SOUTH TEXAS COLLEGE

# Award Proposals/ Purchases and Renewals

## Supporting Documentation

**Board of Trustees Meeting**
**December 14, 2021**

SOUTH TEXAS COLLEGE

SOUTH TEXAS COLLEGE
Award Proposals / Purchases and Renewals
Supporting Documentation

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# 1

SOUTH TEXAS COLLEGE

**SOUTH TEXAS COLLEGE**
**1. AUDIO VISUAL EQUIPMENT FOR CLASSROOM UPGRADES**
**PROJECT NO. 21-22-1024**

| | | NAME | AISYS Consulting, LLC. | | Audio Visual Aids | | B&H Foto & Electronics, Corp. | | SKC Communication Products, LLC. | |
|---|---|---|---|---|---|---|---|---|---|---|
| | | ADDRESS | 1301 E Hackberry Ave | | 2903 N Flores St | | 420 Ninth Ave | | 1910 Firman Dr Ste 120 | |
| | | CITY/STATE/ZIP | McAllen, TX 78501 | | San Antonio, TX 78212 | | New York, NY 10001 | | Richardson, TX 75081 | |
| | | PHONE | 956-686-0101 | | 800-422-1282 | | 212-239-7500 | | 214-570-2844 | |
| | | FAX | 956-686-0106 | | | | | | 800-454-4752 | |
| | | CONTACT | Joel Hernandez | | Ernest Mendez | | Shmulyk Koppel | | Jody Seal | |
| # | Qty | Description | Unit Price | Extension | Unit Price | Extension | Unit Price | Extension | Unit Price | Extension |
| **Project #1 College Wide Equipment** | | | | | | | | | | |
| 1 | 10 | 98" Class HDR 4K UHD Smart LED Display | $ 7,418.48 | $ 74,184.80 | $ 6,795.00 | $ 67,950.00 | $ 7,394.00 | $ 73,940.00 | $ 7,180.86 | $ 71,808.60 |
| 2 | 10 | X-Large Fusion Micro-Adjustable Tilt Wall Mount | $ 251.00 | $ 2,510.00 | $ 283.75 | $ 2,837.50 | $ 267.12 | $ 2,671.20 | $ 256.16 | $ 2,561.60 |
| 3 | 2 | 2 to 3 ft Adjustable Extension Column | $ 138.00 | $ 276.00 | $ 128.00 | $ 256.00 | $ 109.95 | $ 219.90 | $ 103.07 | $ 206.14 |
| 4 | 10 | Universal Flat Panel Mount Hardware kit | $ 13.00 | $ 130.00 | $ 11.92 | $ 119.20 | $ 9.95 | $ 99.50 | $ 9.15 | $ 91.50 |
| 5 | 10 | Long Distance DTP Receiver for HDMI | $ 308.00 | $ 3,080.00 | $ 300.00 | $ 3,000.00 | | | $ 256.80 | $ 2,568.00 |
| 6 | 10 | Ultra-Flexible Premium High-Speed HDMI Cables | $ 31.58 | $ 315.80 | $ 38.24 | $ 382.40 | | | $ 27.82 | $ 278.20 |
| 7 | 10 | Ultra-Flexible Premium High-Speed HDMI Cables | $ 25.51 | $ 255.10 | $ 30.88 | $ 308.80 | | | $ 22.47 | $ 224.70 |
| 8 | 10 | Ultra-Flexible Premium High-Speed HDMI Cables | $ 45.00 | $ 450.00 | $ 54.41 | $ 544.10 | | | $ 39.59 | $ 395.90 |
| 9 | 10 | 150ft Plenum, shielded Cat5e premade cable, yellow | $ 95.00 | $ 950.00 | $ 112.00 | $ 1,120.00 | | | | $ - |
| 10 | 10 | One HDMI Female to Female on 10" Pigtail | $ 50.00 | $ 500.00 | $ 59.00 | $ 590.00 | | | $ 42.80 | $ 428.00 |
| 11 | 8 | Eight Input HDCP-Compliant Scaling Presentation Switcher with DTP Extension | $ 2,650.00 | $ 21,200.00 | $ 2,301.14 | $ 18,409.12 | | | $ 2,166.75 | $ 17,334.00 |
| 12 | 24 | Full-Range Flat Field Speakers with Low Profile Enclosure and 70/100 V Transformer (pair) | $ 310.00 | $ 7,440.00 | $ 318.75 | $ 7,650.00 | | | $ 272.85 | $ 6,548.40 |
| 13 | 1 | Shipping and Handling | $ 2,265.00 | $ 2,265.00 | $ 1,032.00 | $ 1,032.00 | | | $ 2,561.13 | $ 2,561.13 |
| | | **Project #1 Total** | $ 113,556.70 | | $ 104,199.12 | | $ 76,930.60 | | $ 105,006.17 | |
| **TOTAL EVALUATION POINTS** | | | 93.27 | | 98.2 | | 72.08 | | 95.71 | |
| **RANKING** | | | 3 | | 1 | | 4 | | 2 | |
| **Project #2 College Wide Podiums** | | | | | | | | | | |
| 1 | 10 | Smart Podium SP624 | $ 1,609.00 | $ 16,090.00 | | | | | $ 1,722.80 | $ 17,228.00 |
| 1 | 10 | 21.5" Interactive LCD Display (Alternate) | | | $ 1,495.00 | $ 14,950.00 | | | | |
| 2 | 5 | 5m USB 2.0 A/B Cable - Black (16.4ft) | $ 6.27 | $ 31.35 | $ 7.00 | $ 35.00 | | | $ 4.76 | $ 23.80 |
| 3 | 10 | HDMI Female to DVI-D Male Adapter | $ 28.57 | $ 285.70 | $ 30.00 | $ 300.00 | | | $ 4.56 | $ 45.60 |
| 4 | 5 | DVI Male to HD15 VGA Female Video Adapter | $ 6.36 | $ 31.80 | $ 10.00 | $ 50.00 | | | $ 4.56 | $ 22.80 |
| 5 | 1 | Shipping and Handling | $ 315.00 | $ 315.00 | $ - | $ - | | | $ 437.21 | $ 437.21 |
| | | **Project #2 Total** | $ 16,753.85 | | $ 15,335.00 | | | | $ 17,757.41 | |
| **TOTAL EVALUATION POINTS** | | | 97.4 | | **** | | | | 94.27 | |
| **RANKING** | | | 1 | | | | | | 2 | |
| **Project Summary** | | | | | | | | | | |
| **Project #1** | | | | | $ 104,199.12 | | | | | |
| **Project #2** | | | $ 16,753.85 | | | | | | | |

The Director of Purchasing has reviewed all the responses and evaluations completed.
*The proposal criteria follows in the packet for further explanation of each criteria.
****The vendor did not meet required specifications for Project #2, therefore was not evaluated.

SOUTH TEXAS COLLEGE

**SOUTH TEXAS COLLEGE**
**1. AUDIO VISUAL EQUIPMENT FOR CLASSROOM UPGRADES - PROJECT #1**
**PROJECT NO. 21-22-1024**
**EVALUATION SUMMARY**

| | **VENDOR** | AISYS Consulting, LLC. | | Audio Visual Aids | | B&H Foto & Electronics, Corp. | | SKC Communication Products, LLC. | |
|---|---|---|---|---|---|---|---|---|---|
| | **ADDRESS** | 1301 E Hackberry Ave | | 2903 N Flores St | | 420 Ninth Ave | | 1910 Firman Dr Ste 120 | |
| | **CITY/STATE/ZIP** | McAllen, TX 78501 | | San Antonio, TX 78212 | | New York, NY 10001 | | Richardson, TX 75081 | |
| | **PHONE** | 956-686-0101 | | 800-422-1282 | | 212-239-7500 | | 214-570-2844 | |
| | **FAX** | 956-686-0106 | | | | | | 800-454-4752 | |
| | **CONTACT** | Joel Hernandez | | Ernest Mendez | | Shmulyk Koppel | | Jody Seal | |
| 1 | The purchase price. (up to 50 points) | 45.87 | 45.87 | 50 | 50 | 31.28 | 31.28 | 49.61 | 49.61 |
| | | 45.87 | | 50 | | 31.28 | | 49.61 | |
| | | 45.87 | | 50 | | 31.28 | | 49.61 | |
| | | 45.87 | | 50 | | 31.28 | | 49.61 | |
| | | 45.87 | | 50 | | 31.28 | | 49.61 | |
| 2 | The reputation of the vendor and the vendor's goods or services. (up to 10 points) | 10 | 9.4 | 10 | 9.8 | 10 | 9.6 | 10 | 9.5 |
| | | 9 | | 9 | | 9 | | 9 | |
| | | 8 | | 10 | | 9 | | 8.5 | |
| | | 10 | | 10 | | 10 | | 10 | |
| | | 10 | | 10 | | 10 | | 10 | |
| 3 | The quality of the vendor's goods or services. (up to 18 points) | 18 | 17.6 | 18 | 17.6 | 18 | 17.6 | 18 | 17.6 |
| | | 17 | | 17 | | 17 | | 17 | |
| | | 17 | | 17 | | 17 | | 17 | |
| | | 18 | | 18 | | 18 | | 18 | |
| | | 18 | | 18 | | 18 | | 18 | |
| 4 | The extent to which the vendor's goods or services meet the College's needs. (up to 18 points) | 18 | 17.4 | 18 | 17.8 | 8 | 10.6 | 13 | 16 |
| | | 17 | | 18 | | 13 | | 15 | |
| | | 16 | | 17 | | 12 | | 16 | |
| | | 18 | | 18 | | 8 | | 18 | |
| | | 18 | | 18 | | 12 | | 18 | |
| 5 | The vendor's past relationship with the College. (up to 3 points) | 3 | 3 | 3 | 3 | 3 | 3 | 3 | 3 |
| | | 3 | | 3 | | 3 | | 3 | |
| | | 3 | | 3 | | 3 | | 3 | |
| | | 3 | | 3 | | 3 | | 3 | |
| | | 3 | | 3 | | 3 | | 3 | |
| 6 | The impact on the ability of the College to comply with laws and rules relating to Historically Underutilized Businesses. (up to 1 point) | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 |
| | | 0 | | 0 | | 0 | | 0 | |
| | | 0 | | 0 | | 0 | | 0 | |
| | | 0 | | 0 | | 0 | | 0 | |
| | | 0 | | 0 | | 0 | | 0 | |
| | **TOTAL EVALUATION POINTS** | 93.27 | | 98.2 | | 72.08 | | 95.71 | |
| | **RANKING** | 3 | | 1 | | 4 | | 2 | |

The Director of Purchasing has reviewed all the responses and evaluations completed.
*The proposal criteria follows in the packet for further explanation of each criteria.

SOUTH TEXAS COLLEGE

**SOUTH TEXAS COLLEGE**
**1. AUDIO VISUAL EQUIPMENT FOR CLASSROOM UPGRADES - PROJECT #2**
**PROJECT NO. 21-22-1024**
**EVALUATION SUMMARY**

| | | | | | |
|---|---|---|---|---|---|
| **VENDOR** | | AISYS Consulting, LLC. | | SKC Communication Products, LLC. | |
| **ADDRESS** | | 1301 E Hackberry Ave | | 1910 Firman Dr Ste 120 | |
| **CITY/STATE/ZIP** | | McAllen, TX 78501 | | Richardson, TX 75081 | |
| **PHONE** | | 956-686-0101 | | 214-570-2844 | |
| **FAX** | | 956-686-0106 | | 800-454-4752 | |
| **CONTACT** | | Joel Hernandez | | Jody Seal | |
| 1 | The purchase price. (up to 50 points) | 50 | 50 | 47.17 | 47.17 |
| | | 50 | | 47.17 | |
| | | 50 | | 47.17 | |
| | | 50 | | 47.17 | |
| | | 50 | | 47.17 | |
| 2 | The reputation of the vendor and the vendor's goods or services. (up to 10 points) | 9 | 9.4 | 9 | 9.5 |
| | | 10 | | 10 | |
| | | 10 | | 10 | |
| | | 10 | | 10 | |
| | | 8 | | 8.5 | |
| 3 | The quality of the vendor's goods or services. (up to 18 points) | 17 | 17.6 | 17 | 17.6 |
| | | 18 | | 18 | |
| | | 18 | | 18 | |
| | | 18 | | 18 | |
| | | 17 | | 17 | |
| 4 | The extent to which the vendor's goods or services meet the College's needs. (up to 18 points) | 17 | 17.4 | 15 | 17 |
| | | 18 | | 18 | |
| | | 18 | | 18 | |
| | | 18 | | 18 | |
| | | 16 | | 16 | |
| 5 | The vendor's past relationship with the College. (up to 3 points) | 3 | 3 | 3 | 3 |
| | | 3 | | 3 | |
| | | 3 | | 3 | |
| | | 3 | | 3 | |
| | | 3 | | 3 | |
| 6 | The impact on the ability of the College to comply with laws and rules relating to Historically Underutilized Businesses. (up to 1 point) | 0 | 0 | 0 | 0 |
| | | 0 | | 0 | |
| | | 0 | | 0 | |
| | | 0 | | 0 | |
| | | 0 | | 0 | |
| **TOTAL EVALUATION POINTS** | | 97.4 | | 94.27 | |
| **RANKING** | | 1 | | 2 | |

The Director of Purchasing has reviewed all the responses and evaluations completed.
*The proposal criteria follows in the packet for further explanation of each criteria.

SOUTH TEXAS COLLEGE

## SOUTH TEXAS COLLEGE
## 1. PROPOSAL CRITERIA - PRODUCT ONLY

| | Product Only | | |
|---|---|---|---|
| | Points | Score Key | |
| **1 Criterion 1: The purchase price**<br>a. The low bidder gets the maximum points<br>b. Divide the lowest proposal by each of the other proposal(s) | 50 | | |
| **2 Criterion 2: The reputation of the vendor and of the vendor's goods or services**<br>a. Number of Years in Business<br>b. References (similar projects) | 10 | 8-10<br>5-7<br>2-4<br>0-1 | Excellent<br>Acceptable<br>Marginal<br>Poor/No Response |
| **3 Criterion 3: The quality of the vendor's goods or service**<br>a. Warranty<br>b. Service Support/Response Time<br>c. Goods/Product (manufacturer life)<br>d. Product Performance | 18 | 14-18<br>9-13<br>4-8<br>0-3 | Excellent<br>Acceptable<br>Marginal<br>Poor/No Response |
| **4 Criterion 4: The extent to which the goods or services meet the district's needs**<br>a. Delivery Time Frame of product(s)<br>b. Meet or exceed the specifications | 18 | 14-18<br>9-13<br>4-8<br>0-3 | Excellent<br>Acceptable<br>Marginal<br>Poor/No Response |
| **5 Criterion 5: The vendor's past relationship with the district**<br>a. Quality of Past Performances with STC<br>****New Vendors will receive two points | 3 | 3<br>2<br>1<br>0 | Excellent<br>Acceptable/New Vendor<br>Marginal<br>Poor/No Response |
| **6 Criterion 6: The impact on the ability of the district to comply with laws and rules relating to historically underutilized businesses**<br>a. Provided the Certification | 1 | 1<br>0 | Yes<br>No |
| **7 Criterion 7: The total long-term cost to the district to acquire the vendor's goods or services**<br>a. Annual Maintenance Cost<br>b. Annual Escalation Increase | | | Up to 5 points will be used from the purchase price if applicable |
| **8 Criterion 8: Any other relevant factor specifically listed in the request for bids or proposals, e.g.:**<br>a. Financial Standing<br>b. Potential or Pending Sale of Business<br>c. Trade-In of outdated equipment | | | Up to 5 points will be used from the purchase price if applicable |
| **Total Points** | 100 | | |

**Definitions of evaluation terms:**

**Excellent - respondent provided information which fully addressed or exceeded the requirements**
**Acceptable - respondent provided information which addressed most but not all of the requirements**
**Marginal - respondent provided minimal information on requirements**
**Poor/No response - respondent provided inadequate responses to requirements or did not respond**

# 2

SOUTH TEXAS COLLEGE

**SOUTH TEXAS COLLEGE**
**2. AUDIO VISUAL EQUIPMENT FOR CLASSROOM UPGRADES - II**
**PROJECT NO. 21-22-1025**

| | | | | | | | | | | |
|---|---|---|---|---|---|---|---|---|---|---|
| **NAME** | | | AISYS Consulting | | Audio Visual Aids | | B&H Foto & Electronics, Corp. | | SKC Communication Products, LLC. | |
| **ADDRESS** | | | 1301 E Hackberry Ave | | 2903 N Flores St | | 420 Ninth Ave | | 1910 Firman Dr Ste 120 | |
| **CITY/STATE/ZIP** | | | McAllen, TX 78501 | | San Antonio, TX 78212 | | New York, NY 10001 | | Richardson, TX 75081 | |
| **PHONE** | | | 956-686-0101 | | 210-732-1234 | | 212-239-7500 | | 214-570-2844 | |
| **FAX** | | | 956-686-0106 | | | | | | 800-454-4752 | |
| **CONTACT** | | | Joel Hernandez | | Ernest Mendez | | Shmulyk Koppel | | Jody Seal | |
| **#** | **Qty** | **Description** | **Unit Price** | **Extension** | **Unit Price** | **Extension** | **Unit Price** | **Extension** | **Unit Price** | **Extension** |
| **Project #1 College Wide Equipment** | | | | | | | | | | |
| 1 | 10 | Logitech Brio Ultra HD Pro webcam | | | $ 229.00 | $ 2,290.00 | $ 184.44 | $ 1,844.40 | $ 171.85 | $ 1,718.50 |
| 2 | 10 | Tether Tools Tether Pro USB-C to USB 3.0 type A cable, 15ft | | | $ 69.00 | $ 690.00 | $ 44.06 | $ 440.60 | $ 41.12 | $ 411.20 |
| 3 | 10 | Comprehensive USB 2.0 type A extension cable, 6ft | | | $ 5.00 | $ 50.00 | $ 2.99 | $ 29.90 | $ 2.97 | $ 29.70 |
| 4 | 20 | Comprehensive HDMI-M to DVI-M cable, 15ft | | | $ 16.00 | $ 320.00 | $ 11.99 | $ 239.80 | $ 12.27 | $ 245.40 |
| 5 | 10 | Comprehensive DisplayPort to HDMI cable, 15ft | | | $ 25.00 | $ 250.00 | $ 17.09 | $ 170.90 | $ 17.88 | $ 178.80 |
| 6 | 10 | Impact telescoping tabletop light stand | | | $ 52.00 | $ 520.00 | $ 26.21 | $ 262.10 | $ 29.36 | $ 293.60 |
| 7 | 10 | Aver M11-8M USB/HDMI document camera | | | | | | | $ 238.63 | $ 2,386.30 |
| 7 | 10 | IPEO VZ-RHDMI-USB-C Dual mode 8mp Doc Camera **(Alternate)** | | | $ 239.00 | $ 2,390.00 | | | | |
| 8 | 10 | Shure MXA910W-60-USB-P AV ceiling microphone conference bundle | | | $ 3,729.00 | $ 37,290.00 | | | $ 3,583.43 | $ 35,834.30 |
| 9 | 10 | Cisco SG250-10P-K9-NA 10-port PoE+ managed network switch | | | $ 419.00 | $ 4,190.00 | | | $ 344.38 | $ 3,443.80 |
| 10 | 10 | Cisco Support Plan 1-Yr 8x5xNBD SG250-10P-K9-NA (Required) | | | | | | | $ 31.54 | $ 315.40 |
| 11 | 10 | Comprehensive CAT6STP-50RED Cat6 shielded cable, 50ft | | | $ 36.00 | $ 360.00 | | | $ 25.80 | $ 258.00 |
| 12 | 10 | Comprehensive CAT6STP-5RED Cat6 shielded cable, 5ft | | | $ 8.00 | $ 80.00 | | | $ 5.17 | $ 51.70 |
| 13 | 1 | Shipping and Handling | | | $ 230.00 | $ 230.00 | | | $ 1,198.83 | $ 1,198.83 |
| | | **Project #1 Total** | | | $ 48,660.00 | | $ 2,987.70 | | $ 46,365.53 | |
| **TOTAL EVALUATION POINTS** | | | | | 88.31 | | 79.9 | | 97.5 | |
| **RANKING** | | | | | 2 | | 3 | | 1 | |
| **Project #2 College Wide Podiums** | | | | | | | | | | |
| 1 | 10 | Smart Podium SP624 | $ 1,609.00 | $ 16,090.00 | | | | | $ 1,771.10 | $ 17,711.00 |
| 1 | 10 | 21.5" Interactive LCD Display **(Alternate)** | | | $ 1,495.00 | $ 14,950.00 | | | | |
| 2 | 1 | Shipping and Handling | $ 290.00 | $ 290.00 | $ - | $ - | | | $ 442.78 | $ 442.78 |
| | | **Project #2 Total** | $ 16,380.00 | | $ 14,950.00 | | | | $ 18,153.78 | |
| **TOTAL EVALUATION POINTS** | | | 96.6 | | **** | | | | 92.61 | |
| **RANKING** | | | 1 | | **** | | | | 2 | |
| **Project Summary** | | | | | | | | | | |
| **Project #1** | | | | | | | | | $ 46,365.53 | |
| **Project #2** | | | $ 16,380.00 | | | | | | | |

The Director of Purchasing has reviewed all the responses and evaluations completed.
*The proposal criteria follows in the packet for further explanation of each criteria.
****Vendor did not meet the required specifications for Project #2, therefore not evaluated.

SOUTH TEXAS COLLEGE

**SOUTH TEXAS COLLEGE**
**2. AUDIO VISUAL EQUIPMENT FOR CLASSROOM UPGRADES - PROJECT #1**
**PROJECT NO. 21-22-1024**
**EVALUATION SUMMARY**

| | | | | | | | |
|---|---|---|---|---|---|---|---|
| **VENDOR** | | Audio Visual Aids | | B&H Foto & Electronics, Corp. | | SKC Communication Products, LLC. | |
| **ADDRESS** | | 2903 N Flores St | | 420 Ninth Ave | | 1910 Firman Dr Ste 120 | |
| **CITY/STATE/ZIP** | | San Antonio, TX 78212 | | New York, NY 10001 | | Richardson, TX 75081 | |
| **PHONE** | | 210-732-1234 | | 212-239-7500 | | 214-570-2844 | |
| **FAX** | | | | | | 800-454-4752 | |
| **CONTACT** | | Ernest Mendez | | Shmulyk Koppel | | Jody Seal | |
| 1 | The purchase price. (up to 50 points) | 46.81 | 46.81 | 43 | 43 | 50 | 50 |
| | | 46.81 | | 43 | | 50 | |
| | | 46.81 | | 43 | | 50 | |
| | | 46.81 | | 43 | | 50 | |
| | | 46.81 | | 43 | | 50 | |
| 2 | The reputation of the vendor and the vendor's goods or services. (up to 10 points) | 9 | 9.7 | 9 | 9.6 | 9 | 9.5 |
| | | 10 | | 10 | | 10 | |
| | | 10 | | 10 | | 10 | |
| | | 10 | | 10 | | 10 | |
| | | 9.5 | | 9 | | 8.5 | |
| 3 | The quality of the vendor's goods or services. (up to 18 points) | 17 | 16.4 | 16 | 15.9 | 17 | 17.4 |
| | | 14 | | 16 | | 18 | |
| | | 18 | | 15 | | 18 | |
| | | 17 | | 16 | | 17 | |
| | | 16 | | 16.5 | | 17 | |
| 4 | The extent to which the vendor's goods or services meet the College's needs. (up to 18 points) | 12 | 12.4 | 8 | 8.4 | 17 | 17.6 |
| | | 12 | | 8 | | 18 | |
| | | 13 | | 9 | | 18 | |
| | | 13 | | 8 | | 18 | |
| | | 12 | | 9 | | 17 | |
| 5 | The vendor's past relationship with the College. (up to 3 points) | 3 | 3 | 3 | 3 | 3 | 3 |
| | | 3 | | 3 | | 3 | |
| | | 3 | | 3 | | 3 | |
| | | 3 | | 3 | | 3 | |
| | | 3 | | 3 | | 3 | |
| 6 | The impact on the ability of the College to comply with laws and rules relating to Historically Underutilized Businesses. (up to 1 point) | 0 | 0 | 0 | 0 | 0 | 0 |
| | | 0 | | 0 | | 0 | |
| | | 0 | | 0 | | 0 | |
| | | 0 | | 0 | | 0 | |
| | | 0 | | 0 | | 0 | |
| **TOTAL EVALUATION POINTS** | | 88.31 | | 79.9 | | 97.5 | |
| **RANKING** | | 2 | | 3 | | 1 | |

The Director of Purchasing has reviewed all the responses and evaluations completed.
*The proposal criteria follows in the packet for further explanation of each criteria.

SOUTH TEXAS COLLEGE

**SOUTH TEXAS COLLEGE**
**2. AUDIO VISUAL EQUIPMENT FOR CLASSROOM UPGRADES - PROJECT #2**
**PROJECT NO. 21-22-1024**
**EVALUATION SUMMARY**

| | | | | | |
|---|---|---|---|---|---|
| **VENDOR** | | AISYS Consulting, LLC. | | SKC Communication Products, LLC. | |
| **ADDRESS** | | 1301 E Hackberry Ave | | 1910 Firman Dr Ste 120 | |
| **CITY/STATE/ZIP** | | McAllen, TX 78501 | | Richardson, TX 75081 | |
| **PHONE** | | 956-686-0101 | | 214-570-2844 | |
| **FAX** | | 956-686-0106 | | 800-454-4752 | |
| **CONTACT** | | Joel Hernandez | | Jody Seal | |
| 1 | The purchase price. (up to 50 points) | 50 | 50 | 45.11 | 45.11 |
| | | 50 | | 45.11 | |
| | | 50 | | 45.11 | |
| | | 50 | | 45.11 | |
| | | 50 | | 45.11 | |
| 2 | The reputation of the vendor and the vendor's goods or services. (up to 10 points) | 9 | 9.2 | 9 | 9.5 |
| | | 10 | | 10 | |
| | | 10 | | 10 | |
| | | 9 | | 10 | |
| | | 8 | | 8.5 | |
| 3 | The quality of the vendor's goods or services. (up to 18 points) | 17 | 17.4 | 17 | 17.4 |
| | | 18 | | 18 | |
| | | 18 | | 18 | |
| | | 17 | | 17 | |
| | | 17 | | 17 | |
| 4 | The extent to which the vendor's goods or services meet the College's needs. (up to 18 points) | 17 | 17.6 | 17 | 17.6 |
| | | 18 | | 18 | |
| | | 18 | | 18 | |
| | | 18 | | 18 | |
| | | 17 | | 17 | |
| 5 | The vendor's past relationship with the College. (up to 3 points) | 2.5 | 2.4 | 3 | 3 |
| | | 3 | | 3 | |
| | | 2 | | 3 | |
| | | 2 | | 3 | |
| | | 2.5 | | 3 | |
| 6 | The impact on the ability of the College to comply with laws and rules relating to Historically Underutilized Businesses. (up to 1 point) | 0 | 0 | 0 | 0 |
| | | 0 | | 0 | |
| | | 0 | | 0 | |
| | | 0 | | 0 | |
| | | 0 | | 0 | |
| **TOTAL EVALUATION POINTS** | | 96.6 | | 92.61 | |
| **RANKING** | | 1 | | 2 | |

The Director of Purchasing has reviewed all the responses and evaluations completed.
*The proposal criteria follows in the packet for further explanation of each criteria.

SOUTH TEXAS COLLEGE

## SOUTH TEXAS COLLEGE
## 2. PROPOSAL CRITERIA - PRODUCT ONLY

| | Product Only | | |
|---|---|---|---|
| | Points | Score Key | |
| 1 **Criterion 1: The purchase price**<br>a. The low bidder gets the maximum points<br>b. Divide the lowest proposal by each of the other proposal(s) | 50 | | |
| 2 **Criterion 2: The reputation of the vendor and of the vendor's goods or services**<br>a. Number of Years in Business<br>b. References (similar projects) | 10 | 8-10<br>5-7<br>2-4<br>0-1 | Excellent<br>Acceptable<br>Marginal<br>Poor/No Response |
| 3 **Criterion 3: The quality of the vendor's goods or service**<br>a. Warranty<br>b. Service Support/Response Time<br>c. Goods/Product (manufacturer life)<br>d. Product Performance | 18 | 14-18<br>9-13<br>4-8<br>0-3 | Excellent<br>Acceptable<br>Marginal<br>Poor/No Response |
| 4 **Criterion 4: The extent to which the goods or services meet the district's needs**<br>a. Delivery Time Frame of product(s)<br>b. Meet or exceed the specifications | 18 | 14-18<br>9-13<br>4-8<br>0-3 | Excellent<br>Acceptable<br>Marginal<br>Poor/No Response |
| 5 **Criterion 5: The vendor's past relationship with the district**<br>a. Quality of Past Performances with STC<br>******New Vendors will receive two points** | 3 | 3<br>2<br>1<br>0 | Excellent<br>Acceptable/New Vendor<br>Marginal<br>Poor/No Response |
| 6 **Criterion 6: The impact on the ability of the district to comply with laws and rules relating to historically underutilized businesses**<br>a. Provided the Certification | 1 | 1<br>0 | Yes<br>No |
| 7 **Criterion 7: The total long-term cost to the district to acquire the vendor's goods or services**<br>a. Annual Maintenance Cost<br>b. Annual Escalation Increase | | | Up to 5 points will be used from the purchase price if applicable |
| 8 **Criterion 8: Any other relevant factor specifically listed in the request for bids or proposals, e.g.:**<br>a. Financial Standing<br>b. Potential or Pending Sale of Business<br>c. Trade-In of outdated equipment | | | Up to 5 points will be used from the purchase price if applicable |
| **Total Points** | 100 | | |

**Definitions of evaluation terms:**

**Excellent - respondent provided information which fully addressed or exceeded the requirements**
**Acceptable - respondent provided information which addressed most but not all of the requirements**
**Marginal - respondent provided minimal information on requirements**
**Poor/No response - respondent provided inadequate responses to requirements or did not respond**

# 3

SOUTH TEXAS COLLEGE

**SOUTH TEXAS COLLEGE**
**3. MID VALLEY CAMPUS BLDG G -**
**ANALOG TO DIGITAL UPGRADE - PHASE I**
**PROJECT NO. 21-22-1021**

| | | |
|---|---|---|
| **VENDOR** | | Audio Visual Aids |
| **ADDRESS** | | 2903 N Flores St |
| **CITY/STATE/ZIP** | | San Antonio, TX 78212 |
| **PHONE** | | 800-422-1282 |
| **CONTACT** | | Ernest Mendez |
| **#** | **Description** | **Proposed** |
| 1 | Mid Valley Campus Bldg G Analog to Digital Upgrade - Phase I (Equipment and Installation) | $ 350,772.30 |
| **TOTAL PROPOSAL AMOUNT** | | $ 350,772.30 |
| **TOTAL EVALUATION POINTS** | | 95.8 |
| **RANKING** | | 1 |

The Director of Purchasing has reviewed all the responses and evaluations completed.

*The proposal criteria follows in the packet for further explanation of each criteria.

SOUTH TEXAS COLLEGE

**SOUTH TEXAS COLLEGE**
**3. MID VALLEYCAMPUS BLDG G -**
**ANALOG TO DIGITAL UPGRADE PHASE - I**
**PROJECT NO. 21-22-1021 - EVALUATION SUMMARY**

| | | | |
|---|---|---|---|
| **VENDOR** | | Audio Visual Aids | |
| **ADDRESS** | | 2903 N Flores St | |
| **CITY/STATE/ZIP** | | San Antonio, TX 78212 | |
| **PHONE** | | 800-422-1282 | |
| **CONTACT** | | Ernest Mendez | |
| 1 | The purchase price. (up to 45 points) | 45 | 45 |
| | | 45 | |
| | | 45 | |
| | | 45 | |
| | | 45 | |
| 2 | The reputation of the vendor and the vendor's goods or services. (up to 15 points) | 14 | 14 |
| | | 15 | |
| | | 14 | |
| | | 13 | |
| | | 14 | |
| 3 | The quality of the vendor's goods or services. (up to 16 points) | 15 | 14.8 |
| | | 16 | |
| | | 15 | |
| | | 13 | |
| | | 15 | |
| 4 | The extent to which the goods or services meet the College's needs. (up to 20 points) | 19 | 19 |
| | | 20 | |
| | | 19 | |
| | | 18 | |
| | | 19 | |
| 5 | The vendor's past relationship with the College. (up to 3 points) | 3 | 3 |
| | | 3 | |
| | | 3 | |
| | | 3 | |
| | | 3 | |
| 6 | The impact on the ability of the College to comply with laws and rules relating to Historically Underutilized Businesses. (up to 1 point) | 0 | 0 |
| | | 0 | |
| | | 0 | |
| | | 0 | |
| | | 0 | |
| **TOTAL EVALUATION POINTS** | | 95.8 | |
| **RANKING** | | 1 | |

The Director of Purchasing has reviewed all the responses and evaluations completed.

*The proposal criteria follows in the packet for further explanation of each criteria.

SOUTH TEXAS COLLEGE

## SOUTH TEXAS COLLEGE
## 3. PROPOSAL CRITERIA - PRODUCT AND SERVICE

| | | Product and Service | | |
|---|---|---|---|---|
| | | Points | Score Key | |
| 1 | **Criterion 1: The purchase price**<br>a. The low bidder gets the maximum points<br>b. Divide the lowest proposal by each of the other proposal(s) | 45 | | |
| 2 | **Criterion 2: The reputation of the vendor and of the vendor's goods or services**<br>a. Number of Years in Business<br>b. References (similar projects)<br>c. Services/Installation<br>d. Professional Licenses/Certifications | 15 | 13-15<br>8-12<br>3-7<br>0-2 | Excellent<br>Acceptable<br>Marginal<br>Poor/No Response |
| 3 | **Criterion 3: The quality of the vendor's goods or service**<br>a. Warranty<br>b. Service Support/Response Time<br>c. Goods/Product (manufacturer life)<br>d. Product Performance | 16 | 13-16<br>8-12<br>3-7<br>0-2 | Excellent<br>Acceptable<br>Marginal<br>Poor/No Response |
| 4 | **Criterion 4: The extent to which the goods or services meet the district's needs**<br>a. Time Frame to complete the project<br>b. Delivery Time Frame of product(s)<br>c. Number of staff<br>d. Meet or exceed the specifications | 20 | 16-20<br>11-15<br>6-10<br>0-5 | Excellent<br>Acceptable<br>Marginal<br>Poor/No Response |
| 5 | **Criterion 5: The vendor's past relationship with the district**<br>a. Quality of Past Performances with STC<br><br>******New Vendors will receive two points** | 3 | 3<br>2<br>1<br>0 | Excellent<br>Acceptable/New Vendor<br>Marginal<br>Poor/No Response |
| 6 | **Criterion 6: The impact on the ability of the district to comply with laws and rules relating to historically underutilized businesses**<br>a. Provided the Certification | 1 | 1<br>0 | Yes<br>No |
| 7 | **Criterion 7: The total long-term cost to the district to acquire the vendor's goods or services; and**<br>a. Annual Escalation Increase<br>b. Annual Maintenance Cost | | | Up to 5 points will be used from the purchase price if applicable |
| 8 | **Criterion 8: Any other relevant factor specifically listed in the request for bids or proposals**<br>a. Financial Standing<br>b. Potential or Pending Sale of Business<br>c . SAS 70<br>d. Red Flag Rules<br>e. Gramm-Leach-Bliley Act | | | Up to 5 points will be used from the purchase price if applicable |
| | **Total Points** | 100 | | |

**Definitions of evaluation terms:**

**Excellent - respondent provided information which fully addressed or exceeded the requirements**
**Acceptable - respondent provided information which addressed most but not all of the requirements**
**Marginal - respondent provided minimal information on requirements**
**Poor/No response - respondent provided inadequate responses to requirements or did not respond**

# 4

SOUTH TEXAS COLLEGE

**Purchasing Department**
**Pecan Campus Bldg N**

P.O. Box 9701 McAllen, TX 78502 Phone: (956) 872-4681 Fax: (956) 872-4688

December 7, 2021

Estrada Hinojosa & Company, Inc.
Attn: Dr. Miguel De Los Santos
1508 Lone Star Way Unit 1
Edinburg, TX 78539

Dear Dr. De Los Santos:

On February 23, 2021, South Texas College awarded a contract to Estrada Hinojosa & Company, Inc. for Financial Advisor Services and Continuing Disclosure Services. The award allowed for two one-year renewal options on the contract if the terms and conditions remain the same. We are currently in the last few months of the first year of the contract and would like to renew for an additional one-year period. The first renewal period will be from March 1, 2022 through February 28, 2023.

We are requesting that you respond to us in writing if this would be acceptable to your company. For your convenience, we are providing a place for your signature approval at the bottom of the letter. If in acceptance of this extension, you may sign where indicated. The letter may be return via fax at (956) 872-4688 or email to Becky Cavazos at beckyc@southtexascollege.edu.

Sincerely,

Becky Cavazos

Rebecca R. Cavazos
Director of Purchasing

Renewal of contract accepted through February 28, 2023 with no change in terms and conditions as per the South Texas College bid previously submitted.

Authorized Signature:_____

Name Printed: _____

Date: _____

# 5

SOUTH TEXAS COLLEGE

**Purchasing Department**
**Pecan Campus Bldg N**

P.O. Box 9701 McAllen, TX 78502 Phone: (956) 872-4681 Fax: (956) 872-4688

December 7, 2021

Valley View Consulting, LLC.
Attn: Mr. Richard G. Long, Jr.
2428 Carters Mill Rd
Huddleston, VA 24104

Dear Mr. Long:

On February 26, 2019, South Texas College awarded a contract to Valley View Consulting, LLC. for Investment Advisory Services. The award allowed for two one-year renewal options on the contract if the terms and conditions remain the same. We are currently in the last few months of the third year of the contract and would like to renew for an additional one-year period. The last renewal period will be from April 1, 2022 through March 31, 2023.

We are requesting that you respond to us in writing if this would be acceptable to your company. For your convenience, we are providing a place for your signature approval at the bottom of the letter. If in acceptance of this extension, you may sign where indicated. The letter may be return via fax at (956) 872-4688 or email to Becky Cavazos at beckyc@southtexascollege.edu.

Sincerely,

Becky Cavazos

Rebecca R. Cavazos
Director of Purchasing

Renewal of contract accepted through March 31, 2023 with no change in terms and conditions as per the South Texas College bid previously submitted.

Authorized Signature:_____

Name Printed: _____

Date: _____

# 6

SOUTH TEXAS COLLEGE

**SOUTH TEXAS COLLEGE**
**6. DISTRICT WIDE TECHNOLOGY REQUEST**
**DECEMBER 14, 2021**

| # | Qty | Description | Unit Price | Extension | Requesting Department |
|---|---|---|---|---|---|
| **COMPUTERS** | | | | | |
| 1 | 2 | Dell OptiPlex 5090 Tower, Intel Core i7-10700, 16GB Memory | $ 1,160.14 | $ 2,320.28 | Myriam Lopez - (HEERF Institutional Grant Award) for |
| | | 512GB Hard Drive, Intel Integrated Graphics, (4) 22" Monitor, Warranty | | | Jason Gutierrez - Accountability Risk and Compliance |
| | | | | | New systems for new department staff |
| 2 | 3 | Apple Mac Pro Tower, 3.5Ghz 8-Core Intel Xeon Processor, 96GB Memory, 1TB Hard Drive, | $ 6,878.00 | $ 20,634.00 | Lynda Lopez - Office of Public Relations and Marketing |
| | | 3 Year Apple Care Warranty | | | Replacement of out-of-warranty systems for dept staff |
| 3 | 4 | Dell OptiPlex 5090 Tower, Intel Core i7-10700, 16GB Memory | $ 1,182.45 | $ 4,729.80 | Lynda Lopez - Office of Public Relations and Marketing |
| | | 1 TB Hard Drive, Intel Integrated Graphics, 24" Monitor, Warranty | | | Replacement of out-of-warranty systems for dept staff |
| | | **COMPUTER TOTAL** | | **$ 27,684.08** | |
| **LAPTOPS** | | | | | |
| 4 | 1 | Laptop Latitude Bundle 5420 BTX Base, Intel Core i5-1145G7, 8GB Memory, | $ 1,190.59 | $ 1,190.59 | Theresa Garza - Health Administrative Services (HAS) Program |
| | | 256GB Hard Drive, Intel Iris Xe Graphics, Keyboard and Mouse, Docking Station, Warranty | | | New system for department faculty |
| 5 | 5 | Laptop Latitude 5420 BTX Base, Intel Core i5-1145G7, 8GB Memory, | $ 946.25 | $ 4,731.25 | Jose Vela - Heating, Ventilation, Air Conditioning, and Refrigeration Program |
| | | 256GB Hard Drive, Intel Iris Xe Graphics, Warranty | | | New systems for student lab |
| 6 | 1 | Laptop Latitude 5420 BTX Base, Intel Core i5-1145G7, 8GB Memory, | $ 946.25 | $ 946.25 | Layman Miller - Occupational Therapy Program |
| | | 256GB Hard Drive, Intel Iris Xe Graphics, Warranty | | | New system for department faculty |
| 7 | 1 | Laptop Latitude Bundle 5420 BTX Base, Intel Core i5-1145G7, 8GB Memory, | $ 1,190.59 | $ 1,190.59 | Ruby Campuzano - Business Administration Program |
| | | 256GB Hard Drive, Intel Iris Xe Graphics, Keyboard and Mouse, Docking Station, Warranty | | | Replacement of out-of-warranty system for dept faculty |
| 8 | 4 | Laptop Latitude Bundle 5420 BTX Base, Intel Core i5-1145G7, 8GB Memory, | $ 1,181.09 | $ 4,724.36 | Myriam Lopez - (HEERF Institutional Award) for |
| | | 256GB Hard Drive, Intel Iris Xe Graphics, Docking Station, Warranty | | | Rick De La Garza - Facilities Planning and Construction |
| | | | | | New systems for department staff |
| 9 | 10 | Laptop Mobile Precision 5560 CTO, Intel Core i7-11800H, 16GB Memory, | $ 2,514.99 | $ 25,149.90 | Myriam Lopez - (HEERF Institutional Award) for |
| | | 512GB Hard Drive, NVIDIA T1200 w/4GB, Docking Station, Warranty | | | Rick De La Garza - Facilities Planning and Construction |
| | | | | | New systems for department staff |
| 10 | 2 | Laptop Latitude Bundle 5420 BTX Base, Intel Core i5-1145G7, 8GB Memory, | $ 1,190.59 | $ 2,381.18 | Cynthia Blanco - Admissions and Records |
| | | 256GB Hard Drive, Intel Iris Xe Graphics, Keyboard and Mouse, Docking Station, Warranty | | | New systems for department staff |
| 11 | 4 | Laptop Latitude Bundle 5420 BTX Base, Intel Core i5-1145G7, 8GB Memory, | $ 1,164.54 | $ 4,658.16 | Jason Gutierrez - Accountability Risk and Compliance |
| | | 256GB Hard Drive, Intel Iris Xe Graphics, Docking Station, Warranty | | | New systems for department staff |

SOUTH TEXAS COLLEGE

**SOUTH TEXAS COLLEGE**
**6. DISTRICT WIDE TECHNOLOGY REQUEST**
**DECEMBER 14, 2021**

| # | Qty | Description | Unit Price | Extension | Requesting Department |
|---|---|---|---|---|---|
| **LAPTOPS** | | | | | |
| 12 | 1 | Laptop Latitude Bundle 5420 BTX Base, Intel Core i5-1145G7, 8GB Memory, 256GB Hard Drive | $ 1,608.89 | $ 1,608.89 | Myriam Lopez - (HEERF Institutional Grant Award) for |
| | | Intel Iris Xe Graphics, Docking Station, (2) 24" Monitors, Warranty | | | Jason Gutierrez - Accountability Risk and Compliance |
| | | | | | New systems for department staff |
| | | | | | |
| 13 | 50 | Laptop Mobile Precision Workstation 5560, Intel Core i9-11950H, 16GB Memory , | $ 2,443.38 | $ 122,169.00 | Lucio Gonzalez - Information Technology |
| | | 512GB Hard Drive, NVIDIA RTX A2000 w/4GB, Docking Station, Warranty | | | Replacement of out-of-warranty systems for dept staff |
| | | | | | |
| 14 | 10 | Laptop Mobile Precision Workstation 7560 CTO, 11th Generation Intel Core i9-11950H, | $ 3,220.88 | $ 32,208.80 | Lucio Gonzalez - Information Technology |
| | | 64GB Memory, 512GB Hard Drive, NVIDIA RTX A4000 w/8GB , Docking Station, Warranty | | | Replacement of out-of-warranty systems for dept staff |
| | | | | | |
| 15 | 43 | Laptop Latitude Bundle 5420 BTX Base, Intel Core i5-1145G7, 8GB Memory, | $ 1,190.59 | $ 51,195.37 | Myriam Lopez - Business Office (HEERF Institutional Grant Award) |
| | | 256GB Hard Drive, Intel Iris Xe Graphics, Keyboard and Mouse, Docking Station, Warranty | | | New systems for department staff |
| | | | | | |
| 16 | 1 | Laptop Latitude 5320 BTX Base, Intel Core i5-135G7, 16GB Memory, | $ 1,888.61 | $ 1,888.61 | Lynell Williams - Centers for Learning Excellence |
| | | 256GB Hard Drive, Adapter, Briefcase, Keyboard and Mouse, Warranty | | | New systems for department staff |
| | | | | | |
| 17 | 1 | Laptop Mobile Precision 5560 CTO, Intel Core i5-11500H, 16GB Memory, | $ 2,200.98 | $ 2,200.98 | Lynell Williams - Centers for Learning Excellence |
| | | 512GB Hard Drive, Intel UHD Graphics, Warranty | | | New systems for department staff |
| | | | | | |
| | | **LAPTOP TOTAL** | | **$ 256,243.93** | |
| | | | | | |
| | | **COMPUTER/LAPTOP TOTAL** | | **$ 283,928.01** | |

# 7

SOUTH TEXAS COLLEGE

## SOUTH TEXAS COLLEGE
## 7. NETWORK EQUIPMENT AND OFFICE PHONES

| | |
|---|---|
| **NAME** | Netsync Network Solutions, Inc. |
| **ADDRESS** | 2500 W Loop S Ste 410 |
| **CITY/STATE/ZIP** | Houston, TX 77027 |
| **PHONE** | 713-218-5000 |
| **CONTACT** | Michelle Bailey |

| # | Qty | Description | Unit Price | Extension |
|---|---|---|---|---|
| 1 | 10 | Catalyst 9300L 48p PoE 4x10G Uplink, K12 | $ 3,819.60 | $38,196.00 |
| 2 | 10 | TE Agent for IOSXE on C9K | $ - | $ - |
| 3 | 30 | Cisco Type 2 Fan Module | $ - | $ - |
| 4 | 10 | Cisco Catalyst 9300L XE 17.3 Universal | $ - | $ - |
| 5 | 20 | North America AC Type A Power Cable | $ - | $ - |
| 6 | 10 | No SSD Card Selected | $ - | $ - |
| 7 | 10 | Network Plug-n-Play Connect for zero-touch device deployment | $ - | $ - |
| 8 | 10 | C9300L Network Essentials 48-Port License | $ - | $ - |
| 9 | 10 | C9300L Cisco DNA Essentials 48-Port License | $ - | $ - |
| 10 | 10 | C9300L Cisco DNA Essentials 48-Port 3-Year Term License | $ 481.70 | $ 4,817.00 |
| 11 | 10 | Cisco Catalyst 9300L Stacking Kit | $ 623.70 | $ 6,237.00 |
| 12 | 20 | Catalyst 9300L Stack Module | $ - | $ - |
| 13 | 10 | 50CM Type 3 Stacking Cable for C9300L | $ - | $ - |
| 14 | 10 | Upgrade option 1100W AC 80+ Platinum Config 1-Power Supply | $ 451.60 | $ 4,516.00 |
| 15 | 10 | 1100W AC 80+ Platinum Config 1-Secondary Power Supply | $ 817.20 | $ 8,172.00 |
| 16 | 4 | Modular 24 FXS Port VoIP Gateway with PVDM3-64 | $ 2,653.40 | $10,613.60 |
| 17 | 4 | Cisco VG3X0 Universal | $ - | $ - |
| 18 | 4 | 256MB Compact Flash for Cisco 1900, 2900, 3900 ISR | $ - | $ - |

SOUTH TEXAS COLLEGE

## SOUTH TEXAS COLLEGE
## 7. NETWORK EQUIPMENT AND OFFICE PHONES

| NAME | | | Netsync Network Solutions, Inc. | |
|---|---|---|---|---|
| # | Qty | Description | Unit Price | Extension |
| 19 | 4 | AC Power Cords (North America), C13 NEMA 5-15P 2.1m | $ - | $ - |
| 20 | 4 | 64-Channel High-Density Voice DSP Module | $ - | $ - |
| 21 | 4 | Blank Faceplate for HWIC slot on Cisco ISR | $ - | $ - |
| 22 | 4 | Cisco VG3X0 IP Base License | $ - | $ - |
| 23 | 4 | Cisco VG3X0 Unified Communications License | $ - | $ - |
| 24 | 4 | SNTC-8x5xNBD Cisco VG310-Modular 24 FXS Port Voice Duration; 1.0 Years | $ 361.20 | $ 1,444.80 |
| 25 | 30 | 10GBase-LRM SFP+ 1310nm 220m MMF LC Connector Cisco Compatible | $ 73.86 | $ 2,215.80 |
| 26 | 20 | 10GBase-SR SFP+ 850nm 300m MMF LC Connector Cisco Compatible | $ 51.13 | $ 1,022.60 |
| 27 | 250 | Cisco IP Phone 8811 Series | $ 192.80 | $48,200.00 |
| **TOTAL AMOUNT** | | | $ | 125,434.80 |

8

SOUTH TEXAS COLLEGE

**SOUTH TEXAS COLLEGE**
**8. SERVICE FOR MOBILE DEVICES**

| | |
|---|---|
| **VENDOR** | T-Mobile USA, Inc. |
| **ADDRESS** | P O Box 742596 |
| **CITY/STATE/ZIP** | Cincinnati, OH 45275 |
| **PHONE** | Robert Hahn |
| **CONTACT** | (956) 227-8642 |

| # | Qty | Description | Unit Price | Extension |
|---|---|---|---|---|
| 1 | 248 | T-Mobile Devices and Services for 248 units<br>Monthly Amount $29.05 for Seven (7) Months | $ 203.35 | $ 50,430.80 |
| 2 | 248 | Programs and Recovery Fee for 248 units<br>Monthly Amount $3.18 for Seven (7) Months | $ 22.26 | $ 5,520.48 |
| **TOTAL AMOUNT** | | | $ | 55,951.28 |