SOUTH TEXAS COLLEGE

Award Proposal/ Rescind of Award/ Purchases and Renewals

Supporting Documentation

Board of Trustees Meeting

January 26, 2021

SOUTH TEXAS COLLEGE

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Award Proposal/ Rescind of Award / Purchases and Renewals
Supporting Documentation

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1. HEP GRANT CONSULTANT
PROJECT NO. 20-21-1022

VENDOR			Leadership Empowerment Group
ADDRESS			805 S Missouri
CITY/STATE/ZIP			Mercedes, TX 78570
PHONE			956-565-2425
FAX			956-565-2570
CONTACT			Barbara Baggerly-Hinojosa
#	**Qty**	**Description**	**Proposed**
1	1	Year 1: Grant Consulting Services	$ 60,000.00
2	1	Year 2: Grant Consulting Services	$ 60,000.00
3	1	Year 3: Grant Consulting Services	$ 60,000.00
4	1	Year 4: Grant Consulting Services	$ 60,000.00
5	1	Additional Fees and Charges	None
TOTAL AMOUNT			$ 240,000.00
TOTAL EVALUATION POINTS			83.32
RANKING			1

The Director of Purchasing has reviewed all the responses and evaluations completed.

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1. HEP GRANT CONSULTANT
PROJECT NO. 20-21-1022
EVALUATION SUMMARY

VENDOR		Leadership Empowerment Group	
ADDRESS		805 S Missouri	
CITY/STATE/ZIP		Mercedes, TX 78570	
PHONE		956-565-2425	
FAX		956-565-2570	
CONTACT		Barbara Baggerly-Hinojosa	
1	The purchase price. (up to 40 points)	30	30
		30	
		30	
2	The reputation of the vendor and the vendor's goods or services. (up to 18 points)	16	16.66
		16	
		18	
3	The quality of the vendor's goods or services. (up to 18 points)	17	17.33
		17	
		18	
4	The extent to which the goods or services meet the College's needs. (up to 15 points)	14	14
		13	
		15	
5	The vendor's past relationship with the College. (up to 3 points)	3	3
		3	
		3	
6	The impact on the ability of the College to comply with laws relating to Historically Underutilized Business. (up to 1 point)	1	1
		1	
		1	
7	The total long-term cost to the college to acquire the vendor's goods or services. (up to 5 points)	1	1.33
		2	
		1	
TOTAL EVALUATION POINTS		83.32	
RANKING		1	

The Director of Purchasing has reviewed all the responses and evaluations completed.
*The proposal criteria follows in the packet for further explanation of each criteria.

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1. PROPOSAL CRITERIA - SERVICE ONLY

		Service Only		
		Points	Score Key	
1	**Criterion 1: The purchase price** a. The low bidder gets the maximum points b. Divide the lowest proposal by each of the other proposal(s)	40		
2	**Criterion 2: The reputation of the vendor and of the vendor's goods or services** a. Number of Years in Business b. References (similar projects) c. Services/Installation d. Professional Licenses/Certifications	18	15-18 10-14 5-9 0-4	Excellent Acceptable Marginal Poor/No Response
3	**Criterion 3: The quality of the vendor's goods or service** a. Warranty b. Service Support/Response Time c. Goods/Product (manufacturer life) d. Product Performance	18	15-18 10-14 5-9 0-4	Excellent Acceptable Marginal Poor/No Response
4	**Criterion 4: The extent to which the goods or services meet the district's needs** a. Time Frame to complete the project b. Delivery Time Frame of product(s) c. Number of staff d. Meet or exceed the specifications	15	12-15 7-11 3-6 0-2	Excellent Acceptable Marginal Poor/No Response
5	**Criterion 5: The vendor's past relationship with the district** a. Quality of Past Performances with STC ******New Vendors will receive two points**	3	3 2 1 0	Excellent Acceptable/New Vendor Marginal Poor/No Response
6	**Criterion 6: The impact on the ability of the district to comply with laws and rules relating to Historically Underutilized Businesses** a. Provided the Certification	1	1 0	Yes No
7	**Criterion 7: The total long-term cost to the district to acquire the vendor's goods or services; and** a. Annual Escalation Increase	5	5 3-4 1-2 0	Excellent Acceptable Marginal Poor/No Response
8	**Criterion 8: Any other relevant factor specifically listed in the request for bids or proposals, e.g.:** a. Financial Standing b. Potential or Pending Sale of Business			Up to 5 points will be used from the purchase price if applicable
	Total Points	100		

Definitions of evaluation terms:

Excellent - respondent provided information which fully addressed or exceeded the requirements
Acceptable - respondent provided information which addressed most but not all of the requirements
Marginal - respondent provided minimal information on requirements
Poor/No response - respondent provided inadequate responses to requirements or did not respond

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NO BACKUP FOR

2. Beverage Products (Rescind)

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3. 3D PRINTER SYSTEM AND MATERIALS

NAME	Technical Laboratory Systems
ADDRESS	P O Box 218609
CITY/STATE/ZIP	Houston, TX 77218
PHONE	800-445-1088
FAX	281-391-1113
CONTACT	Mike Sudduth

#	Qty	Description	Unit Price	Extension
1	1	Stratasys F370 Printer System	$ 66,070.00	$ 66,070.00
2	1	F370 Education Materials Package	$ -	$ -
3	2	Waterworks/P400-SC Soluble Concentrate (case of 12)	$ 149.00	$ 298.00
4	1	Installation and Training	$ 2,250.00	$ 2,250.00
5	1	Trade-In Dimension P16882 Printer	$ (25,000.00)	$ (25,000.00)
6	1	Shipping and Handling	$ 1,540.00	$ 1,540.00
TOTAL AMOUNT			$ 45,158.00	

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4. ELEVATOR UPGRADES

NAME	Oracle Elevator
ADDRESS	5618 Randolph Blvd
CITY/STATE/ZIP	San Antonio, TX 78233
PHONE	210-762-5249
CONTACT	Eric Schwarzenbach

#	Qty	Description	Unit Price	Extension
1	1	Hydraulic Elevator Modernization Includes: Equipment, Installation, Tests, Clean Up, Inspection, and Remobilization Quantity: 2	$ 131,780.00	$ 131,780.00
TOTAL AMOUNT			$ 131,780.00	

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5. CASE MANAGEMENT SERVICES

NAME	Valley Initiative for Development and Advancement (VIDA)
ADDRESS	417 S Ohio Ave
CITY/STATE/ZIP	Mercedes, TX 78570
PHONE	956-903-1900
CONTACT	Maribel Martinez

#	Qty	Description	Unit Price	Extension
1	1	Case Management Services and Mentoring Services Fifty (50) Students Per Semester Period: 1/1/21 - 12/31/21	$ 81,000.00	$ 81,000.00
TOTAL AMOUNT			$	81,000.00

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6. ONLINE EMPLOYEE TRAINING SERVICES

NAME	Governmentjobs.com, Inc./ dba NeoGov
ADDRESS	300 Continental Blvd Ste 565
CITY/STATE/ZIP	El Segundo, CA 90245
PHONE	888-636-4681
CONTACT	Alondra Ramos

#	Qty	Description	Unit Price	Extension
1	1	Online Employee Training Services - Subscription Renewal for Learn Period: 8/19/20 - 8/18/21	$ 50,960.00	$ 50,960.00
TOTAL AMOUNT			$ 50,960.00	

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7. TRADITIONAL CONTENT MARKETING SERVICES

NAME	Aperture Content Marketing
ADDRESS	25900 Greenfield Rd
CITY/STATE/ZIP	Oak Park, MI 48237
PHONE	855-572-2955
CONTACT	Kathleen Carr

#	Qty	Description	Unit Price	Extension
1	1	Experience Exceptional Career Focus Traditional Tabloid Magazine; 16 Pages; Size: 10 3/4 x 13 1/4; Qty: 112,100	$ 31,317.50	$ 31,317.50
2	1	Office Copies: 100	$ 23,520.00	$ 23,520.00
3	1	Postage for Addressed Mail: 112,000	$ 2,652.00	$ 2,652.00
4	1	Shipping and Handling	$ 2,510.61	$ 2,510.61
5	1	Experience Exceptional Career Traditional Tabloid Magazine; 16 Pages; Size: 10 3/4 x 13 1/4; Qty: 32,600	$ 17,405.00	$ 17,405.00
6	1	Office Copies: 100	$ 6,825.00	$ 6,825.00
7	1	Postage for Addressed Mail: 32,500	$ 812.50	$ 812.50
8	1	Shipping and Handling	$ 1,042.87	$ 1,042.87
TOTAL AMOUNT			$	86,085.48

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8. NETWORK EQUIPMENT REPLACEMENTS

NAME	Netsync Network Solutions
ADDRESS	2500 W Loop S Ste 410/510
CITY/STATE/ZIP	Houston, TX 77027
PHONE	713-218-5000
CONTACT	Xavier Trevino

#	Qty	Description	Unit Price	Extension
1	5	Smart Online UPS 10KVA 208&120VPERP 9000W 0URM USB DB9 LCD 28 Out	$ 5,445.00	$ 27,225.00
2	20	Smart UPS 2200 VA 1920W AVR 120VPERP 8 Out 2URM LC USB DB9 RS232 EPO	$ 853.30	$ 17,066.00
3	10	Smart UPS 750VA 600W AVR 120V PERP 6 Out 1URM USB DB9 RS232 EPO	$ 394.00	$ 3,940.00
4	25	SNMP Management Accessory Card, SmartPro or SmartOnline UPS System	$ 247.50	$ 6,187.50
5	300	Cisco IP Phone 8811 Series	$ 192.50	$ 57,750.00
6	1	802.11AC W2 Value Outdoor Access Point Direct Ant B Reg Dom	$ 405.60	$ 405.60
7	1	Cisco 1540 Series Unified Local Mode Software	$ -	$ -
8	1	Standard Pole/Wall Mount Kit for Access Point 1530/1560 Series	$ 41.50	$ 41.50
9	1	SNTC-NO RMA 802.11 AC W2 Value Outdoor Access Point Direct An	$ 25.40	$ 25.40
10	2	802.11AC W2 Value Outdoor Access Point Internal Ant B Reg Dom	$ 406.40	$ 812.80
11	2	Cisco 1540 Series Unified Local Mode Software	$ -	$ -
12	2	Standard Pole/Wall Mount Kit for Access Point 1530/1560 Series	$ 41.50	$ 83.00
13	2	SNTC-NO RMA 802.11 AC W2 Value Internal Access Point Direct An	$ 25.40	$ 50.80
TOTAL AMOUNT			$	113,587.60

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9. RED HAT LICENSE MAINTENANCE AGREEMENT

NAME	Netsync Network Solutions
ADDRESS	2500 W Loop S Ste 410/510
CITY/STATE/ZIP	Houston, TX 77027
PHONE	713-218-5000
CONTACT	Xavier Trevino

#	Qty	Description	Unit Price	Extension
1	1,918	Red Hat Enterprise Linux Academic Site Subscription Renewal with Smart Management + Satellite, Premium (Server, Desktop, Workstation, Power, HPC, per FTE) Period: 2/27/21 - 2/26/22	$ 42.09	$ 80,728.62
TOTAL AMOUNT			$ 80,728.62	