SOUTH TEXAS COLLEGE

Award Proposals/ Rejection of Proposal/ Purchases and Renewals

Supporting Documentation

Board of Trustees Meeting
January 25, 2022

SOUTH TEXAS COLLEGE

SOUTH TEXAS COLLEGE
Award Proposals / Rejection of Proposal / Purchases and Renewals
Supporting Documentation

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SOUTH TEXAS COLLEGE

SOUTH TEXAS COLLEGE
1. CAMPUS DINING AND FOOD TRUCK SERVICES
PROJECT NO. 21-22-1026

	NAME	AYVAZ Pizza, LLC.	Cornerstone Catering/ dba Caja de Carnitas	Lotzapan dba/Schlotzsky's	Otro Rollo	Pappa's Pizza, Inc.	Pizza Properties Inc. dba/ Peter Piper Pizza
	ADDRESS	17890 Blanco Rd Ste 401	4307 S Conway Ave	208 N Cage Blvd		301 N Alton Blvd Ste 5	4445 N Mesa St Ste 100
	CITY/STATE/ZIP	San Antonio, TX 78232	Mission, TX 78572	Pharr, TX 78577		Alton, TX 78573	El Paso, TX 79902
	PHONE	210-408-2447	956-445-3446	956-787-8770	956-666-5382	830-765-7675	915-544-8565
	FAX	210-417-1436		956-787-8749			915-541-8242
	CONTACT	Dan Doyle	Roberto Ravelo	Mark Gamboa	Esmeralda Tellez	Roy Ramon	Howard Smith
#	Description	**Proposed**	**Proposed**	**Proposed**	**Proposed**	**Proposed**	**Proposed**
Proposed Menu and Services:							
1	Menu	Pizza	- Street tacos (5): Bistek, Al Pastor, Carnitas - Quesadillas (3): Bistek, Al Pastor, Carnitas - Tortas: Bistek, Al Pastor, Carnitas	Boxes Lunches: Medium sized hot or cold sandwiches, salads, and pizza. Sandwich Lunches: Sandwich, Chips, Cookie, Pickle Spear, and Water. Pizza and Salad Lunches with Cookie, and Water.	Egg Rolls, Edamame, Gyozas, Fried Peppers, Shrimp, Fried Rice, Salads, Sushi Rolls, Teppanyaki, and Soba.	Pizza, Breadsticks, Dipping Sauces, Spaghetti, Mac-n-Cheese, Fries, and Salads.	Pizza, Wings, Cheeseburgers, Salads, Breadsticks, Ice Cream Cones, and Cinnamon bread.
	Menu Pricing	Range: $8.50 - $11.50	Range: $7.00 - $8.00 plus tax	Range: $9.00 - $11.00	Range: $1.49 - $14.99	Range: $1.00 - $15.99	Range: $1.09 - $18.69
2	Breakfast		Potato Egg, Bacon Egg, Ham Egg, and Chorizo Egg.			Molletes, Tortas, Breakfast Tacos, Bagels, Yogurt, Fruit, and Oatmeal.	
	Breakfast Pricing		Range: $1.75 plus tax			Range: $0.50 - $6.49	
3	Beverages		Coke, Diet Coke, Sprite, and Bottled Water	Bottled Water	Cucumber Water, Lemonade, Sweet and Unsweet Tea, Capri Sun Juices, and Sodas.	Coffee and Aguas Frescas	Fountain Drinks and Bottled Water
	Beverages Pricing		Range: $1.00 plus tax	Included with sandwich meal	Range: $1.50 - $2.50	Range: $1.59 - $2.99	Range: $2.09 - $2.49
4	Delivery					$3.00 to anywhere on main campus	
Proposed Location and Hours:							
7	Cafeteria Space	No	No	No	Pecan Campus	Pecan, Nursing and Allied Health, and Technology Campuses	No
8	Food Truck	No	Pecan Campus	No	No	No	No
10	Hours of operation: 7:00 a.m. - 2:00 p.m. Monday through Friday	No	Yes	Yes	Yes	Yes	Yes
11	Alternate Hours:	10:00 a.m. - 11:00 p.m.		10:00 a.m. - 9:00 p.m.			
12	Can you expand hours beyond 2:00 pm if requested?	11:00 p.m.	Yes	9:00 p.m.	Yes, until necessary	4:00 p.m.	9:00 p.m.
13	Services for special occasions or on weekends if requested?	Yes	Yes	Yes	Yes	Yes	Yes
14	Consider hiring work-study students?	Yes	Yes	Yes	Yes	Yes	Yes
TOTAL EVALUATION POINTS		****	****	**	79	86.2	**
RANKING		****	****	**	2	1	**

****The vendors did not submit required documents, therefore not evaluated. **Interested in providing catering services only, therefore not evaluated.
The Director of Purchasing has reviewed all the responses and evaluations completed.
*The proposal criteria follows in the packet for further explanation of each criteria.

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SOUTH TEXAS COLLEGE
1. CAMPUS DINING AND FOOD TRUCK SERVICES
PROJECT NO. 21-22-1026
EVALUATION SUMMARY

VENDOR		Otro Rollo		Pappa's Pizza, Inc.	
ADDRESS				301 N Alton Blvd Ste 5	
CITY/STATE/ZIP				Alton, TX 78573	
PHONE		956-666-5382		830-765-7675	
CONTACT		Esmeralda Tellez		Roy Ramon	
1	The purchase price. (up to 45 points)	40	38	40	42.6
		30		45	
		40		40	
		40		43	
		40		45	
2	The reputation of the vendor and of the vendor's goods or services. (up to 18 points)	16	13.8	15	14.4
		14		15	
		12		15	
		13		12	
		14		15	
3	The quality of vendor's goods or services. (up to 18 points)	15	14.6	13	14.6
		17		16	
		12		15	
		12		12	
		17		17	
4	The extent to which the goods or services meet the districts needs. (up to 15 points)	12	10.6	12	12.6
		5		14	
		10		12	
		13		13	
		13		12	
5	The Vendor's past relationship with the district. (up to 3 points)	2	2	2	2
		2		2	
		2		2	
		2		2	
		2		2	
6	The impact on the ability of the district to comply with laws relating to historically underutilized businesses. (up to 1 point)	0	0	0	0
		0		0	
		0		0	
		0		0	
		0		0	
TOTAL EVALUATION POINTS		79		86.2	
RANKING		2		1	

The Director of Purchasing has reviewed all the responses and evaluations completed.
*The proposal criteria follows in the packet for further explanation of each criteria.

SOUTH TEXAS COLLEGE

SOUTH TEXAS COLLEGE
1. PROPOSAL CRITERIA - SERVICE ONLY

		Service Only		
		Points	Score Key	
1	**Criterion 1: The purchase price** a. The low bidder gets the maximum points b. Divide the lowest proposal by each of the other proposal(s)	40		
2	**Criterion 2: The reputation of the vendor and of the vendor's goods or services** a. Number of Years in Business b. References (similar projects) c. Services/Installation d. Professional Licenses/Certifications	18	15-18 10-14 5-9 0-4	Excellent Acceptable Marginal Poor/No Response
3	**Criterion 3: The quality of the vendor's goods or service** a. Warranty b. Service Support/Response Time c. Goods/Product (manufacturer life) d. Product Performance	18	15-18 10-14 5-9 0-4	Excellent Acceptable Marginal Poor/No Response
4	**Criterion 4: The extent to which the goods or services meet the district's needs** a. Time Frame to complete the project b. Delivery Time Frame of product(s) c. Number of staff d. Meet or exceed the specifications	15	12-15 7-11 3-6 0-2	Excellent Acceptable Marginal Poor/No Response
5	**Criterion 5: The vendor's past relationship with the district** a. Quality of Past Performances with STC ******New Vendors will receive two points**	3	3 2 1 0	Excellent Acceptable/New Vendor Marginal Poor/No Response
6	**Criterion 6: The impact on the ability of the district to comply with laws and rules relating to Historically Underutilized Businesses** a. Provided the Certification	1	1 0	Yes No
7	**Criterion 7: The total long-term cost to the district to acquire the vendor's goods or services; and** a. Annual Escalation Increase b. Annual Maintenance Cost	5	5 3-4 1-2 0	Excellent Acceptable Marginal Poor/No Response
8	**Criterion 8: Any other relevant factor specifically listed in the request for bids or proposals, e.g.:** a. Financial Standing b. Potential or Pending Sale of Business			Up to 5 points will be used from the purchase price if applicable
	Total Points	100		

Definitions of evaluation terms:

Excellent - respondent provided information which fully addressed or exceeded the requirements
Acceptable - respondent provided information which addressed most but not all of the requirements
Marginal - respondent provided minimal information on requirements
Poor/No response - respondent provided inadequate responses to requirements or did not respond

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SOUTH TEXAS COLLEGE

SOUTH TEXAS COLLEGE
2. CAMPUS DINING AND FOOD TRUCK SERVICES - II
PROJECT NO. 21-22-1030

	NAME	All Affairs and Occasions	Atencion Selecta, LLC.	Cornerstone Catering	Laredo Comidas, LLC./ dba Taco Palenque	Zaycor Management Company
	ADDRESS	P O Box 2812	2719 Leslie St	4307 S Conway Ave	1000 S 10th St	950 E Van Buren St
	CITY/STATE/ZIP	Elsa, TX 78543	Edinburg, TX 78539	Mission, TX 78572	McAllen, TX 78501	Brownsville, TX 78520
	PHONE	956-451-2590	956-289-6530	956-445-3446	956-608-4300	956-546-5060
	FAX					956-546-5067
	CONTACT	Galilea Ozuna	Rodolfo Sanchez-Rendon	Roberto Ravelo	Marcelo Rodriguez	Richard E Zayas
#	**Description**	**Proposed**	**Proposed**	**Proposed**	**Proposed**	**Proposed**
Proposed Menu and Services:						
1	Menu and Pricing	Turkey Avocado Torta, Grilled Ham and Cheese, Grilled 3-Cheese Sandwiches, Loaded Philly Fries, Chicken Flautas and Potato Flautas in a Cup, Garden Caesar Wrap, Chef Salad Wrap, Garden Caesar Salad, Mexican Pasta Salad	Hamburgers and Sandwiches, Pizzas, Soups & Salads, Lunch Plates, Mexican & American food, Appetizers, and Sides	Cafeteria: Salad station, Sandwiches, Wraps, Hot Dogs, Cheeseburgers, Pizza, Burritos, Quesadillas, Taquitos, Chicken Plates, Traditional Mexican Plates, Vegan & Vegetation Plates ******** Truck: Street Tacos, Quesadillas, Tortas	Menu to be Determined	Steakburgers, Melts, Milkshakes, Chicken Fingers, Franks, Chili and Sides
		Range: $2.79 - $6.34	Range: $2.50 - $15.99	Range: $2.49 - $8.49		Range: $1.79 - $8.29
2	Breakfast	Bacon, Egg, & Cheese Biscuit, Sausage, Egg, & Cheese Biscuit, Egg & Cheese Biscuit, Oatmeal, Mexican Sweet Bread, Cinnamon Rolls	Breakfast Plates, Breakfast Tacos, Mexican-Style Eggs	Cafeteria: Breakfast Tacos, Bagels & Cream Cheese, Yogurts, Fruit Cups, Doughnuts, Pastries, Cereals Truck: Breakfast Tacos	Menu to be Determined	
		Range: $1.29 - $2.95	Range: $2.25 - $12.50	Range: $1.49 - $3.99		
3	Beverages	Coffee	Coffee, Chocolate, Orange Juice, Soft Drinks, Mexican Coke	Coffee, Orange and Apple Juice, Hot Tea, Milk, Bottled Water, Variety of Canned Soft Drinks		Soft Drinks, Sweet & Unsweet Tea, Plain & Chocolate Milk, Bottled Water, Coffee, Milkshakes
		Range: $1.85 - $2.25	Range: $2.75 - $3.00	Range: $1.00 - $2.00		Range: $1.00 - $1.89
Proposed Location and Hours:						
4	Cafeteria Space	Pecan, Mid Valley, & Technology Campus	Pecan, NAH, & Technology Campus	Pecan and NAH Campus	Pecan Campus	Pecan Campus
5	Food Truck	Pecan, Mid Valley, & Technology Campus	Pecan, NAH (Pending), & Technology (Food Trucks will be available after 180 days of starting operations)	Pecan and NAH Campus	No	No
6	Hours of operation: 7:00 a.m. - 2:00 p.m. Monday through Friday	Yes	Yes	Yes	Yes	Yes
7	Can you expand hours beyond 2:00 pm if requested?	Yes	Yes	Yes	TBD	An Agreed-Upon Time
8	Services for special occasions or on weekends if requested?	Yes	Yes	Yes	Yes	Yes
9	Consider hiring work-study students?	Yes	Yes	Yes	Yes	Yes
TOTAL EVALUATION POINTS		88.2	85.2	89	88.8	89.6
RANKING		4	5	2	3	1

The Director of Purchasing has reviewed all the responses and evaluations completed.
*The proposal criteria follows in the packet for further explanation of each criteria.

SOUTH TEXAS COLLEGE

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2. CAMPUS DINING AND FOOD TRUCK SERVICES - II
PROJECT NO. 21-22-1030
EVALUATION SUMMARY

	VENDOR	All Affairs and Occasions		Atencion Selecta, LLC.		Cornerstone Catering		Laredo Comidas, LLC./ dba Taco Palenque		Zaycor Management Company	
	ADDRESS	P O Box 2812		2719 Leslie St		4307 S Conway Ave		1000 S 10th St		950 E Van Buren St	
	CITY/STATE/ZIP	Elsa, TX 78543		Edinburg, TX 78539		Mission, TX 78572		McAllen, TX 78501		Brownsville, TX 78520	
	PHONE	956-451-2590		956-289-6530		956-445-3446		956-608-4300		956-546-5060	
	FAX									956-546-5067	
	CONTACT	Galilea Ozuna		Rodolfo Sanchez-Rendon		Roberto Ravelo		Marcelo Rodriguez		Richard E Zayas	
1	The purchase price. (up to 45 points)	40	41.4	40	41	40	42	45	40.6	45	42.8
		40		40		42		40		42	
		43		45		45		43		43	
		40		40		40		35		40	
		44		40		43		40		44	
2	The reputation of the vendor and of the vendor's goods or services. (up to 18 points)	18	15.6	14	14.8	15	15.6	18	16.6	18	16.4
		13		15		15		14		15	
		15		15		18		18		18	
		15		15		15		15		15	
		17		15		15		18		16	
3	The quality of vendor's goods or services. (up to 18 points)	14	15	15	14.8	17	15.4	17	15.8	18	15.6
		13		12		14		14		15	
		16		15		15		15		15	
		15		15		15		15		15	
		17		17		16		18		15	
4	The extent to which the goods or services meet the districts needs. (up to 15 points)	15	13.4	12	12.6	14	13.2	15	13.8	13	12.8
		12		11		12		12		12	
		14		15		15		15		13	
		12		12		12		12		12	
		14		13		13		15		14	
5	The Vendor's past relationship with the district. (up to 3 points)	3	2.8	2	2	3	2.8	2	2	2	2
		2		2		2		2		2	
		3		2		3		2		2	
		3		2		3		2		2	
		3		2		3		2		2	
6	The impact on the ability of the district to comply with laws relating to historically underutilized businesses. (up to 1 point)	0	0	0	0	0	0	0	0	0	0
		0		0		0		0		0	
		0		0		0		0		0	
		0		0		0		0		0	
		0		0		0		0		0	
	TOTAL EVALUATION POINTS	88.2		85.2		89		88.8		89.6	
	RANKING	4		5		2		3		1	

The Director of Purchasing has reviewed all the responses and evaluations completed.
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SOUTH TEXAS COLLEGE

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2. PROPOSAL CRITERIA - SERVICE ONLY

		Service Only		
		Points	Score Key	
1	**Criterion 1: The purchase price** a. The low bidder gets the maximum points b. Divide the lowest proposal by each of the other proposal(s)	40		
2	**Criterion 2: The reputation of the vendor and of the vendor's goods or services** a. Number of Years in Business b. References (similar projects) c. Services/Installation d. Professional Licenses/Certifications	18	15-18 10-14 5-9 0-4	Excellent Acceptable Marginal Poor/No Response
3	**Criterion 3: The quality of the vendor's goods or service** a. Warranty b. Service Support/Response Time c. Goods/Product (manufacturer life) d. Product Performance	18	15-18 10-14 5-9 0-4	Excellent Acceptable Marginal Poor/No Response
4	**Criterion 4: The extent to which the goods or services meet the district's needs** a. Time Frame to complete the project b. Delivery Time Frame of product(s) c. Number of staff d. Meet or exceed the specifications	15	12-15 7-11 3-6 0-2	Excellent Acceptable Marginal Poor/No Response
5	**Criterion 5: The vendor's past relationship with the district** a. Quality of Past Performances with STC ******New Vendors will receive two points**	3	3 2 1 0	Excellent Acceptable/New Vendor Marginal Poor/No Response
6	**Criterion 6: The impact on the ability of the district to comply with laws and rules relating to Historically Underutilized Businesses** a. Provided the Certification	1	1 0	Yes No
7	**Criterion 7: The total long-term cost to the district to acquire the vendor's goods or services; and** a. Annual Escalation Increase b. Annual Maintenance Cost	5	5 3-4 1-2 0	Excellent Acceptable Marginal Poor/No Response
8	**Criterion 8: Any other relevant factor specifically listed in the request for bids or proposals, e.g.:** a. Financial Standing b. Potential or Pending Sale of Business			Up to 5 points will be used from the purchase price if applicable
	Total Points	100		

Definitions of evaluation terms:

Excellent - respondent provided information which fully addressed or exceeded the requirements
Acceptable - respondent provided information which addressed most but not all of the requirements
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SOUTH TEXAS COLLEGE

SOUTH TEXAS COLLEGE
3. DHSI AWARENESS MARKETING CAMPAIGN SERVICES
PROJECT NO. 21-22-1032

	NAME	Advertir, Inc.	Image House Media, LLC.	RGVision Publications, LLC.	25th Hour Communication, Inc.
	ADDRESS	3421 W US Hwy 83 Ste 6	P O Box 5051	801 N Bryan Rd	34 Glen Rd
	CITY/STATE/ZIP	McAllen, TX 78501	McAllen, TX 78502	Mission, TX 78572	Westwood, MA 02090
	PHONE	956-683-5563	956-534-7741	956-566-6598	310-704-9643
	FAX	956-686-7335			805-296-3654
	CONTACT	Christopher Julian	Gerardo (Jerry) Sanchez	Gabriel Puente	Tricia Lamentia
#	**Description**	**Proposed**	**Proposed**	**Proposed**	**Proposed**
	Period: April 1, 2022 - August 31, 2022				
1	DHSI Awareness Marketing Campaign Services - Financial Literacy	$ 20,000.00	$12,000 per month Total: $60,000	$12,000 per month Total: $60,000	$ 20,000.00
2	DHSI Awareness Marketing Campaign Services - Starfish Early Alert System	$ 20,000.00			$ 20,000.00
3	DHSI Awareness Marketing Campaign Services - Online Tutoring Center	$ 20,000.00			$ 20,000.00
TOTAL AMOUNT PROPOSED		$ 60,000.00	$ 60,000.00	$ 60,000.00	$ 60,000.00
TOTAL EVALUATION POINTS		93.4	94.6	92.7	96.6
RANKING		3	2	4	1

The Director of Purchasing has reviewed all the responses and evaluations completed.
*The proposal criteria follows in the packet for further explanation of each criteria.

SOUTH TEXAS COLLEGE

SOUTH TEXAS COLLEGE
3. DHSI AWARENESS MARKETING CAMPAIGN SERVICES
PROJECT NO. 21-22-1032
EVALUATION SUMMARY

	VENDOR	Advertir, Inc.		Image House Media, LLC.		RGVision Publications, LLC.		25th Hour Communication, Inc.	
	ADDRESS	3421 W US Hwy 83 Ste 6		P O Box 5051		801 N Bryan Rd		34 Glen Rd	
	CITY/STATE/ZIP	McAllen, TX 78501		McAllen, TX 78502		Mission, TX 78572		Westwood, MA 02090	
	PHONE	956-683-5563		956-534-7741		956-566-6598		310-704-9643	
	FAX	956-686-7335						805-296-3654	
	CONTACT	Christopher Julian		Gerardo (Jerry) Sanchez		Gabriel Puente		Tricia Lamentia	
1	The purchase price. (up to 45 points)	45	45.00	45	45.00	45	45.00	45	45.00
		45		45		45		45	
		45		45		45		45	
		45		45		45		45	
		45		45		45		45	
2	The reputation of the vendor and of the vendor's goods or services. (up to 18 points)	17.5	16.40	17	16.20	16.5	15.50	16.5	16.10
		17.5		16		16		16	
		15		15		15		15	
		15		15		15		15	
		17		18		15		18	
3	The quality of the vendor's goods or services. (up to 18 points)	17	16.00	17	16.60	17	15.60	17	17.20
		17		17		17		17	
		14		16		15		17	
		15		15		14		17	
		17		18		15		18	
4	The extent to which the vendor's goods or services meet the College's needs. (up to 15 points)	15	14.00	15	14.00	15	13.80	15	14.50
		14		14		14		14.5	
		13		14		13		14	
		14		12		13		14	
		14		15		14		15	
5	The vendor's past relationship with the College. (up to 3 points)	2	2.00	3	2.80	3	2.80	3	2.80
		2		3		3		3	
		2		3		3		3	
		2		2		2		2	
		2		3		3		3	
6	The impact on the ability of the district to comply with laws relating to historically underutilized businesses. (up to 1 point)	0	0.00	0	0.00	0	0.00	1	1.00
		0		0		0		1	
		0		0		0		1	
		0		0		0		1	
		0		0		0		1	
	TOTAL EVALUATION POINT	93.40		94.60		92.70		96.60	
	RANKING	3		2		4		1	

The Director of Purchasing has reviewed all the responses and evaluations completed.
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SOUTH TEXAS COLLEGE

SOUTH TEXAS COLLEGE
3. PROPOSAL CRITERIA - SERVICE ONLY

		Service Only		
		Points	Score Key	
1	**Criterion 1: The purchase price** a. The low bidder gets the maximum points b. Divide the lowest proposal by each of the other proposal(s)	40		
2	**Criterion 2: The reputation of the vendor and of the vendor's goods or services** a. Number of Years in Business b. References (similar projects) c. Services/Installation d. Professional Licenses/Certifications	18	15-18 10-14 5-9 0-4	Excellent Acceptable Marginal Poor/No Response
3	**Criterion 3: The quality of the vendor's goods or service** a. Warranty b. Service Support/Response Time c. Goods/Product (manufacturer life) d. Product Performance	18	15-18 10-14 5-9 0-4	Excellent Acceptable Marginal Poor/No Response
4	**Criterion 4: The extent to which the goods or services meet the district's needs** a. Time Frame to complete the project b. Delivery Time Frame of product(s) c. Number of staff d. Meet or exceed the specifications	15	12-15 7-11 3-6 0-2	Excellent Acceptable Marginal Poor/No Response
5	**Criterion 5: The vendor's past relationship with the district** a. Quality of Past Performances with STC ******New Vendors will receive two points**	3	3 2 1 0	Excellent Acceptable/New Vendor Marginal Poor/No Response
6	**Criterion 6: The impact on the ability of the district to comply with laws and rules relating to Historically Underutilized Businesses** a. Provided the Certification	1	1 0	Yes No
7	**Criterion 7: The total long-term cost to the district to acquire the vendor's goods or services; and** a. Annual Escalation Increase b. Annual Maintenance Cost	5	5 3-4 1-2 0	Excellent Acceptable Marginal Poor/No Response
8	**Criterion 8: Any other relevant factor specifically listed in the request for bids or proposals, e.g.:** a. Financial Standing b. Potential or Pending Sale of Business			Up to 5 points will be used from the purchase price if applicable
	Total Points	100		

Definitions of evaluation terms:

Excellent - respondent provided information which fully addressed or exceeded the requirements
Acceptable - respondent provided information which addressed most but not all of the requirements
Marginal - respondent provided minimal information on requirements
Poor/No response - respondent provided inadequate responses to requirements or did not respond

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SOUTH TEXAS COLLEGE

SOUTH TEXAS COLLEGE
4. PURCHASE OF FINANCIAL WELLNESS STUDENT TOOLKITS
PROJECT NO. 21-22-1031

NAME	Inkwell Global Marketing
ADDRESS	600 Madison Ave
CITY/STATE/ZIP	Manalapan, NJ 07726
PHONE	732-617-3029
FAX	732-617-3522
CONTACT	Matthew Kenney

#	Qty	Description	Unit Price	Extension
1	2,150	District ® Perfect Tri® 3/4-Sleeve Raglan DM136 T-Shirt Adult XS-XL, Exact quantity for each size TBD	$ 8.85	$ 19,027.50
2	100	District ® Perfect Tri® 3/4-Sleeve Raglan DM136 T-Shirt Adult 2X	$ 10.00	$ 1,000.00
3	2,250	Flip Calculator	$ 1.95	$ 4,387.50
4	2,250	Business Card Magnet	$ 0.17	$ 382.50
5	2,250	8 x 6 Full Color Mailer Box	$ 2.35	$ 5,287.50
6	25	Crinkle Paper (10 LBS per Carton)	$ 40.00	$ 1,000.00
7	2,250	Labor – Kitting Items Together	$ 1.95	$ 4,387.50
8	1	Logo Set Up Fee (if any)		
9	1	Bulk Shipping to McAllen, TX 78503	$ 4,247.50	$ 4,247.50
TOTAL AMOUNT PROPOSED			$ 39,720.00	
TOTAL EVALUATION POINTS			93.2	
RANKING			1	

The Director of Purchasing has reviewed all the responses and evaluations completed.
*The proposal criteria follows in the packet for further explanation of each criteria.

SOUTH TEXAS COLLEGE

SOUTH TEXAS COLLEGE
4. PURCHASE OF FINANCIAL WELLNESS STUDENT TOOLKITS
PROJECT NO. 21-22-1031
EVALUATION SUMMARY

VENDOR		Inkwell Global Marketing	
ADDRESS		600 Madison Ave	
CITY/STATE/ZIP		Manalapan, NJ 07726	
PHONE		732-617-3029	
FAX		732-617-3522	
CONTACT		Matthew Kenney	
1	The purchase price (up to 50 points)	50	50
		50	
		50	
		50	
		50	
2	The reputation of the vendor and of the vendor's goods or services. (up to 10 points)	9	9.2
		9	
		9	
		9	
		10	
3	The quality of vendor's goods or services. (up to 18 points)	17	16.2
		17	
		17	
		16	
		14	
4	The extent to which the goods or services meet the districts needs. (up to 18 points)	17	15.8
		16	
		16	
		16	
		14	
5	The Vendor's past relationship with the district. (up to 3 points)	2	2
		2	
		2	
		2	
		2	
6	The impact on the ability of the district to comply with laws relating to historically underutilized businesses. (up to 1 point)	0	0
		0	
		0	
		0	
		0	
TOTAL EVALUATION POINTS		93.2	
RANKING		1	

The Director of Purchasing has reviewed all the responses and evaluations completed.
*The proposal criteria follows in the packet for further explanation of each criteria.

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4. PROPOSAL CRITERIA - PRODUCT ONLY

	Product Only		
	Points	Score Key	
1 **Criterion 1: The purchase price** a. The low bidder gets the maximum points b. Divide the lowest proposal by each of the other proposal(s)	50		
2 **Criterion 2: The reputation of the vendor and of the vendor's goods or services** a. Number of Years in Business b. References (similar projects)	10	8-10 5-7 2-4 0-1	Excellent Acceptable Marginal Poor/No Response
3 **Criterion 3: The quality of the vendor's goods or service** a. Warranty b. Service Support/Response Time c. Goods/Product (manufacturer life) d. Product Performance	18	14-18 9-13 4-8 0-3	Excellent Acceptable Marginal Poor/No Response
4 **Criterion 4: The extent to which the goods or services meet the district's needs** a. Delivery Time Frame of product(s) b. Meet or exceed the specifications	18	14-18 9-13 4-8 0-3	Excellent Acceptable Marginal Poor/No Response
5 **Criterion 5: The vendor's past relationship with the district** a. Quality of Past Performances with STC ****New Vendors will receive two points	3	3 2 1 0	Excellent Acceptable/New Vendor Marginal Poor/No Response
6 **Criterion 6: The impact on the ability of the district to comply with laws and rules relating to historically underutilized businesses** a. Provided the Certification	1	1 0	Yes No
7 **Criterion 7: The total long-term cost to the district to acquire the vendor's goods or services** a. Annual Maintenance Cost b. Annual Escalation Increase			Up to 5 points will be used from the purchase price if applicable
8 **Criterion 8: Any other relevant factor specifically listed in the request for bids or proposals, e.g.:** a. Financial Standing b. Potential or Pending Sale of Business c. Trade-In of outdated equipment			Up to 5 points will be used from the purchase price if applicable
Total Points	100		

Definitions of evaluation terms:

Excellent - respondent provided information which fully addressed or exceeded the requirements
Acceptable - respondent provided information which addressed most but not all of the requirements
Marginal - respondent provided minimal information on requirements
Poor/No response - respondent provided inadequate responses to requirements or did not respond

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SOUTH TEXAS COLLEGE

SOUTH TEXAS COLLEGE
5. VIRTUAL REALITY LAW ENFORCEMENT TRAINING SIMULATORS
PROJECT NO. 21-22-1029

VENDOR			Axon Enterprises, Inc.		Street Smarts VR	
ADDRESS			17800 N 85th St		44 Wall St Ste 702	
CITY/STATE/ZIP			Scottsdale, AZ 85255		New York, NY 10005	
PHONE			800-978-2737		512-658-6847	
FAX			480-991-0791			
CONTACT			Robert Driscoll		April Phillips	
#	**Qty**	**Description**	**Unit Price**	**Extension**	**Unit Price**	**Extension**
1	2	Virtual Reality Enforcement Training Simulator	$ 8,745.60	$ 17,491.20	$ 29,075.00	$ 58,150.00
2	2	Installation	$ 2,000.00	$ 4,000.00	Included	
3	2	Training	Included in installation cost		Included	
4	2	Maintenance & Support	Included in simulator cost		Included	
TOTAL PROPOSAL AMOUNT			$ 21,491.20		$ 58,150.00	
TOTAL EVALUATION POINTS			****		94.5	
RANKING			****		1	

****The vendor did not meet the required specifications, therefore not evaluated.
The Director of Purchasing has reviewed all the responses and evaluations completed.
*The proposal criteria follows in the packet for further explanation of each criteria.

SOUTH TEXAS COLLEGE

SOUTH TEXAS COLLEGE
5. VIRTUAL REALITY LAW ENFORCEMENT TRAINING SIMULATORS
PROJECT NO. 21-22-1029
EVALUATION SUMMARY

VENDOR		Street Smarts VR	
ADDRESS		44 Wall St Ste 702	
CITY/STATE/ZIP		New York, NY 10005	
PHONE		512-658-6847	
CONTACT		April Phillips	
1	The purchase price. (up to 40 points)	40	40
		40	
		40	
		40	
		40	
2	The reputation of the vendor's goods or services. (up to 15 points)	12.5	13.3
		15	
		12	
		15	
		12	
3	The quality of the vendor's goods or services. (up to 16 points)	15	15.2
		16	
		15	
		15	
		15	
4	The extent to which the vendor's goods or services meet the College's needs. (up to 20 points)	18	18
		20	
		15	
		20	
		17	
5	The vendor's past relationship with the College. (up to 3 points)	2	2
		2	
		2	
		2	
		2	
6	The impact on the ability of the College to comply with laws relating to Historically Underutilized Businesses. (up to 1 point)	1	1
		1	
		1	
		1	
		1	
7	The total long-term cost to the College to acquire the vendor's goods and services. (up to 5 points)	5	5
		5	
		5	
		5	
		5	
TOTAL EVALUATION POINTS		94.5	
RANKING		1	

The Director of Purchasing has reviewed all the responses and evaluations completed.
*The proposal criteria follows in the packet for further explanation of each criteria.

SOUTH TEXAS COLLEGE

SOUTH TEXAS COLLEGE
5. PROPOSAL CRITERIA - PRODUCT AND SERVICE

		Product and Service		
		Points	Score Key	
1	**Criterion 1: The purchase price** a. The low bidder gets the maximum points b. Divide the lowest proposal by each of the other proposal(s)	45		
2	**Criterion 2: The reputation of the vendor and of the vendor's goods or services** a. Number of Years in Business b. References (similar projects) c. Services/Installation d. Professional Licenses/Certifications	15	13-15 8-12 3-7 0-2	Excellent Acceptable Marginal Poor/No Response
3	**Criterion 3: The quality of the vendor's goods or service** a. Warranty b. Service Support/Response Time c. Goods/Product (manufacturer life) d. Product Performance	16	13-16 8-12 3-7 0-2	Excellent Acceptable Marginal Poor/No Response
4	**Criterion 4: The extent to which the goods or services meet the district's needs** a. Time Frame to complete the project b. Delivery Time Frame of product(s) c. Number of staff d. Meet or exceed the specifications	20	16-20 11-15 6-10 0-5	Excellent Acceptable Marginal Poor/No Response
5	**Criterion 5: The vendor's past relationship with the district** a. Quality of Past Performances with STC ******New Vendors will receive two points**	3	3 2 1 0	Excellent Acceptable/New Vendor Marginal Poor/No Response
6	**Criterion 6: The impact on the ability of the district to comply with laws and rules relating to historically underutilized businesses** a. Provided the Certification	1	1 0	Yes No
7	**Criterion 7: The total long-term cost to the district to acquire the vendor's goods or services; and** a. Annual Escalation Increase b. Annual Maintenance Cost			Up to 5 points will be used from the purchase price if applicable
8	**Criterion 8: Any other relevant factor specifically listed in the request for bids or proposals** a. Financial Standing b. Potential or Pending Sale of Business c . SAS 70 d. Red Flag Rules e. Gramm-Leach-Bliley Act			Up to 5 points will be used from the purchase price if applicable
	Total Points	100		

Definitions of evaluation terms:

Excellent - respondent provided information which fully addressed or exceeded the requirements
Acceptable - respondent provided information which addressed most but not all of the requirements
Marginal - respondent provided minimal information on requirements
Poor/No response - respondent provided inadequate responses to requirements or did not respond

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SOUTH TEXAS COLLEGE

NO BACKUP FOR

6. Purchase of Heavy-Duty Trucks (Reject)

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SOUTH TEXAS COLLEGE

SOUTH TEXAS COLLEGE
7. INSTRUCTIONAL EQUIPMENT AND ACCESSORIES

NAME	Triangle Engineering, Inc.
ADDRESS	6 Industrial Way
CITY/STATE/ZIP	Hanover, MA 02339
PHONE	781-878-1500
CONTACT	Matt Coulstring

#	Qty	Description	Unit Price	Extension
1	1	Weld Coupon Abrasive Cutter	$ 50,985.00	$ 50,985.00
3	1	Plate Clamp Fixture: Side, Face, Root Bends	$ 1,500.00	$ 1,500.00
4	1	2" sch 160 Clamp Fixture MB for Face & Root Bends	$ 1,500.00	$ 1,500.00
5	1	6" sch 80 Clamp Fixture MB (4) 3/8" Side Bends (6G)	$ 1,500.00	$ 1,500.00
6	100	Abrasive Cutting Wheel 20 x 1 / 8 x 1 AH XA3018RS-FS6	$ 30.50	$ 3,050.00
7	1	Shipping and Handling	$ 1,891.00	$ 1,891.00
TOTAL AMOUNT			$	60,426.00

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SOUTH TEXAS COLLEGE
8. CASE MANAGEMENT SERVICES

NAME	Valley Institute for Development and Advancement (VIDA)
ADDRESS	417 S Ohio Ave
CITY/STATE/ZIP	Mercedes, TX 78570
PHONE	956-903-1900
CONTACT	Irma Garcia

#	Qty	Description	Unit Price	Extension
1	1	Case Management Services Period: 1/1/22 - 12/31/22	$ 81,000.00	$ 81,000.00
TOTAL AMOUNT			$	81,000.00

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SOUTH TEXAS COLLEGE
9. DISTRICT WIDE TECHNOLOGY REQUEST
JANUARY 25, 2022

#	Qty	Description	Unit Price	Extension	Requesting Department
COMPUTERS					
1	106	Dell OptiPlex 5090 Tower, Intel Core i7-10700, 16GB Memory	$ 1,025.14	$ 108,664.84	Arturo Solano - Learning Commons and Open Labs
		512GB Hard Drive, Intel Integrated Graphics, 22" Monitor, Warranty			Replacement of out of warranty systems for student lab
		COMPUTER TOTAL		**$ 108,664.84**	
LAPTOPS					
2	1	Laptop Latitude 7320 DTBL, BTX, 11th Gen Intel Core i5-1140G7, 8GB Memory	$ 2,149.40	$ 2,149.40	Ali Esmaeili - Bachelor of Applied Technology/Science
		256GB Hard Drive, AX201 WLAN Driver+ Bluetooth, Detachable Keyboard, Warranty			New systems for student lab
3	7	Laptop Mobile Precision 7560 CTO, Intel Core Processor i7-11800H, 32GB Memory,	$ 3,053.95	$ 21,377.65	Adolfo Lozano - Information Technology Program
		1TB Hard Drive, NVIDIA RTX A4000 w/8GB, Docking Station, Warranty			Replacement of obsolete systems for department faculty
4	1	Laptop Latitude Bundle 5420 BTX Base, Intel Core i5-1145G7, 8GB Memory,	$ 1,233.98	$ 1,233.98	Gabriel Pena - Respiratory Therapy Program
		256GB Hard Drive, Intel Iris Xe Graphics, Keyboard and Mouse, Docking Station, Warranty			Replacement of outdated system for department faculty
5	12	Laptop Latitude Bundle 5420 BTX Base, Intel Core i5-1145G7, 8GB Memory,	$ 1,233.98	$ 14,807.76	Myriam Lopez - (HEERF Institutional Award) for Cashiers Office
		256GB Hard Drive, Intel Iris Xe Graphics, Keyboard and Mouse, Docking Station, Warranty			(Norma Jimenez)
					New systems for department staff
6	1	Laptop Latitude Bundle 5420 BTX Base, Intel Core i5-1145G7, 8GB Memory,	$ 1,233.98	$ 1,233.98	Enriqueta Cortez - Chemistry Program
		256GB Hard Drive, Intel Iris Xe Graphics, Keyboard and Mouse, Docking Station, Warranty			Replacement of outdated system for department faculty
		LAPTOP TOTAL		**$ 40,802.77**	
TABLETS					
7	2	Apple 12.9 inch iPad Pro, 256GB Memory, Gray, USB-C Charge Cable, 20W USB-C	$ 1,278.00	$ 2,556.00	Juan Galvan - Admin Allowance-Pell (Financial Aid)
		Power Adapter, 3 Year Apple warranty			New systems for student lab
		TABLET TOTAL		**$ 2,556.00**	
		COMPUTER/LAPTOP/TABLET TOTAL		**$ 152,023.61**	

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10. ON-DEMAND SUBSCRIPTION SERVICES

NAME	Ellucian Company, LP. through Texas A&M University - Corpus Christi acting by and through the State of Texas Department of Information Resources (DIR) for Texas Connection Consortium (TCC)
ADDRESS	4375 Fair Lakes Ct
CITY/STATE/ZIP	Fairfax, VA 22033
PHONE	610-578-7358
CONTACT	Barry Beasley

#	Qty	Description	Unit Price	Extension
1	1	On-Demand Training - Institutional Unlimited Named Users Period: 2/1/22 - 1/31/23	$ 28,218.00	$ 28,218.00
TOTAL AMOUNT			$ 28,218.00	

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SOUTH TEXAS COLLEGE
11. ONLINE TUTORING SERVICE AGREEMENT

NAME	Upswing International, Inc.
ADDRESS	P O Box 926
CITY/STATE/ZIP	Durham, NC 27702
PHONE	844-879-8779
CONTACT	Nina Baltierra

#	Qty	Description	Unit Price	Extension
1	1	Professional Upswing Tutoring Hours 24/7 Tutoring Hours with Professional Upswing Coaches Period: 1/8/22 - 8/31/22 Hours: 3,000	$ 72,000.00	$ 72,000.00
TOTAL AMOUNT			$	72,000.00

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SOUTH TEXAS COLLEGE
12. RED HAT LICENSES MAINTENANCE AND SUPPORT AGREEMENT

NAME	Netsync Network Solutions
ADDRESS	2500 W Loop S Ste 410
CITY/STATE/ZIP	Houston, TX 77027
PHONE	832-606-0643
CONTACT	Cory Hopf

#	Qty	Description	Unit Price	Extension
1	1,674	Red Hat Enterprise Linux Academic Site Subscription with Smart Management + Satellite, Premium (Server, Desktop, Workstation, POWER, HPC, per FTE) Red Hat# RH01155RN Period: 2/10/22 - 2/9/23	$ 42.09	$ 70,458.66
TOTAL AMOUNT			$	70,458.66

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SOUTH TEXASCOLLEGE
13. SUPPORT SERVICES AGREEMENT

NAME			Ellucian Company, LP. through Texas A&M University - Corpus Christi acting by and through the State of Texas Department of Information Resources (DIR) for Texas Connection Consortium (TCC)	
ADDRESS			4375 Fair Lakes Ct	
CITY/STATE/ZIP			Fairfax, VA 22033	
PHONE			610-578-7358	
CONTACT			Barry Beasley	
#	**Qty**	**Description**	**Unit Price**	**Extension**
1	1	Support Services Agreement - Extended Hours Plan 24/7 Support Period: 9/1/21 - 8/31/22	$ 30,278.00	$ 30,278.00
TOTAL AMOUNT			$ 30,278.00	