SOUTH TEXAS COLLEGE

Award Proposals/ Purchases/Renewals/ Interlocal Agreement

Supporting Documentation

Board of Trustees Meeting

August 28, 2018

SOUTH TEXAS COLLEGE

SOUTH TEXAS COLLEGE
Award Proposals/ Purchases/ Renewals/ Interlocal Agreement
Supporting Documentation

TABLE OF CONTENTS

NON-BOND PROCEEDS

A. AWARDS

1) Custodial Supplies (Award)
2) Pest Control Services (Award)
3) Printing Projects and General Purpose Printing (Award)
4) Professional Recruitment Services (Award)

B. INSTRUCTIONAL ITEMS

5) Forensic Hardware and Software (Purchase)
6) Science Equipment and Supplies (Purchase)

C. NON – INSTRUCTIONAL ITEMS

7) Furniture (Purchase)
8) Beverage Products (Renewal)
9) Commercial Card Services (Renewal)
10) Office Supplies (Renewal)

D. TECHNOLOGY ITEMS

11) Banner Travel and Expense System (Purchase)
12) Student Enrollment Management System Agreement (Purchase)
13) Banner Application Maintenance Agreement (Renewal)
14) Data Hosting and Maintenance Agreement (Renewal)
15) Email Security Software License Agreement (Renewal)
16) Enterprise Software Licenses and Maintenance Agreements (Renewal)
17) Hardware and Software Maintenance and Support Agreements (Renewal)
18) Internet Service – Pecan Campus (Renewal)

SOUTH TEXAS COLLEGE

TABLE OF CONTENTS (Continued)

D. TECHNOLOGY ITEMS (continued)

19) Network Hardware and Software Maintenance Agreement (Renewal)
20) Oracle License Maintenance Agreement (Renewal)
21) Public Website Hosting Services (Renewal)

E. INTERLOCAL AGREEMENT

22) Professional Development Services (Interlocal Agreement/Renewal)

2013 BOND CONSTRUCTION PROGRAM FUNDED BY NON-BOND PROCEEDS

A. NON-BOND PROCEEDS
- Maintenance and Operation Property Taxes (M&O)

1) Furniture (Purchase)
2) Birthing Simulator (Purchase)

Non-Bond Related

1

SOUTH TEXAS COLLEGE
1. CUSTODIAL SUPPLIES
PROJECT NO. 18-19-1008

								Primary				Secondary	
		VENDOR	Central Poly-Bag, Corp.	Copy Plus, LLC.	Devin Distributing & Packaging, Inc.	Dispose N Save	Gateway Printing & Office Supply, Inc.	Gulf Coast Paper, Co.	Interboro Packaging, Corp.	Interline Brands, Inc./dba SupplyWorks	Medek, LLC.	Rio Paper & Supply, LLC.	Yanitor Paper and Supplies, LLC.
		ADDRESS	2400 Bedle Place	4500 N 10th Ste 240	4109 N Conway	5 Getzil Berger	315 S Closner	635 Billy Mitchell Blvd	114 Bracken Rd	701 San Marco Blvd	315 E Business 83	1800 Mozelle	5420 N Athol St
		CITY/STATE/ZIP	Linden, NJ 07036	McAllen, TX 78504	Palmhurst, TX 78573	Monroe, NY 10950	Edinburg, TX 78539	Brownsville, TX 78521	Montgomery, NY 12549	Jacksonville, FL 32207	Alamo, TX 78516	Pharr, TX 78577	Pharr, TX 78577
		PHONE	908-862-7570	956-668-7587	956-424-3660	845-781-7800	956-383-3861	956-541-2281	845-782-6800	800-476-5830	956-800-4366	956-782-5111	956-843-2006
		FAX	908-862-9019	956-668-7590	956-424-7055	845-781-2455	956-316-0253	956-541-2018	845-781-2450		855-633-3577	956-782-5127	956-843-2008
		CONTACT	Andrew Hoffer	Michael J. Flemate	David Gutierrez	Toby Fried	Chris Diaz	Jorge A. Guerra	Chanie Holfer	Ran Garver	Dennis Garcia	Jesus A. Sanchez	Carlos Franco
#	**UOM**	**Description**	**Unit Price**	**Unit Price**	**Unit Price**	**Unit Price**	**Unit Price**	**Unit Price**	**Unit Price**	**Unit Price**	**Unit Price**	**Unit Price**	**Unit Price**
1	CS	Jumbo Toilet Tissue	$21.18	$52.74	$18.86		$42.69	$26.70		$31.67	$17.00	$21.16	$20.00
2	CS	Roll Paper Towels	$20.18	$24.98	$16.49		$26.00	$21.00		$21.75	$19.00	$19.70	$16.00
3	CS	Can Liners, 40" X 48"	$16.90	$62.89	$26.43	$21.84/250	$20.50	$22.41	$19.34	$26.37	$19.25	$19.42	$26.00
4	CS	Can Liners, 24" X 33"	$13.10	$30.90	$37.99	$13.48/1,000	$14.45	$16.82	$13.34	$18.41	$15.00	$14.30	$17.30
5	CS	Large Powder-Free Nitrile Gloves	$41.89	$62.05	$35.68	$31.50/1,000	$45.00	$52.00	$31.40	$6.36 per box $63.60 case	$29.70	$4.00 box $40.00 case	$42.50
6	CS	Medium Powder-Free Nitrile Gloves	$41.89	$65.50	$35.68	$31.50/1,000	$45.00	$52.00	$31.40	$6.55 per box $65.50 case	$29.70	$4.00 box $40.00 case	$42.50
7	CS	Alcohol InstantFoam Hand Sanitizer		$57.10	$41.97		$89.00	$71.00		$77.82		$53.04	
8	CS	All Purpose Wipes		$52.50	$37.91		$37.65	$37.50		$39.28		$38.75	
9	CS	Air Freshener			$88.63			$129.00		$164.88		$67.63	
10	CS	Neutral Floor Cleaner		$60.70	$93.85			$20.50		$26.28		$36.07	
11	CS	All-Purpose Cleaner		$36.25	$90.49			$56.00		$71.64		$59.87	
12	CS	Disinfectant		$33.95	$104.09			$83.00		$106.24		$69.26	
13	CS	Lemon Furniture Polish		$59.85	$28.91		$45.75	$39.00		$40.80		$36.20	
14	CS	Angle Broom		$128.50	$4.01		$73.59	$52.80		$11.12ea $133.44 case		$80.10	
15	DZ	Mop Head		$130.70	$46.81		$89.20	$71.36		$66.72		$94.88	
16	GAL	Dry Erase Surface Cleaner		$20.75			$24.50	$22.85		$45.98		$27.39	
17	CA	Liquid Cream Cleaner		$53.77	$21.40			$25.00		$34.44		$31.87	
18	PK	Vacuum Bags for Nilfisk Advance						$16.72		$7.63		$15.89	
19	CS	Neutral Floor Cleaner		$119.80	$18.59		$35.08	$22.90		$24.52		$36.07	
20	CS	All Purpose Cleaner		$33.60	$44.71			$52.70		$61.60		$59.87	
21	CS	Carpet Cleaner		$55.45	$26.85			$28.20		$32.88		$61.98	
22	CS	Carpet Cleaner Prespray/Spot		$32.05	$27.56			$23.50		$27.44		$58.96	
23	CS	Floor Finisher Restorer		$44.80	$39.20			$46.80		$55.04		$89.49	
24	EA	Dry Erase Surface Cleaner		$6.57			$9.99	$7.80		$11.38		$10.44	
25	CS	Floor Finish Wax		$103.67	$52.00					$70.19		$64.22	
26	CS	Floor Finish Stripper		$90.60	$47.91					$55.30		$70.40	

SOUTH TEXAS COLLEGE
1. CUSTODIAL SUPPLIES
PROJECT NO. 18-19-1008

								Primary				Secondary	
		VENDOR	Central Poly-Bag, Corp.	Copy Plus, LLC.	Devin Distributing & Packaging, Inc.	Dispose N Save	Gateway Printing & Office Supply, Inc.	Gulf Coast Paper, Co.	Interboro Packaging, Corp.	Interline Brands, Inc./dba SupplyWorks	Medek, LLC.	Rio Paper & Supply, LLC.	Yanitor Paper and Supplies, LLC.
#	**UOM**	**Description**	**Unit Price**	**Unit Price**	**Unit Price**	**Unit Price**	**Unit Price**	**Unit Price**	**Unit Price**	**Unit Price**	**Unit Price**	**Unit Price**	**Unit Price**
27	EA	Brushless Mechanical Sweeper		$109.15			$104.00	$89.00		$81.21		$96.23	
28	CS	Floor Stripping Pads		$17.93	$18.48		$18.50	$19.10		$24.50		$5.05 ea $25.25 case	
29	CS	Multilingual "Caution" Floor Safety Sign		$112.57	$30.14		$11.65	$5.90		$69.54	$54.50	$4.99 ea $29.94 case	$7.00
30	BX	Urinal Screens		$20.45	$14.54		$14.59	$17.70		$117.00		$18.30	
31	CS	Dust Pan		$174.74	$38.53		$83.34	$7.90		$79.20	$106.25	$9.00 ea $54.00 case	$16.00
32	CS	Extra Large Blue powder-Free Nitrile Gloves	$41.89	$68.90	$35.68	$31.50/1,000	$45.00	$52.00	$31.40	$58.70	$29.70	$4.00 ea $40.00 case	$42.50
33	CS	Feminine Hygiene Receptacle Liners		$37.55	$14.53		$20.85	$14.60		$15.32		$18.50	
34	CS	Natural Multifold Towel	$18.70	$15.60	$15.15		$16.25	$16.50		$19.18	$15.50	$16.70	$15.00
35	CS	Air Freshener Refill		$31.20			$69.00	$57.00		$18.79 ea $112.74 case		$66.85	
36	CS	Lotion Foam Soap		$57.15	$29.19		$51.00	$42.00		$42.96		$43.98	
Catalog/Product Listing Discount			0%	1-90%	5-10%	50%	Up to 74.9%	50% TASB	50%	15%	0%	20-30%	0%
Delivery Upon Receipt of PO			Within 30 Days	2-3 Days		14 Days ARO	1-2 Days	1 Day	10-14 Days ARO	3-5 Days ARO Stock, 7-14 Days ARO Non-Stock	5 Business Days	7-10 Business Days	3-5 Business Days
Escalation													
2nd Year			8%		5-10% (if manufacture has price increase)	15%	If MFG Increases	1-10% (only if market goes up can provide MFG letters)	15%	0% - Price increases at the time of renewal will be evaluated during the renewal period to ensure maximum value to our customer.	5%	4-8% If MFG Increases	0%
3rd Year			8%		5-10% (if manufacture has price increase)	15%	If MFG Increases	1-10% (only if market goes up can provide MFG letters)	15%	0% - Price increases at the time of renewal will be evaluated during the renewal period to ensure maximum value to our customer.	5%	4-8% If MFG Increases	5%
Total Evaluation Points			74.75	76.75	59	66.25	80.75	95	70	81.5	72.5	90.25	67.75
Ranking			6	5	11	10	4	1	8	3	7	2	9

SOUTH TEXAS COLLEGE
1. CUSTODIAL SUPPLIES
PROJECT NO. 18-19-1008
EVALUATION SUMMARY

	VENDOR	Central Poly-Bag, Corp.		Copy Plus, LLC.		Devin Distributing & Packaging, Inc.		Dispose N Save		Gateway Printing & Office Supply, Inc.		Gulf Coast Paper, Co.		Interboro Packaging, Corp.		Interline Brands, Inc./ dba SupplyWorks		Medek, LLC.		Rio Paper & Supply, LLC.		Yanitor Paper and Supplies, LLC.	
	ADDRESS	2400 Bedle Place		4500 N 10th Ste 240		4109 N Conway		5 Getzil Berger		315 S Closner		635 Billy Mitchell Blvd		114 Bracken Rd		701 San Marco Blvd		315 E Bus Hwy 83		1800 Mozelle		5420 N Athol St	
	CITY/STATE/ZIP	Linden, NJ 07036		McAllen, TX 78504		Palmhurst, TX 78573		Monroe, NY 10950		Edinburg, TX 78539		Brownsville, TX 78521		Montgomery, NY 12549		Jacksonville, FL 32207		Alamo, TX 78516		Pharr, TX 78577		Pharr, TX 78577	
	PHONE	908-862-7570		956-668-7587		956-424-3660		845-781-7800		956-383-3861		956-541-2281		845-782-6800		800-476-5830		956-800-4366		956-782-5111		956-843-2006	
	FAX	908-862-9019		956-668-7590		956-424-7055		845-781-2455		956-316-0253		956-541-2018		845-781-2450				855-633-3577		956-782-5127		956-843-2008	
	CONTACT	Andrew Hoffer		Michael J. Flemate		David Gutierrez		Toby Fried		Chris Diaz		Jorge A. Guerra		Chanie Holfer		Ran Garver		Dennis Garcia		Jesus A. Sanchez		Carlos Franco	
1	The purchase price. (up to 50 points)	48	47.5	44	44	42	42	40	40	46	46	50	50	46	46	46	46	46	46	48	48	46	46
		48		44		42		40		46		50		46		46		46		48		46	
		48		44		42		40		46		50		46		46		46		48		46	
		46		44		42		40		46		50		46		46		46		48		46	
2	The reputation of the vendor and the vendor's goods and/or services. (up to 10 points)	6	6.75	7	7	4	3.75	5	5.5	8	8	9	9.25	7	7	8	8	6	6.25	8	8.5	5	6
		7		7		7		7		7		9		7		8		7		8		7	
		6		7		2		5		8		10		6		8		5		9		7	
		8		7		2		5		9		9		8		8		7		9		5	
3	The quality of the vendor's goods and/or services. (up to 18 points)	13	12	12	11.75	7	6.25	10	10.5	13	12.75	17	16.5	8	8.25	12	12.5	11	11.75	16	15.5	7	7.5
		12		12		9		9		10		16		9		15		12		15		10	
		9		9		4		9		14		16		3		9		10		14		5	
		14		14		5		14		14		17		13		14		14		17		8	
4	The extent to which the vendor's goods and/or services meet the College's needs. (up to 18 points)	6	6.5	13	12	4	4.5	8	8.25	11	11.5	16	16.5	8	7.25	12	13	6	6.5	14	15.5	6	6.25
		5		12		10		5		11		16		5		13		5		15		5	
		6		9		2		8		9		17		8		13		8		16		7	
		9		14		2		12		15		17		8		14		7		17		7	
5	The vendor's past relationship with the College. (up to 3 points)	2	2	2	2	2	2.5	2	2	2	2.5	3	2.75	2	1.5	2	2	2	2	3	2.75	2	2
		2		2		2		2		2		2		2		2		2		2		2	
		2		2		3		2		3		3		1		2		2		3		3	
		2		2		3		2		3		3		1		2		2		3		1	
6	The impact on the ability of the College to comply with laws and rules relating to Historically Underutilized Business. (up to 1 point)	0	0	0	0	0	0	0	0	0	0	0	0	0	0	0	0	0	0	0	0	0	0
		0		0		0		0		0		0		0		0		0		0		0	
		0		0		0		0		0		0		0		0		0		0		0	
		0		0		0		0		0		0		0		0		0		0		0	
	TOTAL EVALUATION POINTS	74.75		76.75		59		66.25		80.75		95		70		81.5		72.5		90.25		67.75	
	RANKING	6		5		11		10		4		1		8		3		7		2		9	

2

SOUTH TEXAS COLLEGE

SOUTH TEXAS COLLEGE
2. PEST CONTROL SERVICES
PROJECT NO. 18-19-1009

VENDOR			Bug Off Pest Control		Bug Works Termite & Pest Control, Co.		Del Valle Termite and Pest Control Specialists, LLC.		Pest Master Pest Control	
ADDRESS			1609 Mozelle St		715 W Pecan		1510 W Dove Ave Ste B		2441 Nacogdoches	
CITY/STATE/ZIP			Pharr, TX 78577		McAllen, TX 78501		McAllen, TX 78504		San Antonio, TX 78217	
PHONE			956-782-7378		956-687-2645		956-433-3348		210-452-7087	
FAX			956-782-1149		956-687-2646		956-627-3487		855-466-7378	
CONTACT			Tommy Cantu		Mark Sullivan		Raymond Mendez		John Arbuckle	
#	**Qty**	**Description**	**Unit Price**	**Extension**	**Unit Price**	**Extension**	**Unit Price**	**Extension**	**Unit Price**	**Extension**
Monthly Pest Control Service (For Cafeterias and Shipping and Receiving Warehouse only)										
1	12	Pecan Campus Cafeteria (3 Bldgs)	$ 160.00	$ 1,920.00	$ 195.00	$ 2,340.00	$ 95.00	$ 1,140.00	$ 135.00	$ 1,620.00
2	12	Technology Center Cafeteria	$ 49.00	$ 588.00	$ 65.00	$ 780.00	$ 65.00	$ 780.00	$ 45.00	$ 540.00
3	12	Starr County Campus Cafeteria	$ 60.00	$ 720.00	$ 65.00	$ 780.00	$ 45.00	$ 540.00	$ 45.00	$ 540.00
4	12	Mid Valley Campus Cafeteria (2 Bldgs)	$ 89.00	$ 1,068.00	$ 130.00	$ 1,560.00	$ 45.00	$ 540.00	$ 90.00	$ 1,080.00
5	12	Nursing Allied Health Cafeteria (2 Bldgs)	$ 89.00	$ 1,068.00	$ 130.00	$ 1,560.00	$ 45.00	$ 540.00	$ 90.00	$ 1,080.00
6	12	Shipping and Receiving Warehouse	$ 89.00	$ 1,068.00	$ 65.00	$ 780.00	$ 95.00	$ 1,140.00	$ 50.00	$ 600.00
MONTHLY TOTAL			$	6,432.00	$	7,800.00	$	4,680.00	$	5,460.00
Quarterly Pest Control Service (For all Buildings, Lawns and Gardens)										
7	4	Pecan Campus	$ 2,400.00	$ 9,600.00	$ 895.00	$ 3,580.00	$ 800.00	$ 3,200.00	$ 170.00	$ 680.00
8	4	Technology Center	$ 440.00	$ 1,760.00	$ 380.00	$ 1,520.00	$ 300.00	$ 1,200.00	$ 170.00	$ 680.00
9	4	Starr County Campus	$ 625.00	$ 2,500.00	$ 180.00	$ 720.00	$ 95.00	$ 380.00	$ 170.00	$ 680.00
10	4	Mid Valley Campus	$ 610.00	$ 2,440.00	$ 350.00	$ 1,400.00	$ 125.00	$ 500.00	$ 170.00	$ 680.00
11	4	Nursing Allied Health	$ 460.00	$ 1,840.00	$ 140.00	$ 560.00	$ 125.00	$ 500.00	$ 170.00	$ 680.00
12	4	Pecan Plaza	$ 375.00	$ 1,500.00	$ 150.00	$ 600.00	$ 125.00	$ 500.00	$ 170.00	$ 680.00
13	4	Regional Center for Public Safety Excellence	$ 185.00	$ 740.00	$ 120.00	$ 480.00	$ 35.00	$ 140.00	$ 170.00	$ 680.00
QUARTERLY TOTAL			$	20,380.00	$	8,860.00	$	6,420.00	$	4,760.00
Annual Service (Termites and Fleas)										
14	1	Pecan Campus	$ 1,180.00	$ 1,180.00	$ 895.00	$ 895.00	$ 800.00	$ 800.00	$ 170.00	$ 170.00
15	1	Technology Center	$ 495.00	$ 495.00	$ 422.00	$ 422.00	$ 500.00	$ 500.00	$ 170.00	$ 170.00
16	1	Starr County Campus	$ 495.00	$ 495.00	$ 154.00	$ 154.00	$ 350.00	$ 350.00	$ 170.00	$ 170.00
17	1	Mid Valley Campus	$ 820.00	$ 820.00	$ 178.00	$ 178.00	$ 500.00	$ 500.00	$ 170.00	$ 170.00
18	1	Nursing Allied Health	$ 495.00	$ 495.00	$ 140.00	$ 140.00	$ 350.00	$ 350.00	$ 170.00	$ 170.00
19	1	Pecan Plaza	$ 275.00	$ 275.00	$ 150.00	$ 150.00	$ 250.00	$ 250.00	$ 170.00	$ 170.00
20	1	Regional Center for Public Safety Excellence	$ 275.00	$ 275.00	$ 120.00	$ 120.00	$ 150.00	$ 150.00	$ 170.00	$ 170.00
ANNUAL TOTAL			$	4,035.00	$	2,059.00	$	2,900.00	$	1,190.00
TOTAL BID AMOUNT			$	30,847.00	$	18,719.00	$	14,000.00	$	11,410.00
Price Escalation 2nd Year			0%		Reduce by 1%		3%		0%	
Price Escalation 3rd Year			3.50%		Reduce by 1%		5%		0%	
TOTAL EVALUATION POINTS			70.64		85.66		67.65		80.64	
RANKING			3		1		4		2	

SOUTH TEXAS COLLEGE

SOUTH TEXAS COLLEGE
2. PEST CONTROL SERVICES
PROJECT NO. 18-19-1009
EVALUATION SUMMARY

	VENDOR	Bug Off Pest Control		Bug Works Termite & Pest Control, Co.		Del Valle Termite and Pest Control Specialists, LLC.		Pest Master Pest Control	
	ADDRESS	1609 Mozelle St		715 W Pecan		1510 W Dove Ave Ste B		2441 Nacogdoches	
	CITY/STATE/ZIP	Pharr, TX 78577		McAllen, TX 78501		McAllen, TX 78504		San Antonio, TX 78217	
	PHONE	956-782-7378		956-687-2645		956-433-3348		210-452-7087	
	FAX	956-782-1149		956-687-2646		956-627-3487		855-466-7378	
	CONTACT	Tommy Cantu		Mark Sullivan		Raymond Mendez		John Arbuckle	
1	The purchase price. (up to 40 points)	25	25	30	30	35	35	40	40
		25		30		35		40	
		25		30		35		40	
2	The reputation of the vendor and the vendor's goods and/or services. (up to 18 points)	10	14.33	15	16.33	5	8.33	10	12.66
		16		17		10		14	
		17		17		10		14	
3	The quality of the vendor's goods or services. (up to 18 points)	10	14.66	15	16.33	10	11.66	10	12.66
		17		17		10		13	
		17		17		15		15	
4	The extent to which the vendor's goods or services meet the College's needs. (up to 15 points)	7	11.66	15	15	7	8.33	7	9.66
		14		15		7		10	
		14		15		11		12	
5	The vendor's past relationship with the College. (up to 3 points)	2	2.66	3	3	2	2	2	2
		3		3		2		2	
		3		3		2		2	
6	The impact on the ability of the College to comply with laws and rules relating to Historically Underutilized Business. (up to 1 point)	0	0	0	0	1	1	0	0
		0		0		1		0	
		0		0		1		0	
7	The total long-term cost to the College to acquire the vendor's goods or services. (up to 5 points)	2	2.33	5	5	1	1.33	3	3.66
		2		5		2		4	
		3		5		1		4	
	TOTAL EVALUATION POINTS	70.64		85.66		67.65		80.64	
	RANKING	3		1		4		2	

3

SOUTH TEXAS COLLEGE

SOUTH TEXAS COLLEGE
3. PRINTING PROJECTS
PROJECT NO. 18-19-1010

	NAME	ASAP Printing Solutions	Capital Spectrum, Inc.	Copy Plus	CBS Print/ dba Copy Zone	EP Graphics, Inc.	FedEx Office	Gateway Printing & Office Supply, Inc.	Grunwald Printing, Co.	Parra's Printing, Inc.	Promo Universal, LLC.	San Antonio Printing	Valley Town Crier
	ADDRESS	310 S 23rd	PO Box 17936	4500 N 10th St	4131 N 10th St	169 S Jefferson St	2812 N 10th St	315 S Closner Blvd	1418 Morgan Ave	201 N. McColl Rd Ste C	2741 Swantner St	2909 W US Hwy 83	1811 N 23rd
	CITY/STATE/ZIP	McAllen, TX 78501	Austin, TX 78760	McAllen, TX 78504	McAllen, TX 78504	Berne, IN 46711	McAllen, TX 78501	Edinburg, TX 78539	Corpus Christi, TX 78404	McAllen, TX 78501	Corpus Christi, TX 78404	McAllen, TX 78501	McAllen, TX 78501
	PHONE	956-630-6116	512-478-3448	956-668-7587	956-668-9600	877-589-2145	956-682-4040	956-383-3861	361-882-5654	956-414-2906	800-221-7419	956-605-0088	956-682-2423
	FAX	956-668-1669	512-478-3863	956-668-7590	956-668-7818	260-589-2810	956-682-4013	956-383-1037	361-882-7394		361-884-8015		
	CONTACT	Sean O' Connor	James F. Adame	Leonel Cantu	Pily Stevens	Lori Schoenlein	Humberto Barberena	Kelly Huerta	Jennifer Alfano	Paulina Parra	Anthony Anzaldua	Antonio Delgado	Gerard Delaney
#	Description	Proposed	Proposed	Proposed	Proposed	Proposed	Proposed	Proposed	Proposed	Proposed	Proposed	Proposed	Proposed
	DIVISION BROCHURES FY 2018-2019												
	One (1) issue per year (5 Different Division brochures (7,000 for each)												
1	35,000 Prints	$ 5,495.00	$ 6,132.00		$ 5,824.20		$ 8,322.65	$ 2,714.75	$ 2,883.90	$ 8,090.00	$ 5,475.00		
	PROGRAM OF STUDY BROCHURES FY 2018-2019												
1	30,000 Prints	$ 6,621.00	$ 7,444.00		$ 5,493.75		$ 5,315.32	$ 3,477.90	$ 3,993.44	$ 6,628.00	$ 5,675.00		
	STAYING CONNECTED SPECIAL EDITION TABLOIDS FY 2018-2019												
1	200,000 Prints		$ 285,865.00										
	CLASS SCHEDULES FY 2018-2019 SUMMER/FALL 2019												
	One (1) issue per year												
1	46,000 Summer/ 46,000 Fall; 92,000 Total												$ 17,283.11
2	52,000 Fall Schedule Only												$ 9,300.54
	Total												**$ 26,583.65**
	CLASS SCHEDULES FY 2018-2019 - SPRING 2019												
1	52,000 prints @ 32 pages												$ 9,300.54
	OFFICIAL STATIONERY FY 2018-2019												
1	**Letterhead**												
	1 Ream	$ 165.00		$ 29.78	$ 26.87		$ 163.61	$73.80		$92.85		$77.00	
2	**Envelopes**												
	1 Box	$ 208.00		$ 44.00	$ 41.50		$ 177.95	$130.00		$142.00		$92.00	
3	**Second Sheets**												
	1 Ream	$ 38.00		$ 30.40	$ 20.06		$ 15.00	$18.75		$24.90		$18.00	
4	**Business Cards Double Sided**												
	1 Box (500 cards)	$ 36.00		$ 24.00	$ 21.07		$ 19.99	$42.20		$45.00		$23.00	
	FINAL COST PER COMPLETED ORDERS												
5	**Letterhead**												
	200 Reams (500 sheets) Online				$ 5,374.00			$14,760.00					
	200 Reams (500 sheets) Camera Ready	$ 33,000.00		$ 5,956.00	**$ 5,374.00**		$ 32,722.00	$14,760.00		$18,570.00		$15,400.00	
6	**Envelopes**												
	200 Boxes (500 envelopes) Online				$ 8,300.00			$26,000.00					
	200 Boxes (500 envelopes) Camera Ready	$ 41,600.00		$ 8,800.00	**$ 8,300.00**		$ 35,590.00	$26,000.00		$28,400.00		$18,400.00	
7	**Second Sheets**												
	500 Reams (500 sheets)	$ 19,000.00		$ 15,200.00	**$ 10,030.00**		$ 7,500.00	$9,375.00		$12,450.00		$9,000.00	
8	**Business Cards Double Sided**												
	1,000 Boxes (500 cards) Online				$ 21,070.00			$42,200.00					
	1,000 Boxes (500 cards) Camera Ready	$ 36,000.00		$ 24,000.00	$ 21,070.00		**$ 19,990.00**	$42,200.00		$45,000.00		$23,000.00	

SOUTH TEXAS COLLEGE

SOUTH TEXAS COLLEGE
3. PRINTING PROJECTS
PROJECT NO. 18-19-1010

#	NAME / Description	ASAP Printing Solutions Proposed	Capital Spectrum, Inc. Proposed	Copy Plus Proposed	CBS Print/ dba Copy Zone Proposed	EP Graphics, Inc. Proposed	FedEx Office Proposed	Gateway Printing & Office Supply, Inc. Proposed	Grunwald Printing, Co. Proposed	Parra's Printing, Inc. Proposed	Promo Universal, LLC. Proposed	San Antonio Printing Proposed	Valley Town Crier Proposed
STUDENT CATALOG FY 2018-2019													
	One (1) issue per year												
1	6,500 Prints 500 Pages + Cover		$ 19,357.00			$17,620.00 496pgs + Cover							
VIEWBOOK W/MAILER FY 2018-2019													
	One (1) issue per year												
1	10,000 Prints		$ 5,104.00	$ 3,571.20			$ 4,996.00	$ 4,048.00	$ 3,686.11				
GRADUATION PROGRAMS FY 2018-2019													
December 2018 Graduation Ceremony Programs													
1	8,000 Programs		$ 6,414.00									$ 7,100.00	
May 2019 Graduation Ceremony Programs													
1	14,000 Programs		$ 11,456.00									$ 11,100.00	
	Graduation Programs Total		$ 17,870.00									$ 18,200.00	
CPWE BROCHURES FY 2018-2019													
1	10,000 Prints	$ 2,699.00	$ 4,308.00	$ 1,945.60	$ 2,794.50		$ 2,508.89	$ 1,964.50	$ 1,993.16	$ 3,807.00	$ 2,189.00		
Summary of Projects													
Division Brochures FY 2018-2019								$ 2,714.75					
Program of Study Brochures FY 2018-2019								$ 3,477.90					
Class Schedules FY 2018-2019 Summer/Fall 2019													$ 26,583.65
Class Schedules FY 2018-2019 Spring 2019													$ 9,300.54
Official Stationery FY 2018-2019				$ 13,674.00									
Business Cards Double Sided							$ 19,990.00						
Student Catalog FY 2018-2019						$ 17,620.00							
Viewbook w/ Mailer FY 2018-2019				$ 3,571.20									
Graduation Programs FY 2018-2019			$ 17,870.00										
CPWE Brochures FY 2018-2019				$ 1,945.60									
TOTAL EVALUATION POINTS		71.65	92.66	87.66	93.99	90.65	92.99	88.66	90.66	69.65	78.65	80.66	91.32
RANKING		11	3	8	1	6	2	7	5	12	10	9	4

SOUTH TEXAS COLLEGE

SOUTH TEXAS COLLEGE
3. PRINTING PROJECTS - GENERAL PURPOSE PRINTING
PROJECT NO. 18-19-1010

	NAME	ASAP Printing Solutions	Copy Plus	CBS Print/ dba Copy Zone	FedEx Office	Gateway Printing & Office Supply, Inc.	Grunwald Printing, Co.	Parra's Printing, Inc.	Promo Universal, LLC.	San Antonio Printing
	ADDRESS	310 S 23rd	4500 N 10th St	4131 N 10th St	2812 N 10th St	315 S Closner Blvd	1418 Morgan Ave	201 N McColl Rd Ste C	2741 Swantner St	2909 W US Hwy 83
	CITY/STATE/ZIP	McAllen, TX 78501	McAllen, TX 78504	McAllen, TX 78504	McAllen, TX 78501	Edinburg, TX 78539	Corpus Christi, TX 78404	McAllen, TX 78501	Corpus Christi, TX 78404	McAllen, TX 78501
	PHONE	956-630-6116	956-668-7587	956-668-9600	956-682-4040	956-383-3861	361-882-5654	956-414-2906	800-221-7419	956-605-0088
	FAX	956-668-1669	956-668-7590	956-668-7818	956-682-4013	956-383-1037	361-882-7394		361-884-8015	
	CONTACT	Sean O' Connor	Leonel Cantu	Pily Stevens	Humberto Barberena	Kelly Huerta	Jennifer Alfano	Paulina Parra	Anthony Anzaldua	Antonio Delgado
#	Description	Unit Price	Unit Price	Unit Price	Unit Price	Unit Price	Unit Price	Unit Price	Unit Price	Unit Price
1. FLIERS (SINGLE SIDED)										
	8.5 x 11 24# Text White or similar, 4 Color Process, Full Bleed, No Folds									
	Cost per 250	$ 75.00	$ 45.18	$ 57.60	$ 198.22	$ 29.20	$ 80.32	$ 114.00	$ 135.00	$ 106.25
	Cost per 1,000	$ 220.00	$ 159.00	$ 182.45	$ 223.02	$ 96.25	$ 169.99	$ 329.00	$ 165.00	$ 375.00
	Cost per 2,000	$ 515.00	$ 302.00	$ 334.63	$ 320.44	$ 185.70	$ 252.77	$ 527.00	$ 250.00	$ 550.00
2. BROCHURES										
	8.5 x 11 80#, Gloss Text White, 4 Color Process, Double-Sided Printing, Full Bleed Both Sides, Tri-fold									
	Cost per 500	$ 195.00	$ 197.00	$ 104.31	$ 255.90	$ 141.30	$ 181.14	$ 218.00	$ 155.00	$ 425.00
	Cost per 1,000	$ 235.00	$ 362.10	$ 188.58	$ 291.22	$ 280.90	$ 261.57	$ 353.00	$ 180.00	$ 750.00
	Cost per 2,000	$ 345.00	$ 681.90	$ 347.38	$ 424.92	$ 375.00	$ 315.06	$ 565.00	$ 515.00	$ 1,300.00
3. POSTCARDS										
	5 x 7 10 PT White Cover Gloss or similar, (4/1), Double-Sided, Full Bleed									
	Cost per 3,000	$ 250.00	$ 413.25	$ 238.59	$ 371.56	$ 258.80	$ 353.42	$ 531.00	$ 200.00	$ 1,125.00
	Cost per 5,000	$ 335.00	$ 634.75	$ 377.12	$ 417.45	$ 401.95	$ 445.22	$ 705.00	$ 320.00	$ 1,630.00
	Cost per 7,000	$ 620.00	$ 880.25	$ 520.64	$ 679.34	$ 544.90	$ 523.17	$ 998.00	$ 500.00	$ 1,920.00
4. NCR FORMS										
4a	**Based on a 2-part NCR form**									
	8.5 x 11, Single Sided, Black Ink									
	Cost per 100	$ 60.00	$ 21.74	$ 32.22	$ 40.00	$ 20.05	$ 90.46	$ 75.00	$ 68.00	$ 30.00
	Cost per 500	$ 170.00	$ 108.70	$ 74.28	$ 125.00	$ 67.45	$ 232.18	$ 139.00	$ 85.00	$ 75.00
4b	**Based on a 3-part NCR form**									
	8.5 x 11, Single Sided, Black Ink									
	Cost per 100	$ 79.00	$ 32.61	$ 40.67	$ 50.00	$ 25.65	$ 106.46	$ 99.00	$ 92.00	$ 40.00
	Cost per 500	$ 249.00	$ 148.05	$ 133.11	$ 175.00	$ 95.25	$ 302.18	$ 169.00	$ 116.00	$ 125.00

SOUTH TEXAS COLLEGE

SOUTH TEXAS COLLEGE
3. PRINTING PROJECTS
PROJECT NO. 18-19-1010
EVALUATION SUMMARY

	NAME	ASAP Printing Solutions		Capital Spectrum, Inc.		Copy Plus		CBS Print/ dba Copy Zone		EP Graphics, Inc.		Fed Ex Office	
	ADDRESS	310 S 23rd		P O Box 17936		4500 N 10th St		4131 N 10th St		169 S Jefferson St.		2812 N 10th St	
	CITY/STATE/ZIP	McAllen, TX 78501		Austin, TX 78760		McAllen, TX 78504		McAllen, TX 78504		Berne, IN 46711		McAllen, TX 78501	
	PHONE	956-630-6116		512-478-3448		956-668-7587		956-668-9600		877-589-2145		956-682-4040	
	FAX	956-668-1669		512-478-3863		956-668-7590		956-668-7818		260-589-2810		956-682-4013	
	CONTACT	Sean O' Connor		James F. Adame		Leonel Cantu		Pily Stevens		Lori Schoenlein		Humberto Barberena	
1	The purchase price. (up to 40 points)	34	34	38	38	36	36	40	40	38	38	36	36
		34		38		36		40		38		36	
		34		38		36		40		38		36	
2	The reputation of the vendor and of the vendor's goods and/or services. (up to 15 points)	12	9.66	14	14	13	13	14	13.66	14	13.33	14	14.33
		8		14		13		14		13		14	
		9		14		13		13		13		15	
3	The quality of vendor's goods or services. (up to 16 points)	12	9.33	15	14.66	15	13.66	15	14.33	15	13.66	15	15.33
		8		15		13		15		13		15	
		8		14		13		13		13		16	
4	The extent to which the goods or services meet the College's needs. (up to 20 points)	16	12.66	19	18	19	17	19	18	19	17.66	19	19.33
		11		19		16		19		18		19	
		11		16		16		16		16		20	
5	The vendor's past relationship with the College. (up to 3 points)	2	2	3	3	3	3	3	3	3	3	3	3
		2		3		3		3		3		3	
		2		3		3		3		3		3	
6	The impact on the ability of the College to comply with laws and rules relating to Historically Underutilized Business. (up to 1 point)	0	0	0	0	0	0	0	0	0	0	0	0
		0		0		0		0		0		0	
		0		0		0		0		0		0	
7	The vendor's delivery schedule. (up to 5 points)	4	4	5	5	5	5	5	5	5	5	5	5
		4		5		5		5		5		5	
		4		5		5		5		5		5	
	TOTAL EVALUATION POINTS	71.65		92.66		87.66		93.99		90.65		92.99	
	RANKING	11		3		8		1		6		2	

SOUTH TEXAS COLLEGE

SOUTH TEXAS COLLEGE
3. PRINTING PROJECTS
PROJECT NO. 18-19-1010
EVALUATION SUMMARY

	NAME	Gateway Printing & Office Supply, Inc.		Grunwald Printing, Co.		Parra's Printing, Inc.		Promo Universal, LLC.		San Antonio Printing		Valley Town Crier	
	ADDRESS	315 S Closner Blvd		1418 Morgan Ave		201 N. McColl Rd Ste C		2741 Swantner St		2909 W US Hwy 83		1811 N 23rd	
	CITY/STATE/ZIP	Edinburg, TX 78539		Corpus Christi, TX 78404		McAllen, TX 78501		Corpus Christi, TX 78404		McAllen, TX 78501		McAllen, TX 78501	
	PHONE	956-383-3861		361-882-5654		956-414-2906		800-221-7419		956-605-0088		956-682-2423	
	FAX	956-383-1037		361-882-7394				361-884-8015					
	CONTACT	Kelly Huerta		Jennifer Alfano		Paulina Parra		Anthony Anzaldua		Antonio Delgado		Gerard Delaney	
1	The purchase price. (up to 40 points)	36	36	36	36	32	32	34	34	34	34	38	38
		36		36		32		34		34		38	
		36		36		32		34		34		38	
2	The reputation of the vendor and of the vendor's goods and/or services. (up to 15 points)	13	13.66	14	14	12	9.33	12	12	12	12	13	13.66
		14		14		8		12		12		14	
		14		14		8		12		12		14	
3	The quality of vendor's goods or services. (up to 16 points)	13	14	15	14.66	13	9.66	12	11.33	12	12	14	14.33
		14		15		8		12		12		15	
		15		14		8		10		12		14	
4	The extent to which the goods or services meet the College's needs. (up to 20 points)	16	17	19	18	16	12.66	16	14.66	16	16	17	17.33
		18		17		11		15		16		19	
		17		18		11		13		16		16	
5	The vendor's past relationship with the College. (up to 3 points)	3	3	3	3	2	2	3	2.33	3	2.66	3	3
		3		3		2		2		3		3	
		3		3		2		2		2		3	
6	The impact on the ability of the College to comply with laws and rules relating to Historically Underutilized Business. (up to 1 point)	0	0	0	0	0	0	0	0	0	0	0	0
		0		0		0		0		0		0	
		0		0		0		0		0		0	
7	The vendor's delivery schedule. (up to 5 points)	5	5	5	5	4	4	4	4.33	4	4	5	5
		5		5		4		4		4		5	
		5		5		4		5		4		5	
	TOTAL EVALUATION POINTS	88.66		90.66		69.65		78.65		80.66		91.32	
	RANKING	7		5		12		10		9		4	

4

SOUTH TEXAS COLLEGE
4. PROFESSIONAL RECRUITMENT SERVICES
PROJECT NO. 17-18-1033

	VENDOR	Academic Keys, LLC.	Academic Search, Inc.	AGB Search, LLC.	Association of Community College (ACCT)	Diversified Search, LLC.	Gold Hill Associates	Greenwood/Asher & Associates, Inc.	Myers McRae, Inc.	Storbeck/Pimentel & Associates
	ADDRESS	1066 Storrs Rd	1015 18th St NW Ste 510	1133 20th St NW Ste 300	1101 17th St NW Ste 300	1201 New Hampshire Ave NW Ste 820	1066 Stigger Rd	42 Business Ctr Dr Ste 206	516 Mulberry St Ste 200	6512 Painter Ave
	CITY/STATE/ZIP	Storrs, CT 06268	Washington, DC 20036	Washington, DC 20036	Washington, DC 20036	Washington, DC 20036	Jackson, MI 39209	Miramar Beach, FL 32550	Macon, GA 31201	Whittier, CA 90601
	PHONE	203-693-1101	202-332-4049	202-776-0856	202-384-5816	404-942-6311	503-704-3425	850-650-2277	478-330-6222	737-203-8857
	FAX	860-429-5183	202-234-7640	202-223-7053	202-452-7845	305-577-3837	503-704-3425	850-650-2272	478-330-5611	562-360-1353
	CONTACT	Thomas Anderson	Shawn M. Hartman	Melissa K. Trotta	Tonya Harley	Gene E. Head, Jr.	Preston Pulliams	Jan Greenwood	Emily Parker Myers	Ryan Crawford
#	**Description**	**Proposed**	**Proposed**	**Proposed**	**Proposed**	**Proposed**	**Proposed**	**Proposed**	**Proposed**	**Proposed**
1	Professional Recruitment Services	Key Search $32,000.00 flat fee. Costs outside of flat fee include consultant travel, lodging and related expenses. Background checks are billed as additional cost. Billing is 60% up front and 40% upon completion. Custom Search $12,950.00 flat fee. Costs outside of flat fee include consultant travel, lodging and related expenses. Background checks are billed as additional cost. Billing is 100% up front. Cluster Hire $13,950.00 flat fee. Costs outside of flat fee include consultant travel, lodging and related expenses. Background checks are billed as additional cost. Billing is 100% up front.	31% of the annual salary of the hired candidate with a minimum fee of $42,500. Consultant travel, advertising, and background investigation costs are billed directly to the client, at actual cost. Estimated Reimbursable search-related expenses: Consultant Travel (assuming 2-3 visits to campus) $3,000.00 Advertising (includes online only) $2,500.00 Finalists' Background Checks (assuming 3 finalists) $1,500.00	Retained AGB Search fee structure (includes administration, research, background checks for finalists and clerical services) - President $85,000 - Provost/Executive Vice President $80,000 - Vice President and/or Dean $75,000 - Assistant/Associate Vice President $70,000 - Other Positions $60,000 3% increase in search fees for each renewal year of the retained services contract Reimbursement for ABG Search Expenses (estimate per search) Consultant travel, food, and lodging: $5,000 Advertising - online and print: $5,000 All consultant travel-related expenses and advertising costs are billed at actual cost.	Search Fee $47,000.00 plus consultant(s) travel expenses and shipping costs for a full-service search. This search fee includes advertising expenses. Lead Search consultant on-site visits beyond the three identified will be billed at an additional $3,000.00 per visit, plus travel expenses. Possible additional search expenses: - Profile Brochure Mailing $1,000.00 - Semifinal Candidate Travel (6 to 8 Semifinal Candidates) $3,000.00 - $7,000.00 - Final Candidate Travel (3 to 4 final Candidates/Spouses) $1,500.00 - $3,500.00 - Refreshments/Meeting, etc. $500.00 - Travel Reimbursement $200.00 - Hotel Meeting Space for Candidate Interviews $700.00 - Visit to Final Candidate's Current Institution $700.00	Professional Fee: 33 1/3% of the successful candidate's first year's total targeted cash compensation. Engagement Expenses: Company is reimbursed for direct and indirect expenses. - Direct expenses include, but not limited to, candidate travel, consultant travel, advertising and mailing costs. - Indirect expenses include general office services, computer usage, telephone charges, reproduction, and delivery charges. They are 3% of the Retainer Fee.	Consultant flat fee for an executive search $37,500 Clerical, reference, and research assistance (up to) $2,500 Estimated travel expenses (for three campus visits) $6,000 Background/degree checks per final candidate: four at up to $300.00 (if requested) $1,200 Estimated Total Consultant Expenses for an Executive Search $47,200 STC's Estimated Search Expenses: Advertising/brochure costs (up to) $5,000 Campus visit of finalists (and their spouses/partners) $6,000 - $8,000 Finalist's home campus visit by search team (if desired) $1,500 Miscellaneous Expenses $1,500 Estimated Total College Search Expenses $14,000.00 - $16,000.00	1/3 of the Total First Year's estimated cash compensation for the individual employed with a minimum of $60,000, whichever is higher. Should other placements occur within one year, from the conclusion of these searches, a fee of 25% of the first year's compensation will be assessed based on those hired position(s). Indirect Expenses: 12% fee for indirect expenses on the search for engagement and administrative assistance. We bill all direct expenses with receipts separately for items such as travel, report reproduction, copying and supplies, research, express mail, and phone/video/telecommunications. Client Expenses: Candidates: $500 - $1,000 per person per trip Advertisements Background Checks: $1,000 - $7,000 per candidate Research: $200 per search	Professional fee for each search - 26% of the starting salary ($23,000 minimum) Administrative Fee for each search $1,500 Search Expenses (All expenses are invoiced at cost without markup) STC will be responsible for these direct expenses: - Advertising Average $1,800 - $2,900 - Consultant Travel and Lodging Average cost $700 - $1,100 per trip, per consultant - Candidate Travel and Lodging average cost $700.00 - $1,100.00	- Professional Fee: 1/3 of total first year's cash compensation with minimum of $50,000 - Indirect Expenses/Engagement Support Fee: 12% of Professional Fee'-Out of Pocket Expenses: for consultant and candidate travel (transportation, meals, lodging). Are billed to client - Advertising Costs: Responsibility of client - Candidate Travel Expenses: responsibility of client - Consultant Travel Expenses: responsibility of client - Background Investigations: Client responsible for costs incurred. These average $300 - $500 per candidate
Company Profile										
A	Number of years in Business	16 years	42 years	8 years	46 years	44 years	28 years	14 years	30+ years	11 years
B	Type of Operation	Partnership	Corporation	Corporation	Corporation	Partnership	Individual	Corporation	Corporation	Corporation
C	Number of Employees	7 Employees	10 Full-Time Employees 28 Part-Time Employees	66 Employees	21 Employees	130 Employees	8 Employees (including our search consultants)	20 Employees	15 Employees	50+ Employees
D	Annual Sales Volume	$ 1,402,000.00	$ 6,000,000.00	$ 5,200,000.00	$ 6,731,902.00	$ 45,000,000.00	$ 500,000.00	Our sales in the last three years average $6,995,676.00	$1,500,000 - $2,000,000	$ 5,000,000.00
E	Brief history of firm	-Founded in 2002 -Office is located in Connecticut -Since 2013, they have successfully completed 85 searches-ranging from President, Chancellors, Vice Presidents, etc.	-Founded in 1976 as Presidential Search Consultation Service, and in 1988 changed its name to Academic Search Consultation Service. In 2006, changed it name to Academic Search, Inc. - Indicated they are dedicated to serving higher education institutions and related organizations and is the only search firm in the nation with a formal relationship to a premier, higher education leadership development program	-Founded in 2010 -More than 90% of our consultants are former Presidents or Senior Administrators of Public and Private Colleges four-year institutions, State Systems, and Community Colleges -Over the past three years alone, we have conducted and completed approx. 215 successful searches for a wide variety of executive positions in higher education.	-Founded in 1972 -Indicated that they have successfully completed over 500 searches for Chief Executive Officers, including Chancellors and Presidents. -Stated that they are prepared and available to immediately begin providing Executive Search Services to STC.	-Founded in 1974 -135 employees, with 55 consultants who conduct more than 225 successful searches each year	-Founded in 1990 -Indicated they are dedicated to community and technical college presidential and executive level leadership searches.	Indicated that they are a global executive search and consulting firm which has extensive experience in higher education. Pointed out that the founders served as university presidents and full professors. Stated that their consultants have a history of 97% repeat business.	-Founded in 1969 -Each year, conducts an average of 50 - 65 searches-those we feel to be a good match for both institution and our firm.	-Incorporated in April 2007 -Offices in California, Maryland, New Jersey, Pennsylvania, Texas, Vermont, and Virginia
F	Customer Reference list of at least (5) organizations	-Missouri State University -Eastern Connecticut State University -Connecticut State Colleges and Universities -Bunker Hill Community College -University of Bridgeport	-Southern Methodist University -Suffolk County Community College -CUNY Borough of Manhattan Community College - Texas A&M University-Texarkana -Harford Community College	-Clarion University -Louisiana State University -Southern Connecticut State University -Texas A&M University Kingsville -University of Wisconsin System -University of Wisconsin Colleges	-College of the Mainland -Laredo Community College -Victoria College -Lamar Institute of Technology -New Mexico Junior College	-Samford University -California State University Maritime Academy -University of Mobile -TLL Temple Foundation -University of Alabama at Birmingham	-Central Oregon Community College -Lane Community College -Lone Star College System -Kentucky Community and Technical College System -Alamo College District	-Dallas County Community College District -Tennessee Board of Regents -Montgomery College -Lehigh Carbon Community College	-Northwest Florida State College -Piedmont College -University of Texas Health Science Center at San Antonio -Columbus State University -University of South Carolina Upstate	-Indiana State University -Texas A&M University-Corpus Christi -Texas State University -University of North Carolina System -University of North Texas System
G	List (3) candidates your firm has assisted in placing within the last two years	-Duke School of Nursing -Associate Dean Academic Affairs -University of Toledo - Dean of Libraries - Eastern Connecticut State University - Director of Athletics	-Quinsigamond Community College - President -Texas A&M University - Texarkana - Dean, College of Business -Executive Dean/Campus CEO - Suffolk County Community College	- Texas Woman's University - Vice President of Finance and Administration -University of Dallas - Provost -West Texas A&M University - President -Wiley College - President -Texas A&M University Kingsville - Dean of the College of Arts and Sciences	-College of the Mainland - President -Southeast Arkansas College - President -North Idaho College - President	-UC Riverside - Dean of the University -University of Mobile - Chief Financial Officer -Samford University - Dean of Arts & Sciences	-Umpqua Community College - President -Clackamas Community College - President -Dodge City Community College - President	-Century College - President -Montgomery County Community College - President -Chattanooga State Community College - President	-Northwest Florida State College - President -Georgia Southern University - Provost and Vice President -Lake-Sumter State College - President	-The University of Tennessee at Chattanooga - Associate Dean, College of Engineering and Computer Science -University of Washington Tacoma - Vice Chancellor for Student and Enrollment Services -Texas A&M University- Corpus Christi -Vice President for Institutional Advancement
H	Is your company involved in any litigation or claims against your company?	No	No	No	No	No	No	No	No	No
I	Is your company a certified as a Historically Underutilized Business?	No	No	No	No	Yes (PA)	No	Yes (FL)	Indicated that, as per Federal guidelines, Myers McRae is classified as a Small Business. Did not include any certification document.	No
J	Resume of individual who would be assigned to perform work under a contract with STC	- Dr. Thomas Anderson, Founder -Andree Brisson, Vice President of Marketing & Sales for Executive Searches -Valerie Woodruff, Manager of Executive Searches -Shelby Fuerst, Vice President of Operations -Keith Palmer, Vice President of Technology Services -Tim Gorin, Manager of Client Services -Nick Frogley, Manager of Technology & Applications	-Jay Lemons, Ph.D., President and Senior Consultant -Andrea Warren Hamos, Ph.D., Vice President for Consulting Operations and Senior Consultant -William F. Howard, Esq., Vice President and Senior Consultant -Rick Artman, Ph.D., Senior Consultant -Pamela Balch, Ph.D., Senior Consultant -Wanda Durrett Bigham, Ed.D., Senior Consultant -R. Stanton Hales, Ph.D., Senior Consultant -Ann Die Hasselmo, Ph.D., Senior Consultant -John B. Hicks, Senior Consultant - Jerry Israel, Ph.D., Senior Consultant -Maya Ranchod Kirkhope, Senior Consultant - Jessica S. Kozloff, Ph.D., Senior Consultant -Kate V. Nolde, Senior Consultant -Jack R. Ohle, Senior Consultant -Shirley R. Pippins, Ed.D., Senior Consultant Tessa Martinez Pollack, Ph.D., Senior Consultant -Eric Richtmyer, Ph.D., Senior Consultant -Thomas Shandley, Ph.D., Senior Consultant -Mac A. Stewart, Ph.D., Senior Consultant -Nancy Suttenfield, Senior Consultant -Caroline B. Whitson, Ph.D., Senior Consultant -John F. Williams, Ph.D., Senior Consultant -Jacqueline E. Woods, Senior Consultant -Shawn M. Hartman, Vice President and Chief Operating Officer -Kelly M. Daniels, Director of Technology and Research Services	-Gwendolyn Elizabeth Boyd, D. Min -Carlton Brown, Ed.D -Ronald L. Carter, Ph.D. -Alan N. Crist, Ph.D. -Janice S. Fitzgerald, M.A. -Carlos Hernandez, Ph.D. -Robert Holyer, Ph.D. -Jean Kim, Ed.D -Thomas Kowalik, Ed.D -Jim Lanier, M.S.Ed. -Melinda Leonardo, Ph.D. -Sally Mason, Ph.D. -Shannon McCambridge, J.D. -James H. McCormick, Ph.D. -Roderick J. McDavis, Ph.D. -Mary McIntire, Ph.D. -Ellen Meyer, M.A. -Fred Moore, J.D. -Garry W. Owens, Ph.D. -Vance Peterson, Ph.D. -Melissa K. Trotta, Ed.D -Judith Ward, M.A. -Richard A. Wueste, J.D. -Georgia Yuan, J.D.	-Julie Golder, J.D. -Ana M. "Cha" Guzman, Ed.D. -Jose Leyba, Ed.D. -Daniel J. LaVista, Ph.D. -Jennifer Nunez -Alexis Victor, M.S.	-Gene E. Head, Jr. -Andrew C. Wheeler -Kim M. Morrison, Ph.D. -Gerard F. Cattie, Jr. -Euris E. Belle	-Dr. Preston Pulliams -Dr. Steve Kinslow -Dr. Katherine Hiyane-Brown -Dr. Walter Nolte -Dr. Dennis Michaelis -Dr. Alice Marie Jacobs	-Jan Greenwood, Partner & President -Betty Asher, Partner & Vice President -Marion Frenche, Principal -Julie Holley, Principal & Senior Executive Search Consultants -Sharon A. McDade, Principal & Senior Executive Leadership Consultant -Narcisa Polonio, Consultant to Community College Governing Boards -Crystal Cheatham, Executive Search Consultant and Community College Specialist	-Emily Parker Myers-Chief Executive Officer -Kenny Daugherty-President -David M. Gring, Ph.D. Senior Vice President -B. James Dawson, Ed.D.-Senior Vice President -Tom G. Estes, Ph.D.-Senior Vice President -Jennifer Barfield-Senior Vice President	-Alberto Pimentel, Managing Partner -Ryan Crawford, Partner -Gretchen Hoffman, Senior Associate -Kriston Burroughs, Associate -Sara Gutierrez, Search Coordinator

SOUTH TEXAS COLLEGE
4. PROFESSIONAL RECRUITMENT SERVICES
PROJECT NO. 17-18-1033

	VENDOR	Academic Keys, LLC.	Academic Search, Inc.	AGB Search, LLC.	Association of Community College (ACCT)	Diversified Search, LLC.	Gold Hill Associates	Greenwood/Asher & Associates, Inc.	Myers McRae, Inc.	Storbeck/Pimentel & Associates
Service Questionnaire										
A	Provide details and steps taken in the recruitment process	Provided a summary of process that includes the following: - Meet with the college personnel to discuss goals, timeline and job description - Adhere to search timelines - Identify candidates from database, referrals, professional networks and social media - Send recruitment letters to candidates on firm's network and database - Review and grade applicants - Present to search committee list of qualified candidates - Identify candidates through referrals, networks and social media, etc.	-Organization of the Search Process -Analysis of Institutional Needs -Recruitment of a Strong and Inclusive Candidate Pool -Candidate Evaluation -Meeting of the senior consultant and the search committee to evaluate the pool -Semifinalist Interviews -Finalist Interviews -Facilitation of the Appointment	-Organize the Search and Research Leadership Needs -Recruit a Talented Pool of Candidates -Diversity and Inclusion -Candidate Screening -Review and Evaluate Candidates -Facilitate Interviews and Perform Due Diligence -Support Discussions, Appointment, and Transition	Identified the following items: - Personal Recruitment - One-to-one confidential outreach to outstanding candidates - National Advertisements - Mailings - Position Profile materials will be sent to national and regional sources - Web Listings - Announcement of position on Internet	-Establishing an Understanding of your Organization -Developing a Position Specification -Interviewing and Presenting Qualified Candidate/Timeline -Conducting Reference Checks on Finalist Candidate -Attracting the Preferred Candidate	-Work with constituencies -Work with the search advisory committee -Collaborate with the public information and Human Resources offices -Recruit outstanding candidates -Screen applicants -Work with the search committee to narrow the list of candidates to 3-5 semi-finalists -Perform thorough and exhaustive reference checking of semi-finalists -Work with the search liaison to arrange an inclusive interview process -Assist in any way necessary	-Approach/Methodology -Building Diverse Pools -Program Plan -Milestones, activities, and deliverables	-Initiate -Recruit & Report -Evaluate -Vet, Select & Interview -Negotiate & Announce	-Preparation -Understanding STC -Planning the Search Process -Developing and/or Enhancing the Position Profile -Recruitment -Recruiting a Talented Candidate Pool -Ensuring a Diverse Candidate Pool -Evaluation -Maintaining a Secure Search Portal -Evaluating Candidates -Interviewing -Background Work and Referencing -Selection -Coordinating the Final Selection Process
B	What is a typical timeline in the recruitment process conducted by your firm?	4 Months	4 - 6 Months	4 - 5 Months	4 Months	Presented table that showed number of days per industry. Education industry showed an average of 108 days over the last 5 years.	5 - 6 Months	3 Months	11 - 13 Weeks	4 Months
C	Do you plan to subcontract any of the work proposed for the project?	No	No	No	No	No	No	No	No	No
D	Describe your organization's quality assurance program	We adhere closely to our agreed upon timeline and communicate and evaluate on a daily/weekly basis.	The firm uses a quality circle approach as well as more formal management studies to determine areas for improvement, develop solutions to identified issues, and evaluate outcomes.	Indicated that firm's consultants, research associates, and management team engage in monthly colloquia to ensure sharing of best practices and stay up-to-date on emerging trends in higher education.	At the conclusion of each search conducted by ACCT, every search committee and governing board receives an evaluation to complete their satisfaction with ACCT search services. This evaluation is shared with the ACCT Board of Directors and allows us to refine and improve our process.	Company presented two items on which they evaluate themselves: The first is include the following: - Client satisfaction surveys conducted at close of search - Candidate satisfaction surveys conducted at close of search - Internal reviews of search team members on a per search basis The second is a Managing Director Quality Dashboad that includes the following: -Repeat Business - Number of new search clients - Time to close searches - Searches that must be re-done - Monitoring and metrics related to internal database compliance and integrity	The firm presented the following items: - It sticks to its specialization and expertise, that is, it limits its services to community colleges. - We use season experienced community college leaders as our search consultants - Gold Hill conducts formative and summative evaluation of its efforts throughout and at the conclusion of its work - Gold Hill will provide regular and written progress reports to the Board, President, Human Resources and the search committee at critical benchmarks in the process, as well as a final report at the conclusion of the search -Gold Hill stands proudly by its signature satisfaction guarantee - if our client is not satisfied with the finalist presented at the end of the search, we will repeat the search and not accept an fee for the entire search.	Included a general statement about providing high quality, predictable, G/A&A branded processes in a context of flexibility, nimbleness and sensitivity to institutional culture. Stated that they will work with us to design a custom solution that will help us see the challenges and opportunities in front of us through new perspectives.	Our firm's success and tremendous growth over the past 11 years is due to 1) our focus on customer service, 2) our experience, and 3) our commitment to reasonable rates. The greatest measurements of our firm's success is the repeat business we conduct for many colleges and universities.	Provided the following items as part of quality assurance response: - In-person meetings at the outset of the search to understand the institution's history, culture, and hiring practices - Frequent conversations with the hiring authority and search committee chair to assess and adjust the search process and recruitment strategies as needed - Regular updates throughout the search process with the search committee through a secure web portal, conference calls, and in-person meetings - Optional surveys of search committee members and candidates at the conclusion of searches to obtain feedback on the effectiveness of the search process
E	Are there any difficulties you anticipate in providing services to STC and how do you plan to manage these?	Did not specifically point to difficulties, but expressed the need for clear understanding of the position and consensus on candidate criteria by the search committee. Stated that they will continually provide input and feed to search committee and maintain ongoing communication with candidates to minimize loss of the candidates.	The single greatest impediment to completing any search is disagreement among institutional constituents regarding the desirable qualities, experience, and skills of the new hire. The other major potential impediment relates to the competitiveness of the salaries that can be offered.	Indicated that they do not anticipate any difficulties in providing their services to STC. Any potential difficulties encountered during the search process can be identified and addressed swiftly with the transparency of communication between our firm, the search committee, STC administration, and the relevant parties.	They do not foresee any problems with potential searches for STC.	Responded with "None applicable".	We anticipate no difficulties in providing services to STC.	There are no difficulties we anticipate in providing services to STC.	We do not anticipate any difficulties in providing the outlined services to STC.	Each search assignment brings its own unique challenges that depend on the needs of the institution and the pool of potential candidates. Common challenges we have seen in higher education executive search over the last several years are: -Preferred candidates being engaged in searches for other positions -Compensation issues -Trailing spouses/partners and dual-career hires
F	What assistance will you require from STC to perform services?	We will require a committed search committee and search chair. We look forward to developing this working relationship through consistent communication.	We require the identification of an institutional liaison to manage logistics at the client end and to serve as a contact to relay messages between the firm and the institutional hiring authority or search committee. For each position, Academic Search will want all available information such as job description, supervisory lines, budget, organizational chart, or other data to assist in understanding the position and the needs of the institution.	STC would work with our consultations and research associates at the beginning of each search to assist with drafting the institutional portion of the search profile. Additional assistance needed from the College to ensure the smoothest and most effective process will include: - Logistical support for Search Committee meetings and candidate interviews -Scheduling of group and individual interviews for the pre-search study -Interviews and meeting to discuss the opportunities and challenges facing STC and the position being searched for -Help from the marketing and communications team to ensure alignment of the STC brand with external advertising -Data, reports, and documents that will help our consultants understand STC at the deepest level so that they will be well-informed, effective representatives in conversations with prospective candidates	Provided list of Tasks to performed by: - South Texas College - College's Internal constituents - Search Committee - South Texas College Search Liaison	"Work assignments are most successful when we are able to work closely with you."	Primarily, what would be most helpful to Gold Hill in carrying out search functions, would be as much local and regional information as possible that could be used in developing profiles, conducting advertising and recruitment, formulating interview questions, and communicating with candidates. It will also be very helpful to the search consultant to have access to a small space with a desk where he or she can work while on campus and a place where he or she can access occasional assistance with printing and copying.	Presented nine items that shows the distribution of responsibilities. Of the nine, the following show the responsibilities of the college: - work together with firm to develop a calendar that will accommodate the college's requirements - College will determine the level of advertising needed and select advertisement vehicles - College will interview candidates and select the finalists - College will provide information packets for prospects and those on the list to be interviewed	Provided the following items: - College administrators must clearly identify job responsibilities as well as credential and experience prerequisites - Search committee members must be committed to investing the time and effort necessary to review and rate shortlisted candidates - College administrators should emphasize to the academic community the expectation of confidentiality related to the search until the appropriate time to release information - College marketing and/or communications personnel should be prepared to make available a variety of high-resolution photos and logos of the College, as well as statistical information - Administrators or human resources personnel should be prepared to make available to the search consultants information on projected salary and benefits - Human resources officials should inform search consultants, at the onset of the search, of any required self-identification information that should be requested of candidates - The search committee chair, or other designated college personnel, should be prepared to serve as the on-campus coordinator of finalist interviews - The College will need to arrange appropriate audio-visual equipment setup and facilitation for initial interviews	SPA typically requires some logistical support from clients at the finalist interview stage. Given that these interviews tend to include multiple campus constituencies, administrative staff support is needed to identify rooms for meetings, communicate information regarding finalist interviews internally, and coordinate other logistics for the visits.

SOUTH TEXAS COLLEGE
4. PROFESSIONAL RECRUITMENT SERVICES
PROJECT NO. 17-18-1033

	VENDOR	Academic Keys, L.L.C.	Academic Search, Inc.	AGB Search, L.L.C.	Association of Community College (ACCT)	Diversified Search, LLC.	Gold Hill Associates	Greenwood/Asher & Associates, Inc.	Myers McRae, Inc.	Storbeck/Pimentel & Associates
G	Describe how your firm would interact with STC staff to manage the recruitment?	We generally check in weekly with our university clients and candidates. We value consistent one-on-one contact through email, phone, or video conference with the search committee, chair, and other principals.	We use in-person meetings at various points in the search, as well as conference calls, individual telephone or email contacts, and videoconferencing to maintain regular contact with key institutional personnel. Regular communication to apprise the institution of the status of the search is key.	Our consultants will meet in-person with senior administration, the search committee, and other stakeholders at the initiation of the search. The consultants will also conduct 'virtual' meetings with the search committee and/or STC staff, online or via conference call, to maintain continuity of the review and selection process and to address any questions or issues that may surface during the process.	For each search, the assigned consultant would meet with the College onsite (up to three visits for each search) or via videoconference (depending on preference of the College. The ACCT search principle will be available to College on an unlimited basis throughout the search (telephone, email, etc.).	Request Contribution of STC in following areas: - Advise us of those areas relevant to the search that should be kept confidential. - As appropriate, provide us with your most recent annual report and proxy, relevant organization charts, corporate bios/resumes and other pertinent corporate information. - Provide timely feedback regarding the position descriptions - Supply names of candidates you have identified from within your organization or other sources so that we can include them in our evaluations. - Respond quickly concerning you level of interest in the presented candidates. - Schedule candidate interviews promptly and report evaluations as soon as possible. - Provide sufficient information to candidates about the organization and the position to enable them to make an intelligent decision. - Use candidate interviews as an opportunity to initiate 2-way conversations, so that both you and the candidate have a clear understanding of each other's needs, qualities and circumstances. - Conduct background checks on finalist candidates in accordance with established human resource policies of the organization.	In between campus visits, the Gold Hill consultant will work with the Human Resources Director, other College personnel, the search committee and the Board by whatever means is available and works best for the particular task and persons involved, including email, conference calls and video conferences and Skype visits.	Indicated that their team will be available to STC 24/7 and will meet to develop criteria for the desired candidate. Many conferences and meetings can be conducted via video conferencing and have used it successfully with other searches.	The amount of consultant travel to STC will depend primarily on the needs and preferences of the College. The use of video-and tele-conference technology has facilitated the reduction of consultant travel and increased productivity in executive search.	Our goal is to partner with each client and committee to understand their unique needs. We seek to understand each institution's culture and process and integrate our approach and experience within that construct. In most searches, we have at following touch points at a minimum: -Initial Meeting and Listen Sessions -Search Update -Candidate Selection -First-Round Interviews
H	Does your firm have an existing database of available talent?	Currently more than one million candidates are registered, providing their discipline and specific field(s) of interest.	We have access to over 95,000 individuals using its Applicant Tracking System and Recruiting Software, and our database is constantly being updated and expanded.	AGB search is not engaged by prospective candidates to represent their employment interests, and as such does not maintain a database of "available talent" in search of employment. Instead, we maintain candidates' information from all of our searches, as well as extensive professional contacts to reach out to for solicitation of nominations during each search process.	ACCT boasts an extensive database of over 12,000 community college and university administrators.	Yes	Our record of success comes from our direct relationship and contact with our nationwide network of potential candidates for positions. We are able to access this network and database expeditiously when doing recruitment.	We have an existing database of available talent. We will customize each search's recruiting strategy based on the criteria given by the search committee.	Using both traditional and electronic search methods, we are able to reach a diverse audience of prospective candidates. We have an up-to-date 95,000 candidate database. Because we regularly update the database, we have an average delivery success rate that exceeds 98 percent.	Our firm does have a database that contains information on individuals compiled across the 2,200+ searches we have conducted over the last 11 years. While this database serves as a great resource, please note that we do no limit our recruitment efforts to only individuals found in this database.
I	Do you provide any placement guarantees?	We agree to provide replacement executive search services, at no additional coast, for any candidate that separates from STC within the first 12 months (for any reason). We will also provide replacement executive search services, at no additional cost, for any failed executive search services if for any reason STC does not select a candidate.	In the unlikely event that the hiring authority is not satisfied with the candidates recommended or the search is not concluded for other reasons, we will continue to be available to conduct either an extended search or a second search. The second search must be launched within twelve months of the contract.	If STC is unable to identify a candidate of choice for a position within the agreed-upon timeline, we will continue the search process until a successful appointment is made.	Indicated that they will provide replacement executive search services, at no additional cost, under the following circumstances: -If the selected individual leaves for any reason other than an act of God (such as total incapacitation or death) within the first year, ACCT will repeat the search at no charge. -ACCT shall agree to repeat the search if the College is not satisfied with the candidates presented.	Should any person hired through this search effort ("Successful Candidate") leave a position for which a professional fee has been charged, for any reason-except for death, disability, change of control, company relocation or a significant change in the responsibilities of the position- within 12 months after accepting employment, Diversified will conduct a replacement search if so requested in writing within 30 days after said candidate's departure.	Yes; As presented in section D above.	Yes, we will ensure that the professional search candidate remains in place for at least one calendar year. G/A&A will provide professional search services at no additional cost to STC if any of these candidates leaves STC prior to one year of service.	We are committed to our work with STC and guarantee the success of each search. If the College is unable to identify a candidate of choice within the established timeframe, we will continue the recruitment process, with no additional fees, until a successful selection and appointment is made.	If a candidate we place leaves your employ within twelve months of his/her start date, we will reinitiate, for expenses only (Indirect Expenses/Engagement Support fee and out-of-pocket expenses), a search for the same position and level as the original placement provided that: (1) the placement's departure is for cause, or the result of his or her inability to perform responsibilities or (2) the placement resigns, unless the focus of the job has changed such that the responsibilities or authority of the position are significantly different than represented at the time of hiring.
TOTAL EVALUATION POINTS		92.41	90.28	84.13	91.42	92.99	95.26	93.13	95.98	91.55
RANKING		5	8	9	7	4	2	3	1	6

SOUTH TEXAS COLLEGE
4. PROFESSIONAL RECRUITMENT SERVICES
PROJECT NO. 17-18-1033 -- EVALUATION SUMMARY

	VENDOR	Academic Keys, LLC.		Academic Search, Inc.		AGB Search, LLC.		Association of Community College Trustees (ACCT)		Diversified Search, LLC.		Gold Hill Associates		Greenwood/Asher & Associates, Inc.		Myers McRae, Inc.		Storbeck/Pimentel & Associates	
	ADDRESS	1066 Storrs Rd		1015 18th St NW Ste 510		1133 20th St NW Ste 300		1101 17th St NW Ste 300		1201 New Hampshire Ave NW Ste 820		1065 Stigger Rd		42 Bus Ctr Dr Ste 206		516 Mulberry St Ste 200		6512 Painter Ave	
	CITY/STATE/ZIP	Storrs, CT 06268		Washington, DC 20036		Washington, DC 20036		Washington, DC 20036		Washington, DC 20036		Jackson, MS 39209		Miramar Beach, FL 32550		Macon, GA 31201		Whittier, CA 90601	
	PHONE	203-693-1101		202-332-4049		202-776-0856		202-384-5816		404-942-6311		503-704-3425		850-650-2277		478-330-6222		737-203-8857	
	FAX	860-429-5183		202-234-7640		202-223-7053		202-452-7845		305-577-3837		503-704-3425		850-650-2272		478-330-5611		562-360-1353	
	CONTACT	Thomas Anderson		Shawn M. Hartman		Melissa K. Trotta		Tonya Harley		Gene E. Head, Jr.		Preston Pulliams		Jan Greenwood		Emily Parker Myers		Ryan Crawford	
1	The purchase price. (up to 40 points)	37	37	37	37	33	33	37	37	37	37	37	37	35	35.28	40	40	37	37
		37		37		33		37		37		37		35		40		37	
		37		37		33		37		37		37		35		40		37	
		37		37		33		37		37		37		35		40		37	
		37		37		33		37		37		37		35		40		37	
		37		37		33		37		37		37		37		40		37	
		37		37		33		37		37		37		35		40		37	
2	The reputation of the vendor and the vendor's goods and/or services. (up to 18 points)	16	17.71	17	15.57	15	14.85	16	16	16	17.71	17	17.85	17	17.71	17	17.85	17	17.42
		18		12		10		16		18		18		18		18		18	
		18		16		16		16		18		18		18		18		18	
		18		16		15		17		18		18		17		18		18	
		18		16		14		16		18		18		18		18		18	
		18		16		16		15		18		18		18		18		15	
		18		16		18		16		18		18		18		18		18	
3	The quality of the vendor's goods or services. (up to 18 points)	17	17	17	17	17	17	17	17	17	17	18	17.85	17	17	17	16.71	17	16.85
		17		17		17		17		17		18		17		17		17	
		17		17		17		17		17		17		17		17		17	
		17		17		17		17		17		18		17		17		17	
		17		17		17		17		17		18		17		17		17	
		17		17		17		17		17		18		17		15		16	
		17		17		17		17		17		18		17		17		17	
4	The extent to which the goods or services meet the District's needs. (up to 15 points)	13	13.85	13	13.71	13	13.71	14	14.42	13	13.28	14	14.71	15	15	13	14.42	13	13.28
		14		14		13		13		13		15		15		14		13	
		15		15		14		15		14		15		15		15		14	
		14		14		14		15		13		15		15		14		13	
		12		13		13		15		13		14		15		15		13	
		15		13		15		14		13		15		15		15		13	
		14		14		14		15		14		15		15		15		14	
5	The vendor's past relationship with the College. (up to 3 points)	2	2	2	2	2	2	2	2	2	2	3	2.85	2	2.14	2	2	2	2
		2		2		2		2		2		2		3		2		2	
		2		2		2		2		2		3		2		2		2	
		2		2		2		2		2		3		2		2		2	
		2		2		2		2		2		3		2		2		2	
		2		2		2		2		2		3		2		2		2	
		2		2		2		2		2		3		2		2		2	
6	The impact on the ability of the College to comply with the laws relating to Historically Underutilized Businesses. (up to 1 point)	0	0	0	0	0	0	0	0	1	1	0	0	1	1	0	0	0	0
		0		0		0		0		1		0		1		0		0	
		0		0		0		0		1		0		1		0		0	
		0		0		0		0		1		0		1		0		0	
		0		0		0		0		1		0		1		0		0	
		0		0		0		0		1		0		1		0		0	
		0		0		0		0		1		0		1		0		0	
7	The total long-term cost to the College to acquire the vendor's goods or services. (up to 5 points)	5	4.85	5	5	4	3.57	5	5	5	5	5	5	5	5	5	5	5	5
		5		5		4		5		5		5		5		5		5	
		5		5		3		5		5		5		5		5		5	
		5		5		3		5		5		5		5		5		5	
		5		5		3		5		5		5		5		5		5	
		4		5		4		5		5		5		5		5		5	
		5		5		4		5		5		5		5		5		5	
	TOTAL EVALUATION POINTS	92.41		90.28		84.13		91.42		92.99		95.26		93.13		95.98		91.55	
	RANKING	5		8		9		7		4		2		3		1		6	

5

SOUTH TEXAS COLLEGE

SOUTH TEXAS COLLEGE
5. FORENSIC HARDWARE AND SOFTWARE

NAME	Digital Intelligence, Inc.
ADDRESS	17165 West Glendale Dr
CITY/STATE/ZIP	New Berlin, WI 53151
PHONE	262-782-3332
FAX	262-782-3331
CONTACT	Amanda Stone

#	Qty	Description	Unit Price	Extension
1	19	FRED and GPU Powerstation Bundle	$ 13,699.00	$ 260,281.00
2	1	GPU PowerStation - Requires host computer	$ -	$ -
3	1	Forensic Recovery of Evidence Device (FRED)	$ -	$ -
4	1	Shipping and Handling	$ 1,925.00	$ 1,925.00
TOTAL AMOUNT			$	262,206.00

6

SOUTH TEXAS COLLEGE

SOUTH TEXAS COLLEGE
6. SCIENCE EQUIPMENT AND SUPPLIES

NAME	Thermo Fisher Science/dba Fisher Science Education
ADDRESS	4500 Turnberry Dr
CITY/STATE/ZIP	Hanover Park, IL 60133
PHONE	412-329-2890
EMAIL	tom.wright@thermofisher.com
CONTACT	Tom Wright

#	Qty	Description	Unit Price	Extension
1	1	Science Equipment and Supplies Period: 9/1/18 - 8/31/19	$ 50,000.00	$ 50,000.00
TOTAL AMOUNT			$	50,000.00

7

SOUTH TEXAS COLLEGE

SOUTH TEXAS COLLEGE
7. DISTRICT WIDE FURNITURE REQUEST
AUGUST 28, 2018

#	Qty	Description	Unit Price	Extension	Requesting Department
Allsteel, Inc./Gateway Printing and Office Supply, Inc. (National IPA)					
1	16	SCU-UWDF Scout Upholstered Back Chair, Adj Arms	$ 506.22	$ 8,099.52	Pecan Bldg A Repurpose-FFE - Dr. Shirley A. Reed
					Conference Chairs needed Pecan Campus Bldg. A
					Space Renovation Project
2	1	Labor to receive, inspect, deliver, install and remove debris	$ 400.00	$ 400.00	
		Allsteel Inc. Total		**$ 8,499.52**	
Computer Comforts, Inc. (Buyboard)					
1	2	BULLET-REV-TAPER7248-36-29 Bullet Shaped Team Table	$ 810.00	$ 1,620.00	Centers for Learning Excellence - Jesus H. Campos
	2	Custom cutout in table top	$ 24.30	$ 48.60	Tables for the Centers for Learning Excellence to be
	4	Cable cut-out in wood with grommet (2").	$ 17.82	$ 71.28	used by students at the Nursing Allied Health Bldg. A
	2	Partial factory assembly	$ 10.00	$ 20.00	
	1	Shipping/Freight	$ 1,500.00	$ 1,500.00	
		Computer Comforts, Inc. Total		**$ 3,259.88**	
Datum Filing Systems, Inc./Gateway Printing and Office Supply, Inc. (TIPS)					
1	6	2036KH Heavy Duty Trakslider Top Shelf 36Wx20D	$ 30.75	$ 184.50	Pecan Bldg A Repurpose-FFE - Dr. Shirley A. Reed
	24	2036TH Unslotted Heavy Duty Plus Shelf 36Wx20D 18G	$ 33.10	$ 794.40	Shelves will be used at the Pecan Campus Bldg. A
	12	7620LO Open L Upright 20Dx76 1/4H	$ 44.96	$ 539.52	Space Renovation Project
	24	HR20 Heavy Duty Plus Shelf Reinforcement 20"	$ 2.75	$ 66.00	
	60	HS-3611 Heavy Duty Plus Shelf Support 36"	$ 5.56	$ 333.60	
2	1	Labor to receive, inspect, deliver, install and remove debris	$ 270.00	$ 270.00	
		Datum Filing Systems, Inc. Total		**$ 2,188.02**	
Exemplis Corporation/Gateway Printing and Office Supply, Inc. (National IPA)					
1	13	40Y.A17 TR2 Sit On It Task Enhanced Synchro Control Chair	$ 437.46	$ 5,686.98	Pecan Bldg A Repurpose-FFE - Dr. Shirley A. Reed
					Staff Chairs to be used at the Pecan Campus Bldg. A
					Space Renovation Project
2	1	Labor to receive, inspect, deliver, install and remove debris	$ 325.00	$ 325.00	
		Exemplis Corporation Total		**$ 6,011.98**	
The Hon Company/Gateway Printing and Office Supply, Inc. (National IPA)					
1	13	H314 Vertical File 4 Drawer Letter w/Lock, Black	$ 254.10	$ 3,303.30	Pecan Bldg A Repurpose-FFE - Dr. Shirley A. Reed
	12	HS72ABC Brigade Bookcase 5-Shelf 12-5/8D x 34-1/2W x 71H, Black	$ 198.66	$ 2,383.92	Bookcases and File Cabinets for Faculty and Staff Offices to be
					used at Pecan Campus Bldg. A Space Renovation Project
2	1	Labor to receive, inspect, deliver, install and remove debris	$ 1,375.00	$ 1,375.00	
		The Hon Company Total		**$ 7,062.22**	
Krueger International, Inc./Gateway Printing & Office Supply, Inc. (NJPA/Sourcewell)					
1	13	7D/D3066-74P-F Desk Full Modesty Panel, 74P Edge 30x66"W	$ 578.40	$ 7,519.20	Pecan Bldg A Repurpose-FFE - Dr. Shirley A. Reed
	13	7D/R2448-74P-F Desk, Return, Full Modesty Panel, 74P Edge, 24x48"W	$ 420.48	$ 5,466.24	Faculty and Staff Desk, Conference Tables and Guest Chairs
	13	S7P/1530WBBF Files Supporting Ped-Box/Box/File - 30" Nominal Depth	$ 422.40	$ 5,491.20	to be used at Pecan Campus Bldg. A Space Renovation Project
	13	S7P/1524WFF Files Supporting Ped-File/File 24" Nominal Depth	$ 366.24	$ 4,761.12	
	16	RAPWAUS Rapture Four-Leg Armchair	$ 201.60	$ 3,225.60	
	2	MSP Maestro Stack Chair Mardi Gras Poly	$ 77.28	$ 154.56	

SOUTH TEXAS COLLEGE

SOUTH TEXAS COLLEGE
7. DISTRICT WIDE FURNITURE REQUEST
AUGUST 28, 2018

#	Qty	Description	Unit Price	Extension	Requesting Department
	6	PINR3072C-74P Pirouette, Nesting Collaborative Table, 30x72"	$ 598.56	$ 3,591.36	
	1	B255F-74P Barron Fixed Leg Table 30x60"	$ 633.12	$ 633.12	
	1	7D/D3048-74P-F Desk Full Modesty Panel, 74p Edge, 30x48"W	$ 515.52	$ 515.52	
	1	S7P/1530WBBF Files Supporting Ped-Box/Box/File - 30" Nominal Depth	$ 422.40	$ 422.40	
2	1	Labor to receive, inspect, deliver, install and remove debris	$ 3,178.00	$ 3,178.00	
		Krueger International, Inc. Total		**$ 34,958.32**	
Inscape Corporation/Gateway Printing and Office Supply, Inc. (TXMAS)					
1	1	Wall 23' of 7'-10" Partition	$ 3,830.77	$ 3,830.77	Centers for Learning Excellence - Jesus H. Campos
	1	Freight Charges	$ 1,997.75	$ 1,997.75	Portable Wall for the Center for Learning Excellence
					at the Nursing Allied Health Bldg. A
2	1	Labor to receive, inspect, deliver, install and remove debris	$ 760.00	$ 760.00	
		Inscape Corporation Total		**$ 6,588.52**	
Versteel/Gateway Printing and Office Supply, Inc. (NCPA)					
1	12	WAW2 2448COFX Wavelink W2, 24x28 Crossover, Table	$ 440.80	$ 5,289.60	Centers for Learning Excellence - Jesus H. Campos
	12	WAW2 3060VIFX Wavelink W2, 30x60 Vibe, Table	$ 499.66	$ 5,995.92	Tables for the Centers for Learning Excellence to be used
					by students at the Nursing Allied Health Bldg. A
2	1	Labor to receive, inspect, deliver, install and remove debris	$ 1,080.00	$ 1,080.00	
		Versteel Total		**$ 12,365.52**	
Watson/Gateway Printing and Office Supply, Inc. (NCPA)					
1	4	MS55CPLTE Watson Connecting Plate, Recovered Pewter	$ 48.00	$ 192.00	Centers for Learning Excellence - Jesus H. Campos
	1	SVCCH-7D Seven Vertical Cable Channel For Fixed Base	$ 43.20	$ 43.20	Tables for the Centers for Learning Excellence to
	3	WPQB60 Interlink iQ, MHOB, 2 Power, 1 USB, Silver, 60" Adder	$ 240.00	$ 720.00	used by students at the Nursing Allied Health Bldg. A
	1	WPQS72 Interlink iQ, Starter Box 72	$ 220.80	$ 220.80	
	6	S18-0995-2428E Modified End Leg Only (K-leg)	$ 147.84	$ 887.04	
	2	S18-0996-1022 Modified M2TXRE Rectangular Surface	$ 390.72	$ 781.44	
	3	S18-0997-2448 Modified M2TXRE Rectangular Surface	$ 170.88	$ 512.64	
	4	TBELE0453 Tonic Bench Aisle End with Cover	$ 192.00	$ 768.00	
	2	TBTU5345-28 Tonic Bench Segment	$ 849.60	$ 1,699.20	
	2	TBTU5390-28 Tonic Bench Segment	$ 1,113.60	$ 2,227.20	
	2	TBTUY-28 Tonic Bench End Yoke	$ 427.20	$ 854.40	
	2	TCIRP45S-1E Tonic Bench Power Raceway 45"W Single	$ 441.60	$ 883.20	
	2	TCIPR90H-1S Tonic Bench Power Raceway, 90"W Single	$ 787.20	$ 1,574.40	
	8	S18-0996-1022 Modified Watson Desktop	$ 390.72	$ 3,125.76	
	6	S18-0098-45MS-9 Modified TCIFD- Tonic Bench Component	$ 754.56	$ 4,527.36	
2	1	Labor to receive, inspect, deliver, install and remove debris	$ 1,900.00	$ 1,900.00	
		Watson Total		**$ 20,916.64**	
		Furniture Total		**$ 101,850.62**	

8

SOUTH TEXAS COLLEGE

Purchasing and Distribution Services
3200 W Pecan Blvd McAllen TX 78501

t (956) 872 4681
f (956) 872 4688

P O Box 9701, McAllen, TX 78502-9701
www.SouthTexasCollege.edu

July 13, 2018

Pepsi Co.
Mr. Christopher Martinez
1601 N. International Blvd., Suite 400
Hidalgo, TX 78557

Dear Mr. Martinez:

On August 22, 2017, South Texas College awarded a contract to Pepsi Co. for Beverage Products. The award allowed for two one-year renewal options on the contract if the terms and conditions remain the same. We are currently in the last few months of the first year of the contract and would like to renew for an additional one-year period. The first renewal period will be from October 13, 2018 through October 12, 2019.

In accordance with your company's proposal submitted in response to our competitive solicitation, your company is permitted a 3% increase in bottle and can product prices and a 3.5% increase on post mix product prices for the renewal term.

We are requesting that you respond to us in writing if this would be acceptable to your company. For your convenience, we are providing a place for your signature approval at the bottom of the letter. If in acceptance of this extension, you may sign where indicated. The letter may be returned via fax at (956) 872-4688 or email to Becky Cavazos at beckyc@southtexascollege.edu.

Sincerely,

Rebecca R. Cavazos
Director of Purchasing

Renewal of contract accepted through October 12, 2019 with no change in terms and conditions as per the South Texas College bid previously submitted.

Authorized Signature: _____

Name Printed: Christopher Martinez

Date: 7/20/18

9

SOUTH TEXAS COLLEGE

NO BACKUP FOR

9. Commercial Card Services (Renewal)

10

SOUTH TEXAS COLLEGE

Purchasing and Distribution Services
3200 W. Pecan Blvd., McAllen TX 7850

t (956) 872-4681
f (956) 872-4688

P.O Box 9701, McAllen, TX 78502-9701
www.SouthTexasCollege.edu

July 13, 2018

Gateway Printing & Office Supply, Inc.
Attn: Mr. Butch Shook
315 South Closner
Edinburg, TX 78539

Dear Mr. Shook:

On September 19, 2017, South Texas College awarded a contract to Gateway Printing & Office Supply, Inc. for Office Supplies. The award allowed for two one-year renewal options on the contract if the terms and conditions remain the same. We are currently in the last few months of the first year of the contract and would like to renew for an additional one-year period. The first renewal period will be from October 1, 2018 through September 30, 2019.

We are requesting that you respond to us in writing if this would be acceptable to your company. For your convenience, we are providing a place for your signature approval at the bottom of the letter. If in acceptance of this extension, you may sign where indicated. The letter may be returned via fax at (956) 872-4688 or email to Becky Cavazos at beckyc@southtexascollege.edu.

Sincerely,

Becky Cavazos

Rebecca R. Cavazos
Director of Purchasing

Renewal of contract accepted through September 30, 2019 with no change in terms and conditions as per the South Texas College bid previously submitted.

Authorized Signature: B. Shook

Name Printed: Butch Shook

Date: 7/17/2018

SOUTH TEXAS COLLEGE

Purchasing and Distribution Services
3200 W. Pecan Blvd., McAllen TX 78501

t (956) 872-4681
f (956) 872-4688

P.O Box 9701, McAllen, TX 78502-9701
www.SouthTexasCollege.edu

July 13, 2018

Cielo Office Products
Attn: Mr. Eloy Olivarez
1408 East Jasmine Avenue, Suite A
McAllen, TX 78501

Dear Mr. Olivarez:

On September 19, 2017, South Texas College awarded a contract to Cielo Office Products for Office Supplies. The award allowed for two one-year renewal options on the contract if the terms and conditions remain the same. We are currently in the last few months of the first year of the contract and would like to renew for an additional one-year period. The first renewal period will be from October 1, 2018 through September 30, 2019.

We are requesting that you respond to us in writing if this would be acceptable to your company. For your convenience, we are providing a place for your signature approval at the bottom of the letter. If in acceptance of this extension, you may sign where indicated. The letter may be returned via fax at (956) 872-4688 or email to Becky Cavazos at beckyc@southtexascollege.edu.

Sincerely,

Becky Cavazos

Rebecca R. Cavazos
Director of Purchasing

Renewal of contract accepted through September 30, 2019 with no change in terms and conditions as per the South Texas College bid previously submitted.

Authorized Signature: Eloy Olivarez

Name Printed: Eloy Olivarez

Date: 7/17/18

SOUTH TEXAS COLLEGE

Purchasing and Distribution Services
3200 W. Pecan Blvd., McAllen TX 78501

t (956) 872 4681
f (956) 872 4688

P.O Box 9701, McAllen TX 78502-9701
www.SouthTexasCollege.edu

July 13, 2018

Copy Plus, LLC.
Attn: Mr. Michael J. Flemate
4500 North 10th, Suite 240
McAllen, TX 78504

Dear Mr. Flemate:

On September 19, 2017, South Texas College awarded a contract to Copy Plus, LLC. for Office Supplies. The award allowed for two one-year renewal options on the contract if the terms and conditions remain the same. We are currently in the last few months of the first year of the contract and would like to renew for an additional one-year period. The first renewal period will be from October 1, 2018 through September 30, 2019.

We are requesting that you respond to us in writing if this would be acceptable to your company. For your convenience, we are providing a place for your signature approval at the bottom of the letter. If in acceptance of this extension, you may sign where indicated. The letter may be returned via fax at (956) 872-4688 or email to Becky Cavazos at beckyc@southtexascollege.edu.

Sincerely,

Becky Cavazos

Rebecca R. Cavazos
Director of Purchasing

Renewal of contract accepted through September 30, 2019 with no change in terms and conditions as per the South Texas College bid previously submitted.

Authorized Signature: Michael J. Flemate

Name Printed: Michael J. Flemate

Date: 7-23-2018

11

SOUTH TEXAS COLLEGE

SOUTH TEXAS COLLEGE
11. BANNER TRAVEL AND EXPENSE SYSTEM

NAME	Ellucian, Inc. through Texas A&M University - Corpus Christi acting by and through DIR for the Texas Connection Consortium
ADDRESS	6300 Ocean Dr
CITY/STATE/ZIP	Corpus Christi, TX 78412
PHONE	361-825-2600
CONTACT	Kathy Funk-Baxter

#	Qty	Description	Unit Price	Extension
1	1	Travel and Expense Management Software License Subscription Period: 9/1/18 - 8/31/19	$ 37,000.00	$ 37,000.00
2	1	Implementation Services	$ 19,980.00	$ 19,980.00
TOTAL AMOUNT			$	56,980.00

12

SOUTH TEXAS COLLEGE

SOUTH TEXAS COLLEGE
12. STUDENT ENROLLMENT MANAGEMENT SYSTEM AGREEMENT

NAME	Admissions US, LLC., a wholly owned subsidiary of Campus Management, Corp.
ADDRESS	5201 Congress Ave
CITY/STATE/ZIP	Boca Raton, FL 33487
PHONE	561-923-2500
FAX	561-999-0096
CONTACT	Jeffrey Yenser

#	Qty	Description	Unit Price	Extension
1	1	Radius by Campus Management and Application (FTE 10,001 - 15,000) and Chat Period: 9/28/18 - 9/27/19	$ 49,250.00	$ 49,250.00
2	1	Travel Expenses	$ 2,000.00	$ 2,000.00
TOTAL AMOUNT			$	51,250.00

13

SOUTH TEXAS COLLEGE

SOUTH TEXAS COLLEGE
13. BANNER APPLICATION MAINTENANCE AGREEMENT

NAME	Ellucian, Inc. through Texas A&M University - Corpus Christi acting by and through DIR for the Texas Connection Consortium
ADDRESS	6300 Ocean Dr
CITY/STATE/ZIP	Corpus Christi, TX 78412
PHONE	361-825-2600
CONTACT	Kathy Funk-Baxter

#	Qty	Description	Unit Price	Extension
1	1	Banner Financial Aid	$ 33,367.06	$ 33,367.06
2	1	Banner Finance	$ 31,552.41	$ 31,552.41
3	1	Banner Finance Self -Service	$ 3,945.53	$ 3,945.53
4	1	Banner HR	$ 20,202.84	$ 20,202.84
5	1	Banner Employee Self-Service	$ 10,959.30	$ 10,959.30
6	1	Banner Student	$ 32,679.57	$ 32,679.57
7	1	Banner Student Self-Service	$ 7,086.03	$ 7,086.03
8	1	Banner Faculty (and Advisor) Self-Service	$ 9,498.02	$ 9,498.02
9	1	EDI Smart	$ 624.79	$ 624.79
10	1	Banner Workflow	$ 10,824.51	$ 10,824.51
11	1	Campus Loan Manager (CLM) (Campus Receivables Collector)	$ 7,639.58	$ 7,639.58
12	1	Operational Data Store (ODS) Oracle	$ 30,297.36	$ 30,297.36
13	1	Luminis Basic	$ 35,178.96	$ 35,178.96
14	1	Banner Recruiting and Admission Performance	$ 19,478.92	$ 19,478.92
15	1	Ellucian Degree Works	$ 9,760.27	$ 9,760.27
16	1	Ellucian Degree Works Transfer Equivalency	$ 4,880.14	$ 4,880.14
17	1	Ellucian Mobil Platform Edition	$ 7,536.51	$ 7,536.51
18	1	Ellucian Intelligent Learning Platform	$ 11,424.92	$ 11,424.92
19	1	Financial Aid FM Need Analysis	$ 6,826.54	$ 6,826.54
20	1	XtenderSolutions	$ 5,972.85	$ 5,972.85
21	1	Application Xtender	$ 18,144.47	$ 18,144.47
22	1	AppWorx	$ 27,962.89	$ 27,962.89
23	1	Document Management Suite May09	$ 2,798.47	$ 2,798.47
24	1	Application Xtender Test Bundle	$ 1,296.76	$ 1,296.76
25	1	Banner Enterprise Job Scheduler	$ 5,067.09	$ 5,067.09

SOUTH TEXAS COLLEGE

SOUTH TEXAS COLLEGE
13. BANNER APPLICATION MAINTENANCE AGREEMENT

		NAME	Ellucian, Inc. through Texas A&M University - Corpus Christi acting by and through DIR for the Texas Connection Consortium	
#	**Qty**	**Description**	**Unit Price**	**Extension**
26	1	Application Xtender Web Services	$ 1,672.38	$ 1,672.38
27	1	Banner Document Management Suite May11	$ 3,716.68	$ 3,716.68
28	1	Banner Document Management Suite Nov11	$ 1,472.25	$ 1,472.25
29	1	Banner Document Management Suite Dec11	$ 243.58	$ 243.58
30	1	Banner Document Management - includes Application Xtender Package	$ 1,055.60	$ 1,055.60
31	1	Banner Travel & Expense Management	$ 4,853.66	$ 4,853.66
32	1	Administration Fee	$ 10,120.55	$ 10,120.55
TOTAL AMOUNT			$	378,140.49

14

SOUTH TEXAS COLLEGE

SOUTH TEXAS COLLEGE
14. DATA HOSTING AND MAINTENANCE AGREEMENT

NAME	TouchNet Information Systems, Inc.
ADDRESS	15520 College Blvd
CITY/STATE/ZIP	Lenexa, KS 66219
PHONE	913-599-6699
FAX	913-599-5588
CONTACT	Beverly Carter

#	Qty	Description	Unit Price	Extension
1	1	TouchNet u.Commerce Mobile Services Annual Subscription. Period: 9/1/18 - 10/31/18	$ 5,906.06	$ 5,906.06
2	1	TouchNet Hosting Services Period: 9/1/18 - 8/31/19	$ 79,503.17	$ 79,503.17
3	1	TouchNet Maintenance Services: Payment Gateway Credit Card; Payment Gateway ACH; Cashiering. Period: 9/1/18 - 8/31/19	$ 43,540.55	$ 43,540.55
4	1	TouchNet Maintenance Services: Payment Gateway Debit. Period: 9/1/18 - 8/31/19	$ 5,682.55	$ 5,682.55
5	1	TouchNet Maintenance Services: Bill+Payment Suite. Period: 9/1/18 - 8/31/19	$ 27,895.82	$ 27,895.82
6	1	TouchNet Maintenance Services: TouchNet Marketplace. Period: 9/1/18 - 8/31/19	$ 18,208.56	$ 18,208.56
7	1	TouchNet Subscription Program Fee: u.Commerce Mobile Dashboard, u.Commerce Mobile Bill+Payment and u.Commerce Mobile Marketplace. Period: 9/1/18 - 8/31/19	$ 34,927.67	$ 34,927.67
TOTAL AMOUNT			$ 215,664.38	

15

SOUTH TEXAS COLLEGE

15. EMAIL SECURITY SOFTWARE LICENSE AGREEMENT

NAME	SHI Government Solutions
ADDRESS	1301 S MoPac Expwy Ste 375
CITY/STATE/ZIP	Austin, TX 78746
PHONE	800-870-6079
FAX	512-732-0232
CONTACT	Ashley McNeil

#	Qty	Description	Unit Price	Extension
1	2001	PFPT Protection F - Secure - S Proofpoint	$ 7.60	$ 15,207.60
2	2001	PFPT TAP URL - S Proofpoint	$ 9.70	$ 19,409.70
3	2001	PFPT Email DLP - S Proofpoint	$ 3.90	$ 7,803.90
4	250	PFPT Email Encryption - S Proofpoint	$ 11.00	$ 2,750.00
5	2001	PFPT Platinum Level - Proofpoint	$ -	$ -
TOTAL AMOUNT			$	45,171.20

16

SOUTH TEXAS COLLEGE

SOUTH TEXAS COLLEGE
16. ENTERPRISE SOFTWARE LICENSES AND MAINTENANCE AGREEMENTS

NAME	SHI Government Solutions
ADDRESS	1301 S MoPac Expwy Ste 375
CITY/STATE/ZIP	Austin, TX 78746
PHONE	800-870-6079
FAX	512-732-0232
CONTACT	Ashley McNeil

#	Qty	Description	Unit Price	Extension
1	1	FootPrints Service Core - BMC Software #FP115569 Period: 9/1/18 - 8/31/19	$ 24,819.90	$ 24,819.90
2	10	Spotlight on SQL Server Enterprise Per Monitored Instance Maintenance Renewal - Quest Software Period: 9/1/18 - 8/31/19	$ 266.80	$ 2,668.00
3	1	SolarWinds NetFlow Traffic Analyzer Module for SolarWinds Network Performance Monitor SLX Annual Maintenance Renewal Period: 9/1/18 - 8/31/19	$ 3,485.50	$ 3,485.50
4	1	SolarWinds Network Performance Monitor SLX (unlimited Elements-Standard Polling Throughput) Annual Maintenance Renewal Period: 9/1/18 - 9/20/19	$ 5,990.20	$ 5,990.20
5	1	SolarWinds Server & Application Monitor SLX (Unlimited Monitors-Standard Polling Throughout) Annual Maintenance Renewal Period: 9/1/18 - 9/20/19	$ 7,120.00	$ 7,120.00
6	1	SolarWinds Network Topology Mapper Annual Maintenance Renewal Period: 9/1/18 - 9/20/19	$ 393.30	$ 393.30
7	1	SolarWinds Web Performance Monitor WPM50 Annual Maintenance Renewal Period: 9/1/18 - 9/20/19	$ 1,490.40	$ 1,490.40
8	1	SolarWinds IP Address Manager IP4000 - Annual Maintenance Period: 9/1/18 - 9/20/19	$ 903.90	$ 903.90
9	1	SolarWinds Additional Polling Engine f/SolarWinds Unlimited License (Standard Polling Throughout) - License with 1st Year Maintenance Period: 9/1/18 - 8/31/19	$ 17,229.20	$ 17,229.20
10	1	SolarWinds Network Configuration Manager DL500 (up to 500 nodes) Out-of-Maintenance Upgrade - License with 1st Year Maintenance Period: 9/1/18 - 8/31/19	$ 5,238.50	$ 5,238.50
11	1	SolarWinds User Device Tracker UT2500 (up to 2500 ports) Out-of-Maintenance Upgrade - License with 1st Year Maintenance Period: 9/1/18 - 8/31/19	$ 1,141.50	$ 1,141.50
12	1	CommVault Software Premium Support Coverage Period: 8/30/18 - 8/29/19	$ 23,416.00	$ 23,416.00

SOUTH TEXAS COLLEGE

SOUTH TEXAS COLLEGE
16. ENTERPRISE SOFTWARE LICENSES AND MAINTENANCE AGREEMENTS

NAME			SHI Government Solutions	
#	Qty	Description	Unit Price	Extension
13	3500	Deep Freeze ENT NA EDU Maintenance Renewal 1yr 1000+ Faronics Period: 9/1/18 - 8/31/19	$ 3.00	$ 10,500.00
14	100	Insight NA EDU Maintenance Renewal 1yr 50+ CR Faronics Period: 9/1/18 - 8/31/19	$ 47.30	$ 4,730.00
15	100	Deep Freeze Mac NA EDU Maintenance Renewal 1yr 1000+ Faronics Period: 9/1/18 - 8/31/19	$ 3.00	$ 300.00
16	1	FishEye (Server) 25 Users: Academic License Renewal - Support Entitlement Period: 9/1/18 - 8/31/19	$ 413.00	$ 413.00
17	1	Crucible (Server) 25 Users: Academic License Renewal - Support Entitlement Number. Period: 9/1/18 - 8/31/19	$ 413.00	$ 413.00
18	1	Questions for Confluence (Server) 25 Users: Academic License Renewal -Support Entitlement Number. Period: 9/1/18 - 8/31/19	$ 200.00	$ 200.00
19	1	Bitbucket (Server) 25 Users: Academic License Renewal - Support Entitlement Number. Period: 9/1/18 - 8/31/19	$ 500.00	$ 500.00
20	1	JIRA Software (Server) 25 Users: Academic License Renewal Support Entitlement Number. Period: 9/1/18-8/31/19	$ 500.00	$ 500.00
21	1	Confluence (Server) 25 Users: Academic License Renewal - Support Entitlement Number. Period: 9/1/18 - 8/31/19	$ 375.00	$ 375.00
TOTAL AMOUNT			$	111,827.40

17

SOUTH TEXAS COLLEGE

SOUTH TEXAS COLLEGE
17. HARDWARE AND SOFTWARE MAINTENANCE AND SUPPORT AGREEMENTS

NAME	Dell Marketing, LP.
ADDRESS	P O Box 676021
CITY/STATE/ZIP	Dallas, TX 75267
PHONE	800-456-3355
CONTACT	Marlene Silva

#	Qty	Description	Unit Price	Extension
1	1	Server Maintenance and Support Period: 9/1/18 - 8/31/19	$ 97,302.79	$ 97,302.79
2	1	VM Ware Licenses Maintenance and Support	$ 30,572.62	$ 30,572.62
3	1	F5 Hardware Maintenance and Support	$ 15,586.68	$ 15,586.68
TOTAL AMOUNT			$	143,462.09

18

SOUTH TEXAS COLLEGE

SOUTH TEXAS COLLEGE
18. INTERNET SERVICE - PECAN CAMPUS

NAME	Department of Information Resources (DIR) for Time Warner Cable/Spectrum
ADDRESS	300 W 15th St Ste 1300
CITY/STATE/ZIP	Austin, TX 78701
PHONE	512-463-3958
FAX	512-463-2944
CONTACT	Arturo Garcia

#	Qty	Description	Unit Price	Extension
1	12	Renewal of Internet Services Period: 9/1/18 - 8/31/19	$ 10,920.00	$ 131,040.00
1	12	Other Fees & Charges: Municipal Fees & PUC Recovery Fees	$ 83.33	$ 999.96
TOTAL AMOUNT			$	132,039.96

19

SOUTH TEXAS COLLEGE

SOUTH TEXAS COLLEGE
19. NETWORK HARDWARE AND SOFTWARE MAINTENANCE AGREEMENT

NAME	Insight Public Sector
ADDRESS	6820 South Harl Ave
CITY/STATE/ZIP	Tempe, AZ 85283
LOCAL ADDRESS	2712 N McColl Road McAllen, TX 78501
PHONE	956-465-8080
FAX	630-295-7881
CONTACT	Darak Weaver

#	Qty	Description	Unit Price	Extension
		Period: 9/1/18 - 8/31/19		
1	1	SMARTnet Service Level: CON-ECMU-1 Ref Contract: Various	$ 98,108.07	$ 98,108.07
2	1	SMARTnet Service Level: CON-ECMU-1 Ref Contract: 201455360	$ 1,965.37	$ 1,965.37
3	1	SMARTnet Service Level: CON-ISESL-1 Ref Contract: 94813493	$ 9,100.00	$ 9,100.00
4	1	SMARTnet Service Level: CON-ISV1-1 Ref Contract: 94293354	$ 1,587.60	$ 1,587.60
5	1	SMARTnet Service Level: CON-SNT-1 Ref Contract: Various	$ 63,405.24	$ 63,405.24
6	1	SMARTnet Service Level: CON-SNTE-1 Ref Contract: 93374624	$ 467.60	$ 467.60
7	1	SMARTnet Service Level: CON-SSPNB-1 Ref Contract: 201455360	$ 1,036.29	$ 1,036.29
TOTAL AMOUNT			$	175,670.17

20

SOUTH TEXAS COLLEGE

SOUTH TEXAS COLLEGE
20. ORACLE LICENSE MAINTENANCE AGREEMENT

NAME	Oracle America, Inc.
ADDRESS	PO Box 203448
CITY/STATE/ZIP	Dallas, TX 75320
PHONE	888-545-4577
CONTACT	Eddie George

#	Qty	Description	Unit Price	Extension
1	1	Oracle Advanced Security - Named User Plus Perpetual CSI# 19208501 Qty: 23896	$ 17,512.70	$ 17,512.70
2	1	Oracle Database Enterprise Ed - Named User Plus Perpetual CSI# 14054167 Qty: 13,716	$ 67,214.73	$ 67,214.73
3	1	Oracle Diagnostics Pack - Named User Plus Perpetual CSI# 14054167 Qty: 13,716	$ 5,041.12	$ 5,041.12
4	1	Oracle Internet Application Srvs Ent Ed - Named User Plus Perpetual CSI# 14054167 Qty: 13,716	$ 33,607.39	$ 33,607.39
5	1	Oracle Internet Developer Ste - Named User Plus Perpetual CSI# 14054167 Qty: 5	$ 4,231.50	$ 4,231.50
6	1	Oracle Programmer - Named User Plus Perpetual CSI# 14054167 Qty: 5	$ 855.95	$ 855.95
7	1	Oracle Real Application Clusters - Named User Plus Perpetual CSI# 14054167 Qty: 13,716	$ 33,607.39	$ 33,607.39
8	1	Oracle Tuning Pack - Named User Plus Perpetual CSI# 14054167 Qty: 13,716	$ 5,041.12	$ 5,041.12
9	1	Oracle Database Enterprise Ed - Named User Plus Perpetual CSI# 15508293 Qty: 670	$ 9,002.81	$ 9,002.81
10	1	Oracle Diagnostic Pack - Named User Plus Perpetual CSI# 15508293 Qty: 670	$ 675.21	$ 675.21
11	1	Oracle Internet Application Srvs Ent Ed - Named User Plus Perpetual CSI# 15508293 Qty: 670	$ 6,752.10	$ 6,752.10
12	1	Oracle Real Application Clusters - Named User Plus Perpetual CSI# 15508293 Qty: 670	$ 4,501.39	$ 4,501.39
13	1	Oracle Tuning Pack - Named User Plus Perpetual CSI# 15508293 Qty: 670	$ 675.21	$ 675.21
14	1	Oracle Database Enterprise Ed - Named User Plus Perpetual CSI# 15918890 Qty: 979	$ 6,269.61	$ 6,269.61
15	1	Oracle Diagnostic Pack - Named User Plus Perpetual CSI# 15918890 Qty: 979	$ 470.24	$ 470.24
16	1	Oracle Internet Application Srvr Ent Ed - Named User Plus Perpetual CSI# 15918890 Qty: 979	$ 4,702.22	$ 4,702.22

SOUTH TEXAS COLLEGE

SOUTH TEXAS COLLEGE
20. ORACLE LICENSE MAINTENANCE AGREEMENT

NAME			Oracle America, Inc.	
#	Qty	Description	Unit Price	Extension
17	1	Oracle Real Application Clusters - Named User Plus Perpetual CSI# 15918890 Qty: 979	$ 3,134.79	$ 3,134.79
18	1	Oracle Tuning Pack - Named User Plus Perpetual CSI# 15918890 Qty: 979	$ 470.23	$ 470.23
19	1	Oracle Database Enterprise Ed - Nonstandard User CSI# 16400182 Qty: 1,338	$ 14,023.91	$ 14,023.91
20	1	Oracle Diagnostic Pack - Nonstandard User CSI# 16400182 Qty: 1,338	$ 1,033.33	$ 1,033.33
21	1	Oracle Internet Application Srvs Ent Ed - Nonstandard User CSI# 16400182 Qty: 1,338	$ 10,333.41	$ 10,333.41
22	1	Oracle Real Application Clusters - Nonstandard User CSI# 16400182 Qty: 1,338	$ 6,790.52	$ 6,790.52
23	1	Oracle Tuning Pack - Nonstandard User CSI# 16400182 Qty: 1,338	$ 1,033.35	$ 1,033.35
24	1	Oracle Database Ent Ed - Named User Plus Perpetual CSI# 16708003 Qty: 4,161	$ 27,467.54	$ 27,467.54
25	1	Oracle Diagnostics Pack - Named User Plus Perpetual CSI# 16708003 Qty: 4,161	$ 2,891.32	$ 2,891.32
26	1	Oracle Internet Application Srvs Ent Ed - Named User Plus Perpetual CSI# 16708003 Qty: 4,161	$ 20,239.23	$ 20,239.23
27	1	Oracle Real Application Clusters - Named User Plus Perpetual CSI# 16708003 Qty: 4,161	$ 13,300.07	$ 13,300.07
28	1	Oracle Tuning Pack - Named User Plus Perpetual CSI# 16708003 Qty: 4,161	$ 2,891.32	$ 2,891.32
29	1	Sun Horizon Library Mgr for L-Series Library Admin L180-Storage Device CSI# 16930272 Qty: 1	$ 293.71	$ 293.71
30	1	Oracle Database Ent Ed - Named User Plus Perpetual CSI# 17940949 Qty: 900	$ 9,228.91	$ 9,228.91
31	1	Oracle Diagnostic Pack - Named User Plus Perpetual CSI# 17940949 Qty: 900	$ 971.47	$ 971.47
32	1	Oracle Internet Application Srvr Ent Ed - Named User Plus Perpetual CSI# 17940949 Qty: 900	$ 6,800.28	$ 6,800.28
33	1	Oracle Real Application Clusters - Named User Plus Perpetual CSI# 17940949 Qty: 900	$ 4,468.75	$ 4,468.75
34	1	Oracle Tuning Pack - Named User Plus Perpetual CSI# 17940949 Qty: 900	$ 971.47	$ 971.47

SOUTH TEXAS COLLEGE

SOUTH TEXAS COLLEGE
20. ORACLE LICENSE MAINTENANCE AGREEMENT

NAME			Oracle America, Inc.	
#	Qty	Description	Unit Price	Extension
35	1	Oracle Database Ent Ed - Named User Plus Perpetual CSI# 19341893 Qty: 106	$ 2,539.34	$ 2,539.34
36	1	Oracle Diagnostic Pack - Named User Plus Perpetual CSI# 19341893 Qty: 106	$ 267.31	$ 267.31
37	1	Oracle Internet Application Srvr Ent Ed - Named User Plus Perpetual CSI# 19341893 Qty: 106	$ 1,871.05	$ 1,871.05
38	1	Oracle Tuning Pack - Named User Plus Perpetual CSI# 19341893 Qty: 106	$ 267.31	$ 267.31
39	1	Oracle Database Enterprise Ed - Named User Plus Perpetual CSI# 18325503 Qty: 2,132	$ 21,480.95	$ 21,480.95
40	1	Oracle Diagnostic Pack - Named User Plus Perpetual CSI# 18325503 Qty: 2,132	$ 2,261.15	$ 2,261.15
41	1	Oracle Internet Application Srvs Ent Ed - Named User Plus Perpetual CSI# 18325503 Qty: 2,132	$ 15,828.05	$ 15,828.05
42	1	Oracle Real Application Clusters - Named User Plus Perpetual CSI# 18325503 Qty: 2,132	$ 10,401.32	$ 10,401.32
43	1	Oracle Tuning Pack - Named User Plus Perpetual CSI# 18325503 Qty: 2,132	$ 2,261.15	$ 2,261.15
44	1	Oracle Advanced Security - Named User Plus Perpetual CSI# 19811533 Qty: 345	$ 2,503.70	$ 2,503.70
45	1	Oracle Database Enterprise Ed - Named User Plus Perpetual CSI# 19811533 Qty: 239	$ 5,492.43	$ 5,492.43
46	1	Oracle Diagnostic Pack - Named User Plus Perpetual CSI# 19811533 Qty: 239	$ 867.23	$ 867.23
47	1	Oracle Internet Application Srvs Ent Ed - Named User Plus Perpetual CSI# 19811533 Qty: 239	$ 4,047.06	$ 4,047.06
48	1	Oracle Real Application Clusters - Named User Plus Perpetual CSI# 19811533 Qty: 106	$ 1,197.97	$ 1,197.97
49	1	Oracle Real Application Clusters - Named User Plus Perpetual CSI# 19811533 Qty: 239	$ 2,659.49	$ 2,659.49
50	1	Oracle Tuning Pack - Named User Plus Perpetual CSI# 19811533 Qty: 239	$ 578.15	$ 578.15
51	1	Oracle Golden Gate - Named User Plus Perpetual CSI# 20086908 Qty: 24,421	$ 41,064.34	$ 41,064.34
TOTAL AMOUNT			$	442,092.30

21

SOUTH TEXAS COLLEGE

SOUTH TEXAS COLLEGE
21. PUBLIC WEBSITE HOSTING SERVICES

NAME	Rackspace Hosting, Inc.
ADDRESS	9725 Datapoint Ste 100
CITY/STATE/ZIP	San Antonio, TX 78229
PHONE	800-961-2888
FAX	210-312-5949
CONTACT	Tommy Hall

#	Qty	Description	Unit Price	Extension
1	12	Firewall Hosting Services	$ 309.27	$ 3,711.24
2	12	SAN Hosting Services	$ 988.21	$ 11,858.52
3	12	Virtual Hosting Services	$ 2,400.00	$ 28,800.00
4	12	Virtual Machine Reference #: 381046	$ 497.52	$ 5,970.24
5	12	Virtual Machine Reference #: 381059	$ 497.52	$ 5,970.24
6	12	Virtual Machine Reference #: 381060	$ 247.52	$ 2,970.24
7	12	Virtual Machine Reference #: 381061	$ 247.00	$ 2,964.00
8	12	Virtual Machine Reference #: 681071	$ 275.00	$ 3,300.00
9	12	Virtual Machine Reference #: 636599	$ 247.52	$ 2,970.24
10	12	Virtual Machine Reference #: 683989	$ 247.52	$ 2,970.24
11	12	Virtual Machine Reference #: 683990	$ 247.00	$ 2,964.00
12	12	Virtualization	$ 325.00	$ 3,900.00
TOTAL AMOUNT			$	78,348.96

22

SOUTH TEXAS COLLEGE

SOUTH TEXAS COLLEGE
22. PROFESSIONAL DEVELOPMENT SERVICES

NAME	Region One Education Service Center
ADDRESS	1900 W Schunior St
CITY/STATE/ZIP	Edinburg, TX 78541
PHONE	956-984-6000
FAX	956-984-6289

#	Qty	Description	Unit Price	Extension
1	1	Professional Development System for Online Subscription (Renewal) Period: 9/01/18 - 8/31/19	$ 14,237.50	$ 14,237.50
TOTAL AMOUNT			$	14,237.50

Bond Related

1

SOUTH TEXAS COLLEGE

SOUTH TEXAS COLLEGE
1. MAINTENANCE AND OPERATIONS TAXES - DISTRICT WIDE FURNITURE
AUGUST 28, 2018

#	Qty	Description	Unit Price	Extension	Requesting Department
Krueger International, Inc./Gateway Printing & Office Supply Inc. (NJPA)					
1	4	Torsion Tandem 4 Seats, 1 In Line Table, No Arms, Mardi Grass	$1,068.00	$4,272.00	Maintenance and Operations Taxes FFE - Ricardo De La Garza
	4	Torsion Tandem 4 Seats, 1 in Line Table, No Arms, Nemo	$1,068.00	$4,272.00	Student Hallway Seating for Mid Valley Campus Bldg. K
	4	Torsion Tandem 4 Seats, 1 In Line Table, Nor Arms, Surfs Up	$1,068.00	$4,272.00	
2	3	Torsion Tandem 4 Seats, 1 In Line Table, No Arms, Mardi Grass	$1,068.00	$3,204.00	Maintenance and Operations Taxes FFE - Ricardo De La Garza
	3	Torsion Tandem 4 Seats, 1 in Line Table, No Arms, Nemo	$1,068.00	$3,204.00	Student Hallway Seating for Nursing Allied Health Bldg. B
	2	Torsion Tandem 4 Seats, 1 In Line Table, Nor Arms, Surfs Up	$1,068.00	$2,136.00	
3	2	Torsion Tandem 4 Seats, 1 In Line Table, No Arms, Mardi Grass	$1,068.00	$2,136.00	Maintenance and Operations Taxes FFE - Ricardo De La Garza
	2	Torsion Tandem 4 Seats, 1 in Line Table, No Arms, Nemo	$1,068.00	$2,136.00	Student Hallway Seating for Pecan Campus Bldg. P
	2	Torsion Tandem 4 Seats, 1 In Line Table, Nor Arms, Surfs Up	$1,068.00	$2,136.00	
4	4	Torsion Tandem 4 Seats, 1 In Line Table, No Arms, Mardi Grass	$1,068.00	$4,272.00	Maintenance and Operations Taxes FFE - Ricardo De La Garza
	3	Torsion Tandem 4 Seats, 1 in Line Table, No Arms, Nemo	$1,068.00	$3,204.00	Student Hallway Seating for Pecan Campus Bldg. V
	3	Torsion Tandem 4 Seats, 1 In Line Table, Nor Arms, Surfs Up	$1,068.00	$3,204.00	
5	3	Torsion Tandem 4 Seats, 1 In Line Table, No Arms, Mardi Grass	$1,068.00	$3,204.00	Maintenance and Operations Taxes FFE - Ricardo De La Garza
	3	Torsion Tandem 4 Seats, 1 in Line Table, No Arms, Nemo	$1,068.00	$3,204.00	Student Hallway Seating for Pecan Campus Bldg. Y
	2	Torsion Tandem 4 Seats, 1 In Line Table, Nor Arms, Surfs Up	$1,068.00	$2,136.00	
6	2	Torsion Tandem 4 Seats, 1 In Line Table, No Arms, Mardi Grass	$1,068.00	$2,136.00	Maintenance and Operations Taxes FFE - Ricardo De La Garza
	2	Torsion Tandem 4 Seats, 1 in Line Table, No Arms, Nemo	$1,068.00	$2,136.00	Student Hallway Seating for Starr County Campus Bldg. L
	2	Torsion Tandem 4 Seats, 1 In Line Table, Nor Arms, Surfs Up	$1,068.00	$2,136.00	
7	3	Torsion Tandem 4 Seats, 1 In Line Table, No Arms, Mardi Grass	$1,068.00	$3,204.00	Maintenance and Operations Taxes FFE - Ricardo De La Garza
	3	Torsion Tandem 4 Seats, 1 in Line Table, No Arms, Nemo	$1,068.00	$3,204.00	Student Hallway Seating for Technology Campus Bldg. E
	2	Torsion Tandem 4 Seats, 1 In Line Table, Nor Arms, Surfs Up	$1,068.00	$2,136.00	
8	1	Labor to receive, inspect, deliver, install and remove debris	$6,191.00	$6,191.00	
		Krueger International, Inc. Total		**$68,135.00**	
Landscape Forms (NCPA)					
1	3	Presidio Litter, 30 Gallon Capacity, Ivy	$1,648.13	$4,944.39	Maintenance and Operations Taxes FFE - Ricardo De La Garza
	2	Presidio Bench, Backed Seats, 3 Seat Unit, Ivy	$2,215.08	$4,430.16	Outside Furniture Benches and Trash Cans to be
	1	Shipping and Handling	$1,220.00	$1,220.00	used in the Pharr Regional Center
		Landscape Forms Total		**$10,594.55**	
		Furniture Total		**$78,729.55**	

2

SOUTH TEXAS COLLEGE

SOUTH TEXAS COLLEGE
2. BIRTHING SIMULATOR

NAME	Gaumard
ADDRESS	14700 SW 136th St
CITY/STATE/ZIP	Miami, FL 33196
PHONE	305-971-3790
FAX	305-252-0755
CONTACT	Abigail Rodriguez

#	Qty	Description	Unit Price	Extension
1	1	Victoria Advanced Birthing Simulator Includes: 12' Touchscreen Windows Tablet, 49 Scenarios, Software, Birthing Baby, Training Guides, and 1 Year Warranty	$ 62,500.00	$ 62,500.00
2	1	Shipping and Handling	$ 543.00	$ 543.00
TOTAL AMOUNT			$ 63,043.00	