SOUTH TEXAS COLLEGE

Award Proposals/ Purchases and Renewals

Supporting Documentation

Board of Trustees Meeting
November 23, 2021

SOUTH TEXAS COLLEGE

SOUTH TEXAS COLLEGE
Award Proposals / Purchases and Renewals
Supporting Documentation

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SOUTH TEXAS COLLEGE

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1. PURCHASE OF CLINICAL SKILLS MANIKINS
PROJECT NO. 21-22-1019

NAME			Anatomical Worldwide/ dba Anatomy Warehouse		DiaMedical USA Equipment, LLC.		Parisi & Venturini Corp./ dba GTSimulators by Global Technologies		Pocket Nurse Enterprises, Inc./ dba Pocket Nurse	
ADDRESS			1630 Darrow Ave		7013 Orchard Lake Rd Ste 110		10388 W State Rd 84 Ste 111		610 Frankfort Rd	
CITY/STATE/ZIP			Evanston, IL 60201		West Bloomfield, MI 48322		Davie, FL 33324		Monaca, PA 15061	
PHONE			800-422-1134		248-855-3966		954-370-7101		800-225-1600	
FAX			312-789-4210		248-671-1550		954-252-2181		800-763-0237	
CONTACT			Brittany Snow		Jeff Ambrose		Danilo Venturini		Aaron Vicari	
#	**Qty**	**Description**	**Unit Price**	**Extension**	**Unit Price**	**Extension**	**Unit Price**	**Extension**	**Unit Price**	**Extension**
1	9	Nursing Skills Manikin MF Product No. JUN-300	$ 9,515.00	$ 85,635.00	$ 9,356.82	$ 84,211.38	$ 10,065.00	$ 90,585.00	$ 10,307.81	$ 92,770.29
2	1	Webinar Training for Item A MF Product No. TRN-JUN02	$ 476.00	$ 476.00	$ 418.00	$ 418.00	$ 440.00	$ 440.00	$ 500.00	$ 500.00
3	9	Platinum Series Stoma MF Product No. 168KK00054	$ 43.00	$ 387.00	$ 51.00	$ 459.00	$ 57.00	$ 513.00	$ 61.00	$ 549.00
4	9	Platinum Series Wounds MF Product No. 168KK00051	$ 79.00	$ 711.00	$ 92.80	$ 835.20	$ 104.00	$ 936.00	$ 111.00	$ 999.00
5	9	Platinum Series Wounds MF Product No. 168KK00050	$ 216.00	$ 1,944.00	$ 254.14	$ 2,287.26	$ 287.00	$ 2,583.00	$ 304.00	$ 2,736.00
6	3	Complete Wound Kit MF Product No. ACC-JUN09	$ 2,160.00	$ 6,480.00	$ 915.42	$ 2,746.26	$ 996.00	$ 2,988.00	$ 1,095.00	$ 3,285.00
7	1	Shipping and Handling		$ -		$ -		$ -	$ 714.00	$ 714.00
TOTAL AMOUNT PROPOSED			$ 95,633.00		$ 90,957.10		$ 98,045.00		$ 101,553.29	
TOTAL EVALUATION POINTS			91.04		96.99		93.2		91.77	
RANKING			4		1		2		3	

The Director of Purchasing has reviewed all the responses and evaluations completed.
*The proposal criteria follows in the packet for further explanation of each criteria.

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SOUTH TEXAS COLLEGE
1. PURCHASE OF CLINICAL SKILLS MANIKINS
PROJECT NO. 21-22-1019
EVALUATION SUMMARY

	VENDOR	Anatomical Worldwide/ dba Anatomy Warehouse		DiaMedical USA Equipment, LLC.		Parisi & Venturini Corp./ dba GTSimulators by Global Technologies		Pocket Nurse Enterprises, Inc./ dba Pocket Nurse	
	ADDRESS	1630 Darrow Ave		7013 Orchard Lake Rd Ste 110		10388 W State Rd 84 Ste 111		610 Frankfort Rd	
	CITY/STATE/ZIP	Evanston, IL 60201		West Bloomfield, MI 48322		Davie, FL 33324		Monaca, PA 15061	
	PHONE	800-422-1134		248-855-3966		954-370-7101		800-225-1600	
	FAX	312-789-4210		248-671-1550		954-252-2181		800-763-0237	
	CONTACT	Brittany Snow		Jeff Ambroze		Danilo Venturini		Aaron Vicari	
1	The purchase price (up to 50 points)	47.55	47.55	50	50	46.38	46.38	44.78	44.78
		47.55		50		46.38		44.78	
		47.55		50		46.38		44.78	
2	The reputation of the vendor and of the vendor's goods or services. (up to 10 points)	8	8.33	9	9.33	9	9.33	9	9.33
		8		9		9		9	
		9		10		10		10	
3	The quality of vendor's goods or services. (up to 18 points)	16.5	15.5	17	17.33	16.5	17.16	17	17.33
		16		17		17		17	
		14		18		18		18	
4	The extent to which the goods or services meet the districts needs. (up to 18 points)	17	16.66	17	17.33	17	17.33	17	17.33
		16		17		17		17	
		17		18		18		18	
5	The Vendor's past relationship with the district. (up to 3 points)	3	3	3	3	3	3	3	3
		3		3		3		3	
		3		3		3		3	
6	The impact on the ability of the district to comply with laws relating to historically underutilized businesses. (up to 1 point)	0	0	0	0	0	0	0	0
		0		0		0		0	
		0		0		0		0	
TOTAL EVALUATION POINTS		91.04		96.99		93.2		91.77	
RANKING		4		1		2		3	

The Director of Purchasing has reviewed all the responses and evaluations completed.
*The proposal criteria follows in the packet for further explanation of each criteria.

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1. PROPOSAL CRITERIA - PRODUCT ONLY

	Product Only		
	Points	Score Key	
1 Criterion 1: The purchase price a. The low bidder gets the maximum points b. Divide the lowest proposal by each of the other proposal(s)	50		
2 Criterion 2: The reputation of the vendor and of the vendor's goods or services a. Number of Years in Business b. References (similar projects)	10	8-10 5-7 2-4 0-1	Excellent Acceptable Marginal Poor/No Response
3 Criterion 3: The quality of the vendor's goods or service a. Warranty b. Service Support/Response Time c. Goods/Product (manufacturer life) d. Product Performance	18	14-18 9-13 4-8 0-3	Excellent Acceptable Marginal Poor/No Response
4 Criterion 4: The extent to which the goods or services meet the district's needs a. Delivery Time Frame of product(s) b. Meet or exceed the specifications	18	14-18 9-13 4-8 0-3	Excellent Acceptable Marginal Poor/No Response
5 Criterion 5: The vendor's past relationship with the district a. Quality of Past Performances with STC ****New Vendors will receive two points	3	3 2 1 0	Excellent Acceptable/New Vendor Marginal Poor/No Response
6 Criterion 6: The impact on the ability of the district to comply with laws and rules relating to historically underutilized businesses a. Provided the Certification	1	1 0	Yes No
7 Criterion 7: The total long-term cost to the district to acquire the vendor's goods or services a. Annual Maintenance Cost b. Annual Escalation Increase			Up to 5 points will be used from the purchase price if applicable
8 Criterion 8: Any other relevant factor specifically listed in the request for bids or proposals, e.g.: a. Financial Standing b. Potential or Pending Sale of Business c. Trade-In of outdated equipment			Up to 5 points will be used from the purchase price if applicable
Total Points	100		

Definitions of evaluation terms:

Excellent - respondent provided information which fully addressed or exceeded the requirements
Acceptable - respondent provided information which addressed most but not all of the requirements
Marginal - respondent provided minimal information on requirements
Poor/No response - respondent provided inadequate responses to requirements or did not respond

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NO BACKUP FOR

2. Regional Center for Public Safety Excellence Improvement and Leveling of Portable Buildings (Reject)

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3. ELECTRONIC DATABASES AND INDIVIDUAL SERIAL SUBSCRIPTIONS

VENDOR			Elsevier BV	
ADDRESS			230 Park Ave Ste 800	
CITY/STATE/ZIP			New York, NY 10169	
CONTACT			Gino Ussi	
#	**Qty**	**Description**	**Unit Price**	**Extension**
		Science Direct (SD) Online		
1	1	SD College Edition Complete - Books	$ 35,426.40	$ 35,426.40
2	1	SD College Edition Complete - Journals	$ 36,169.31	$ 36,169.31
3	1	SD College Edition Complete - Backfiles	$ 15,027.72	$ 15,027.72
4	1	Electronic Subscription Fee	$ 8,356.28	$ 8,356.28
5	1	Content Fee	$ 1,160.67	$ 1,160.67
TOTAL AMOUNT			$	96,140.38

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SOUTH TEXAS COLLEGE

Purchasing Department
Pecan Campus Bldg N

P.O. Box 9701 McAllen, TX 78502 Phone: (956) 872-4681 Fax: (956) 872-4688

November 9, 2021

PNC Bank Merchant Services provided by
First Data Merchant Services, LLC.
Attn: Ms. Gina Garcia
3900 N 10th St 2nd Fl
McAllen, TX 78501

Dear Ms. Garcia:

On November 26, 2019, South Texas College awarded a contract to the PNC Bank Merchant Services provided by First Data Merchant Services, LLC. for Merchant Services. The award allowed for two one-year renewal options on the contract if the terms and conditions remain the same. We are currently in the last few months of the second year of the contract and would like to renew for an additional one-year period. The last renewal period will be from December 1, 2021 through November 30, 2022.

We are requesting that you respond to us in writing if this would be acceptable to your company. For your convenience, we are providing a place for your signature approval at the bottom of the letter. If in acceptance of this extension, you may sign where indicated. The letter may be return via fax at (956) 872-4688 or email to Becky Cavazos at beckyc@southtexascollege.edu.

Sincerely,

Rebecca R. Cavazos
Director of Purchasing

Renewal of contract accepted through November 30, 2022 with no change in terms and conditions as per the South Texas College bid previously submitted.

Authorized Signature:_____

Name Printed: _____

Date: _____

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SOUTH TEXAS COLLEGE

Purchasing Department
Pecan Campus Bldg N

P.O. Box 9701 McAllen, TX 78502 Phone: (956) 872-4681 Fax: (956) 872-4688

November 9, 2021

Ana C. Tobias / Satori Display
Attn: Ms. Ana C. Tobias
1201 N 48th St
McAllen, TX 78501

Dear Ms. Tobias:

On December 15, 2020, South Texas College awarded a contract to Ana C. Tobias / Satori Display for Signs, Banners, and Related Products. The award allowed for two one-year renewal options on the contract if the terms and conditions remain the same. We are currently in the last few months of the first year of the contract and would like to renew for an additional one-year period. The first renewal period will be from February 1, 2022 through January 31, 2023.

We are requesting that you respond to us in writing if this would be acceptable to your company. For your convenience, we are providing a place for your signature approval at the bottom of the letter. If in acceptance of this extension, you may sign where indicated. The letter may be return via fax at (956) 872-4688 or email to Becky Cavazos at beckyc@southtexascollege.edu.

Sincerely,

Becky Cavazos

Rebecca R. Cavazos
Director of Purchasing

Renewal of contract accepted through January 31, 2023 with no change in terms and conditions as per the South Texas College bid previously submitted.

Authorized Signature:_____

Name Printed: _____

Date: _____

SOUTH TEXAS COLLEGE

Purchasing Department
Pecan Campus Bldg N

P.O. Box 9701 McAllen, TX 78502 Phone: (956) 872-4681 Fax: (956) 872-4688

November 9, 2021

FedEx Office and Print Services, Inc.
Attn: Ms. Aimee DiCicco
7900 Legacy Dr
Plano, TX 75024

Dear Ms. DiCicco:

On December 15, 2020, South Texas College awarded a contract to FedEx Office and Print Services, Inc. for Signs, Banners, and Related Products. The award allowed for two one-year renewal options on the contract if the terms and conditions remain the same. We are currently in the last few months of the first year of the contract and would like to renew for an additional one-year period. The first renewal period will be from February 1, 2022 through January 31, 2023.

We are requesting that you respond to us in writing if this would be acceptable to your company. For your convenience, we are providing a place for your signature approval at the bottom of the letter. If in acceptance of this extension, you may sign where indicated. The letter may be return via fax at (956) 872-4688 or email to Becky Cavazos at beckyc@southtexascollege.edu.

Sincerely,

Becky Cavazos

Rebecca R. Cavazos
Director of Purchasing

Renewal of contract accepted through January 31, 2023 with no change in terms and conditions as per the South Texas College bid previously submitted.

Authorized Signature:_____

Name Printed: _____

Date: _____

SOUTH TEXAS COLLEGE

Purchasing Department
Pecan Campus Bldg N

P.O. Box 9701 McAllen, TX 78502 Phone: (956) 872-4681 Fax: (956) 872-4688

November 9, 2021

Huntington Sky Production, Ltd./ dba Fastsigns
Attn: Mr. Ernest Macias
4117 N 10th St
McAllen, TX 78504

Dear Mr. Macias:

On December 15, 2020, South Texas College awarded a contract to Huntington Sky Production, Ltd./ dba Fastsigns for Signs, Banners, and Related Products. The award allowed for two one-year renewal options on the contract if the terms and conditions remain the same. We are currently in the last few months of the first year of the contract and would like to renew for an additional one-year period. The first renewal period will be from February 1, 2022 through January 31, 2023.

We are requesting that you respond to us in writing if this would be acceptable to your company. For your convenience, we are providing a place for your signature approval at the bottom of the letter. If in acceptance of this extension, you may sign where indicated. The letter may be return via fax at (956) 872-4688 or email to Becky Cavazos at beckyc@southtexascollege.edu.

Sincerely,

Becky Cavazos

Rebecca R. Cavazos
Director of Purchasing

Renewal of contract accepted through January 31, 2023 with no change in terms and conditions as per the South Texas College bid previously submitted.

Authorized Signature:_____

Name Printed: _____

Date: _____

SOUTH TEXAS COLLEGE

Purchasing Department
Pecan Campus Bldg N

P.O. Box 9701 McAllen, TX 78502 Phone: (956) 872-4681 Fax: (956) 872-4688

November 9, 2021

Imprezos Pro Uniforms, LLC.
Attn: Mr. Francisco J. Morales
1317 W US Hwy 83 Ste A
Pharr, TX 78577

Dear Mr. Morales:

On December 15, 2020, South Texas College awarded a contract to Imprezos Pro Uniforms, LLC. for Signs, Banners, and Related Products. The award allowed for two one-year renewal options on the contract if the terms and conditions remain the same. We are currently in the last few months of the first year of the contract and would like to renew for an additional one-year period. The first renewal period will be from February 1, 2022 through January 31, 2023.

We are requesting that you respond to us in writing if this would be acceptable to your company. For your convenience, we are providing a place for your signature approval at the bottom of the letter. If in acceptance of this extension, you may sign where indicated. The letter may be return via fax at (956) 872-4688 or email to Becky Cavazos at beckyc@southtexascollege.edu.

Sincerely,

Rebecca R. Cavazos
Director of Purchasing

Renewal of contract accepted through January 31, 2023 with no change in terms and conditions as per the South Texas College bid previously submitted.

Authorized Signature:_____

Name Printed: _____

Date: _____

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SOUTH TEXAS COLLEGE

SOUTH TEXAS COLLEGE
6. MOBILE DEVICES AND SERVICE

VENDOR	T-Mobile USA, Inc.
ADDRESS	P O Box 742596
CITY/STATE/ZIP	Cincinnati, OH 45275
PHONE	Robert Hahn
CONTACT	(956) 227-8642

#	Qty	Description	Unit Price	Extension
1	62	T-Mobile Devices and Services for 62 units Monthly Amount $29.05 for Eight (8) Months	$ 232.40	$ 14,408.80
2	62	Programs and Recovery Fee for 62 units Monthly Amount $3.18 for Eight (8) Months	$ 25.44	$ 1,577.28
TOTAL AMOUNT			$	15,986.08

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SOUTH TEXAS COLLEGE

SOUTH TEXAS COLLEGE
7. MOBILE HOTSPOT SERVICES

VENDOR	AT&T Mobility, LLC.
ADDRESS	P O Box 6463
CITY/STATE/ZIP	Carol Stream, IL 60197
PHONE	956-605-4849
CONTACT	Hector Orellana

#	Qty	Description	Unit Price	Extension
1	328	Mobile Hotspot Services for 328 units Monthly Amount of $40.00 for Four (4) Months	$ 160.00	$ 52,480.00
TOTAL AMOUNT			$	52,480.00