAS COLLEGE

SOUTH TEXAS COLLEGE
19. PURCHASE OF FITNESS EQUIPMENT
PROJECT NO. 22-23-1036

NAME			Advanced Healthstyles Fitness Equipment, Inc./ dba Advanced Exercise		Fitness Superstore, Inc.	
ADDRESS			861 SouthPark Dr #100		537 Stone Rd Ste F	
CITY/STATE/ZIP			Littleton, CO 80120		Benicia, CA 94510	
PHONE			303-996-0048		925-215-2927	
FAX			720-407-4026		800-346-2960	
CONTACT			Bruce Schlagel		Timothy French	
#	**Qty**	**Description**	**Unit Price**	**Extension**	**Unit Price**	**Extension**
A	1	Rowing Machine	$ 1,050.00	$ 1,050.00	$ 1,299.00	$ 1,299.00
	1	Shipping Charges	$ 189.10	$ 189.10	$ -	$ -
	1	Assembly/Setup Charges	$ 189.10	$ 189.10	$ -	$ -
		Total	$	1,428.20	$	1,299.00
B	1	Olympic Style Flat Bench Press	$ 991.20	$ 991.20	$ 999.00	$ 999.00
	1	Shipping Charges	$ 189.10	$ 189.10	$ -	$ -
	1	Assembly/Setup Charges	$ 189.10	$ 189.10	$ -	$ -
		Total	$	1,369.40	$	999.00
C	1	Olympic Style Incline Bench Press	$ 1,223.20	$ 1,223.20	$ 1,099.00	$ 1,099.00
	1	Shipping Charges	$ 189.10	$ 189.10	$ -	$ -
	1	Assembly/Setup Charges	$ 189.10	$ 189.10	$ -	$ -
		Total	$	1,601.40	$	1,099.00
D	2	Bench Weight Storage Platform	$ 472.80	$ 945.60	$ 259.00	$ 518.00
	2	Shipping Charges	$ 94.55	$ 189.10	$ -	$ -
	2	Assembly/Setup Charges	$ 94.55	$ 189.10	$ -	$ -
		Total	$	1,323.80	$	518.00
E	1	Adjustable Press Bench	$ 975.20	$ 975.20	$ 799.00	$ 799.00
	1	Shipping Charges	$ 189.10	$ 189.10	$ -	$ -
	1	Assembly/Setup Charges	$ 189.10	$ 189.10	$ -	$ -
		Total	$	1,353.40	$	799.00
F	1	Iso-Lateral Rowing Machine	$ 2,471.20	$ 2,471.20	$ 2,399.00	$ 2,399.00
	1	Shipping Charges	$ 189.10	$ 189.10	$ -	$ -
	1	Assembly/Setup Charges	$ 189.10	$ 189.10	$ -	$ -
		Total	$	2,849.40	$	2,399.00
G	1	Iso-Lateral Decline Press	$ 2,727.20	$ 2,727.20	$ 2,399.00	$ 2,399.00
	1	Shipping Charges	$ 189.10	$ 189.10	$ -	$ -
	1	Assembly/Setup Charges	$ 189.10	$ 189.10	$ -	$ -
		Total	$	3,105.40	$	2,399.00
H	1	Linear Leg Press	$ 5,431.20	$ 5,431.20	$ 2,699.00	$ 2,699.00
	1	Shipping Charges	$ 189.10	$ 189.10	$ -	$ -
	1	Assembly/Setup Charges	$ 189.10	$ 189.10	$ -	$ -
		Total	$	5,809.40	$	2,699.00

SOUTH TEXAS COLLEGE

SOUTH TEXAS COLLEGE
19. PURCHASE OF FITNESS EQUIPMENT
PROJECT NO. 22-23-1036

NAME			Advanced Healthstyles Fitness Equipment, Inc./ dba Advanced Exercise		Fitness Superstore, Inc.	
#	Qty	Description	Unit Price	Extension	Unit Price	Extension
I	1	Multi-Station Jungle Gym	$ 23,312.80	$ 23,312.80	$ 9,999.00	$ 9,999.00
	1	Shipping Charges	$ 565.50	$ 565.50	$ -	$ -
	1	Assembly/Setup Charges	$ 620.72	$ 620.72	$ -	$ -
		Total	$	24,499.02	$	9,999.00
J	1	Abdominal Crunch Machine	$ 4,170.40	$ 4,170.40	$ 2,699.00	$ 2,699.00
	1	Shipping Charges	$ 189.10	$ 189.10	$ -	$ -
	1	Assembly/Setup Charges	$ 189.10	$ 189.10	$ -	$ -
		Total	$	4,548.60	$	2,699.00
K	1	Biceps Curl Machine	$ 3,812.80	$ 3,812.80	$ 2,799.00	$ 2,799.00
	1	Shipping Charges	$ 189.10	$ 189.10	$ -	$ -
	1	Assembly/Setup Charges	$ 189.10	$ 189.10	$ -	$ -
		Total	$	4,191.00	$	2,799.00
L	1	Triceps Extension Machine	$ 3,812.80	$ 3,812.80	$ 2,599.00	$ 2,599.00
	1	Shipping Charges	$ 189.10	$ 189.10	$ -	$ -
	1	Assembly/Setup Charges	$ 189.10	$ 189.10	$ -	$ -
		Total	$	4,191.00	$	2,599.00
M	1	Leg Curl Machine	$ 4,141.60	$ 4,141.60	$ 2,699.00	$ 2,699.00
	1	Shipping Charges	$ 189.10	$ 189.10	$ -	$ -
	1	Assembly/Setup Charges	$ 189.10	$ 189.10	$ -	$ -
		Total	$	4,519.80	$	2,699.00
N	1	Leg Extension Machine	$ 4,487.20	$ 4,487.20	$ 2,699.00	$ 2,699.00
	1	Shipping Charges	$ 189.10	$ 189.10	$ -	$ -
	1	Assembly/Setup Charges	$ 189.10	$ 189.10	$ -	$ -
		Total	$	4,865.40	$	2,699.00
O	3	Weight Storage Platform	$ 495.20	$ 1,485.60	$ 219.00	$ 657.00
	3	Shipping Charges	$ 63.03	$ 189.09	$ -	$ -
	3	Assembly/Setup Charges	$ 63.03	$ 189.09	$ -	$ -
		Total	$	1,863.78	$	657.00
P	2	Dumbbell Storage Rack	$ 1,103.20	$ 2,206.40	$ 1,099.00	$ 2,198.00
	2	Shipping Charges	$ 94.55	$ 189.10	$ -	$ -
	2	Assembly/Setup Charges	$ 94.55	$ 189.10	$ -	$ -
		Total	$	2,584.60	$	2,198.00
Q	1	Decline Abdominal Crunch Bench	$ 1,111.20	$ 1,111.20	$ 799.00	$ 799.00
	1	Shipping Charges	$ 189.10	$ 189.10	$ -	$ -
	1	Assembly/Setup Charges	$ 189.10	$ 189.10	$ -	$ -
		Total	$	1,489.40	$	799.00

SOUTH TEXAS COLLEGE

SOUTH TEXAS COLLEGE
19. PURCHASE OF FITNESS EQUIPMENT
PROJECT NO. 22-23-1036

NAME			Advanced Healthstyles Fitness Equipment, Inc./ dba Advanced Exercise		Fitness Superstore, Inc.	
#	Qty	Description	Unit Price	Extension	Unit Price	Extension
R	1	Iso-Lateral Bench Press Machine	$ 2,727.20	$ 2,727.20	$ 2,399.00	$ 2,399.00
	1	Shipping Charges	$ 189.10	$ 189.10	$ -	$ -
	1	Assembly/Setup Charges	$ 189.10	$ 189.10	$ -	$ -
		Total	$	3,105.40	$	2,399.00
S	1	Iso-Lateral High Row Machine	$ 2,727.20	$ 2,727.20	$ 2,399.00	$ 2,399.00
	1	Shipping Charges	$ 189.10	$ 189.10	$ -	$ -
	1	Assembly/Setup Charges	$ 189.10	$ 189.10	$ -	$ -
		Total	$	3,105.40	$	2,399.00
T	1	Assisted Dip/Chin-Up Machine	$ 4,722.40	$ 4,722.40	$ 3,199.00	$ 3,199.00
	1	Shipping Charges	$ 189.10	$ 189.10	$ -	$ -
	1	Assembly/Setup Charges	$ 189.10	$ 189.10	$ -	$ -
		Total	$	5,100.60	$	3,199.00
U	1	Seated Calf Raise Machine	$ 1,511.20	$ 1,511.20	$ 1,199.00	$ 1,199.00
	1	Shipping Charges	$ 189.10	$ 189.10	$ -	$ -
	1	Assembly/Setup Charges	$ 189.10	$ 189.10	$ -	$ -
		Total	$	1,889.40	$	1,199.00
V	1	Seated Leg Press Machine	$ 6,658.40	$ 6,658.40	$ 2,799.00	$ 2,799.00
	1	Shipping Charges	$ 189.10	$ 189.10	$ -	$ -
	1	Assembly/Setup Charges	$ 189.10	$ 189.10	$ -	$ -
		Total	$	7,036.60	$	2,799.00
W	1	Iso-Lateral Shoulder Press Machine	$ 2,823.20	$ 2,823.20	$ 2,399.00	$ 2,399.00
	1	Shipping Charges	$ 189.10	$ 189.10	$ -	$ -
	1	Assembly/Setup Charges	$ 189.10	$ 189.10	$ -	$ -
		Total	$	3,201.40	$	2,399.00
X	1	Lateral Raise Machine	$ 2,415.20	$ 2,415.20	$ 2,199.00	$ 2,199.00
	1	Shipping Charges	$ 189.10	$ 189.10	$ -	$ -
	1	Assembly/Setup Charges	$ 189.10	$ 189.10	$ -	$ -
		Total	$	2,793.40	$	2,199.00
Y	1	Flat Bench	$ 427.20	$ 427.20	$ 299.00	$ 299.00
	1	Shipping Charges	$ 189.10	$ 189.10	$ -	$ -
	1	Assembly/Setup Charges	$ 189.10	$ 189.10	$ -	$ -
		Total	$	805.40	$	299.00
Z	18	Olympic Style Free Weight, 2.5 lb.	$ 8.80	$ 158.40	$ 10.00	$ 180.00
	18	Shipping Charges	$ 2.00	$ 36.00	$ -	$ -
		Total	$	194.40	$	180.00

SOUTH TEXAS COLLEGE

SOUTH TEXAS COLLEGE
19. PURCHASE OF FITNESS EQUIPMENT
PROJECT NO. 22-23-1036

NAME			Advanced Healthstyles Fitness Equipment, Inc./ dba Advanced Exercise		Fitness Superstore, Inc.	
#	Qty	Description	Unit Price	Extension	Unit Price	Extension
AA	22	Olympic Style Free Weight, 5 lb.	$ 14.40	$ 316.80	$ 17.00	$ 374.00
	22	Shipping Charges	$ 5.00	$ 110.00	$ -	$ -
		Total	$	426.80	$	374.00
AB	30	Olympic Style Free Weight, 10 lb.	$ 28.80	$ 864.00	$ 30.00	$ 900.00
	30	Shipping Charges	$ 5.00	$ 150.00	$ -	$ -
		Total	$	1,014.00	$	900.00
AC	36	Olympic Style Free Weight, 25 lb.	$ 68.00	$ 2,448.00	$ 70.00	$ 2,520.00
	36	Shipping Charges	$ 10.00	$ 360.00	$ -	$ -
		Total	$	2,808.00	$	2,520.00
AD	34	Olympic Style Free Weight, 35 lb.	$ 95.20	$ 3,236.80	$ 98.00	$ 3,332.00
	34	Shipping Charges	$ 10.00	$ 340.00	$ -	$ -
		Total	$	3,576.80	$	3,332.00
AE	48	Olympic Style Free Weight, 45 lb.	$ 120.00	$ 5,760.00	$ 126.00	$ 6,048.00
	48	Shipping Charges	$ 10.00	$ 480.00	$ -	$ -
		Total	$	6,240.00	$	6,048.00
AF	2	Olympic Style Power Bar	$ 204.40	$ 408.80	$ 299.00	$ 598.00
	2	Shipping Charges	$ 20.00	$ 40.00	$ -	$ -
		Total	$	448.80	$	598.00
AG	2	Dumbbell, 5 lb.	$ 53.60	$ 107.20	$ 12.50	$ 25.00
	2	Shipping Charges	$ 10.00	$ 20.00	$ -	$ -
		Total	$	127.20	$	25.00
AH	2	Dumbbell, 7.5 lb.	$ 64.80	$ 129.60	$ 22.50	$ 45.00
	2	Shipping Charges	$ 15.00	$ 30.00	$ -	$ -
		Total	$	159.60	$	45.00
AI	2	Dumbbell, 10 lb.	$ 73.60	$ 147.20	$ 25.00	$ 50.00
	2	Shipping Charges	$ 15.00	$ 30.00	$ -	$ -
		Total	$	177.20	$	50.00
AJ	2	Dumbbell, 12.5 lb.	$ 91.20	$ 182.40	$ 37.50	$ 75.00
	2	Shipping Charges	$ 15.00	$ 30.00	$ -	$ -
		Total	$	212.40	$	75.00
AK	2	Dumbbell, 15 lb.	$ 96.00	$ 192.00	$ 37.50	$ 75.00
	2	Shipping Charges	$ 15.00	$ 30.00	$ -	$ -
		Total	$	222.00	$	75.00
AL	2	Dumbbell, 17.5 lb.	$ 103.20	$ 206.40	$ 52.50	$ 105.00
	2	Shipping Charges	$ 20.00	$ 40.00	$ -	$ -
		Total	$	246.40	$	105.00

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SOUTH TEXAS COLLEGE
19. PURCHASE OF FITNESS EQUIPMENT
PROJECT NO. 22-23-1036

		NAME	Advanced Healthstyles Fitness Equipment, Inc./ dba Advanced Exercise		Fitness Superstore, Inc.	
#	Qty	Description	Unit Price	Extension	Unit Price	Extension
AM	2	Dumbbell, 20 lb.	$ 105.60	$ 211.20	$ 50.00	$ 100.00
	2	Shipping Charges	$ 20.00	$ 40.00	$ -	$ -
		Total	$	251.20	$	100.00
AN	2	Dumbbell, 22.5 lb.	$ 114.40	$ 228.80	$ 67.50	$ 135.00
	2	Shipping Charges	$ 20.00	$ 40.00	$ -	$ -
		Total	$	268.80	$	135.00
AO	2	Dumbbell, 25 lb.	$ 116.80	$ 233.60	$ 62.50	$ 125.00
	2	Shipping Charges	$ 20.00	$ 40.00	$ -	$ -
		Total	$	273.60	$	125.00
AP	2	Dumbbell, 27.5 lb.	$ 125.60	$ 251.20	$ 68.75	$ 137.50
	2	Shipping Charges	$ 20.00	$ 40.00	$ -	$ -
		Total	$	291.20	$	137.50
AQ	2	Dumbbell, 30 lb.	$ 134.40	$ 268.80	$ 75.00	$ 150.00
	2	Shipping Charges	$ 20.00	$ 40.00	$ -	$ -
		Total	$	308.80	$	150.00
AR	2	Dumbbell, 35 lb.	$ 140.80	$ 281.60	$ 87.50	$ 175.00
	2	Shipping Charges	$ 20.00	$ 40.00	$ -	$ -
		Total	$	321.60	$	175.00
AS	2	Dumbbell, 40 lb.	$ 152.00	$ 304.00	$ 100.00	$ 200.00
	2	Shipping Charges	$ 25.00	$ 50.00	$ -	$ -
		Total	$	354.00	$	200.00
AT	2	Dumbbell, 45 lb.	$ 161.60	$ 323.20	$ 112.50	$ 225.00
	2	Shipping Charges	$ 25.00	$ 50.00	$ -	$ -
		Total	$	373.20	$	225.00
AU	2	Dumbbell, 50 lb.	$ 168.80	$ 337.60	$ 125.00	$ 250.00
	2	Shipping Charges	$ 25.00	$ 50.00	$ -	$ -
		Total	$	387.60	$	250.00
AV	2	Dumbbell, 55 lb.	$ 200.80	$ 401.60	$ 137.50	$ 275.00
	2	Shipping Charges	$ 25.00	$ 50.00	$ -	$ -
		Total	$	451.60	$	275.00
AW	2	Dumbbell, 60 lb.	$ 211.20	$ 422.40	$ 150.00	$ 300.00
	2	Shipping Charges	$ 25.00	$ 50.00	$ -	$ -
		Total	$	472.40	$	300.00
AX	2	Dumbbell, 65 lb.	$ 218.40	$ 436.80	$ 162.50	$ 325.00
	2	Shipping Charges	$ 25.00	$ 50.00	$ -	$ -
		Total	$	486.80	$	325.00

SOUTH TEXAS COLLEGE

SOUTH TEXAS COLLEGE
19. PURCHASE OF FITNESS EQUIPMENT
PROJECT NO. 22-23-1036

NAME			Advanced Healthstyles Fitness Equipment, Inc./ dba Advanced Exercise		Fitness Superstore, Inc.	
#	Qty	Description	Unit Price	Extension	Unit Price	Extension
AY	2	Dumbbell, 70 lb.	$ 237.60	$ 475.20	$ 175.00	$ 350.00
	2	Shipping Charges	$ 25.00	$ 50.00	$ -	$ -
		Total	$	525.20	$	350.00
AZ	2	Dumbbell, 75 lb.	$ 249.60	$ 499.20	$ 187.50	$ 375.00
	2	Shipping Charges	$ 25.00	$ 50.00	$ -	$ -
		Total	$	549.20	$	375.00
Service Support:			For non-warranty items: one-time $125 travel charge per visit, $100 per hour on equipment repair. We offer P.M. packages customized to each facility.		Maintenance: Only wiping sweat/water/debris from the machine on a daily/regular basis if in a commercial environment	
Warranty:			Strength Equipment: 10 year frame, 1 year wearable components Plates and Dumbbells: 3 year warranty Rower: 5 year frame, 1 year wearable components All equipment: 1 year labor warranty		For items out of warranty, we will provide remote technical assistance. Should you need an on-site technician, we can help arrange a schedule with one of our service providers in the area. For warranty-covered machines, lead time for service repair is 1-2 weeks from the date of report.	
Delivery and Installation:			16-20 weeks		30 Days	
TOTAL AMOUNT PROPOSED			$	119,799.40	$	73,700.50
TOTAL EVALUATION POINTS			78		93.33	
RANKING			2		1	

The Director of Purchasing has reviewed all the responses and evaluations completed.
The proposal criteria follows in the packet for further explanation of each criteria.

SOUTH TEXAS COLLEGE

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19. PURCHASE OF FITNESS EQUIPMENT
PROJECT NO. 22-23-1036
EVALUATION SUMMARY

VENDOR		Advanced Healthstyles Fitness Equipment, Inc./ dba Advanced Exercise		Fitness Superstore, Inc.	
ADDRESS		861 SouthPark Dr #100		537 Stone Rd Ste F	
CITY/STATE/ZIP		Littleton, CO 80120		Benicia, CA 94510	
PHONE		303-996-0048		925-215-2927	
FAX		720-407-4026		800-346-2960	
CONTACT		Bruce Schlagel		Timothy French	
1	The purchase price. (up to 45 points)	27.68	27.68	45	45
		27.68		45	
		27.68		45	
2	The reputation of the vendor and the vendor's goods or services. (up to 10 points)	10	9.66	8	8
		10		8	
		9		8	
3	The quality of the vendor's goods or services. (up to 18 points)	17	17	16	16
		17		16	
		17		16	
4	The extent to which the vendor's goods or services meet the College's needs. (up to 18 points)	17	16.66	18	17.33
		17		17	
		16		17	
5	The vendor's past relationship with the College. (up to 3 points)	2	2	2	2
		2		2	
		2		2	
6	The impact on the ability of the College to comply with laws and rules relating to Historically Underutilized Businesses. (up to 1 point)	0	0	0	0
		0		0	
		0		0	
7	Maintenance record and overall condition of the vendor's goods. (up to 5 points)	5	5	5	5
		5		5	
		5		5	
TOTAL EVALUATION POINTS		78		93.33	
RANKING		2		1	

The Director of Purchasing has reviewed all the responses and evaluations completed.
The proposal criteria follows in the packet for further explanation of each criteria.

SOUTH TEXAS COLLEGE

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19. PROPOSAL CRITERIA - PRODUCT ONLY

	Product Only		
	Points	Score Key	
1 **Criterion 1: The purchase price** a. The low bidder gets the maximum points b. Divide the lowest proposal by each of the other proposal(s)	50		
2 **Criterion 2: The reputation of the vendor and of the vendor's goods or services** a. Number of Years in Business b. References (similar projects)	10	8-10 5-7 2-4 0-1	Excellent Acceptable Marginal Poor/No Response
3 **Criterion 3: The quality of the vendor's goods or service** a. Warranty b. Service Support/Response Time c. Goods/Product (manufacturer life) d. Product Performance	18	14-18 9-13 4-8 0-3	Excellent Acceptable Marginal Poor/No Response
4 **Criterion 4: The extent to which the goods or services meet the district's needs** a. Delivery Time Frame of product(s) b. Meet or exceed the specifications	18	14-18 9-13 4-8 0-3	Excellent Acceptable Marginal Poor/No Response
5 **Criterion 5: The vendor's past relationship with the district** a. Quality of Past Performances with STC ****New Vendors will receive two points	3	3 2 1 0	Excellent Acceptable/New Vendor Marginal Poor/No Response
6 **Criterion 6: The impact on the ability of the district to comply with laws and rules relating to historically underutilized businesses** a. Provided the Certification	1	1 0	Yes No
7 **Criterion 7: The total long-term cost to the district to acquire the vendor's goods or services** a. Annual Maintenance Cost b. Annual Escalation Increase			Up to 5 points will be used from the purchase price if applicable
8 **Criterion 8: Any other relevant factor specifically listed in the request for bids or proposals, e.g.:** a. Financial Standing b. Potential or Pending Sale of Business c. Trade-In of outdated equipment			Up to 5 points will be used from the purchase price if applicable
Total Points	100		

Definitions of evaluation terms:

Excellent - respondent provided information which fully addressed or exceeded the requirements
Acceptable - respondent provided information which addressed most but not all of the requirements
Marginal - respondent provided minimal information on requirements
Poor/No response - respondent provided inadequate responses to requirements or did not respond

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20. CLASSROOM PODIUMS

VENDOR	Computer Comforts, Inc.
ADDRESS	367 Columbia Memorial Pkwy
CITY/STATE/ZIP	Kemah, TX 77565
PHONE	281-535-2288
CONTACT	Vince Barletta

#	Qty	Description	Unit Price	Extension
1	23	Power Lift Lectern 48"w x 30"d Height Adjustable Lectern	$ 2,075.76	$ 47,742.48
2	23	Cable Cutout with Gromment (2"). Left corner location.	$ 20.46	$ 470.58
3	23	Cable Cutout with Gromment (2"). Rear center location.	$ 20.46	$ 470.58
4	23	Cable Cutout with Gromment (2"). Right corner location.	$ 20.46	$ 470.58
5	23	Cable Cutout with Gromment (2"). Centered half-of-half on the right.	$ 20.46	$ 470.58
6	23	Cable Cutout with Gromment (2"). Centered half-of-half on the left.	$ 20.46	$ 470.58
7	23	Factory Assembly	$ 25.00	$ 575.00
8	23	Rack Box Cabinet (14U). 24"w x 30"d x 30.125"h freestanding cabinet with laminated top, locking rear laminated door and leveling glides.	$ 517.70	$ 11,907.10
9	23	Factory Assembly	$ 10.00	$ 230.00
10	1	Shipping estimated for factory assembled tables blanket-wrapped shipment	$ 5,775.00	$ 5,775.00
TOTAL AMOUNT			$	68,582.48

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21. DISTRICT WIDE TECHNOLOGY REQUEST
NOVEMBER 29, 2022

#	Qty	Description	Unit Price	Extension	Requesting Department
COMPUTERS					
1	125	Dell OptiPlex 5000 Tower Micro BTX, Intel Core i7-12700, 16GB Memory	$ 1,111.54	$ 138,942.50	Arturo Solano - Learning Commons and Open Labs
		512GB Hard Drive, 22" Monitor, Warranty			Replacement of out of warranty systems for student lab
2	1	Dell Precision 3660 Tower, i7-12700K, 32GB Memory,	$ 2,601.16	$ 2,601.16	Dr. Enriqueta Cortez - Chemistry Program
		512GB Hard Drive, Nvidia GeForce RTX3070, Warranty			Replacement of out of warranty system for department faculty
3	2	Dell Precision 3660 Tower, i7-12700K, 32GB Memory,	$ 2,601.16	$ 5,202.32	Dr. Enriqueta Cortez - Chemistry Program
		512GB Hard Drive, Nvidia GeForce RTX3070, Warranty			Replacement of out of warranty systems for department faculty
4	1	Dell Precision 3660 Tower, i7-12700K, 32GB Memory,	$ 2,601.16	$ 2,601.16	Dr. Enriqueta Cortez - Chemistry Program
		512GB Hard Drive, Nvidia GeForce RTX3070, Warranty			Replacement of out of warranty system for department faculty
5	1	Dell OptiPlex 5000 Tower Micro BTX, Intel Core i7-12700, 16GB Memory	$ 1,361.93	$ 1,361.93	Dr. Anahid Petrosian - Academic Affairs-VP Admin
		512GB Hard Drive, (2)24" Monitor, Warranty			New system for department staff
6	74	Dell OptiPlex 5000 Tower Micro BTX, Intel Core i7-12700, 16GB Memory	$ 898.71	$ 66,504.54	Saeed Molki - Computer Science Program
		512GB Hard Drive, Warranty			Replacement of outdated systems for student lab
		COMPUTER TOTAL		**$ 217,213.61**	
LAPTOPS					
7	1	Laptop Latitude Bundle 5430 BTX Base, Intel Core i5-1245U, 8GB Memory,	$ 1,426.67	$ 1,426.67	Rolando Longoria - Sociology Program
		256GB Hard Drive, Intel Iris Xe Graphics, Keyboard and Mouse, Docking Station, Warranty			Replacement of out of warranty system for department faculty
8	6	Laptop Latitude Bundle 5430 BTX Base, Intel Core i5-1245U, 8GB Memory,	$ 1,336.61	$ 8,019.66	Adrian Lozano - Student Assessment Center
		256GB Hard Drive, Intel Iris Xe Graphics, Warranty			New systems for department staff
9	1	Laptop Precision Workstation 5570 CTO, Intel Core i7-12700H, 16GB Memory	$ 2,432.29	$ 2,432.29	Dr. Enriqueta Cortez - Chemistry Program
		512GB Hard Drive, NVIDIA RTX A1000, 4GB GDDR6, Docking Station, Warranty			Replacement of out of warranty system for department faculty
10	1	Laptop Precision Workstation 5570 CTO, Intel Core i7-12700H, 16GB Memory	$ 2,432.29	$ 2,432.29	Dr. Enriqueta Cortez - Chemistry Program
		512GB Hard Drive, NVIDIA RTX A1000, 4GB GDDR6, Docking Station, Warranty			Replacement of out of warranty system for department faculty
11	1	Laptop Latitude Bundle 5430 BTX Base, Intel Core i5-1245U, 8GB Memory,	$ 1,426.67	$ 1,426.67	Mario Morin - Mathematics Program
		256GB Hard Drive, Intel Iris Xe Graphics, Keyboard and Mouse, Docking Station, Warranty			New system for department faculty
12	24	Laptop Latitude 5400 Chromebook BTX Base, Intel Celeron 4305U, 4GB Memory,	$ 499.66	$ 11,991.84	Francisco Salinas - Cybersecurity Program
		64Gb Hard Drive, Intel ® UHD Graphics 610, Warranty			New systems for student lab
13	1	Laptop Precision Workstation 5570 BTX, Intel Core i7-12700H, 32GB Memory	$ 3,124.48	$ 3,124.48	Saeed Molki - Computer Science Program
		512GB Hard Drive, (4) Adapters, Briefcase, Docking Station, Warranty			Replacement of out of warranty system for department faculty

SOUTH TEXAS COLLEGE

SOUTH TEXAS COLLEGE
21. DISTRICT WIDE TECHNOLOGY REQUEST
NOVEMBER 29, 2022

#	Qty	Description	Unit Price	Extension	Requesting Department
LAPTOPS					
14	5	Laptop Latitude Bundle 5430 BTX Base, Intel Core i5-1245U, 8GB Memory,	$ 1,179.65	$ 5,898.25	Maria Evans - Educational Technology Maintenance & Replacement
		256GB Hard Drive, Intel Iris Xe Graphics, Keyboard and Mouse, Briefcase, Warranty			Replacement of out of warranty systems for department faculty
15	5	Laptop Latitude Bundle 5430 BTX Base, Intel Core i5-1245U, 8GB Memory,	$ 1,179.65	$ 5,898.25	Maria Evans - Educational Technology Maintenance & Replacement
		256GB Hard Drive, Intel Iris Xe Graphics, Keyboard and Mouse, Briefcase, Warranty			Replacement of out of warranty systems for department staff
		LAPTOP TOTAL		**$ 42,650.40**	
TABLETS					
16	2	Apple 10.9 Inch iPad, WiFi 64GB, Silver MPQ03LL/A	$ 498.00	$ 996.00	Theresa Garza - Pharmacy Technology Program
		3-Year AppleCare Warranty			New systems for student pharmacy simulation
		TABLET TOTAL		**$ 996.00**	
MONITORS					
17	72	Dell 22" Monitors P2222H	$ 212.83	$ 15,323.76	Saeed Molki - Computer Science Program
		3-Year Warranty			Replacement of outdated monitors for student lab
		MONITOR TOTAL		**$ 15,323.76**	
		COMPUTER/LAPTOP/TABLET/MONITOR TOTAL		**$ 276,183.77**	

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22. DUAL ENROLLMENT SOFTWARE LICENSE

VENDOR	CourseMaven, Inc dba DualEnroll.com
ADDRESS	43498 Butler Place
CITY/STATE/ZIP	Leesburg, VA 20176
PHONE	703-884-9131
CONTACT	Janel Van Pelt

#	Qty	Description	Unit Price	Extension
1	1	Dual Enroll Platform Software License Period: 12/1/22 -11/30/23	$ 64,740.00	$ 64,740.00
2	1	One Time Implementation Fee	$ 40,000.00	$ 40,000.00
TOTAL AMOUNT			$	104,740.00