SOUTH TEXAS
COLLEGE

Award Proposals/ Purchases/Renewals

Supporting Documentation

Board of Trustees Meeting
March 29, 2022

SOUTH TEXAS COLLEGE

SOUTH TEXAS COLLEGE
Award Proposal / Rejection of Proposal / Purchases and Renewals / Interlocal Agreement
Supporting Documentation

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1. RISK MANAGEMENT CONSULTANT SERVICES
PROJECT NO. 21-22-1045

VENDOR		Valley Risk Consulting, Inc.
ADDRESS		1200 Fresno Ste C
CITY/STATE		McAllen, TX 78501
PHONE		956-664-1430
FAX		877-279-8119
CONTACT		Roger Garza
#	**Description**	**Proposal**
1	Annual Consultant Fee	$ 55,800.00
2	Safety Services (Hourly Rate)	$ 185.00
3	Special Meetings (Hourly Rate)	$ 185.00
4	Price Escalation 2nd Year	0%
5	Price Escalation 3rd Year	0%
6	Price Escalation 4th Year	0%
7	Price Escalation 5th Year	0%
TOTAL PROPOSAL AMOUNT		$ 55,800.00
TOTAL EVALUATION POINTS		89.66
RANKING		1

The Director of Purchasing has reviewed all the responses and evaluations completed.
*The proposal criteria follows in the packet for further explanation of each criteria.

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1. RISK MANAGEMENT CONSULTANT SERVICES
PROJECT NO. 21-22-1045
EVALUATION SUMMARY

VENDOR		Valley Risk Consulting, Inc.	
ADDRESS		1200 Fresno Ste C	
CITY/STATE/ZIP		McAllen, TX 78501	
PHONE		956-664-1430	
FAX		877-279-8119	
CONTACT		Roger Garza	
1	The purchase price. (up to 40 points)	35	35
		35	
		35	
2	The reputation of the vendor and the vendor's goods or services. (up to 18 points)	16	16.33
		16	
		17	
3	The quality of the vendor's goods or services. (up to 18 points)	16	16.33
		16	
		17	
4	The extent to which the vendor's goods or services meet the college's needs. (up to 15 points)	14	14
		14	
		14	
5	The vendor's past relationship with the college. (up to 3 points)	2	2
		2	
		2	
6	The impact on the ability of the college to comply with laws and rules relating to Historically Underutilized Businesses. (up to 1 point)	1	1
		1	
		1	
7	The total long-term cost to the college to acquire the vendor's goods or services. (up to 5 points)	5	5
		5	
		5	
TOTAL EVALUATION POINTS		89.66	
RANKING		1	

The Director of Purchasing has reviewed all the responses and evaluations completed.
*The proposal criteria follows in the packet for further explanation of each criteria.

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1. PROPOSAL CRITERIA - SERVICE ONLY

		Service Only		
		Points	Score Key	
1	**Criterion 1: The purchase price** a. The low bidder gets the maximum points b. Divide the lowest proposal by each of the other proposal(s)	40		
2	**Criterion 2: The reputation of the vendor and of the vendor's goods or services** a. Number of Years in Business b. References (similar projects) c. Services/Installation d. Professional Licenses/Certifications	18	15-18 10-14 5-9 0-4	Excellent Acceptable Marginal Poor/No Response
3	**Criterion 3: The quality of the vendor's goods or service** a. Warranty b. Service Support/Response Time c. Goods/Product (manufacturer life) d. Product Performance	18	15-18 10-14 5-9 0-4	Excellent Acceptable Marginal Poor/No Response
4	**Criterion 4: The extent to which the goods or services meet the district's needs** a. Time Frame to complete the project b. Delivery Time Frame of product(s) c. Number of staff d. Meet or exceed the specifications	15	12-15 7-11 3-6 0-2	Excellent Acceptable Marginal Poor/No Response
5	**Criterion 5: The vendor's past relationship with the district** a. Quality of Past Performances with STC ******New Vendors will receive two points**	3	3 2 1 0	Excellent Acceptable/New Vendor Marginal Poor/No Response
6	**Criterion 6: The impact on the ability of the district to comply with laws and rules relating to Historically Underutilized Businesses** a. Provided the Certification	1	1 0	Yes No
7	**Criterion 7: The total long-term cost to the district to acquire the vendor's goods or services; and** a. Annual Escalation Increase b. Annual Maintenance Cost	5	5 3-4 1-2 0	Excellent Acceptable Marginal Poor/No Response
8	**Criterion 8: Any other relevant factor specifically listed in the request for bids or proposals, e.g.:** a. Financial Standing b. Potential or Pending Sale of Business			Up to 5 points will be used from the purchase price if applicable
	Total Points	100		

Definitions of evaluation terms:

Excellent - respondent provided information which fully addressed or exceeded the requirements
Acceptable - respondent provided information which addressed most but not all of the requirements
Marginal - respondent provided minimal information on requirements
Poor/No response - respondent provided inadequate responses to requirements or did not respond

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NO BACKUP FOR

2. Purchase of Heavy-Duty Trucks - II (Reject)

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3. 3D METAL PRINTER

NAME	MLC CAD Systems, LLC.
ADDRESS	8000 IS 10 W Ste 600
CITY/STATE/ZIP	San Antonio, TX 78230
PHONE	512-288-8511
CONTACT	Emilia Parada

#	Qty	Description	Unit Price	Extension
1	1	Markforged Metal X, Wash 1, Sinter 1 Bundle: Metal X 3D Printer: Model/SKU #: F-PR-5000. Includes: Metal X Kit, Eiger Software, Wash Station, Installation and Training	$ 153,000.00	$ 153,000.00
2	1	Shipping and Handling	$ 1,800.00	$ 1,800.00
TOTAL AMOUNT			$	154,800.00

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4. FIRE SCIENCE TRAINING SIMULATOR

NAME	W. S. Darley & Co. / Darley Fire Equipment Division
ADDRESS	325 Spring Lake Dr
CITY/STATE/ZIP	Itasca, IL 60143
PHONE	800-323-0244
FAX	630-735-3560
CONTACT	Bruce Ireland

#	Qty	Description	Unit Price	Extension
1	1	FLAIM Trainer V2 System and Software Subscription License	$ 49,500.00	$ 49,500.00
2	1	FLAIM Trainer 2nd Year Software Subscription License	$ 9,500.00	$ 9,500.00
TOTAL AMOUNT			$	59,000.00

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5. INSTRUCTIONAL EQUIPMENT, SOFTWARE, AND MATERIALS

NAME	Technical Laboratory Systems, Inc.
ADDRESS	P O Box 218609
CITY/STATE/ZIP	Houston, TX 77218
PHONE	800-445-1088
FAX	281-391-1113
CONTACT	Mike Sudduth

#	Qty	Description	Unit Price	Extension
1	1	Fanuc Robot Mounted iRVision 2D Guidance Hardware and Software Package	$ 4,800.00	$ 4,800.00
2	1	Shipping and Handling	$ 140.00	$ 140.00
3	1	Amatrol Portable Power and Control Electronics Learning System - ELE1-A	$ 4,982.00	$ 4,982.00
4	1	Amatrol Portable Power and Control Electronics Learning System - ELE1 - B	$ 4,982.00	$ 4,982.00
5	1	Amatrol Portable Power and Control Electronics Learning System - ELE1- C	$ 4,981.00	$ 4,981.00
6	1	Oscilloscope	$ 1,405.00	$ 1,405.00
7	1	Shipping and Handling	$ 575.00	$ 575.00
8	1	Installation and Orientation	$ 1,250.00	$ 1,250.00
9	1	Fanuc Collaborative Actuated Gripper with Connector Cable	$ 1,200.00	$ 1,200.00
10	1	Shipping and Handling	$ 48.00	$ 48.00
11	100	Amatrol eLearning Library Subscription Amatrol Main Library - 4 Month	$ 85.00	$ 8,500.00
12	1	Fanuc 2D iRVision CERT Instructor only Program	$ 2,800.00	$ 2,800.00
13	2	Fanuc Collaborative Robot Operations and Programming Class	$ 1,935.00	$ 3,870.00
14	1	Fanuc I/O Simulation Box Kit	$ 2,170.00	$ 2,170.00
15	3	Fanuc I/O Simulation Box Kit with FENCELESS Adaptor	$ 2,720.00	$ 8,160.00
16	5	Fanuc Touch Screen iPendant for R30iB PLUS	$ 5,000.00	$ 25,000.00
17	5	Fanuc 3M iPendant PC Conversion Kit w/Power Supply	$ 500.00	$ 2,500.00
18	1	Shipping and Handling	$ 698.00	$ 698.00
19	40	Fanuc ROBOGUIDE Renewal	$ 100.00	$ 4,000.00
20	10	Amatrol Studio 5000 Mini PLC Programming Software - 1 Seat License	$ 805.00	$ 8,050.00
TOTAL AMOUNT			$	90,111.00

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6. CONSULTANT SERVICES CONTRACT

NAME	Pathfinders Public Affairs, Inc.
ADDRESS	1508 S Lone Star Way St 1
CITY/STATE/ZIP	Edinburg, TX 78539
PHONE	956-603-2228
CONTACT	Rene Ramirez

#	Qty	Description	Unit Price	Extension
1	1	Consultant Services Contract Period: 9/1/2021 - 3/30/2022	$ 52,500.00	$ 52,500.00
TOTAL AMOUNT			$ 52,500.00	

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7. DISTRICT WIDE TECHNOLOGY REQUEST
MARCH 29, 2022

#	Qty	Description	Unit Price	Extension	Requesting Department
COMPUTERS					
1	3	Dell OptiPlex 5090 Micro Tower BTX, Intel Core i5-10500T, 16GB Memory	$ 1,025.14	$ 3,075.42	Lucio Gonzalez - Technology Support
		512GB Hard Drive, Stand Kit, Laptop Lock, 22" Monitor, Warranty			New systems for department staff
2	3	Dell OptiPlex 5090 Micro Tower BTX, Intel Core i5-10500T, 16GB Memory	$ 833.42	$ 2,500.26	Lynell Williams - Centers for Learning Excellence
		512GB Hard Drive, Warranty			Replacement of obsolete systems for department staff
3	2	Apple iMac 27 inch with Retina 5K Display, 32GB Memory, 1TB Storage,	$ 2,694.00	$ 5,388.00	Lynda Lopez - Public Relations and Marketing
		3 Year Apple Care Warranty			Replacement of non-working systems for department staff
4	4	Apple iMac 27 inch with Retina 5K Display	$ 3,338.00	$ 13,352.00	Lynda Lopez - Public Relations and Marketing
		3 Year Apple Care Warranty			Replacement of non-working systems for department staff
5	50	Dell OptiPlex 5090 Micro Tower BTX, Intel Core i5-10500T, 16GB Memory	$ 1,025.14	$ 51,257.00	Adolfo Lozano - Information Technology Program
		512GB Hard Drive, Stand Kit, Laptop Lock, 22" Monitor, Warranty			Replacement of out-of-warranty systems for student labs
6	1	Dell OptiPlex 5090 Micro Tower BTX, Intel Core i5-10500T, 16GB Memory	$ 833.42	$ 833.42	Hilaire Saint Pierre - Medical Health Service Mgmt Program
		512GB Hard Drive, Warranty			New system for department staff
7	268	Dell OptiPlex 3090Tower XCTO, Intel Core i5-10500, 16GB Memory	$ 750.00	$ 201,000.00	Lucio Gonzalez - Technology Support and Systems and Networking
		512GB Hard Drive, Warranty			Replacement of out-of-warranty systems for district-wide faculty
8	332	Dell OptiPlex 3090Tower XCTO, Intel Core i5-10500, 16GB Memory	$ 750.00	$ 249,000.00	Lucio Gonzalez - Technology Support
		512GB Hard Drive, Warranty			Replacement of out-of-warranty systems for district-wide staff
		COMPUTER TOTAL		**$ 526,406.10**	
LAPTOPS					
9	1	Laptop Mobile Precision 5560 CTO, Intel Core i7-11800H, 16GB Memory,	$ 2,541.83	$ 2,541.83	Theresa Garza - Health Administrative Services Program
		512GB Hard Drive, NVIDIA T1200 w/4GB, Docking Station, Warranty			New system for department faculty
10	1	Laptop Latitude Bundle 5420 BTX Base, Intel Core i5-1145G7, 8GB Memory,	$ 1,393.16	$ 1,393.16	Marc Hughes - Criminal Justice Program
		256GB Hard Drive, Intel Iris Xe Graphics, Keyboard and Mouse, Docking Station, Warranty			Replacement of non-working system for department faculty
11	1	Laptop Latitude Bundle 5420 BTX Base, Intel Core i5-1145G7, 8GB Memory,	$ 1,393.16	$ 1,393.16	Marc Hughes - Criminal Justice Program
		256GB Hard Drive, Intel Iris Xe Graphics, Keyboard and Mouse, Docking Station, Warranty			Replacement of non-working system for department staff
12	1	Laptop Latitude Bundle 5420 BTX Base, Intel Core i5-1145G7, 8GB Memory,	$ 1,393.16	$ 1,393.16	Lynell Williams - Centers for Learning Excellence
		256GB Hard Drive, Intel Iris Xe Graphics, Keyboard and Mouse, Docking Station, Warranty			New system for department staff
13	5	Laptop Mobile Precision 3520 XCTO, Intel Core i5-1135G7, 8GB Memory,	$ 740.03	$ 3,700.15	Lynell Williams - Centers for Learning Excellence
		256GB Hard Drive, Intel Iris Graphics Capable, Docking Station, Warranty			New systems for department staff

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7. DISTRICT WIDE TECHNOLOGY REQUEST
MARCH 29, 2022

#	Qty	Description	Unit Price	Extension	Requesting Department
LAPTOPS					
14	1	Laptop Latitude Bundle 5420 BTX Base, Intel Core i5-1145G7, 8GB Memory,	$ 1,393.16	$ 1,393.16	Brent Angangan - Kinesiology Program
		256GB Hard Drive, Intel Iris Xe Graphics, Keyboard and Mouse, Docking Station, Warranty			New system for department staff
15	1	Laptop Latitude Bundle 5420 BTX Base, Intel Core i5-1145G7, 8GB Memory,	$ 1,393.16	$ 1,393.16	Brent Angangan - Kinesiology Program
		256GB Hard Drive, Intel Iris Xe Graphics, Keyboard and Mouse, Docking Station, Warranty			New system for department faculty
16	18	Laptop Latitude 5420 XCTO Base, Intel Core i5-1145G7, 8GB Memory,	$ 1,166.30	$ 20,993.40	Maria Evans - Educ Tech Maintenance & Replacement
		256GB Hard Drive, Intel Iris Xe Graphics, Warranty			Replacement of out-of-warranty systems for faculty web-checkout
17	18	Laptop Latitude 5420 BTX Base, Intel Core i5-1145G7, 8GB Memory,	$ 1,166.30	$ 20,993.40	Maria Evans - Educational Technology Maintenance & Replacement
		256GB Hard Drive, Intel Iris Xe Graphics, Warranty			Replacement of out-of-warranty systems for staff web-checkout
18	3	Laptop Latitude 5420 BTX Base, Intel Core i5-1145G7, 8GB Memory,	$ 1,166.30	$ 3,498.90	Maria Evans - Educational Technology Maintenance & Replacement
		256GB Hard Drive, Intel Iris Xe Graphics, Warranty			Replacement of out-of-warranty systems for student web-checkout
19	5	Laptop Latitude 5420 BTX Base, Intel Core i5-1145G7, 16GB Memory,	$ 1,231.34	$ 6,156.70	Maria Evans - Educational Technology Maintenance & Replacement
		256GB Hard Drive, Intel Iris Xe Graphics, Warranty			Replacement of out-of-warranty systems for student web-checkout
20	3	Apple MacBook 14 inch, Pro-Space Gray, 32GB Memory, 1TB Storage	$ 2,835.00	$ 8,505.00	Lynda Lopez - Public Relations and Marketing
		3 Year Apple Care Warranty			Replacement of non-working systems for department staff
21	1	Apple MacBook 16 inch, Pro-Space Gray, 32GB Memory, 1TB Storage	$ 3,097.00	$ 3,097.00	Lynda Lopez - Public Relations and Marketing
		3 Year Apple Care Warranty			New system for new department staff
22	1	Laptop Latitude Bundle 5420 BTX Base, Intel Core i5-1145G7, 8GB Memory,	$ 1,393.16	$ 1,393.16	Sharon Rice - Patient Care Assistant Program
		256GB Hard Drive, Intel Iris Xe Graphics, Keyboard and Mouse, Docking Station, Warranty			New system for new department staff
		LAPTOP TOTAL		**$ 77,845.34**	
TABLETS					
23	10	iPad mini WiFi + Cellular, 64GB, Space Gray	$ 678.00	$ 6,780.00	Matthew Hebbard - Graduation
		3 Year Apple Care Warranty			New systems for department staff
24	1	Apple iPad Pro WiFi, 1TB, Space Gray, Magic Keyboard, Apple Pencil,	$ 2,154.00	$ 2,154.00	Lynda Lopez - Public Relations and Marketing
		3 Year Apple Warranty			New system for new department staff
		TABLET TOTAL		**$ 8,934.00**	
		COMPUTER/LAPTOP/TABLET TOTAL		**$ 613,185.44**	

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8. NETWORK EQUIPMENT

NAME	Netsync Network Solutions, Inc.
ADDRESS	2500 W Loop S St 410/510
CITY/STATE/ZIP	Houston, TX 77027
PHONE	712-218-5000
CONTACT	Michell Bailey

#	Qty	Description	Unit Price	Extension
1	10	10GBase-LRM SFP+ 1310nm 220m MMF LC Connector Cisco Compatible	$ 85.22	$ 852.20
2	4	Catalyst 9300L 48p PoE 4x10G Uplink K12	$ 3,819.60	$ 15,278.40
3	4	C9300L Network Essentials 48-port license	$ -	$ -
4	4	TE Agent for IOSXE on C9K	$ -	$ -
5	12	Cisco Type 2 Fan Module	$ -	$ -
6	4	Cisco Catalyst 9300L XE 17.3 Universal	$ -	$ -
7	4	Upgrade Option 1100WAC 80+ Platinum Config 1 Power Supply	$ 451.60	$ 1,806.40
8	4	1100W AC 80+ Platinum Config 1 Secondary Power Supply	$ 817.20	$ 3,268.80
9	8	North American AC Type A Power Cable	$ -	$ -
10	4	No SSD Card Selected	$ -	$ -
11	4	C9300L Cisco DNA Essentials 48-port license	$ -	$ -
12	4	C9300L Cisco DNA Essentials 48-port 3-year term license	$ 481.70	$ 1,926.80
13	4	Cisco Catalyst 9300L Stacking Kit	$ 623.70	$ 2,494.80
14	8	Catalyst 9300L Stack Module	$ -	$ -
15	4	50CM Type 3 Stacking Cable for C9300L	$ -	$ -
16	4	Network Plug-n-Play Connect for Zero-Touch Device Deployment	$ -	$ -
17	3	Catalyst 9300L 48p PoE 4x10G Uplink K12	$ 3,819.60	$ 11,458.80
18	3	C9300L Network Essentials 48-port license	$ -	$ -
19	6	Catalyst 9300L Blank Stack Module	$ -	$ -
20	3	TE Agent for IOSXE on C9K	$ -	$ -
21	9	Cisco Type 2 Fan Module	$ -	$ -
22	3	Cisco Catalyst 9300L XE 17.3 Universal	$ -	$ -
23	3	Upgrade Option 1100WAC 80+ Platinum Config 1 Power Supply	$ 451.60	$ 1,354.80
24	3	1100W AC 80+ Platinum Config 1 Secondary Power Supply	$ 817.20	$ 2,451.60
25	6	North American AC Type A Power Cable	$ -	$ -
26	3	No SSD Card Selected	$ -	$ -
27	3	C9300L Cisco DNA Essential 48-port license	$ -	$ -
28	3	C9300L Cisco DNA Essential 48-port 3-year term license	$ 481.70	$ 1,445.10
29	3	Network Plug-n-Play Connect for Zero-Touch Device Deployment	$ -	$ -
TOTAL AMOUNT			$	42,337.70

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9. STATE RECORDS INQUIRY ACCESS AGREEMENT

NAME	Texas Department of Public Safety (DPS)
ADDRESS	P O Box 4087
CITY/STATE/ZIP	Austin, TX 78773
PHONE	512-424-7813
CONTACT	Lorinda Eccles

#	Qty	Description	Unit Price	Extension
1	1	State Records Inquiry Access Period: 1/4/2022 - 12/31/2022	$ 10,000.00	$ 10,000.00
TOTAL AMOUNT			$	10,000.00