SOUTH TEXAS COLLEGE

Award Proposals/ Purchases and Renewals/ Interlocal Agreements/ Contract Extensions

Supporting Documentation

Board of Trustees Meeting
July 27, 2021

SOUTH TEXAS COLLEGE

SOUTH TEXAS COLLEGE

Award Proposals/ Purchases and Renewals/ Interlocal Agreements/ Contract Extensions
Supporting Documentation

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SOUTH TEXAS COLLEGE

SOUTH TEXAS COLLEGE
1. CHILDCARE SERVICES
PROJECT NO. 21-22-1002

#	CONTACT	BUSINESS NAME	MAILING ADDRESS	PHYSICAL ADDRESS	CITY/STATE	ZIP	PHONE
1	Felis O. Arrambide	Blessings Learning Academy of Alamo, TX, Inc.		401 E Business 83	Alamo, TX	78516	781-2325
2	Kimberly Hess	iKids Academy	P O Box 928 Edinburg, TX 78540	823 S Alamo Rd	Alamo, TX	78516	702-1109
3	Melina Lerma	New Generation Child Care Center		750 N Alamo Rd	Alamo, TX	78516	781-3745
4	Sylvia Salamanca	Kid'z First Child Care Center, Inc.		122 S Alton Blvd	Alton, TX	78573	581-7030
5	Maria S. Perez	Early Start Child Care Development Center		403 N D. Salinas Blvd	Donna, TX	78537	464-4340
6	Diana T. Garza	Garza's Childcare and Development Center	P O Box 1074 Donna, TX 78537	104 E Roberts Ave	Donna, TX	78537	464-4025
7	Estela Ochoa	Stepping Stones Day Care II		5753 N FM 493	Donna, TX	78537	464-4786
8	Alma Sonia Salazar	Alma's Daycare Center		4511 S Veterans Blvd	Edinburg, TX	78542	380-4079
9	Maria L. Pecina	Brighter Future Learning Center		223 Conquest Blvd	Edinburg, TX	78539	383-4221
10	Angela Perez	Cambridge Academy		2029 Jackson Creek	Edinburg, TX	78539	316-0063
11	Maria Oralia Rodriguez	Amando, Inc./ dba Genesis Learning Center		4106 S Raul Longoria	Edinburg, TX	78539	787-9611
12	Benjamin Perez	Learning Path Day School		3103 W Alberta Rd	Edinburg, TX	78539	631-2508
13	Laura Delgado	The Children's College Learning Center (TCCLC) North		603 N Jackson Rd	Edinburg, TX	78541	639-0024
14	Yvonne Morales-Garza	The Children's College Learning Center		5117 S Jackson Rd	Edinburg, TX	78539	624-5227
15	Jennifer Perez	The Learning Journey Day School		2602 Cornerstone Blvd	Edinburg, TX	78539	664-2107
16	Marisela Cavazos	VIP Learning Center		2021 E University Dr	Edinburg, TX	78542	316-1155
17	Melissa Ochoa	Busy Bee Beehive Learning Center, LLC.	P O Box 1510 Elsa, TX 78543	601 W Edinburg Ave	Elsa, TX	78543	567-2115
18	Patricia Martinez	Building My Future Learning Center #2		2500 E Dicker Rd	Hidalgo, TX	78557	540-7411
19	Luis E. Montemayor	Play, Learn, Construct & Conserve Child Care Center		824 E Expressway 83	La Joya, TX	78560	585-5993
20	Jackeline Guillou	Brackenridge Children's Center, LLC.		10 South 27th St	McAllen, TX	78501	630-3647
21	Lorena Canales	Bright Beginnings		3800 N 23rd St	McAllen, TX	78501	618-2355
22	Patricia Martinez	Building My Future Academy		2000 S McColl Rd Ste Q	McAllen, TX	78503	800-4888
23	Patricia Rosenlund	Easter Seals Child Development		1217 W Houston Ave	McAllen, TX	78501	631-9171
24	Felix Valle	Kids Cloud Academy		2711 S 23rd St	McAllen, TX	78503	627-0977
25	Gabriella Rodriguez	Kids R Kids Child Care	1800 Cynthia Ln Palmhurst, TX 78573	920 N Ware Rd	McAllen, TX	78501	683-1517
26	Martha O. Guillon	Little Shining Stars Daycare, Inc.		6620 N 23rd	McAllen, TX	78504	668-7008
27	Erik Humphrey	Loving Angels Child Development Center, LLC.		3615 N Ware Rd	McAllen, TX	78501	618-1090
28	Itzel Hernandez	MommyLand Bilingual Academy		4200 Pecan Blvd	McAllen, TX	78501	800-4226
29	Evon Ibarra	Tony's Playhouse Discovery Center		1929 W Pecan	McAllen, TX	78501	971-8669
30	Sylvia Caratachea	Bright Beginnings Learning Center		1721 E Griffin Parkway	Mission, TX	78574	271-4479

SOUTH TEXAS COLLEGE

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1. CHILDCARE SERVICES
PROJECT NO. 21-22-1002

#	CONTACT	BUSINESS NAME	MAILING ADDRESS	PHYSICAL ADDRESS	CITY/STATE	ZIP	PHONE
31	Maria Gomez	Honey's Little Bee's Learning Center		2900 W 45th St Ste D/E	Mission, TX	78574	424-0889
32	Monica Garcia	Kidz Crusade Academy, LLC.		2407 Brock St Ste 18	Mission, TX	78572	584-7474
33	Pablo Huerta	Little Eagles Child Care	1800 Cynthia Ln Palmhurst, TX 78573	501 W Tam Landry St Ste 2	Mission, TX	78573	598-7273
34	Elizabeth Aguirre	Love Bugs CEC, LLC.		1242 E Business Hwy 83 Ste 3	Mission, TX	78572	205-2021
35	Martha Alicia Garcia			3705 N Palm Leaf Circle	Mission, TX	78574	905-0430
36	Laurita Rocha	Ready, Set, and Learn Daycare Center		121 E 2 Mile Rd	Mission, TX	78573	271-4310
37	Maria Rodriguez	Children's Garden Daycare		1840 W Veteran's Blvd	Palmview, TX	78572	598-8878
38	Maria Silvia Perez	Fisher Kids Academy		742 S Bentsen Palm Dr	Palmview, TX	78572	581-0043
39	Lydia Zuniga	Lily's Little Kids Daycare Center		953 W Palm Vista Dr	Palmview, TX	78572	585-3911
40	Marlen Roel	Palmview Academy	1953 E Goodwill Rd Palmview, TX 78574	E Goodwin Rd	Palmview, TX	78574	581-6362
41	Patricia Martinez	Building My Future Learning Center		6807 S Jackson Rd.	Pharr, TX	78577	502-5360
42	Felicitas Bazan	Campanitas Day Care		8011-A Cisne	Pharr, TX	78577	782-5221
43	Laura Lee Villarreal	Candyland Daycare Center	7409 S Morelos St Pharr, TX 78577	1215 E Ferguson Ave Ste B	Pharr, TX	78577	739-9838
44	Maria Hernandez	Futuros Lideres Learning Center, LLC.		1800 W Hall Acres Rd	Pharr, TX	78577	961-4568
45	Ana Garcia	Go-Go Kids Learning Academy, LLC.		912 E Nolana Loop St J & K	Pharr, TX	78577	223-4257
46	San Juanita Gonzalez	Kids Academy Daycare		5510 N Cage Ste I	Pharr, TX	78577	223-2543
47	San Juanita Gonzalez	Kids Academy Daycare Center #2		202 S Veterans Blvd	Pharr, TX	78577	223-2615
48	Iris Buitron	Kids At Play Learning Center		128 W State	Pharr, TX	78577	783-5241
49	Suney Macias	Kids On Duty II Daycare & Learning Center		6908 S Cage Blvd Ste A	Pharr, TX	78577	787-7837
50	Angela Perez	New Beginnings Learning Academy #1		410 W Sam Houston	Pharr, TX	78577	601-0265
51	Reyna Canto	Royal Education Center		2001 S Jackson Rd	Pharr, TX	78577	666-9011
52	Maria T. Huerta	Betty's Day Care, LLC.		212 N Texas St	Rio Grande City, TX	78582	263-1440
53	Roxana Mascorro	Kami's Cuddling Center		4206 E Juarez St	Rio Grande City, TX	78582	487-4859
54	Isabel Garza	Learning Zone	4201 E Juarez St Rio Grande City, TX	3561 W Hwy 83	Rio Grande City, TX	78582	488-9194
55	Isabel Garza	Learning Zone II	4201 E Juarez St Rio Grande City, TX	307 N FM 3167 Ste A	Rio Grande City, TX	78528	488-9194
56	Aydee G Gonzalez	Kidzland Daycare and Learning Institute	32 E Anacua Ave Roma, TX 78584	807 N Garcia St	Roma, TX	78584	847-4031
57	Dr. Richard L. Hill	El Shaddai International Christian Day Care Center		723 S Airport Dr	Weslaco, TX	78596	968-8814
58	Magdalena Levine	Little Miracles Learning Center		1221 E 10th St Ste 102	Weslaco, TX	78596	5520-8795
59	Nereyda Garcia	The Honey Tree Learning Center	17307 N FM 88 Weslaco, TX 78599	Mile 15 1/2 N FM 88	Weslaco, TX	78599	262-8060

The Director of Purchasing has reviewed all the responses received.

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SOUTH TEXAS COLLEGE
2. CUSTODIAL SUPPLIES
PROJECT NO. 20-21-1050

						Secondary	Primary		Secondary	Secondary
		VENDOR	Catalyst PR, Inc.	CC Distributors, Inc.	Copy Plus, LLC.	Gateway Printing & Office Supply, Inc.	Gulf Coast Paper, Co.	Interboro Packaging Corporation	Rio Paper & Supply, LLC.	Yanitor Paper and Supplies, LLC.
		ADDRESS	1701 N Thompson St	210 McBride Ln	4500 N 10th Ste 240	315 S Closner	635 Billy Mitchell Blvd	114 Bracken Rd	1800 Mozelle Ave	5420 N Athol St
		CITY/STATE/ZIP	Conroe, TX 77301	Corpus Christi, TX 78408	McAllen, TX 78504	Edinburg, TX 78539	Brownsville, TX 78521	Montgomery, NY 12549	Pharr, TX 78577	Pharr, TX 78577
		PHONE	936-520-6214	361-289-0200	956-668-7587	956-383-3861	956-541-2281	845-782-6800	956-782-5111	956-223-4710
		FAX	936-520-6214	361-289-6290	956-668-7590	956-316-0253	956-541-2018	845-781-2450	956-782-5127	956-223-4811
		CONTACT	Holly Arbuckle	David Berlanga	Lorissa Pecina	Chris Diaz	Jorge A. Guerra	Idy Grunhut	Jesus A. Sanchez	Carlos Franco
#	Est Qty	Description	Unit Price	Unit Price	Unit Price	Unit Price	Unit Price	Unit Price	Unit Price	Unit Price
1	2500	Scott JRT Toilet Tissue Jumbo Roll, 2 Ply, Embossed, 3.5" x 1,000'; Kimberly Clark (12 rolls per case)			$65.44	$26.00	$25.90		$22.97	$20.00
2	1800	Roll Paper Towels, Green Seal Certified, 8"w x 800', 1 ply Natural Color, SCA RK8002 (6 rolls per case)			$30.55	$21.00	$28.00		$19.13	$18.00
3	850	Can Liners 40" x 48" KR 52510 VB Natural Liner HDPE 14 MIC 40-45 GAL or equal (10 rolls of 25 bags per case)		$34.58	$50.56	$34.92	$29.80	$21.68	$27.73	$23.70
4	450	Can Liners 24" x 33" HDPE 6 MIC 12-16 GAL or equal (20 rolls of 50 bags per case)		$26.92	$34.52	$30.95	$21.80	$14.48	$19.08	$22.70
5	40	Large Blue Powder-Free Nitrile Gloves; ProWorks GL-N106F or equal (10 pk of 100 per case)	$132.50			$143.50	$172.00	$198.00	$189.50	$187.00
6	20	Medium Blue Powder-Free Nitrile Gloves; ProWorks GL-N106FM or equal (10 pk of 100 per case)	$132.50			$143.50	$172.00	$198.00	$189.50	$187.00
7	200	Alcohol Hand Sanitizer; 1-liter bottle, Deb InstantFOAM PN: 01827 or equal (6 btl of 1-liter per case)		$62.21		$64.60*	$85.00		$83.60	
8	350	All Purpose Wipes, White 12.5" x 13"; Kimberly Clark Wypall L30 PN: 5812 or equal (12 pk of 90 per case)		$48.41	$45.78	$40.30	$42.50		$42.22	
9	50	Air Freshener; Spartan Chemical PN: 4710 Airlift Tropical (4 btl of 2-liters per case)				$98.25**	$139.00		$89.17	
10	90	Damp Mop Neutral Floor Cleaner; Spartan Chemical PN: 4736 (4 2-liter bottles per case)				$100.35**	$22.50		$70.20	
11	25	All-Purpose Cleaner; Spartan Chemical Clean by Peroxy PN: 4820 (4 2-liter bottles per case)			$39.51	$123.00**	$62.00		$83.60	
12	30	Disinfectant; Spartan Super HDQ-L 10 Chemical PN: 4704 (4 2-liter bottles per case)			$41.78	$104.00**	$91.00		$74.10	
13	15	Lemon Furniture Polish; Diversity Care PN: 4995480 or equal (12 btl of 32oz per case)		$35.85	$59.85	$54.11	$40.73		$37.22	
14	25	Angle Broom, Red O-Cedar MaxiStrong PN: 6420 (6 brooms per case)		$141.04	$92.80	$75.70	$9.80		$81.70	
15	40	Mop Head, Cotton Blue/White Med Fin, 1HB Continental Commercial A03512 or equal (Dozen)		$73.76	$135.97	$116.00	$75.00		$109.02	
16	190	Dry Erase Surface Cleaner; EXPO PN: SAN81800 (Gallon)			$25.50	$23.05	$25.00		$21.10	
17	80	Liquid Cream Cleaner; Spartan Chemical PN: 7320 (12 btl of 32oz per case)				$35.05	$27.90		$39.75	
18	50	Vacuum Bags for Nilfisk Advance PN: 1471058500 (10 bags per pack)		$14.20			$13.00		$25.75	
19	75	Neutral Floor Cleaner; Diversey Care Citrus Stride PN: 903904 (4 gal per case)			$119.80	$41.68	$22.30		$34.31	
20	15	All Purpose Cleaner; Spartan Chemical Clean by Peroxy PN: 0035 (4 gal per case)			$28.99	$105.52	$58.00		$60.46	
21	35	Carpet Cleaner; Spartan Chemical Xtraction II PN: 3096 (4 gal per case)			$35.72	$38.88	$34.00		$60.46	

SOUTH TEXAS COLLEGE
2. CUSTODIAL SUPPLIES
PROJECT NO. 20-21-1050

						Secondary	Primary		Secondary	Secondary
		VENDOR	Catalyst PR, Inc.	CC Distributors, Inc.	Copy Plus, LLC.	Gateway Printing & Office Supply, Inc.	Gulf Coast Paper, Co.	Interboro Packaging Corporation	Rio Paper & Supply, LLC.	Yanitor Paper and Supplies, LLC.
22	12	Carpet Cleaner Prespray/Spot; Spartan Chemical PN: 3033 (4 gal per case)			$30.61	$42.96	$26.00		$60.46	
23	27	Floor Finisher Restorer; Spartan Chemical PN: 4330 (4 gal per case)			$51.45	$42.24	$56.00		$57.38	
24	75	Dry Erase Surface Cleaner 22oz EXPO PN: SAN1752229 (each)		$11.73	$7.25	$7.02	$8.20		$12.50	
25	100	Floor Finish Wax Water Based 5 gallons Buckeye PN: 5131-5000 (case)				$75.00			$82.60	
26	30	Floor Finish Stripper Water Based Buckeye RipSaw PN: 5025-5000 (case)				$62.50			$90.60	
27	20	Brushless Mechanical Sweeper 44" Rubbermaid RCP421588BLA or equal (each)		$105.64		$96.65	$70.00		$96.23	
28	16	Floor Stripping Pads 20" Americo Manf Dominator PN: 43020 or equal (5 pads per case)		$53.92	$17.93		$20.90			
29	10	Multilingual "Caution" Floor Safety Sign Rubbermaid RCP611200YW or equal (6 per case)		$79.98	$90.98	$11.19 (each)	$8.80 (each)		$9.75 (each)	$36.00
30	180	Urinal Screens: Fresh Products Wave or equal (10 per box)		$16.44	$22.10	$17.50	$19.20		$18.48	
31	8	Dust Pan; Black Plastic Upright Rubbermaid PN: 2531 or equal (6 per case)		$45.73	$42.10	$85.74	$9.90 (each)		$22.42	$66.00
32	10	Extra Large XL Blue Powder-Free Nitrile Gloves; ProWorks GL-N106FX or equal (10 pk of 100 per case)	$132.50		$156.45	$145.00	$172.00	$198.00	$189.50	$187.00
33	90	Natural Multifold Towel; Tork Universal PN: MK520A or equal (16 pk of 250 per case)		$18.10	$21.99	$19.17	$17.90		$17.64	$15.00
34	55	Air Freshener Refill - Mango; Kimberly Clark PN: 12373 (6 per case)			$84.86	$91.14	$58.75			
35	650	Lotion Foam Soap; Deb PN: AZU1L (6 btl of 1000ml per case)				$39.00	$44.00		$47.96	
36	10	Small Powder-Free Latex Gloves 10/100 (10 boxes per case)	$61.75				$92.00	$94.00	$105.00	$104.00
37	80	Medium Powder-Free Latex Gloves 10/100 (10 boxes per case)	$61.75				$92.00	$94.00	$105.00	$104.00
38	140	Large Powder-Free Latex Gloves 10/100 (10 boxes per case)	$61.75				$92.00	$94.00	$105.00	$104.00
39	25	X-Large Powder-Free Latex Gloves 10/100 (10 boxes per case)	$61.75				$92.00	$94.00	$105.00	$104.00
40	100	iGel Instant Deb Hand Sanitizer 1L (6 btl per case)				$64.50*	$49.60			
Catalog/Product Listing Discount			N/A	15%	0%-70%	0%-74%	40-50%	50%	20-30%	0%
Delivery Upon Receipt of PO			1-2 Business Days	1-5 Business Days-Stock Items; 7-14 Business Days-Nonstock Items	1-7 Business Days	1-3 Business Days	1 Business Day	10-14 Business Days	7-10 Business Days	3-5 Business Days
Escalation										
2nd Year			2%	5%		Manufacturer Price Increase	5-10%	5%	4-8%	0%
3rd Year			2%	10%		Manufacturer Price Increase	5-10%	5%	4-8%	5%
TOTAL EVALUATION POINTS			76.31	75.33	75.64	83.65	90.32	69.65	85.98	77.65
RANKING			5	7	6	3	1	8	2	4

* Free manual dispensers with refills ** Free dilution system with refills
The Director of Purchasing has reviewed all the responses and evaluations completed.
*The proposal criteria follows in the packet for further explanation of each criteria.

SOUTH TEXAS COLLEGE

SOUTH TEXAS COLLEGE
2. CUSTODIAL SUPPLIES
PROJECT NO. 20-21-1050
EVALUATION SUMMARY

								Secondary		Primary				Secondary		Secondary			
	VENDOR	Catalyst PR, Inc.		CC Distributors, Inc.		Copy Plus, LLC.		Gateway Printing & Office Supply, Inc.		Gulf Coast Paper, Co.		Interboro Packaging Corporation		Rio Paper & Supply, LLC.		Yanitor Paper and Supplies, LLC.	
	STREET	1701 N Thompson St		210 McBride Ln		4500 N 10th Ste 240		315 S Closner		635 Billy Mitchell Blvd		114 Bracken Rd		1800 Mozelle Ave		5420 N Athol St	
	CITY/STATE/ZIP	Conroe, TX 77301		Corpus Christi, TX 78408		McAllen, TX 78504		Edinburg, TX 78539		Brownsville, TX 78521		Montgomery, NY 12549		Pharr, TX 78577		Pharr, TX 78577	
	PHONE	936-520-6214		361-289-0200		956-668-7587		956-383-3861		956-541-2281		845-782-6800		956-782-5111		956-223-4710	
	FAX	936-520-6214		956-289-6290		956-668-7590		956-316-0253		956-541-2018		845-781-2450		956-782-5127		956-233-4811	
	CONTACT	Holly Arbuckle		David Berlanga		Lorissa Pecina		Chris Diaz		Jorge A. Guerra		Idy Grunhut		Jesus A. Sanchez		Carlos Franco	
1	The purchase price. (up to 45 points)	43	43	40	40	40	40	44	44	45	45	40	40	42	42	41	41
		43		40		40		44		45		40		42		41	
		43		40		40		44		45		40		42		41	
2	The reputation of the vendor and the vendor's goods and/or services. (up to 10 points)	6	4.66	8	7	8	7	9	7	9	8.66	8	6.66	8	7.66	7	6.33
		4		5		7		7		9		6		8		5	
		4		8		6		5		8		6		7		7	
3	The quality of the vendor's goods and/or services. (up to 18 points)	14	11.66	14	11	13	10.66	15	12.33	17	15.33	9	8.66	16	14	15	12.33
		12		10		11		13		15		8		13		9	
		9		9		8		9		14		9		13		13	
4	The extent to which the vendor's goods and/or services meet the College's needs. (up to 18 points)	13	10.33	15	12.33	13	10.66	16	14.33	17	15.33	10	9	15	15.66	15	12.66
		9		13		10		13		15		8		18		10	
		9		9		9		14		14		9		14		13	
5	The vendor's past relationship with the College. (up to 3 points)	2	2	2	2	3	2.66	3	2.66	3	3	2	1.33	3	2.66	2	2
		2		2		3		3		3		1		3		2	
		2		2		2		2		3		1		2		2	
6	The impact on the ability of the College to comply with laws and rules relating to Historically Underutilized Business. (up to 1 point)	1	1	0	0	0	0	0	0	0	0	1	1	1	1	0	0
		1		0		0		0		0		1		1		0	
		1		0		0		0		0		1		1		0	
7	The total long-term cost to the District to acquire the vendor's goods or services. (up to 5 points)	4	3.66	3	3	5	4.66	4	3.33	3	3	3	3	3	3	4	3.33
		4		3		5		3		3		3		3		3	
		3		3		4		3		3		3		3		3	
	TOTAL EVALUATION POINTS	76.31		75.33		75.64		83.65		90.32		69.65		85.98		77.65	
	RANKING	5		7		6		3		1		8		2		4	

The Director of Purchasing has reviewed all the responses and evaluations completed.
*The proposal criteria follows in the packet for further explanation of each criteria.

SOUTH TEXAS COLLEGE

SOUTH TEXAS COLLEGE
2. PROPOSAL CRITERIA - PRODUCT ONLY

	Product Only		
	Points	Score Key	
1 **Criterion 1: The purchase price** a. The low bidder gets the maximum points b. Divide the lowest proposal by each of the other proposal(s)	45		
2 **Criterion 2: The reputation of the vendor and of the vendor's goods or services** a. Number of Years in Business b. References (similar projects)	10	8-10 5-7 2-4 0-1	Excellent Acceptable Marginal Poor/No Response
3 **Criterion 3: The quality of the vendor's goods or service** a. Warranty b. Service Support/Response Time c. Goods/Product (manufacturer life) d. Product Performance	18	14-18 9-13 4-8 0-3	Excellent Acceptable Marginal Poor/No Response
4 **Criterion 4: The extent to which the goods or services meet the district's needs** a. Delivery Time Frame of product(s) b. Meet or exceed the specifications	18	14-18 9-13 4-8 0-3	Excellent Acceptable Marginal Poor/No Response
5 **Criterion 5: The vendor's past relationship with the district** a. Quality of Past Performances with STC ******New Vendors will receive two points**	3	3 2 1 0	Excellent Acceptable/New Vendor Marginal Poor/No Response
6 **Criterion 6: The impact on the ability of the district to comply with laws and rules relating to historically underutilized businesses** a. Provided the Certification	1	1 0	Yes No
7 **Criterion 7: The total long-term cost to the district to acquire the vendor's goods or services** a. Annual Maintenance Cost b. Annual Escalation Increase	5		Up to 5 points will be used from the purchase price if applicable
8 **Criterion 8: Any other relevant factor specifically listed in the request for bids or proposals, e.g.:** a. Financial Standing b. Potential or Pending Sale of Business c. Trade-In of outdated equipment			Up to 5 points will be used from the purchase price if applicable
Total Points	100		

Definitions of evaluation terms:

Excellent - respondent provided information which fully addressed or exceeded the requirements
Acceptable - respondent provided information which addressed most but not all of the requirements
Marginal - respondent provided minimal information on requirements
Poor/No response - respondent provided inadequate responses to requirements or did not respond

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SOUTH TEXAS COLLEGE

SOUTH TEXAS COLLEGE
3. PRINTING PROJECTS
PROJECT NO. 21-22-1003

	NAME	Border Press, Inc.	Brand It, LLC.	Capital Spectrum/ dba Communications Specialist, Inc. (CSI)	Copy Plus, LLC.	FedEx Office and Printing Services, Inc.	Gateway Printing and Office Supply, Inc.	NJ Color Graphics and Printing	Promo Universal, LLC.	San Antonio Printing	UBEO, LLC./ dba Copy Zone
	ADDRESS	620 E Price Rd	5105 N 10th St	502 S Loop 4	4500 N 10th St Ste 240	7900 Legacy Dr	315 S Closner Blvd	2403 E Griffin Pkwy Ste C1	2741 Swatner St	2909 W US Hwy 83	3701 N Bicentennial Blvd Ste 100
	CITY/STATE/ZIP	Brownsville, TX 78521	McAllen, TX 78504	Buda, TX 78610	McAllen, TX 78504	Plano, TX 75024	Edinburg, TX 78539	Mission, TX 78572	Corpus Christi, TX 78404	McAllen, TX 78501	McAllen, TX 78501
	PHONE	956-831-2793	956-687-7666	512-478-3448	956-668-7587	469-980-3000	956-383-3861	956-487-5751	800-221-7419	956-687-6868	956-668-9600
	FAX		956-467-5453		956-668-7590	469-980-3022	956-383-1037		361-884-8015		956-240-9991
	CONTACT	John G. Champion	Reynaldo Rosales	G. Vance Sack	Eder Gallegos	Aimee DiCicco	Kelly Huerta	Jesus J. Garza, Jr.	Anthony Anzaldua	Antonio Delgado	Pily Stevens
#	Description	Proposed	Proposed	Proposed	Proposed	Proposed	Proposed	Proposed	Proposed	Proposed	Proposed
OFFICIAL STC STATIONERY											
1	Letterhead										
	1 Ream	$ 63.00	$ 124.53	$ 33.50	$ 124.50	$ 160.13	$ 97.30	$ 75.00	$ 289.00	$ 165.00	$ 85.46
2	Envelopes										
	1 Box	$ 105.00	$ 130.52	$ 69.50	$ 130.50	$ 185.20	$ 56.28	$ 80.00	$ 302.00	$ 180.00	$ 94.45
3	Second Sheets										
	1 Ream	$ 22.25	$ 30.42	$ 11.50	$ 30.40	$ 45.00	$ 21.05	$ 10.00	$ 180.00	$ 35.00	$ 21.50
FINAL COST PER COMPLETED ORDERS (OFFICIAL STATIONARY)											
5	Letterhead										
	50 Reams (500 sheets)	$ 3,150.00	$ 6,226.50	$ 1,675.00	$ 6,225.00	$ 8,006.50	$ 4,865.00	$ 3,750.00	$ 14,450.00	$ 8,250.00	$ 4,273.00
6	Envelopes										
	50 Boxes (500 envelopes)	$ 5,250.00	$ 6,526.00	$ 3,475.00	$ 6,525.00	$ 9,260.00	$ 2,814.00	$ 4,000.00	$ 15,100.00	$ 9,000.00	$ 4,722.50
7	Second Sheets										
	10 Reams (500 sheets)	$ 222.50	$ 304.20	$ 115.00	$ 304.00	$ 450.00	$ 210.50	$ 100.00	$ 1,800.00	$ 350.00	$ 215.00
	Estimated Total	$ 8,622.50	$ 13,056.70	$ 5,265.00	$ 13,054.00	$ 17,716.50	$ 7,889.50	$ 7,850.00	$ 31,350.00	$ 17,600.00	$ 9,210.50
TOTAL EVALUATION POINTS		76.42	60.12	93.75	65.38	66.13	75.69	70.57	56.46	64.71	77.11
RANKING		3	9	1	7	6	4	5	10	8	2
STC BUSINESS CARDS											
4	Business Cards Double Sided										
	1 Box (500 cards)		$ 27.040	$ 39.50	$ 27.00	$ 30.86	$ 43.00		$ 38.00		$ 20.65
FINAL COST PER COMPLETED ORDERS (BUSINESS CARDS)											
8	Business Cards Double Sided										
	400 Boxes (500 cards)	$ -	$ 10,816.00	$ 15,800.00	$ 10,800.00	$ 12,344.00	$ 17,200.00	$ -	$ 15,200.00	$ -	$ 8,260.00
	Estimated Total	$ -	$ 10,816.00	$ 15,800.00	$ 10,800.00	$ 12,344.00	$ 17,200.00	$ -	$ 15,200.00	$ -	$ 8,260.00
TOTAL EVALUATION POINTS			74.54	73.66	81.34	81.51	70.22		72.48		94.25
RANKING			4	5	3	2	7		6		1

The Director of Purchasing has reviewed all the responses and evaluations completed.

*The proposal criteria follows in the packet for further explanation of each criteria.

SOUTH TEXAS COLLEGE

SOUTH TEXAS COLLEGE
3. PRINTING PROJECTS - GENERAL PURPOSE PRINTING
PROJECT NO. 21-22-1003

	NAME	Border Press, Inc.	Brand It, LLC.	Capital Spectrum/ dba Communications Specialist, Inc. (CSI)	Copy Plus, LLC.	FedEx Office and Printing Services, Inc.	Gateway Printing and Office Supply, Inc.	NJ Color Graphics and Printing	Promo Universal, LLC.	San Antonio Printing	UBEO, LLC./ dba Copy Zone
	ADDRESS	620 E Price Rd	5105 N 10th St	502 S Loop 4	4500 N 10th St Ste 240	7900 Legacy Dr	315 S Closner Blvd	2403 E Griffin Pkwy Ste C1	2741 Swatner St	2909 W US Hwy 83	3701 N Bicentennial Blvd Ste 100
	CITY/STATE/ZIP	Brownsville, TX 78521	McAllen, TX 78504	Buda, TX 78610	McAllen, TX 78504	Plano, TX 75024	Edinburg, TX 78539	Mission, TX 78572	Corpus Christi, TX 78404	McAllen, TX 78501	McAllen, TX 78501
	PHONE	956-831-2793	956-687-7666	512-478-3448	956-668-7587	469-980-3000	956-383-3861	956-487-5751	800-221-7419	956-687-6868	956-668-9600
	FAX		956-467-5453		956-668-7590	469-980-3022	956-383-1037		361-884-8015		956-240-9991
	CONTACT	John G. Champion	Reynaldo Rosales	G. Vance Sack	Eder Gallegos	Aimee DiCicco	Kelly Huerta	Jesus J Garza Jr	Anthony Anzaldua	Antonio Delgado	Pily Stevens
#	Description	Unit Price	Unit Price	Unit Price	Unit Price	Unit Price	Unit Price		Unit Price	Unit Price	Unit Price
1. FLIERS (SINGLE SIDED)											
1a	**8.5 x 11 24# Text White or similar, 4 Color Process, Full Bleed, No Folds**										
	Cost per 250	$ 0.29	$ 0.19	$ 0.52	$ 0.189	$ 0.7948	$ 0.21	$ 0.22	$ 0.62	$ 0.60	$ 0.2296
	Cost per 500	$ 0.22	$ 0.181	$ 0.32	$ 0.1790	$ 0.41856	$ 0.20	$ 0.22	$ 0.33	$ 0.45	$ 0.1918
2. BROCHURES											
2a	**8.5 x 11 100#, Gloss Text White, 4 Color Process, Double-Sided Printing, Full Bleed Both Sides, Tri-fold**										
	Cost per 1,000	$ 0.34	$ 0.39	$ 0.44	$ 0.37	$ 0.30833	$ 0.32	$ 0.50	$ 0.20	$ 0.75	$ 0.2057
	Cost per 2,000	$ 0.1975	$ 0.36	$ 0.39	$ 0.35	$ 0.22958	$ 0.23	$ 0.50	$ 0.1625	$ 0.60	$ 0.1819
3. POSTCARDS											
3a	**5 x 7 14 PT White Cover Gloss or similar, (4/1), Double-Sided, Full Bleed**										
	Cost per 3,000	$ 0.15	$ 0.13	$ 0.22	$ 0.12	$ 0.162983	$ 0.10	$ 0.18	$ 0.095	$ 0.38	$ 0.0844
	Cost per 5,000	$ 0.11	$ 0.0926	$ 0.21	$ 0.0925	$ 0.106988	$ 0.09	$ 0.18	$ 0.06	$ 0.30	$ 0.0772
4. RACKCARDS											
4a	**4 x 9 100# PT Gloss Cover-White, (4/4), Double-Sided, Full Bleed**										
	Cost per 1,000	$ 0.26	$ 0.1887	$ 0.23	$ 0.1885	$ 0.20658	$ 0.12	$ 0.25	$ 0.13	$ 0.45	$ 0.1513
	Cost per 2,000	$ 0.2075	$ 0.178	$ 0.17	$ 0.176	$ 0.145215	$ 0.11	$ 0.25	$ 0.105	$ 0.40	$ 0.1374
5. NCR FORMS											
5a	**Based on a 2-part NCR form**										
	8.5 x 11, Single Sided, Black Ink										
	Cost per 100	$ 0.46	$ 0.2637	$ 0.59	$ 0.2635	$ 0.40	$ 0.21	$ 0.30	$ 0.85	$ 0.50	$ 0.3597
	Cost per 500	$ 0.27	$ 0.2356	$ 0.35	$ 0.2355	$ 0.25	$ 0.14	$ 0.30	$ 0.23	$ 0.35	$ 0.1643
5b	**Based on a 3-part NCR form**										
	8.5 x 11, Single Sided, Black Ink										
	Cost per 100	$ 0.82	$ 0.3837	$ 0.75	$ 0.3835	$ 0.50	$ 0.38	$ 0.40	$ 1.19	$ 0.70	$ 0.5417
	Cost per 500	$ 0.32	$ 0.3236	$ 0.49	$ 0.3235	$ 0.35	$ 0.22	$ 0.40	$ 0.302	$ 0.46	$ 0.2981

The Director of Purchasing has reviewed all the responses and evaluations completed.

SOUTH TEXAS COLLEGE
3. PRINTING PROJECTS - OFFICIAL STC STATIONERY
PROJECT NO. 21-22-1003
EVALUATION SUMMARY

	NAME	Border Press, Inc.		Brand It, LLC.		Capital Spectrum dba Communications Specialist, Inc. (CSI)		Copy Plus, LLC.		FedEx Office and Print Services, Inc.		Gateway Printing & Office Supply, Inc.		NJ Color Graphics and Printing		Promo Universal, LLC.		San Antonio Printing		UBEO, LLC./ dba Copy Zone	
	ADDRESS	620 E Price Rd		5105 N 10th St		502 S Loop 4		4500 N 10th St Ste 240		7900 Legacy Dr		315 S Closner Blvd		2403 E Griffin Pkwy Ste C1		2741 Swatner St		2909 W US Hwy 83		701 N Bicentennial Blvd Ste 10	
	CITY/STATE/ZIP	Brownsville, TX 78521		McAllen, TX 78504		Buda, TX 78610		McAllen, TX 78504		Plano, TX 75024		Edinburg, TX 78539		Mission, TX 78572		Corpus Christi, TX 78404		McAllen, TX 78501		McAllen, TX 78501	
	PHONE	956-831-2793		956-687-7666		512-478-3448		956-668-7587		469-980-3000		956-383-3861		956-487-5751		800-221-7419		956-687-6868		956-668-9600	
	FAX			956-467-5453				956-668-7590		469-980-3022		956-383-1037				361-884-8015				956-240-9991	
	CONTACT	John G. Champion		Reynaldo Rosales		G. Vance Sack		Eder Gallegos		Aimee DiCicco		Kelly Huerta		Jesus J Garza Jr		Anthony Anzaldua		Antonio Delgado		Pily Stevens	
1	The purchase price. (up to 40 points)	24.42	24.42	16.12	16.12	40	40	16.13	16.13	11.88	11.88	26.69	26.69	26.82	26.82	6.71	6.71	11.96	11.96	22.86	22.86
		24.42		16.12		40		16.13		11.88		26.69		26.82		6.71		11.96		22.86	
		24.42		16.12		40		16.13		11.88		26.69		26.82		6.71		11.96		22.86	
		24.42		16.12		40		16.13		11.88		26.69		26.82		6.71		11.96		22.86	
2	The reputation of the vendor and of the vendor's goods and/or services. (up to 15 points)	13	13	13	11.25	14	14	14	12.5	14	14	13	13.5	13	12	14	12.75	13	13	14	14
		14		11		14		12		14		14		14		14		12		14	
		13		10		14		13		14		13		10		13		13		14	
		12		11		14		11		14		14		11		10		14		14	
3	The quality of vendor's goods or services. (up to 16 points)	15	14	13	11.75	13	13.75	13	12.5	13	14	13	13.25	13	11.75	13	12.5	15	14.25	13	14
		13		13		13		13		13		13		13		13		13		13	
		13		10		15		13		15		13		10		14		15		15	
		15		11		14		11		15		14		11		10		14		15	
4	The extent to which the goods or services meet the College's needs. (up to 20 points)	17	17.25	15	13	17	18	17	16.25	17	18.25	15	14.25	15	13	17	16.5	17	17.5	17	18.25
		16		15		17		17		18		14		15		16		15		18	
		18		10		19		16		19		14		10		18		19		19	
		18		12		19		15		19		14		12		15		19		19	
5	The vendor's past relationship with the College. (up to 3 points)	3	2.75	2	2	3	3	3	3	3	3	3	3	2	2	3	3	3	3	3	3
		2		2		3		3		3		3		2		3		3		3	
		3		2		3		3		3		3		2		3		3		3	
		3		2		3		3		3		3		2		3		3		3	
6	The impact on the ability of the College to comply with laws and rules relating to Historically Underutilized Business. (up to 1 point)	0	0	1	1	0	0	0	0	0	0	0	0	0	0	0	0	0	0	0	0
		0		1		0		0		0		0		0		0		0		0	
		0		1		0		0		0		0		0		0		0		0	
		0		1		0		0		0		0		0		0		0		0	
7	The total long-term cost to the College to acquire the vendor's goods or services. (up to 5 points)	5	5	5	5	5	5	5	5	5	5	5	5	5	5	5	5	5	5	5	5
		5		5		5		5		5		5		5		5		5		5	
		5		5		5		5		5		5		5		5		5		5	
		5		5		5		5		5		5		5		5		5		5	
	TOTAL EVALUATION POINTS	76.42		60.12		93.75		65.38		66.13		75.69		70.57		56.46		64.71		77.11	
	RANKING	3		9		1		7		6		4		5		10		8		2	

The Director of Purchasing has reviewed all the responses and evaluations completed.

*The proposal criteria follows in the packet for further explanation of each criteria.

SOUTH TEXAS COLLEGE

SOUTH TEXAS COLLEGE
3. PRINTING PROJECTS - BUSINESS CARDS
PROJECT NO. 21-22-1003
EVALUATION SUMMARY

	NAME	Brand It, LLC.		Capital Spectrum dba Communications Specialist, Inc. (CSI)		Copy Plus, LLC.		FedEx Office and Print Services, Inc.		Gateway Printing & Office Supply, Inc.		Promo Universal, LLC.		UBEO, LLC./ dba Copy Zone	
	ADDRESS	5105 N 10th St		502 S Loop 4		4500 N 10th St Ste 240		7900 Legacy Dr.		315 S Closner Blvd		2741 Swatner St		3701 N Bicentennial Blvd Ste 100	
	CITY/STATE/ZIP	McAllen, TX 78504		Buda, TX 78610		McAllen, TX 78504		Plano, TX 75024		Edinburg, TX 78539		Corpus Christi, TX 78404		McAllen, TX 78501	
	PHONE	956-687-7666		512-478-3448		956-668-7587		469-980-3000		956-383-3861		800-221-7419		956-668-9600	
	FAX	956-467-5453				956-668-7590		469-980-3022		956-383-1037		361-884-8015		956-240-9991	
	CONTACT	Reynaldo Rosales		G. Vance Sack		Eder Gallegos		Aimee DiCicco		Kelly Huerta		Anthony Anzaldua		Pily Stevens	
1	The purchase price. (up to 40 points)	30.54	30.54	20.91	20.91	30.59	30.59	26.76	26.76	19.2	19.2	21.73	21.73	40	40
		30.54		20.91		30.59		26.76		19.2		21.73		40	
		30.54		20.91		30.59		26.76		19.2		21.73		40	
		30.54		20.91		30.59		26.76		19.2		21.73		40	
2	The reputation of the vendor and of the vendor's goods and/or services. (up to 15 points)	13	11.25	14	13.75	14	13	14	14.25	13	13	14	13.25	13	13.75
		11		14		12		14		14		14		13	
		10		14		13		14		13		13		14	
		11		13		13		15		12		12		15	
3	The quality of vendor's goods or services. (up to 16 points)	13	11.75	13	14	13	13.5	13	14	13	12.75	13	13	13	14.25
		13		13		13		13		13		13		13	
		10		15		13		15		13		14		15	
		11		15		15		15		12		12		16	
4	The extent to which the goods or services meet the College's needs. (up to 20 points)	15	13	17	17	17	16.25	17	18.5	17	17.25	17	16.5	17	18.25
		15		17		17		18		19		16		17	
		10		19		16		19		18		18		19	
		12		15		15		20		15		15		20	
5	The vendor's past relationship with the College. (up to 3 points)	2	2	3	3	3	3	3	3	3	3	3	3	3	3
		2		3		3		3		3		3		3	
		2		3		3		3		3		3		3	
		2		3		3		3		3		3		3	
6	The impact on the ability of the College to comply with laws and rules relating to Historically Underutilized Business. (up to 1 point)	1	1	0	0	0	0	0	0	0	0	0	0	0	0
		1		0		0		0		0		0		0	
		1		0		0		0		0		0		0	
		1		0		0		0		0		0		0	
7	The total long-term cost to the College to acquire the vendor's goods or services. (up to 5 points)	5	5	5	5	5	5	5	5	5	5	5	5	5	5
		5		5		5		5		5		5		5	
		5		5		5		5		5		5		5	
		5		5		5		5		5		5		5	
	TOTAL EVALUATION POINTS	74.54		73.66		81.34		81.51		70.2		72.48		94.25	
	RANKING	4		5		3		2		7		6		1	

The Director of Purchasing has reviewed all the responses and evaluations completed.
*The proposal criteria follows in the packet for further explanation of each criteria.

SOUTH TEXAS COLLEGE

SOUTH TEXAS COLLEGE
3. PROPOSAL CRITERIA - PRODUCT AND SERVICE

		Product and Service		
		Points	Score Key	
1	**Criterion 1: The purchase price** a. The low bidder gets the maximum points b. Divide the lowest proposal by each of the other proposal(s)	45		
2	**Criterion 2: The reputation of the vendor and of the vendor's goods or services** a. Number of Years in Business b. References (similar projects) c. Services/Installation d. Professional Licenses/Certifications	15	13-15 8-12 3-7 0-2	Excellent Acceptable Marginal Poor/No Response
3	**Criterion 3: The quality of the vendor's goods or service** a. Warranty b. Service Support/Response Time c. Goods/Product (manufacturer life) d. Product Performance	16	13-16 8-12 3-7 0-2	Excellent Acceptable Marginal Poor/No Response
4	**Criterion 4: The extent to which the goods or services meet the district's needs** a. Time Frame to complete the project b. Delivery Time Frame of product(s) c. Number of staff d. Meet or exceed the specifications	20	16-20 11-15 6-10 0-5	Excellent Acceptable Marginal Poor/No Response
5	**Criterion 5: The vendor's past relationship with the district** a. Quality of Past Performances with STC ******New Vendors will receive two points**	3	3 2 1 0	Excellent Acceptable/New Vendor Marginal Poor/No Response
6	**Criterion 6: The impact on the ability of the district to comply with laws and rules relating to historically underutilized businesses** a. Provided the Certification	1	1 0	Yes No
7	**Criterion 7: The total long-term cost to the district to acquire the vendor's goods or services; and** a. Annual Escalation Increase b. Annual Maintenance Cost			Up to 5 points will be used from the purchase price if applicable
8	**Criterion 8: Any other relevant factor specifically listed in the request for bids or proposals** a. Financial Standing b. Potential or Pending Sale of Business c . SAS 70 d. Red Flag Rules e. Gramm-Leach-Bliley Act			Up to 5 points will be used from the purchase price if applicable
	Total Points	100		

Definitions of evaluation terms:

Excellent - respondent provided information which fully addressed or exceeded the requirements
Acceptable - respondent provided information which addressed most but not all of the requirements
Marginal - respondent provided minimal information on requirements
Poor/No response - respondent provided inadequate responses to requirements or did not respond

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SOUTH TEXAS COLLEGE

SOUTH TEXAS COLLEGE
4. AIR CONDITION FILTERS AND INSTALLATION

NAME	Joe W. Fly Company, Inc.
ADDRESS	4820 Memphis St
CITY/STATE/ZIP	Dallas, TX 75207
LOCAL ADDRESS	2810 N Expway 77 Harlingen, TX 78552
PHONE	214-634-2200
CONTACT	Lori Gutierrez

#	Qty	Description	Unit Price	Extension
1	1	Purchase and Installation of Air Conditioning Filters Estimated Monthly - $13,300 Period: 9/1/21 - 8/31/22	$ 159,600.00	$ 159,600.00
TOTAL AMOUNT			$	159,600.00

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SOUTH TEXAS COLLEGE

SOUTH TEXAS COLLEGE
5. BUILDING AUTOMATION CONTROL EQUIPMENT, PARTS, AND EQUIPMENT MAINTENANCE

NAME	Siemens Industry, Inc.
ADDRESS	1000 Deerfield Parkway
CITY/STATE/ZIP	Buffalo Grove, IL 60089
LOCAL ADDRESS	2805 W Expway 83 Ste A La Feria, TX 78559
PHONE	972-550-8486
CONTACT	Terri Marroquin

#	Qty	Description	Unit Price	Extension
1	1	Building Automation Control Equipment, Parts, and Equipment Maintenance Period: 9/1/21 - 8/31/22	$ 85,000.00	$ 85,000.00
TOTAL AMOUNT			$	85,000.00

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SOUTH TEXAS COLLEGE

SOUTH TEXAS COLLEGE
6. CHILLER CHEMICALS AND MAINTENANCE

NAME	Kurita America, Inc.
ADDRESS	6600 94th Ave
CITY/STATE/ZIP	Minneapolis, MN 55445
PHONE	817-796-7822
CONTACT	Jim McCure

#	Qty	Description	Unit Price	Extension
1	1	Purchase of Chiller Chemicals and Maintenance Period: 9/1/21 - 8/31/22	$ 89,000.00	$ 89,000.00
TOTAL AMOUNT			$ 89,000.00	

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SOUTH TEXAS COLLEGE

SOUTH TEXAS COLLEGE
7. HEATING, VENTILATION, AND AID CONDITIONING (HVAC) RELATED SERVICES

NAME	Pro Tech Mechanical, Inc.
ADDRESS	1622 Saratoga Blvd
CITY/STATE/ZIP	Corpus Christi, TX 78417
PHONE	866-839-8477
FAX	866-839-8472
CONTACT	Charlie Martin

#	Qty	Description	Unit Price	Extension
1	1	Heating, Ventilation, and Air Conditioning (HVAC) Related Services Period: 8/26/21 - 8/25/22	$ 50,000.00	$ 50,000.00
TOTAL AMOUNT			$ 50,000.00	

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SOUTH TEXAS COLLEGE

SOUTH TEXAS COLLEGE
8. PARTS AND SUPPLIES

NAME	W.W. Grainger, Inc./ dba Grainger
ADDRESS	7950 Research Blvd
CITY/STATE/ZIP	Austin, TX 78758
LOCAL ADDRESS	921 E Pecan Blvd McAllen, TX
PHONE	800-472-4643
CONTACT	Robert Garcia

#	Qty	Description	Unit Price	Extension
1	1	Purchase of Parts and Supplies Period: 9/1/21 - 8/31/22	$ 100,000.00	$ 100,000.00
TOTAL AMOUNT			$	100,000.00

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SOUTH TEXAS COLLEGE

NO BACKUP FOR

9. Commercial Card Services (Accounts Payable Card) (Renewal)

10

SOUTH TEXAS COLLEGE

SOUTH TEXAS COLLEGE
10. ELEVATOR MAINTENANCE AGREEMENT

NAME	Otis Elevator Company
ADDRESS	1444 N Cockrell Hill Rd Ste 102
CITY/STATE/ZIP	Dallas, TX 75211
LOCAL ADDRESS	200 N McColl Rd McAllen, TX 78501
PHONE	415-583-9526
CONTACT	Brett Morris

#	Qty	Description	Unit Price	Extension
1	1	Elevator Maintenance Agreement - Renewal Period: 9/1/21 - 8/31/22	$ 95,000.00	$ 95,000.00
TOTAL AMOUNT			$ 95,000.00	

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SOUTH TEXAS COLLEGE

SOUTH TEXAS COLLEGE
11. MASS NOTIFICATION SYSTEM AGREEMENT

NAME	Rave Mobile Safety
ADDRESS	492 Old Connecticut Path 2nd Fl
CITY/STATE/ZIP	Framingham, MA 01701
PHONE	866-839-8477
FAX	866-839-8472
CONTACT	Meredith Barton

#	Qty	Description	Unit Price	Extension
1	1	Mass Notification System Agreement - Renewal Period: 9/1/21 - 8/31/22	$ 54,651.64	$ 54,651.64
TOTAL AMOUNT			$	54,651.64

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SOUTH TEXAS COLLEGE

SOUTH TEXAS COLLEGE
12. MOBILE HOTSPOT SERVICES

NAME	AT&T Mobility, LLC.
ADDRESS	P O Box 6463
CITY/STATE/ZIP	Carol Stream, IL 60197
PHONE	956-605-4849
CONTACT	Hector Orellana

#	Qty	Description	Unit Price	Extension
1	328	Mobile Hotspot Services for Students Monthly Amount: $40.00 Period: 9/1/21 - 12/31/21	$ 160.00	$ 52,480.00
TOTAL AMOUNT			$	52,480.00

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SOUTH TEXAS COLLEGE

Purchasing and Distribution Services
3201 W. Pecan Blvd., McAllen, TX 78501

t (956) 872-4681
f (956) 872-4688

P.O. Box 9701, McAllen, TX 78502-9701
www.SouthTexasCollege.edu

July 1, 2021

Gateway Printing and Office Supply, Inc.
Attn: Mr. Butch Shook
315 South Closner
Edinburg, TX 78539

Dear Mr. Shook:

On August 25, 2020, South Texas College awarded a contract to Gateway Printing and Office Supply, Inc. for Office Supplies. The award allowed for two one-year renewal options on the contract if the terms and conditions remain the same. We are currently in the last few months of the first year of the contract and would like to renew for an additional one-year period. The first renewal period will be from October 1, 2021 through September 30, 2022.

We are requesting that you respond to us in writing if this would be acceptable to your company. For your convenience, we are providing a place for your signature approval at the bottom of the letter. If in acceptance of this extension, you may sign where indicated. The letter may be returned via fax at (956) 872-4688 or email to Becky Cavazos at beckyc@southtexascollege.edu.

Sincerely,

Rebecca R. Cavazos
Director of Purchasing

Renewal of contract accepted through September 30, 2022 with no change in terms and conditions as per the South Texas College bid previously submitted.

Authorized Signature: _____

Name Printed: _____

Date: _____

SOUTH TEXAS COLLEGE

Purchasing and Distribution Services
3201 W. Pecan Blvd., McAllen, TX 78501

t (956) 872-4681
f (956) 872-4688

P.O. Box 9701, McAllen, TX 78502-9701
www.SouthTexasCollege.edu

July 1, 2021

Copy Plus, LLC.
Attn: Ms. Lorissa Pecina
4500 North 10th, Suite 240
McAllen, TX 78504

Dear Ms. Pecina:

On August 25, 2020, South Texas College awarded a contract to Copy Plus, LLC. for Office Supplies. The award allowed for two one-year renewal options on the contract if the terms and conditions remain the same. We are currently in the last few months of the first year of the contract and would like to renew for an additional one-year period. The first renewal period will be from October 1, 2021 through September 30, 2022.

We are requesting that you respond to us in writing if this would be acceptable to your company. For your convenience, we are providing a place for your signature approval at the bottom of the letter. If in acceptance of this extension, you may sign where indicated. The letter may be returned via fax at (956) 872-4688 or email to Becky Cavazos at beckyc@southtexascollege.edu.

Sincerely,

Rebecca R. Cavazos
Director of Purchasing

Renewal of contract accepted through September 30, 2022 with no change in terms and conditions as per the South Texas College bid previously submitted.

Authorized Signature: _____

Name Printed: _____

Date: _____

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SOUTH TEXAS COLLEGE

SOUTH TEXAS COLLEGE
14. STUDENT LAPTOPS AND CARRYING BAGS

NAME	Dell Marketing, LP.
ADDRESS	P O Box 676021
CITY/STATE/ZIP	Dallas, TX 75267
PHONE	512-513-3843
CONTACT	Kim Meredith

#	Qty	Description	Unit Price	Extension
1	200	Dell Laptop Latitude 5420 XCTO Base, 11TH Generation Intel Core i5-1145G7, 16GB Memory, 256GB Hard Drive, Intel UHD 620 Graphics, Warranty	$ 1,089.14	$ 217,828.00
2	200	Targus Sport Backpack-Laptop Carrying Bag	$ 24.29	$ 4,858.00
TOTAL AMOUNT			$	222,686.00

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SOUTH TEXAS COLLEGE

SOUTH TEXAS COLLEGE
15. PROFESSIONAL DEVELOPMENT SERVICES

NAME	Region One Education Service Center
ADDRESS	1900 W Schunior
CITY/STATE/ZIP	Edinburg, TX 78541
PHONE	956-984-6005
CONTACT	Dr. Eduardo Cancino

#	Qty	Description	Unit Price	Extension
1	1	Professional Development Services - Renewal (Hosted Services) Period: 9/1/21 - 8/31/22	$ 17,500.00	$ 17,500.00
TOTAL AMOUNT			$	17,500.00

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CONTRACT TRAINING AGREEMENT
South Texas College

This **Contract Training Agreement** ("Agreement") is made and entered into as of the 15th day of June, 2021 (the "Effective Date") and is by and between **SOUTH TEXAS COLLEGE (STC)**, an institution of higher education authorized by the laws and Constitution of the State of Texas, and **PHARR-SAN JUAN-ALAMO INDEPENDENT SCHOOL DISTRICT (District)**, a Texas public school district.

WHEREAS, the District requires training and educational services, as more fully described in **Attachment "A,"** and STC has the expertise, resources, personnel, and experience required to provide such services;

WHEREAS, this Agreement is of mutual interest and benefit to STC and the District;

NOW, THEREFORE, in consideration of the mutual promises and covenants herein contained, the District and STC (sometimes collectively referred to herein as the "Parties") agree as follows:

1. Services and Fees

a. During the term of this Agreement, STC shall provide training services to the District as set forth in **Attachment "A"** (the "Services") which is incorporated herein by reference. The Services may be modified, reduced or expanded with the advance written consent of the Parties. If there is any conflict between the terms and conditions of the Services described in **Attachment "A"** and those contained in the body of this Agreement, the terms of the Agreement shall control.

b. The District shall pay STC for the Services in accordance with the terms and conditions set forth in **Attachment "A."**

2. STC's Responsibilities and Representations

a. STC represents that all persons connected with STC who are directly in charge of providing the Services are duly registered and/or licensed under the laws, rules and regulations of any authority having jurisdiction, if so required by such laws, rules and regulations.

b. STC represents that to the best of its actual knowledge, as a result of providing the Services, there are no conflicts of interest between the District and any other person or entity for whom STC is providing or has provided training services. If, during the course of this Agreement, STC becomes aware of facts that constitute or may reasonably lead to a conflict of interest, STC shall promptly notify the District.

c. Except as may be expressly set forth in **Attachment "A,"** STC represents that its performance does not depend on the acquisition of rights from any third party and that the conveyance of any deliverables described as part of the Services will not knowingly infringe on the intellectual property rights of any third party.

d. STC shall: i) designate an administrator to oversee and administer STC's performance of the Services; ii) provide one or more qualified trainers, training materials and equipment appropriate for the Services; iii) assume full responsibility for complying with the requirements of the U.S. Copyright Act with respect to any training materials provided by STC in connection with providing the Services; iv) ensure that any facilities that will be used for the Services will be open and ready for use on the date(s) and time(s) specified for the Services, if the Services will take place at STC; and v) provide certificates of completion for the participants who complete the training requirements as outlined in the Services.

3. District's Responsibilities and Representations

a. The District shall: i) designate a contact person to communicate with STC about any specific requirements of the training program for which the Services are being provided and in connection with general planning and coordination; ii) refrain from copying, reproducing, creating derivative works, publishing, or further distributing any training materials provided by STC; and iii) make all required payments to STC within 30 days of receipt of the invoice.

4. Default and Termination

a. If a party breaches this Agreement, the other party may, so long as such party has not caused the breach, terminate this Agreement upon ten (10) days written notice describing the details of the breach. The termination shall, however, not be effective if the breach is fully cured prior to the end of the ten-day period.

b. Either party may for any reason, or no reason, terminate this Agreement at any time upon giving thirty (30) days advance written notice to the other party. If either party terminates this Agreement for convenience, it shall have no liability to the other party of any kind other than STC refunding any sums paid by the District for any services that were not performed.

c. The District acknowledges and agrees that by providing the Services, STC is not making any representation or warranty concerning the District's future performance or success and that STC is not responsible in any way for the operation of the District's business.

d. If STC breaches its obligations under this Agreement, the District's sole and exclusive remedy will be limited to the correction or replacement of any of the Services or to the repayment of the portion of the compensation paid by the District corresponding to the non-conforming Services. STC shall not be liable to the District for any other damages, either special, direct, indirect, incidental, consequential or otherwise, and in no event shall the liability of STC exceed the total amount paid by the District under this Agreement.

e. Neither party will be liable or responsible to the other for any loss or damage or for any delays or failure to perform due to causes beyond its reasonable control including acts of God, strikes, epidemics, war, riots, flood, fire, sabotage, or any other circumstances of like character.

5. Miscellaneous

a. The relationship created by this Agreement shall be that of independent contractor. Nothing in this Agreement shall be read to make the employees or agents of either party an employee or an agent of the other.

b. This Agreement constitutes all representations, oral and written, of the work to be performed, replaces all previous agreements, and constitutes the entire agreement between the Parties; this Agreement may be modified only in writing, signed by each party, after reasonable notice.

c. The District agrees that STC may use the District's business name in the promotion of training services.

d. As a public community college of the state of Texas, STC is immune from actions in tort, except those arising from the use of a motor vehicle. Nothing in this Agreement shall be interpreted to constitute a waiver of this immunity by STC or an agreement by the Parties to indemnify or hold each other harmless except as provided for in Section 3.b.

e. This Agreement shall inure to the benefit of and be binding upon the respective heirs, executors, successors, representatives, and assigns of the Parties, as the case may be.

f. STC, as part of an institution of higher education and recipient of federal and state funding, is subject to federal and state civil rights laws and regulations prohibiting it from discriminating on the basis of race, ethnicity, gender, creed, age, disability or Veterans status in any program or activity of STC. This Agreement, and the Services offered pursuant to this Agreement, are subject to the provisions of those laws and regulations, and the District agrees that it will cooperate in any civil rights investigation conducted by STC or any external agency regarding the Services or STC's performance of this Agreement.

g. This Agreement shall be governed by and construed in accordance with the laws of the state of Texas. Each party submits to the exclusive jurisdiction of the courts located in Hidalgo County, Texas for the purpose of any action or proceeding brought by either of them in connection with this Agreement or any alleged breach thereof.

h. Neither party shall assign its rights or obligations hereunder without the prior written consent of the other party. STC shall not subcontract, either directly or indirectly, any of its responsibilities hereunder without the prior written consent of the District.

IN WITNESS WHEREOF, South Texas College and PSJA ISD have executed and delivered this Agreement as of the date first above written.

(STC) SOUTH TEXAS COLLEGE: **(DISTRICT) PSJA ISD:**

By: _____
Dr. David Plummer
Interim President

By: _____
Dr. Jorge Arredondo
Superintendent of Schools

By: _____
Olivia de la Rosa
Director

Type of Funding: *Federal __ (if Federal funds, CFDA _____); State __; Local __; Private __*

Upon the execution of this Agreement, please return both copies in the envelope provided for your convenience. When all signatures are obtained, one fully executed original will be returned for your records. Please mail to:

South Texas College
Department of Continuing Education
Attn. Olivia de la Rosa, Director
2621 W. Pecan Blvd.
McAllen, TX 78501
Phone (956) 872-3856
Fax (956) 872-6753

ATTACHMENT A
SERVICES AND COSTS

South Texas College will provide 180 hours of Real Estate Training and 347 hours of Dental Assistant Training to PSJA ISD participants.

Course No./Name:	**Real Estate Program** consisting of Principles of Real Estate I and II, Law of Agency, Law of Contracts, Finance, and Promulgated Contracts **Dental Assistant Program** consisting of Lecture/Lab, CPR, and Practicum
Total No. of Hours:	Real Estate Program – 180 hours Dental Assistant Program – 347 hours
Administrator Responsible:	Raul Ruiz and Liz Hernandez
District Contact:	Adriana Garcia
District Billing Address:	601 E. Kelly, Pharr, TX 78577
Dates:	21-22 School Year
Time:	TBD
Location:	PSJA ISD Facilities
No. of Participants:	Real Estate Program – 12 minimum Dental Assistant Program – 10 minimum
Tuition:	Real Estate Program – $1,260 per participant Dental Assistant Program – $2,210.50 per participant
Supplies/Materials:	Real Estate Program – $200.00 per participant Dental Assistant Program – $1,186.00 per participant
Total per Participant:	Real Estate Program – $1,460.00 per participant Dental Assistant Program – $3,396.50 per participant
Total per Program:	Real Estate – $17,520 for 12 participants Dental Assistant Program – $33,965.00 for 10 participants
Total Due:	**$51,485.00 for both programs**

The minimum cost per program shall remain as shown in the Total per Program for the corresponding program as the "Recovery of Cost" in order for STC to complete training for all remaining participants in that particular program. Additional participants will be charged at the rate shown in the Total per Participant for the corresponding program.

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SOUTH TEXAS COLLEGE

SOUTH TEXAS COLLEGE
17. CREATIVE AGENCY SERVICES

NAME	Interact Communications, Inc.
ADDRESS	6030 Daybreak Circle
CITY/STATE/ZIP	Clarksville, MD 21029
PHONE	608-781-8495
FAX	608-781-8496
CONTACT	Mary De Luca

#	Qty	Description	Unit Price	Extension
1	1	Creative Agency Services - Extension Period: 9/1/21 - 2/28/22	$ 409,195.04	$ 409,195.04
TOTAL AMOUNT			$	409,195.04

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SOUTH TEXAS COLLEGE

NO BACKUP FOR

18. Vending Services – Beverages (Contract Extension)